

Wauchope Chamber of Commerce

THE PRESIDENT'S MESSAGE

The Wauchope Chamber of Commerce once again presents this supplement to the shoppers of the Hastings Municipality in an endeavour to bring to your notice the

district advantages of shopping locally, in particular in the shopping centre of Wauchope. We class our town as "The Friendly Alternative" for the shopper who

looks for the three main features of any shopping centre — firstly plenty of parking areas for your car, within easy distance of the shops — prices of our goods which

don't fluctuate with the seasons but remain stable all the year round and which compare more than favourably with any other shopping centre in the area — and thirdly we offer the shopper the friendly, attentive and helpful service so necessary to make shopping a pleasure.

As an added incentive the Chamber of Commerce organises a Market Day four times a year and in conjunction with this supplement we are holding a Market Day on Friday of this week, the 20th January, where the business houses offer super specials for your choosing from tables out on the footpath. So be early to select the best bargains.

Why not make it a full days outing, we have plenty to offer the visitor — an air conditioned R.S.L. Club, a Country Club featuring two bowling greens and an 18 hole golf course, both these Clubs supplying lunches and snacks at reasonable prices and the shopping centre is well serviced with food outlets where you can sit down to a meal or take food away and enjoy your meal in the several parks in town equipped with facilities for those who like to eat in the open.

The Market Day concept was commenced in Wauchope three years ago and these special days have been most successful and many bargains can be bought from the tables in the street amid an air of festivity.

We welcome all the holiday makers in the area to our town, and hope your stay has been a happy one and we look forward to your return in future years.

Wauchope, the Timber Town, plays an important part in the Hastings Municipality and the members of our Chamber of Commerce are very aware of the great future this area has in the coming years and feel we can play an important part in the development of this lovely valley we live in, and with the support of our community we can achieve a lot and keep the town of Wauchope "The Friendly Alternative" to the fore in the Hastings Valley.

Fred Fray



CO-OP STORE

Hastings Street, Wauchope

AFTER CHRISTMAS

MARKET DAY

SALE

MEN'S STUBBIES AND STRAW HATS, T. SHIRTS AND SWIMMERS

TRAVEL GOODS AND SCHOOL BAGS

LSVF-Wauchope Chamber of Commerce - 1

TOYS AND SOFT TOYS

DINNERWARE

FANCY GOODS

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LADIES' TOPS AND SHORTS

CANE SHOPPING BASKETS

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ALL CHRISTMAS DECORATIONS AND CHRISTMAS TREES

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Hastings Village Centre
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*Specialists in all Australian
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**FOR FRIENDLY, HELPFUL
SERVICE CALL IN AND
HAVE A CHAT WITH US.**

WAUCHOPE — A TOWN THAT JUST GREW

Every town has a father, i.e., a person who gave it a foundation on which to build. Its continued existence is dependent upon its commercial aspects and the succeeding generations of civic fathers.

Landholdings in the neighbourhood now known as Wauchope lay slumbering while other settlements were being tested as potential townships. One by one these settlements failed to attract sufficient support and further development was abandoned. Though they remain a valuable asset to our district, various shortcomings, viz, floods and difficulty of access from other communities, forestalled their rise to prominence as commercial centres.

Thomas Wallace first came to notice when he opened a store at Rollands Plains in 1863. A short time later, he transferred his business to Ennis where he became a receiving depot for mails and his prospects seemed brighter.

In those days rivers were the main means of transportation in this region, but, bullock wagons were bringing grain and wool from the New England area for shipment to the city markets. The road was rugged. It had been officially opened by Colonel Gray of Huntingdon in 1860, thus allowing New England landholders to ship their products from the Hastings as an alternative to the longer overland routes to the Hunter.

About 1870, Thomas Wallace saw the potential of a store on the other side of the river so he purchased 40 acres (some 16.187 hectares) of land adjoining the proposed site of a government wharf. He opened a store near the riverbank and when the wharf was built, he closed the store at Ennis transferring all his business to the new site.

Coastal vessels berthed at the wharf which became known as the Queens Wharf. It was situated at the river end of what is now called Cameron Street. Bullock wagons and horse-drawn vehicles brought produce from the New England as well as from local sources to the wharf. The Wallace store flourished!



In the following years, Thomas Wallace extended his business operations. He established a blacksmith shop, a saddlery, a butchery and the Carrington Hotel. It has been said that he also had a baker's oven. Surely his activities showed a great confidence in the future of the area.

During wet weather, and there were times of exceptional rains, the unsurveyed route we now know as Cameron Street became a virtual quagmire. Teamsters became bogged and their progress was impeded for lengthy periods. Thomas Wallace saw the necessity to improve these conditions and, in 1881, he built a road from Queens Wharf to connect with the New England Road.

The successful enterprise of Thomas Wallace spurred other local landholders into the business of providing community services. With the opening of the Australian Joint Stock Bank in 1881, in premises known as Drewett's, or Druitt's shop, situated on the present site of the Hastings Hotel, Wauchope was undeniably an aspiring township.

During the 1880's it became apparent that Wauchope was to be the commercial centre for the upper Hastings region. Local residents began to realise the possibilities of the township. On the recommendations of the Public Schools Inspect-

or, a new schoolroom and residence was built on the site now occupied by the Wauchope Croquet Club. The earlier classroom on the corner of High and Cameron Streets could no longer accommodate the increasing number of pupils.

J. N. Parker commenced business in Cameron Street. He leased the premises from Mr. W. Suters, but he was destined to make two more moves before becoming established in his present location.

On June 18 1883, the Wauchope Progress Association held its inaugural meeting. Among those present were J. L. Ruthven, L. Lindsay, E. McKenzie, J. White, D. Bain, H. H. Parker, P. Daniher and A. Poutney. The Progress Association led to the eventual establishment of the Hastings Shire Council.

Prior to this time, Wallace's store had been accepted as a receiving depot for mails. It was now proclaimed a post office with Mary, the wife of Thomas Wallace, as the postmistress. Two years later, Thomas Wallace sold the business to Patrick Daniher who was a member of the Progress Association. The following year (1886), the store was connected to the telegraph line thus enabling telegrams to be sent and received.

(Continued on page 4)

FORM FUNCTION EFFICIENCY

THEY ALL COME TOGETHER IN FORD TELSTAR



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WHEELS, July '83.

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MEAL, EITHER SIT DOWN
OR TAKEAWAY...
YOU CAN'T GO PAST

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*Try our Hot Scones,
Jam and Cream.*

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**For all your Tractor
Requirements & Spare
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CHECK US FOR MACHINERY
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40 CAMERON STREET
85 1882 Wauchope 85 1882

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AN UNBEATABLE SELECTION OF
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**NOW ... ALL AT HALF PRICE
YES! 50% OFF ALL STOCK**

for Market Day, Friday 20th & Saturday 21st

**HALF PRICE FOR ALL LADIES'
WEAR..... SIZES 8 to 26**

Sportswear, Swimwear, Daywear,
Dinnerwear and a selection of Underwear
second to none!!

SAAB'S

Corner High & Cameron Streets, Wauchope

Bankcard or Cash Sales only Spacious Air-conditioned Showroom.

ADEQUATE PARKING IN WAUCHOPE

The customers of the various business houses in Wauchope are indeed fortunate in the provision of adequate off-street parking, because of the compact nature of the town's shopping centre, all the

off-street parking places are within one or two minutes walking time of your car.

The Chamber of Commerce realised that the provision of adequate off-street parking is a necessity in today's world, and they have undertaken, over the years, a programme of providing adequate parking near the central shopping centre. They have succeeded and there is now ample parking for the many people that come to Wauchope to shop in the leisurely fashion of yesteryear for which Wauchope has become well known.

Off-street parking is provided near the Hastings Co-op Store between Hastings and Bransdon Street, where one area has been provided by the Co-op and the other by the R.S.L. Club. Off-street parking is also provided in Cameron Street around Andrews sports ground while the Rotary Club provided additional space at their Youth Centre near Bain Park at the rear of the main shopping centre down Oxley Lane.

Wauchope is fortunate to have in Hastings Street, centre parking, underneath trees, which

help cool the inside of the car during these hot summer days. The convenience and planning that has gone into the provision of adequate parking in Wauchope have led to relaxed and enjoyable shopping in the friendly "timbertown" of Wauchope.

It is a pleasure to just shop and avoid the problems of just driving around looking for a parking spot. There always seems to be a parking spot available.



Experience the exciting, adventurous and sometimes perilous 1880s. Axemen, bullock driver and shingle splitter demonstrate their crafts; the daily work of the blacksmith, woodturner, sawyer and other craftspeople are displayed; the busy shops peddle their wares; the huge steam sawmill is a masterpiece of steam technology and bush ingenuity; the steam locomotive unites town and bush as it passes through stations, cuttings and over the spectacular trestle bridge.



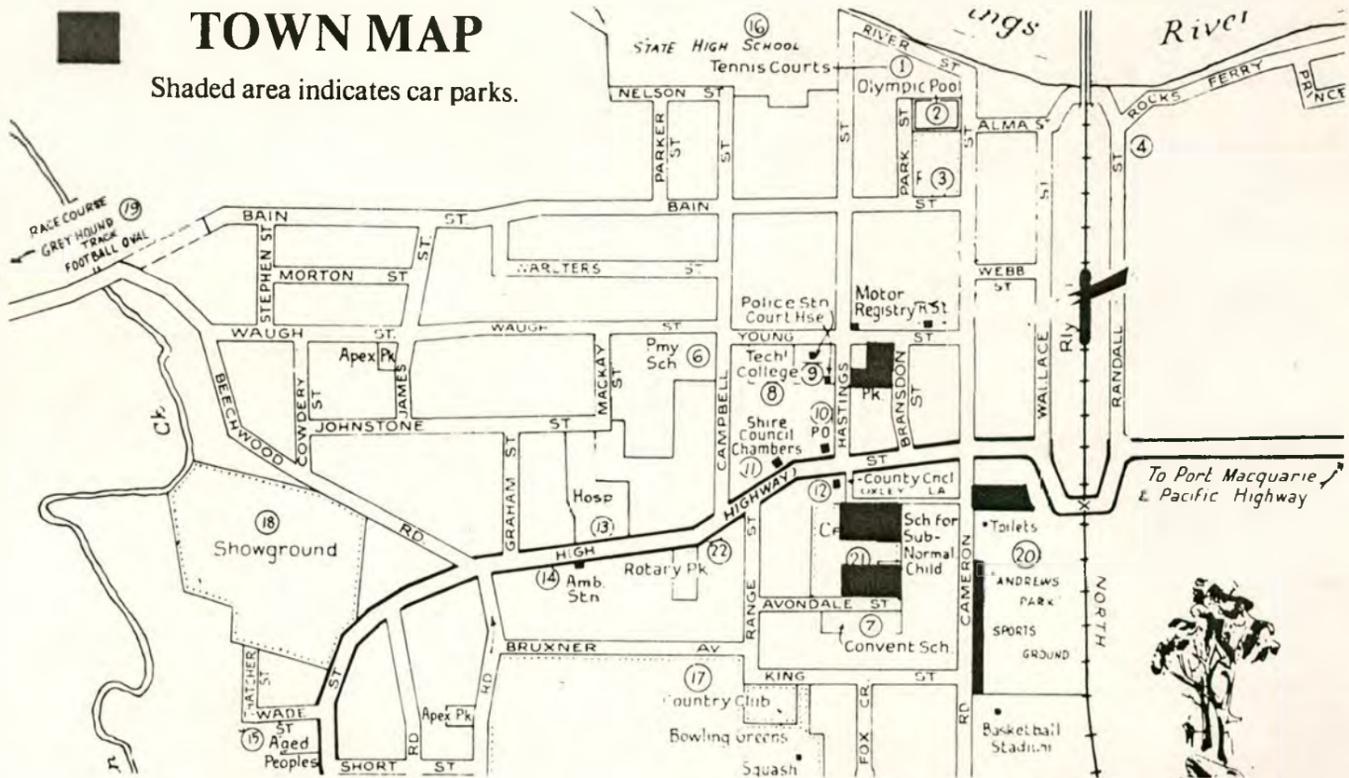
TIMBERTOWN

On the Oxley Highway, 31 km west of Wauchope and 23 km from Port Macquarie on the N.S.W. Holiday Coast

RESTAURANT, TEAROOM AND FREE USE OF BARBECUES.

TOWN MAP

Shaded area indicates car parks.



KEY: 1. Tennis Club; 2. Olympic Swimming Pool; 3. Croquet Club; 4. Dairy Factory; 5. R.S.L. Club; 6. Primary School; 7. Convent School; 8. Technical College; 9. Police Station; 10. Post Office; 11. Council Chambers, C.W.A., Library; 12. Oxley County Council; 13. Hospital; 14. Ambulance Station; 15. Aged Peoples Home; 16. High School; 17. Wauchope Country Club; 18. Showground; 19. Racecourse, Greyhound Track and Football; 20. Andrews Park; 21. Bain Park; 22. Twin City Memorial Park.

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**DUNLOP TEXTILE
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PRICE**

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To suit Fairlane, Falcon, Holden, Leyland P76.

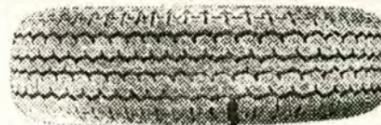
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To suit small cars: Datsun, Toyota.



Olympic Steelflex

155/YR78Sx12	\$51.00
YR78Sx13	\$54.50
155/ZR78Sx13	\$54.50
165/AR78Sx13	\$55.00
175/BR78Sx13	\$59.50
165/BR78Sx14	\$61.00
175/CR78Sx14	\$62.50
185/ER78Sx14	\$65.50
ER70Hx14(6 ply)	\$73.50



Dunlop Steelmax

155/YR78Sx12	\$47.50
155/ZR78Sx13	\$49.50
165/AR78Sx13	\$52.50
175/BR78Sx13	\$58.00
165/BR78Sx14	\$58.50
175/CR78Sx14	\$59.50
185/ER78Sx14	\$60.50
ER70Sx14(4 ply)	\$65.50
ER70Hx14(6 ply)	\$69.50



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For all your NRMA needs.
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All work guaranteed.
- 24 Hour Towing.
- Windscreen Fitting.

"THE TOWN THAT JUST GREW"

(Continued from page 2)

Also, in 1886, bridges were erected across Sarah Creek and King Creek. The Carrington Hotel was burnt down — John Croker was the licensee at that time. Soon after the fire, work was started on the construction of the Hastings Hotel. This hotel was widely known as "Grant's Hastings Hotel", and postcards showing the two storey timber structure were over-printed with the words "Wishing you the Compliments of the Season!" some years later.

The year 1888 was a propitious one for the entire Hastings area. It heralded the arrival of Nicholas Cain who came with a team of timber-cutters and an ambitious plan to boost coastal shipping. Nicholas Cain was associated with Allen Taylor in the timber industry and his line of ships earned the sobriquet of "Cain's Coasters".

They achieved popularity because Cain's ships generated a keen rivalry with the vessels of the North Coast Steam Navigation Company as well as a speedy 17 hour trip to Sydney from Wauchope. This service was appreciated by passengers and those shipping cargoes of livestock and perishable goods to the Sydney markets.

By 1889 Wauchope boasted two hotels — the Hastings and the Star Hotel. The original Star Hotel was built by Mrs. Browning and the first licensee was William Warwick, her brother. Both hotels were doing good business, however, with the increasing number of timber workers, teamsters and farm workers, the tempers of rival factions sometimes got a bit out of hand. The time had arrived for an enforcer of law and order to be installed in the township.

Wauchope's first policeman was Mounted Constable Henry Grace Wilson. The police station was in Cameron Street, approximately on the site now occupied by the Max Thompson Rural Centre. In 1902, a new police station and

courthouse was built in Randall Street. The courthouse gave Wauchope a new status for it was no longer necessary to go to Port Macquarie to settle minor disputes. Constable Wilson was provisionally appointed Registrar of the Small Debts Court and the Petty Sessions pending confirmation. When the railway came to Wauchope in 1915, the police station and courthouse were transferred to new premises in Hastings Street and the Randall Street property was resumed by the Railways Department. Today, the old courthouse is the home of the stationmaster.

Just as the coming of the railway opened a new era in transport, so too did the arrival of Dr. William Begg mark the beginning of hospital care. With the support of Dr. Begg, Nurse Morris opened a private hospital in Randall Street opposite the railway station. Charles Sykes had a chemist shop in Cameron Street where he extracted teeth and it is said that he also removed tonsils.

Two years later, Dr. Begg opened the Wildfells Private Hospital in the home previously owned by Mr. N. J. Lindsay. In 1937, this hospital was transferred to a site opposite the doctor's residence. Thus, it became the foundation for the Wauchope District Memorial Hospital. Dr. Begg's residence was called Braeside, and, today, Dr. G. A. Simpson and Dr. S. Z. Chaudhari have their surgery there.

Incidentally, Dr. Begg was among the first to own a motor vehicle in Wauchope. He drove a single seater Ford of the type known as the T model. Other early car owners were Landrigan & Hunter, auctioneers, who bought a British Belsize, and Radford Gamack who had an Oakland, an American built car. Listed taxi drivers about this time were: W. Bailey, D. Bailey, D. J. Cains, N. Hunter, W. Landrigan, D. Robinson and W. Suters.

Motorists who whizz through the Wauchope shopping centre today are quite unaware that two motorists were fined for exceeding the speed limit of 4 miles (about 6.5 kilometres) per hour back in 1916.

For the above information, I am indebted to the files of the Wauchope Chapter of the Hastings District Historical Society and to their publication, "The First One Hundred Years", researched by Mrs. H. Rae Young and Mrs. Hazel Suters. I hereby thank them for their co-operation.

Rex A. Ward

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ALSO A SPECIAL RACK WITH
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Reductions of up to 50%
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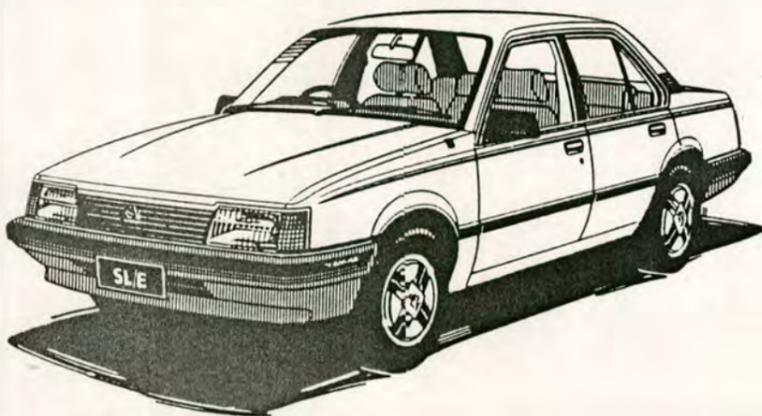
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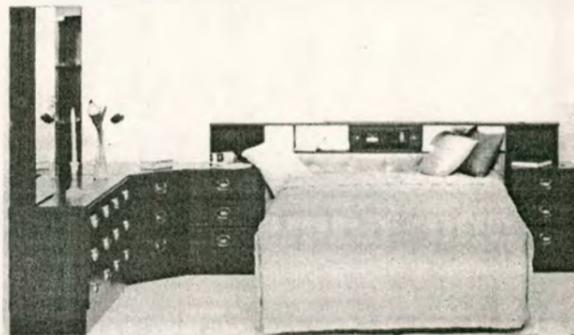
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Don and Bev invite you to call and browse through their store to view the great display of furniture on the floor.

MARKET DAY SPECIAL OFFER

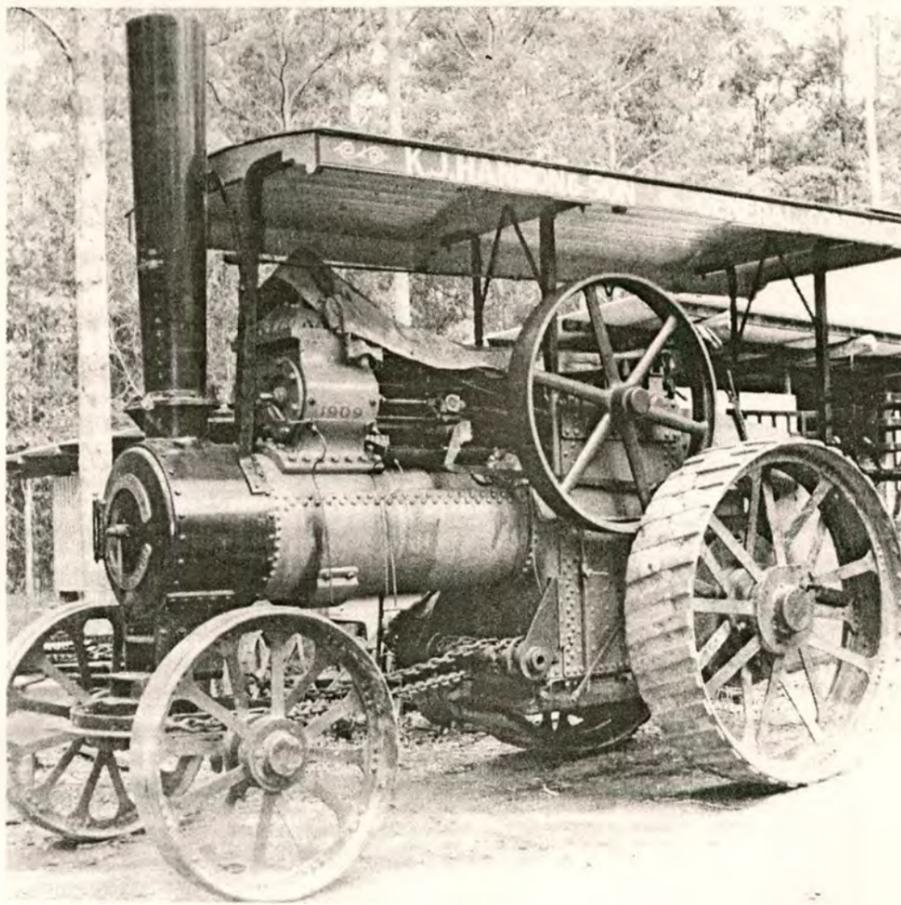
6% DISCOUNT ON ALL GROCERY ORDERS
\$20 OR MORE.

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CUT PRICE
FOOD
MARKET

High Street, Wauchope — Ph. 85 3156

Rare Traction Engine Finds a Home at Timbertown



A lovingly restored and rare John Fowler Traction Engine has been acquired by Timbertown-Wauchope to virtually complete their extensive steam sawmill exhibition.

Timbertown-Wauchope, near the well known resort of Port Macquarie on the mid north coast of New South Wales, is a recreated timbergetters' village of a century ago. The huge steam sawmill is the focal point of the popular tourist attraction.

The 12 ton, 7 hp John Fowler Traction Engine, is a 1909 model and was formerly owned by its restorer, Ken Hanson, Ken recently left Wauchope to return to his home town of Maldon, Victoria.

Ken, who wanted his vintage machine to find a permanent and appropriate home, offered it to Timbertown who were keen to add it to their already extensive collection of steam equipment.

Greg Hannant, General Manager of Timbertown, said the traction engine was the last major piece of equipment needed to complete the authentic steam sawmill display.

Originally, this particular engine, manufactured in the United Kingdom, was used by Geelong City

Council to crush stones and later in agriculture in clearing stumps in preparation for farming, he said. In the timber industry, though, the engine was capable of hauling up to three jinkers — or truckloads — of logs, he said.

Mr. Hannant said the picture at Timbertown's sawmill would be complete when a 'drogher' — a type of steam driven barge — is fully restored, but which is already owned by Timbertown.

However, the traction engine, already the subject of many thousands of restoration hours, is ready for immediate public display in its own shed in the mill yard.

Mr. Hannant said the traction engine is fully ticketed and completely restored and whilst primarily a static display, will occasionally be used in the village.

He said the John Fowler Traction Engine will become a feature piece in Timbertown's steam engine collection which also includes a John Fowler Steam Roller, two vertical Tangye engines, a large portable engine manufactured by Robey and which provides the steam power for several smaller steam engines used in the sawmill display, one of which is an 1887 model Drag Saw acquired four years ago from Corinda Sawmills in Brisbane.

Timbertown also operates a working locomotive system with a 1910 John Fowler and a Hudswell Clarke. Whilst only one loco operates at any one



time, each is capable of hauling the three passenger carriages along the 2 kilometre track through dense bush, cuttings and over a spectacular trestle.

Timbertown, a major New South Wales tourist attraction, also displays long forgotten crafts such as woodturning, sleeper cutting and smithing, and the village itself is complete with cottages, school, church, shops and a village pub!

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WAUCHOPE

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- * Drive-in Bottle Shop facilities.

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WITH STAINLESS STEEL FLUE ASSEMBLY

\$495 — Pre-Season Price — One Only

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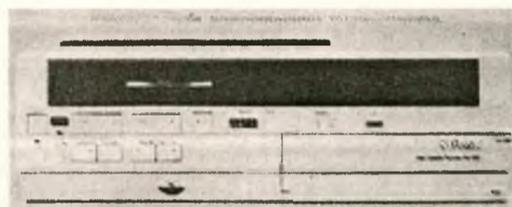


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2 slice toaster.

\$24.95

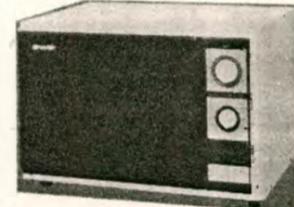


SHARP \$389
Sharp 34cm UHF/VHF portable "Linytron Plus" colour T.V. with built-in auto fine tuning.



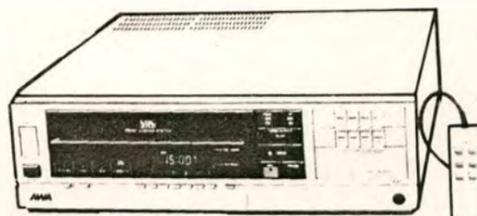
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SHARP COMPACT MICROWAVE OVEN
Carousel Turntable for even cooking, variable power, cookbook

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A.W.A. VHS Auto Front Loading Video Cassette Recorder with 8-function cord remote control, 1 programme, 2-week timer, one-touch record, built-in test signal, freeze frame and 5 computer controlled DC motors.

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2 speed — 2 heat.

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56 CAMERON STREET,
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Market Day Prices Every Day

NATURAL STYLING PERM	\$25
MINI VAGUE.....	\$23
STREAKS.....	\$20
	All Incl.
WAXING.....	1/2 PRICE

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FOR APPOINTMENTS.

John Graham's Menswear

15 High Street, Wauchope
A Member of Mensland

For the best quality
and prices on all
Men's Clothing.

MARKET DAY
SPECIALS GALORE

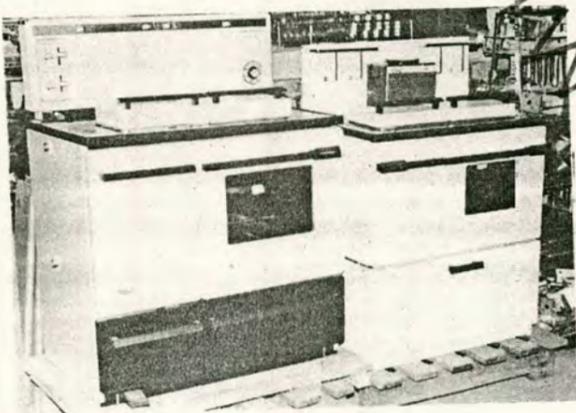
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Slow combustion stoves
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WAUCHOPE — "the friendly alternative"

WAUCHOPE — 1981-82-83 Major Award Winners

WERE IN

tidy towns

By Kevin James, 1983 Judge
for "Keep Australia Beautiful Council NSW)
Approaching Wauchope via the Oxley High-
way from the Pacific Highway one is immediately
impressed with the local terrain and if only the
D.M.R. could give permission to allow for an
avenue of trees to be planted some distance
along this road, an impressive picture could be
presented. This however is not possible due to
future plans to raise portions of the road.
There are good signposts on both entrances
being via the Pacific Highway and Walcha,
depicting Wauchope as the timber town and
good placement of community services groups
signs. Kerbside areas have been slashed and
mown where possible and were litter free.

OVERALL PRESENTATION OF THE TOWN

All streets and community facilities are well
posted allowing for easy access around the
town centre. Adequate seating and litter bins
have been provided in the main shopping area
which is also well provided with trees and
shrubs.

A Tidy Towns banner has been strung across
the street and makes an impressive focal point
and of course serves to remind visitors and
residents that Wauchope is a Tidy Town. Apart
from Do The Right Thing stickers on litter bins,
the banner was the only visible evidence of the
community's involvement in the Tidy Towns
programme.

There are a number of privately owned vacant
lots which need attention and despite efforts
from Council the owners of the lots are not for-
coming in their efforts to beautify their area.
Perhaps permission could be received from
their owners for one of the many community
youth groups to take this on as a programme,
and charge a nominal fee for their efforts.

RESIDENTIAL STREETS

Without exception all residential streets are
immaculately kept and all are kerbed and gut-
tered. An ongoing tree planting programme has
been undertaken and whilst many of these trees
are in their infancy they will in years to come
provide for pleasant surroundings.

PARKS AND OVALS

Parks, ovals and recreational grounds abound
in Wauchope. The Lions Park in the centre of
town is an excellent example with litter bins and
seating provided in a most peaceful setting.

An area of parkland around the Broken Bago
State Forest has over the past 12 months been
developed. A great deal of thought and planning
has gone into the landscaping of this area. I trust
that seating and litter bins will be provided in due
course.

The Apex Park playing field is serviced with
good equipment for children, however I am sure

that some seating in this park would also be
welcomed.

The Quota group have had land donated by
the Council for a proposed park on Turpentine
Crescent. This is a challenging programme for
Quota and I look forward to seeing the results in
1984.

COMMUNITY BUILDINGS

The Church of England and Catholic churches
and grounds were very well maintained as were
the grounds of the Country Club.

Worthy of mention are the grounds of the
Public School and it is pleasing to see that the
place of education can also be a place of
beauty.

Elderly citizens have been well catered for
with Bundaleer, a home for non or semi-mobile
patients, with funds having been raised by
community involvement. The grounds are main-
tained by paid personell and a job well done.

Hastings Court, another elderly citizens com-
plex and maintained by a Citizens Committee
could well use a little cheering up on the road
frontage side of the complex. There is, I am told,
a garden area in the centre of the complex
which caters well for the inhabitants.

(Continued on page 7)



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CASSEGRAIN VINEYARDS ON "ROAD TO PRODUCTION"

A GAZETTE EXCLUSIVE PUBLISHED 25th FEBRUARY, 1982

The day John and Eva Cassegrain first met at Roseworthy Agricultural College little did they suspect their talents would later launch them onto the threshold of an exciting new industry which could not help but stir the imagination of those who come into contact with them.

Today, this young husband and wife team are destined to become proprietors of a new commercial vineyard in the Hastings Valley.

John is a winemaker and Eva adds the agricultural expertise to their venture, situated on portion of the Cassegrain family estate, adjacent Sancrox Road and the Pacific Highway.

Cassegrain Vineyards is a well-planned project which has already exceeded expectations in as much as the first vines planted have made exceptional progress.

They already resemble the appearance of two-year-old vines of other wine growing areas.

Eva Cassegrain attributes much of this to a very favourable season for the vines, but her own knowledge of the soil and an inbuilt enthusiasm towards the project is easily recognised.

Her husband has always had the urge to make wine on a commercial basis. From his teenage days, John Cassegrain made direct steps towards this goal.

He worked in the Hunter Valley industry at every opportunity, later studied at Roseworthy for three years, and has subsequently travelled extensively in France and the U.S.A. improving his knowledge and technical experience.

At the present time he is following his trade, as a winemaker, working with the Tyrell family at Pokolbin.

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What makes their own enterprise news at the moment is the advanced nature of the vines.

Planted last August, in two specially selected separate blocks of the estate, the vines have already reached the stage where pruning and training arms have to be attended.

Six people were specially employed last week to assist Eva and regular worker Peter Roberts carry out this task.

"These sections of the vine have to be settled into a constant form of growth as soon as possible," Eva explained.

"Where it is all so rewarding is how well the vines have done up until now. Generally, in the Hunter region, they would be nowhere near as well established in growth at the same age".

The 15 acres planted out were cuttings made from selected Hunter vines and kept in nursery pots for twelve months at the Sancrox Road property.

The standard favourites make up the varieties planted.

Chardonnay, Sauvignon Blanc, plus a traditional French Columbar were the whites chosen and Cassegrain reds include Cabernet Sauvignon and Pinot Noir.

There were also some trial hybrids underway in an area set aside for experimentation. Some of these are expected to be planted out in Stage 2 of development.

This will be on another section of the property where red soil is a predominant feature.

Eva expects the second lot of grapes to be even more of a success than those doing so well in the grayish soil near the highway.

Marketing will be an important aspect of the Cassegrain winery.

The site for the buildings has been strategically placed to take advantage of the closeness to the highway and right between the two grape growing portions of land.

This stage of development, which also includes proper landscaping of the vineyard, will follow when production reaches a target of viability.

Cassegrain Vineyards and face to face marketing of the local wines will undoubtedly add a successful boon to the tourist industry of the Hastings.

Equally important too will be the employment opportunities which will stem from the fine work being done by John Cassegrain and his wife Eva.

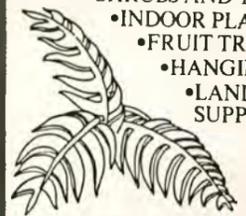
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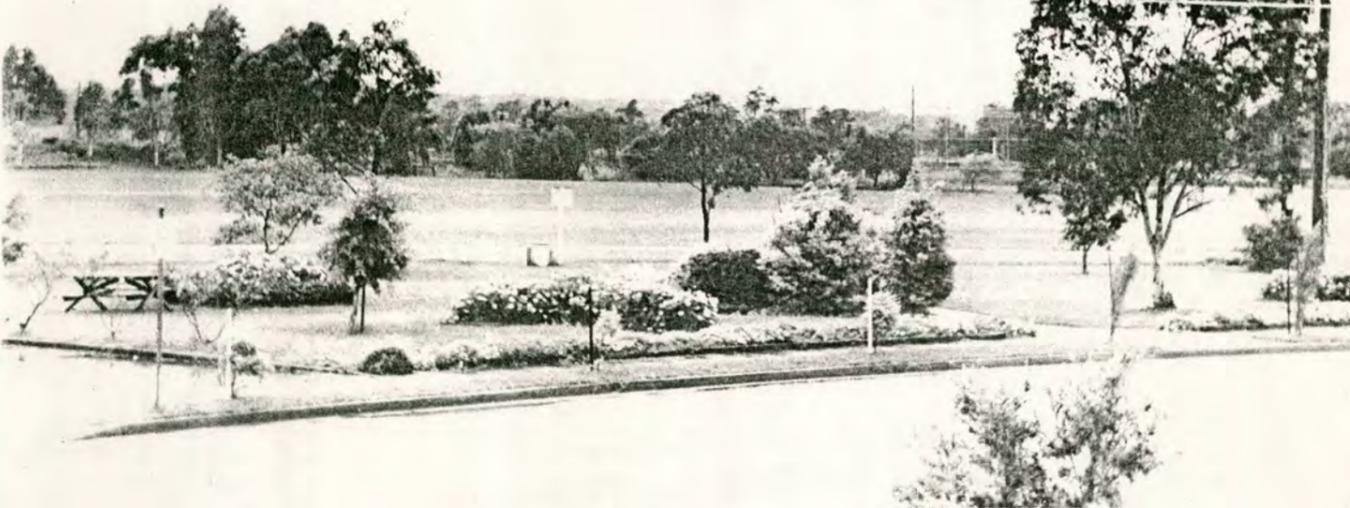
PORT LANE — WAUCHOPE

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(Continued from page 6)

LITTER CONTROL AND SERVICING OF WASTE

Residents of Wauchope are serviced with a once weekly garbage disposal and there is no limit to the number of bins allowed for collection.

There is also a local tip which is open 7 days a week, 24 hours a day and no charge for

depositing of waste. I did not see the tip therefore I cannot comment on its condition.

COMMUNITY — TOURIST FACILITIES

Tourists and residents are well serviced with vehicle parking areas both street side and parking lots. The caravan park appeared to be well maintained and indeed presented a pleasant atmosphere.

An area along the river bank has been a massive undertaking by Council workers employed in the reclaiming and landscaping of the area. Planted trees blend well with the natural fauna. Litter bins, tables and seating are well in evidence. Congratulations certainly go to all those involved.

INDUSTRIAL ESTATE

A new business has taken over the existing saw mill and reclaiming surrounding land for landscaping. This along with the planned avenue of trees along the approaches will certainly enhance the entrance to the industrial estate.

YOUTH PROGRAMMES AND FACILITIES

Camp Griffiths being the Scout Camp is well provided with seating and landscaping of the area is being carried out. Apex have been diligent in their vision of parks, however the one in Allan Road would do well to have some trees and seating provided.

It is excellent to see that litterthons are conducted on a fairly regular basis and the youth of the community are involved in these programmes. As a result litter is kept to an absolute minimum. Well done.

The Rotary Youth Centre which has a variety of uses could well do with a coat of paint and beautification in the way of flowering shrubs would I am sure be welcomed.

GENERAL COMMENTS

Worthy of mention at this point are the plans to enhance the beauty of an otherwise neglected area mainly the Crossroads historic cemetery. Few facilities such as cemeteries are afforded 7 acres of land and I feel that this is a commendable undertaking. It will be interesting to see the progress made by 1984.

Yippin Creek Park is an area of great natural beauty well serviced with barbecue areas and litter bins. The park is maintained by Council and Lions and I did notice that the street sign and the bigger sign indicating the age of the park were spelt differently. Which spelling is correct? A suggestion would be to pave around the facilities block which was somewhat muddy and could present a problem in peak areas. I also wonder as to the capabilities of the facilities block in peak areas. This may need to be looked at.

Special mention must be made in respect of the building that house the Council Chambers, C.V.A. Rooms, Baby Health Centre, and Library. Entered in the Special Category No 11, the area is indeed a credit to the community. Having been well planted with trees and shrubs, lawn well mown and more than adequate parking. Particularly beautiful is the showing of sweet pea, which is also evidenced in many areas of the town.

An overall spirit of community involvement is witnessed throughout Wauchope and whilst there are certain points previously mentioned that need attention, the overall impression of Wauchope is that it is appreciated by the citizens.

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FEBRUARY START FOR CASSEGRAIN WINERY

The following story is condensed from an address by John Cassegrain to the January meeting of Wauchope Chamber of Commerce.

Cassegrain Vineyard is to commence work on the Sancrox winery next month, thus taking development a further step forward.

Winemaker John Cassegrain gave this information to a dinner meeting of the Wauchope Chamber of Commerce on Wednesday in his capacity as guest speaker.

John and his wife Eva have been working side by side since 1981 their goal the establishment of Cassegrain Vineyard.

Their winery is designed to crush a maximum 300 tonnes of grapes and by comparison to Australian standard will be considered of medium size.

"The design is chosen for a purpose. This size is ideal for the production of quality wine.

"As well, a 300 tonne winery is one which has economical investment demands.

"It will also provide access to the best European made winery equipment, which is totally directed at the 200-300 tonne wineries.

"We must have quality to compete on the wine market and that is our overall target — quality!" he said.

John's conviction that the Hastings can produce good wine is not just a pipe dream.

It is backed by the fact that wineries such as Douglas Vale and Fernhill flourished here back in the 1860's and actually exhibited their product with success in Paris, London and Sydney.

John's research and experience have led him to the fact the Hastings is capable of producing wines similar to those of the Hunter Valley, the wine producing area which has achieved all of Australia's overseas awards during the past ten years.

Cassegrains expect to release the first bottles of Sancrox wine next August.

The number of vines on the vineyard has doubled in number each year since the first plantings were made in 1981. However the bulk of grapes crushed in the early years will be purchased from the Hunter Valley and Coonawarra sources.

John estimates it will take over 5 years for his own Hastings Valley grapes to provide 90 per cent of his wine production.

"Our entire aim is in the first instance to sell a quality table product to the public of this area.

"Our marketing will be based on a new local product but one which has an historic overview.

"The long term target of national marketing is well over ten years into the future."

The varieties of grapes chosen by John for Sancrox are all making first class progress and include Pinot Noir, the only red variety in the world without a rival on a national basis which produces a complete wine of its own accord.

Trials of a French hybrid, also commenced in 1981, are going quite well.

A cross between American and European varieties, developed in France, these vines have shown disease resistance and are proving ideal for Hastings climatic conditions.

"These hybrids could eventually lead to the opening up of the Hastings as a premier producing area the equal of the Hunter," John stated.

Beautification of the winery approaches with vast numbers of rose bushes by Eva Cassegrain has contributed to the success of the early vineyard crops.

"We are able to obtain valuable information in relation to disease, particularly mildew, from the roses.

"This form of disease, and others, affect roses and grapes in similar fashion and in the main, roses first.

"Already this season we have detected problems which were going to occur up to three or four weeks in advance and were able to take appropriate precautionary measures," John said.

Other stages of development include a restaurant and picnic BBQ area which will support the winery and the local tourist industry as well.

But meanwhile most wine buffs are looking forward to August and the opportunity to purchase their first samples of commercial wine bottled by Wauchope winemaker John Cassegrain.

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takes this opportunity to thank all advertisers in this supplement. Without your help it would not have been possible.

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Situated 400kms north of Sydney is Wauchope — the industrial heart of the rural Hastings District.

Wauchope enjoys a full range of services, amenities, educational and recreational facilities equal to the best found in regional communities.

Dairying is a long-established and major industry producing milk for the State's capital and for the local production of cheese. From the lush Hastings grazing pastures, cattle by the thousands go to market each year.

Tourism is playing an ever increasing role in the development of the area, no doubt being influenced by its close proximity to the coastal resort of Port Macquarie with its many natural and man-made attractions (20 kms): Comboyne Plateau with mountain scenery and the spectacular Ellenborough Falls (40 kms); Wilson River Primitive Reserve and the magnificent Bellangry State Forest (48 kms); the holiday and fishing villages of the Camoen Haven (40 kms); whilst Wauchope itself is the home of the major attraction "Timbertown-Wauchope".

CIVIL: The Electricity Authority for the Macleay, Hastings and Manning Valleys is headquartered in Wauchope. The town is situated on the main North Coast Railway line and has regular daily air services to Sydney through Port Macquarie Airport. Wauchope has its own Hospital, Nursing Home, Home for the Aged, Ambulance Service, Baby Health Centre, etc.

SCHOOLS: State High School, Technical College, State and Catholic Primary Schools, School for Handicapped Children and Pre-School Kindergarten.

CHURCHES: Anglican, Roman Catholic, Uniting, Presbyterian, Free Presbyterian, Salvation Army, Seventh Day Adventist.

SPORT AND RECREATION: RSL Club, Country Club: Golf, Bowls, Squash; Tennis Courts Olympic Swimming Pool, four general sports ovals, horse and greyhound racing; Sporting Car Club; District Flying Club; Indoor Sports Stadium, Baseball, Rugby, Soccer, Cricket etc. all catered for in the town area.

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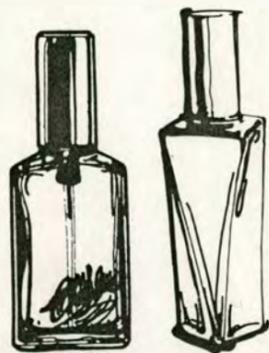
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"THE SAGA OF THE SNAIL"

France played the North Coast Division of Rugby League at Wauchope on the 31st May, 1964. Twenty years later on Tuesday, 3rd July, England will play the North Coast at Wauchope and probably one of the best kept secrets in the annals of Rugby League is the "Saga Of The Snail".

Much has been written of players and games and not much ever comes to light about organisation, administration and publicity but in this story of the Snail, a publicity gimmick played such an important part that without a doubt the Australian Rugby League has recognised Wauchope District R.L.F. Club deserves the venue due to the fact that gate returns for the French visit back in 1964 were the highest for any country area outside of Newcastle and Wollongong.

"The Frog" as he is popularly known, or Gerard Cassegrain, was unwittingly drawn in too; no doubt in the world about that, for a hoax was perpetrated at the time with Channel 3 in Newcastle, and the cover-up was smudged with a lie to save a man's job, and then got out of hand. It happened this way.

Three Wauchope Football Club officials were having a beer at the Wauchope Country Club. They were myself, George Campbell and Mick Sullivan. When I arrived home the telephone rang and the voice on the other end said "This is Channel 3 Newcastle. Are you the secretary of the Wauchope club? When I answered that I was, he went on to ask...how come a little town like Wauchope could get such an important match as the Frenchman's visit please?"

The immediate thought that flashed into my mind was that George and Mick were playing a practical joke and this call was a hoax. My reply went along with something like..."Well the Hastings has a terrible lot of French migrants, you see, and the League in Sydney thought it would be a good drawcard."

The voice said "That would make a great news story."

"You could bet on it. Haven't you heard about Gerard Cassegrain's Snail Farm up at Mount Seaview. He has great piles of snail shells all round his house and you can't get near the place for them."

"That's great. I'll be up".
He hung up and my own thoughts got a terrible shock a few days later when a red-faced young fellow walked in and said "Your name's Marchmont, isn't it. Well you must be some kind of funny man. I've been up to Mount Seaview and there is no Snail Farm up there. This could cost me my job and I'm down thirty quid. I hope you're satisfied."

"Hey, wait a minute. Hell, I'm sorry. Look go around to the Country Club and sit down. Have a beer. We'll work something out. I'll be round at 5.30 p.m."

I called down to see the local baker "Fly" Marchmont and told him the story. He was sympathetic and before I knew what was happening he had paid a couple of kids to go and gather up all the snails they could find under the hedges of the Wauchope Bowling Club which surrounded the greens in those days. A half a bucket was produced and the Channel 3 man came down to the bakehouse to televise "Fly" throwing flour out to the snails that were hopping around on a couple of hot baker's trays. The voice described in detail that this was Gerard Cassegrain at Mt. Seaview feeding a special fattening

WAUCHOPE — "the friendly alternative"



preparation for these snails which would be an entree on behalf of the local French community when their countrymen played the North Coast side at Wauchope in Rugby League.

The next thing we knew was a telephone call from Tom Goodman, the sporting editor of the Sydney Morning Herald. Another call from Harold Matthews, Secretary of the Australian Rugby League as the story snowballed into Sydney papers. Another one from John O'Toole the Secretary of the Country Rugby League to say the story had made the N.S.W. Rugby League Journal. Another one from Frank Facer to say that it looked like we would be having a big day and all their officials would be up. There just wasn't any end to it. The more you tried to play it down the more everyone thought you were being modest and there just wasn't any escape. The Newcastle Herald featured it in the sporting section.

It was about this time Gerard Cassegrain walked into the story with a "Hey, Bob, I think you are a 'Verry Funnee Fellow' " Then he proceeded to tell me that the snails would be coming out from Paris by courtesy of his brother who ran a restaurant over there. The French community here on the Hastings would attend to the 'Escargot' themselves and that would be their contribution to their countrymen's visit and it would all be free of charge.

The talk snowballed and the club sat down 220 people at a banquet with a lot of others disappointed that there just wasn't any more room to put anyone else in.

The "Saga Of The Snail" (to save a man's job) was talked about so much it gave the club a record gate.

"Ho-hum...well, who knows? We might even have a patriotic Englishman in Wauchope big enough to provide "Plum Pudding" and Brandy Sauce" for the next one????
Contributed by R.P.M.

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INTRODUCING STATE FORESTS OF THE BELLANGRY AREA

Barely an hour's drive from Port Macquarie, a mere 30km from Wauchope, brings you to Bellangry and the magnificent sweep of forests in the Hastings Valley. Once described as 'rough and forbidding' territory these forests now attract thousands of visitors each year.

For many years, the 60 000 ha of the Bellangry Forests within this superb forest region have been managed for timber production by the Forestry Commission of N.S.W. Today, the roads built to haul logs out of the forests now let visitors in, to explore and enjoy what was once only accessible to timbermen and hardy bushwalkers.

HISTORICAL

Before the white men came to the Hastings area its forested hills and valleys were the sole domain of nomadic Aborigines travelling to and from the coast in search of food. Apparently, one of their favourite routes was the ridge along which the Hastings Forest Way runs.

During their treks, the Aborigines would burn off sections of country to flush out game and make travelling easier. These fires maintained their hunting areas as open, grassy forest for they burnt off the young Blackbutt seedlings and saplings. The vigour of the older scattered trees was also affected. Many became misshapen with twisted malformed trunks and short boles.

As the Aborigines disappeared, their former hunting territories took on a new lease of life and a vigorous new Blackbutt forest grew up. An excellent example of these rejuvenated areas where gnarled old trees are mixed with sturdy regrowth is the "A-Tree" Blackbutt Reserve on the Hastings Forest Way.

Timbergetters in search of Red Cedar were amongst the first white men to explore the region. As the easily accessible Red Cedar was cut out they moved on. Their place was taken by the pioneering families who cleared the forest growth from river banks and valleys so that they could establish homes and farms.

The zeal with which the early settlers removed the forest cover wasn't halted until the late 19th century when those in authority realised that a valuable asset was fast disappearing.

Throughout the State the arduous task of surveying and land classification began, and selected areas of forest were set aside for the regulated production of timber. These State Forests eventually came under the wing of the Forest Commission of N.S.W. when it was established in 1915.

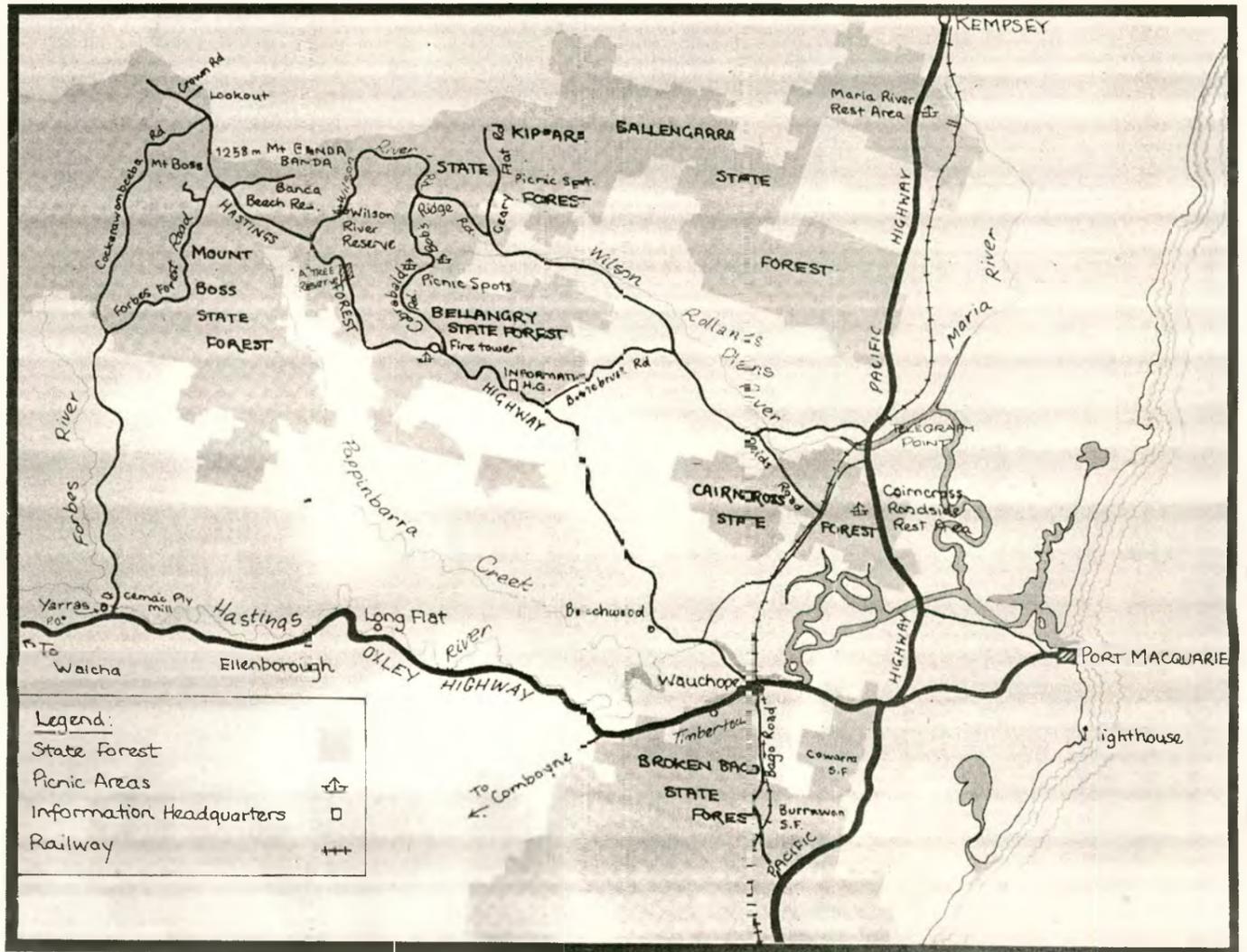
TIMBER PRODUCTION

Over the years forests in the Hastings Valley have contributed millions of cubic metres of top

quality timber to meet community needs. As development pushed deeper into the forests, newly logged areas were transformed quite dramatically as a new crop of trees grew. Within the Commission's Bellangry Forests there are now over 20 000 ha of regenerated forests.

The most important commercial tree logged and regrown around Bellangry is Blackbutt. It provides a general purpose timber used mainly for house framing.

(Continued on page 12)



SMOOTH LINES

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Everything from
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PARTY DRESSES to MEN'S
RAW SILK SHIRTS

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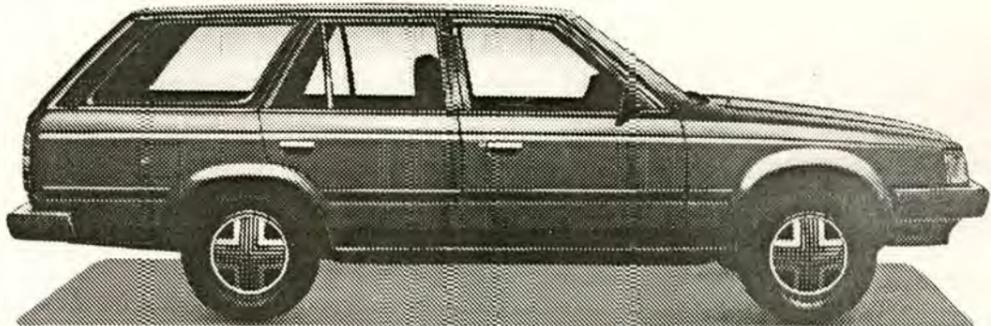
New Toyota Corona Wagon has a load of power.

It's no surprise the new Toyota Corona Wagon has loads of room and standard features. Toyotas have always been noted for their practicality and value.

But the best thing about the new Corona Wagon is the exciting new performance.

It has a new fully imported 2 litre Super Responsive engine, rack and pinion steering and Toyota Suspension Tuning. You'll simply have to drive it to believe it. So, see your Toyota dealer today.

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WAUCHOPE TOYOTA

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WAUCHOPE

D.L. No. 4389.

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WAUCHOPE — "the friendly alternative"

STATE FORESTS

(Continued from page 11)

Another important species logged is Tallowwood. Its timber is used where high strength and durability are required, e.g. as crossarms for electricity and telegraph poles, bridge timbers, sleepers, ship building and fencing and, because of its natural greasiness, for dance floors.

Other species logged are Blue Gum, Brush Box, Stringybark, Messmate and Ironbark.

Nearly 34 000 cubic metres of hardwood are logged every year providing enough timber to build over 700 moderately sized all-timber houses, or the frames for about 1500 brick veneer houses.

As well as the hardwood forests, there are significant areas of commercial rainforest which currently yield about 16 000 cubic metres of logs for local mills. Most of the rainforest timbers are converted to veneers and plywood — enough to cover over 300 football fields each year — as well as providing sawn timber for furniture and cabinet making.

Negrohead Beech is the most commonly occurring rainforest tree. This particular species, which is the only N.S.W. representative of the

important northern hemisphere Oak and Beech families, is now reserved from logging.

Coachwood, the most important commercial species of rainforest logged, is closely related to Christmas Bush. When cut, its timber has a characteristic caramel aroma. Because of its qualities it is used for making high quality marine and aircraft plywood.

POINTS OF INTEREST

From the Forestry Headquarters at Bellangry it is possible to take a variety of circular routes. Your choice will depend on the amount of time available or maybe the amount of fuel in your tank! Please note, petrol is not available in the forest — you should ensure your tank is topped up at Wauchope or Beechwood to avoid the least possibility of running out of fuel.

Bellangry Headquarters to Telegraph Point (or Wauchope):

- (a) via Cobrabald Road, Bob's Ridge Road, Rollands Plains and the Pacific Highway. Distance 70km.
- (b) via Wilson River Reserve, North Wilson and Bob's Ridge Roads. Distance 80km.
- (c) via Hastings Forest Way, Forbes Forest Road, Yarras and the Oxley Highway. Distance 115km.
- (d) via Hastings Forest Way, Cockerawomb-eeba Road, Yarras and Oxley Highway. Distance 124km.

Whether you choose one of the suggested routes or just meander along the forest roads, there are plenty of things to see and do.

PLEASE REMEMBER

PETROL: No petrol facilities are available on the forest. Visitors taking the long ring routes should be prepared to cover up to 200km.

FIRE: Use fire with the utmost care. During periods of high or extreme fire danger (indicated on the sign at Bellangry H.Q.) a total ban may be placed on lighting fires.

CAMPING: The Commission's leaflet "Camping and Caravanning on State Forests" covers the do's and don'ts of camping. Please make arrangements with the forester at Bellangry if you wish to camp in the forest.

WILDLIFE: The forest is a sanctuary for all forms of wildlife. Wild flowers and native plants are also protected, however, plants salvaged from logging operations may be purchased at Bellangry H.Q.



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Specialising in —

- * All car accessories
- * Bonded Brake Shoes and Disc Pads
- * Exhaust systems
- * Suspensions
- * Filters
- * Bearings



BIG SUMMER

CLEARANCE

SALE

STARTS MARKET
DAY 20th January

- 90cm (36") Printed Cambric

Checks, Floral and Nursery. Was \$1.59.

Sale Price...89c metre.

- 90cm (36") Printed Strawcloth & Broadcloth

Florals and Novelty and Pin Spot Cottons. Was \$1.99.

Sale Price...99c metre.

- 90cm (36") Mini-Care Printed Cottons

Soft quality and cool Florals, Nursery and Novelty. Was \$1.99.

Sale Price...\$1.29 metre.

- 90cm (36") Printed Seersucker & Plisse

all Cotton, Floral, Check and Nursery designs. Was \$2.25.

Sale Price...\$1.25 metre.

- 90cm (36") Bright Prints

All cotton. Was \$2.59.

Sale Price...\$1.59 metre.

HURRY!!
Fashion Dress
Materials



Market Day Special
Hosts of handy remnants.
Half marked price

- 90cm (36") Printed Crepe and Rayon Spuns

Floral, Hawaiian and Nautical. Cool Cottons and Rayons that wash. Was \$2.45 metre.

Sale Price...Only \$1.75 metre.

- 115cm (45") Jacquard Check

Poly Cotton Muslin. 6 latest fashion colours for Skirts, Frocks and Blouses. No-iron quality. Was \$5.75.

Sale Price...Only \$4.99 metre.

- 115cm (45") Printed Poly Silks & Polysonic Spuns

Novelty, Floral and Geometric Designs. Non-creach. Was \$5.50.

Sale Price...Only \$3.99 metre.

- 115cm (45") Crinkle Poly Cotton

Fashion plain colours and lovely Florals. Was \$5.99.

Sale Price only...\$3.99 metre.

- 150cm (60") Terry Towelling

Latest wanted colours for all age groups. In stripes and plains. Was \$7.50.

Sale Price to Clear at \$5.99 metre.

- 115cm (45") Embroidered Poly/Cotton

10 colours. For Frocks and Blouses. Was \$5.25.

Sale Price...\$3.99 metre.

- 150cm (60") Printed Jersey Poly/Cotton T. Shirting

Special for knit sewers. Was \$7.99m.

Sale Price...\$5.99 metre.

- 115cm (45") Yarn Dyed Poly/Cottons

Exciting Fashion Stripes and Checks for Men's Shirts, Ladies Blouses, Frocks and Skirts. Wholesaler's clearance. Was \$7.99m.

Sale Price only...\$3.99 metre.

- 115cm (45") Polyester Crepe

Ten popular colours. Fully Washable. Was \$5.99.

Sale Price...\$4.75 metre.

- 115cm Printed Cottons

Wonderful range of colours and prints, for all age groups. Was \$4.99m.

Sale Price...From \$1.75 metre.

LOOK FOR THE SALE TICKETS — Cash or Bankcard — No Laybys



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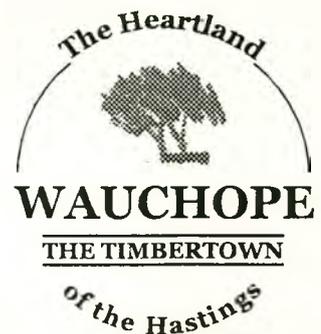
Wauchope Heartland of the Hastings

Wauchope, Timbertown Heartland
of the Hastings Program

WAUCHOPE CHAMBER OF COMMERCE
& INDUSTRY INC.

Annual Report

1999 - 2000



"Heartland of the Hastings"

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WAUCHOPE BRANCH

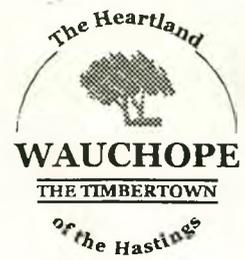
Wauchope Chamber of
Commerce



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1. MANAGEMENT TEAM 1999 - 2000

Ross Lindsay	President	Raine and Horne
Chris Madden	1st Vice President	Timbertown Videos
John Betts	2nd Vice President	Daily Express
Mark Stoker	Treasurer	Computer Accounting Doctor
Julie Muller	Secretary	Hair and Flower Affair
Neroli Reid	Minute Secretary	Raine and Horne
Robert Hinkson	Publicity	Hastings Coop Department Store
Denise Poole	Committee	Bills Auto Spares
Jim Branson	Committee	Branson Floor Coverings
Pauline Bryant	Committee	ANZ Bank
Rob Drew	Past President	Wauchope Gold Print
Ann Pereira	Tourism	Auntie Ann's Bed and Breakfast
Julie Muller	Heartland Coordinator	
Ann Betts	Assistant	



2. PROFILE

The Wauchope Chamber of Commerce and Industry is an Incorporated body. Membership is for people in business and the broad community.

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and the surrounding areas.

The voice of the Chamber is its members and can only act or react on the direction of the members.

Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Chamber of Commerce membership gives automatic membership of the State Chamber of Commerce, with direct exchange of trade information, up to date reviews of wages and employment issues, changes to tax laws and insurance information, access to training seminars and international trade shows.

By being a member and being involved in this network you can improve your business opportunities.

If your goal is to serve your customers you will have the chance to increase your customer base by being a member and being involved.

"Heartland of the Hastings"

3. PRESIDENT'S REPORT

This year has been my first active involvement with the Chamber after over 11 years in business and it has certainly given me a much better understanding of the role of the Chamber of Commerce and its huge contribution to the ongoing success of the town and the business enterprises that it supports.

In the Chamber there is always the hard working committee members and my thanks go to the very supportive team that make up our executive and especially to Secretary, Julie whose enthusiasm to all matters goes unmatched.

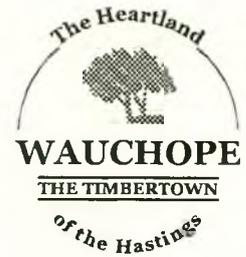
The year started off with the success of the Turning On of the Lights - the annual NorthPower sponsored Christmas Lights Competition, once again being supported extremely well by a large number of private residences, followed by our end of millennium celebration with the fireworks and band at the Showground New Year's Eve.

The Chamber has pursued a number of issues throughout the year including:

- Formation of the Hospital Action Group, set up to try and keep our Hospital Services, despite severe Government funding cutbacks to the Area Health Service.
- Increase to the Business Rate Levy to support our Main Street Program - the three Chambers in the Council area were unable to secure a rate increase so the future of funding is in doubt.
- Main Street Coordinator - started out very well with achievements being replacement of the Information Guides in Wauchope and Timbertown, Business Retention and Expansion Program Survey, Expo - unfortunately Beverly resigned halfway through the year with Julie taking over the position and completing the Business Retention and Expansion Program survey and handling the management/organisation of the Hastings Valley Expo very well.
- I journeyed to Gosford with a delegation from Council and inspected their Main Street Cleaning Program first hand with Council looking at keeping our streets in a pristine condition - unfortunately funding problems saw this program defeated.
- Chamber hosted a Dinner at Bago Woodworks Restaurant with John Tingle as Guest Speaker - an excellent night both for venue and meal supplied and a great night for networking with business Proprietors and Councillors in attendance.
- The Hastings Valley Expo saw the spotlight focus on Industry in our Valley, being hosted by us at the Wauchope Showground. An enormous amount of work went into the organisation of this event, from securing record sponsorship from NorthPower through to hosting the event. Despite disappointing numbers of Exhibitors and a slight fall in visitor number in relation to past events, all Exhibitors have reported excellent response to their displays and will attend future events. The Executive is currently looking at a revised one day format for the next event to be held approximately mid March 2002.

Throughout the year I attended various Council meeting and workshops, those of most interest being the pedestrian (disabled) access around the streets of Wauchope, Industrial subdivision, Timbertown and Workplace Learning Committee Meetings.

I have also been elected as an initial Life Member of "Australia's Holiday Coast Regional Chamber of Commerce" under the Rules and Objects when the Regional Chamber become an Incorporated Association. The Regional Chamber has met approximately four times this year - a number of issues have been at the forefront which affect the Region including the Dairy Industry Deregulation and the Indigenous Employment Strategy to name two.



All in all, it has been a very busy year, one that I have enjoyed immensely. I look forward to renominating as the Chamber President for the coming year.

Ross Lindsay

"Heartland of the Hastings"

4. TOURISM REPORT

This year has brought about major changes in the way tourism promotion is managed in the Hastings.

As a result of the many workshops and information days conducted last year, Council is more active in the management of tourism promotion and development. The establishment of the Tourism Taskforce, under the umbrella of the Economic Development Board, has taken over the role of administrator of the Special Business Rate previously managed by Port Tourism. Several members of Port Tourism are also members of the Taskforce. The Taskforce will, in part, be responsible for identifying, developing and promoting tourism in the Hastings.

The Tourism Administration Manager has moved from the VIC and is now based at the Council offices.

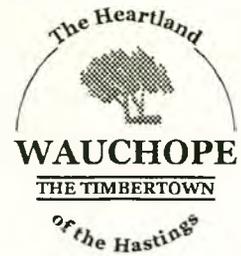
The Visitor Information Centre at Kew has received a facelift and the staff are going out visiting tourism operators to familiarise themselves with what is available and where it is situated.

Early in the year, the Council held information sessions seeking the support of the businesses in each locality of the LGA, to apply for an increase in the Special Business Rate. In Wauchope the meeting was poorly attended and the few that did attend did not feel they could vote on such an important issue. Overall support was not forthcoming and no increase was applied for.

It is disappointing that Wauchope and the Hinterland are not represented on either the Economic Development Board or the Tourism Taskforce although several nominations were submitted from this area.

Due to the change in responsibilities of Port Tourism, the Chamber has decided not to renew membership for 2001.

Ann Pereira



5. ECONOMIC REPORT

Several new businesses have emerged not only in the township but in the Hinterland area as well. This is important as it broadens the economic base of the area. Business particularly in the CBD area chose to relocate to a new address and some existing business have new proprietors. The relocation of a major flooring company to the Industrial, opened the opportunity to commence stage two of Wauchope's Industrial Area.

Trevor Sargeant, Economic Development Officer, assured Chamber that preliminary design work for stage two has been completed. With the approval of a full Council meeting, a consultant has been chosen, the consultant will assist with the detailed design and costing and to manage the construction work, the DA has already been approved.

Timbertown Heritage Park continues to grow with the support of Trevor Sargeant and the Hastings Council and the tenants who operate businesses within the park. Council has committed \$270,000.00 for the development of infrastructures within the park over the next three years.

Business are encouraged to:

- Overcome problems and explore opportunities for growth.
- Encourage communities and business to harness local and regional resources to maintain and enhance their unique strengths and quality of life.
- Make local business environment more productive and attractive.

Julie Muller

6. HEARTLAND REPORT

The year began with the employment of Beverly Tyndall as Program Manager for the Heartland Program but due to ill health was forced to resign from the position, I agreed to complete the year.

Town Issues

- Weekly column in the Hastings Gazette reporting positive business news and events in the Wauchope Hinterland area.
- Monthly Newsletter written and 300 copies distributed.
- Providing a point for local information.
- Coordinated the supply of the new town map which is located in Bain Park and at the entrance to Timbertown Heritage Park.
- Collected and provided information to Janet Cohen regards events in the Wauchope area which will form part of the Hastings area events calendar.

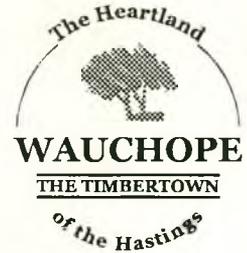
Meetings

- Attend the monthly Chamber of Commerce, Emerald Heartland Tourism Network and Wauchope Community Arts Council meetings.
- Organisation of formal dinner, John Tingle being guest speaker, Chamber of Commerce AGM.
- Attend regular meetings regards Regional Cuisine and Produce, this program has been funded by the Area Consultative Committee and managed by Southern Cross University.
- Attend Department of State and Regional Development, Regional Conference at Yamba.
- Participated in events management workshop at Southern Cross University.
- Community representative on the Wauchope Hospital Planning and Advisory Committee.

Business

- Funding acquired from the Department of State and Regional Development to conduct a business survey in the Wauchope area, 220 survey forms were distributed, 80 were returned completed, report containing the evaluation is now available for distribution to participants. Attended debrief regards program in Newcastle.
- Addressed the negative publicity in regards to the business community, that emerged during the introduction of GST.
- Provided relevant information and keep in contact with Trevor Sargeant, Hastings Council Economic Development Officer.

“Heartland of the Hastings”



- Acknowledged publicly positive business initiatives.
- Development of a Marketing Plan which is ready for implementation.
- Provide regular report to the Department of State and Regional Development.
- Coordination of Service Excellence Awards.

Government

- Keep in close contact with local Council staff and Councillors and raised issues such as Hastings River foreshore, CBD gardens and general cleanliness of the township area.
- Inform Andrew Stoner, member for Oxley of issues that have impact on the community, organised venues for visiting Politicians to meet the local community.
- Addressed the issue of socially unacceptable behaviour in the CBD area, with the Police Department and Hastings Council, this is an ongoing issue.

Events

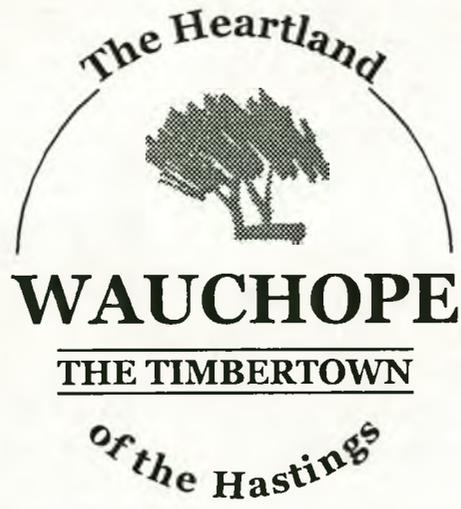
- Acquired sponsorship from NorthPower for the installation of Christmas lights in the trees in Hastings Street this was achieved, celebration to turn on the lights occurred early December.
- NorthPower Hastings Valley was the major event for 2000, the aims being to, PROVIDE AN AFFORDABLE VENUE FOR BUSINESS OF ANY SIZE, FROM THE HASTINGS AREA, TO SHOWCASE THEIR GOODS AND SERVICES.
- Participants in this event were satisfied with the outcomes.
- Market Day in the CBD in conjunction with the first Jazz Feste held at Bago Vineyard, June long weekend, will happen again in 2001.
- Family New Years Eve celebration at Wauchope Showground.
- Chamber of Commerce Christmas Party, held in conjunction with Camden Haven Chamber.

I will take this opportunity to thank the small group of people who have supported my endeavours, Management Team of the Chamber of Commerce, Peter Daniels Hastings Gazette, Gail Preston, Ann Betts and her family, ANZ Bank, Australia Post, Ian Adams.

I have grave concerns in regards to the future of the Heartland Program (Economic Development Program) now that the funding from the Department of State and Regional Development has terminated. Wauchope is now facing another crisis with the State Governments decision to deregulate the Dairy Industry, this will have a major impact on the local community, economically and socially.

Julie Muller

“Heartland of the Hastings”



"Heartland of the Hastings"

WAUCHOPE CHAMBER OF COMMERCE & INDUSTRY INC.

MINUTES OF A.G.M. HELD AT WAUCHOPE COUNTRY CLUB

3.11.99

Chairperson Ian Conley. Meeting opened 7pm.

Welcome Rob Drew

Present Julie Muller, Dorothy Lindsay, Anne Betts, Linda Sanders, Tracy Clark, E. Mitchell, N. Clark, G. Clark, Tricia Sanders, Robert Sanders, Beverly Tyndale, Tony Hawkins, Neroli Reid, Ross Lindsay, John & Pauline Winchester, Julie & Graham Gillard, Bill & Denise Poole, Denise & Rod Everingham, Ann & Graeme Stanton, Marie Winter, Peter Winter, Gail & Leisa Bransdon, Mark Stoker, Ann Pereira, Ann Hill, John Shute, Peta Simmons, Chris Madden, David Meidling, David Mayne, David Morton, Robert Hinkson, Ian Chegwidde, Ian & Yvonne Conley, David & Karen Cane, Lyn & Rob Drew, Chris & Barry Thompson, Margaret & Alan Newman Raelene Monkley, Allan Muller, John Betts, Gayle Kee, Janette Spuiny, Gary & Dorothy O'Callaghan, Pauline & Nick Bryant, John Bishton, Peter Daniels, Brooke Daniels, Lyn Hobson.

Apologies Andrew Stoner, David Hicks, Max Small, Gary Gilbert, Jim Bransdon, Wayne Richards,

Motion 1 That apologies be accepted. Moved D. Poole
Sec. P. Daniels.

Minutes & Business Arising from Previous A.G.M. 1998

Motion 2 That Minutes be accepted Moved R. Lindsay
Sec. R. Monkley

Correspondence Nil

Reports

President's report read by Rob Drew.
Financial
Heartland
Tourism
Economic

Motion 3 That all reports be accepted Moved P. Daniels
Sec. D. Poole

Election of executive Chaired by Ian Conley

President	Ross Lindsay
1st Vice President	Chris Madden
2nd Vice President	John Betts
Treasurer/Public Off.	Mark Stoker
Secretary	Julie Muller
Publicity	Robert Hinkson
Minute Secretary	Neroli Reid
Committee	Denise Poole & Jim Brandson

Wauchope Heartland of the Hastings

Wauchope, Timbertown Heartland
of the Hastings Program

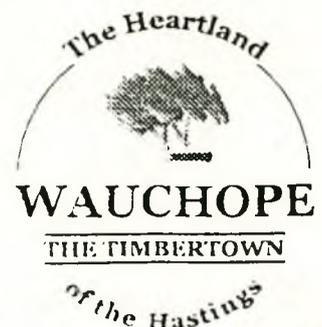
BUSINESS RETENTION AND EXPANSION PROGRAM

AUGUST 2000

Report on the needs and Plans of Business in the Wauchope Area

This is a Project of
"Wauchope Heartland of the Hastings Program"
in conjunction with
Wauchope Chamber of Commerce and Industry

Funded by the
Department of State and Regional Development



"Heartland of the Hastings"

Wauchope Chamber of
Commerce 2



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	<ul style="list-style-type: none"> Management Team 	
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	<ul style="list-style-type: none"> Business Profile of the Wauchope Area 	
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	<ul style="list-style-type: none"> Export Potential of Local Business 	
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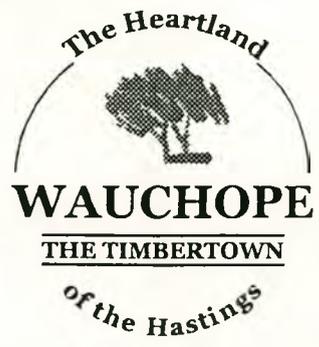
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PROGRAM

1. BACKGROUND

The Business Retention and Expansion Program (BREP) approach to community economic development focuses on existing businesses in the community:

- What are their needs and concerns?
- Which ones have plans to expand and what is preventing them from doing so?
- Which ones are considering relocation outside of the community and why?
- Is the local environment a help or a hindrance to business?
- What good ideas do people have about ways to develop the local economy?



The program worked by surveys being delivered to most businesses in the Wauchope area, with a follow up phone call and offer of assistance in completing the form.

The BREP is an initiative of the Department of State and Regional Development (DSRD) and is funded as part of the Community Economic Development Program which is available to regional communities.

**THE WAUCHOPE HEARTLAND
BUSINESS RETENTION AND EXPANSION PROGRAM**

The Wauchope Heartland Program was initiated in late 1995, as a joint venture between various community groups and the Wauchope Chamber of Commerce and Industry. In 1996 the group received funding from DSRD to coordinate and develop local activities. The Heartland Program is now in its third year of funding. The Heartlands Strategic Plan identified as one of its initiatives, *business development*.

The program coordinator became aware of the BREP Program late 1999, the application for funding was submitted February and approved in March 2000. Surveys were delivered to businesses early May and report received of evaluation early August 2000.

MANAGEMENT TEAM

Ross Lindsay	Chairman
Neroli Reid	Secretary
Mark Stoker	Finance
Chris Madden	Deputy Chair
John Betts	Second Deputy Chair
Robert Hinkson	Publicity
Jim Branson	Committee
Denise Poole	Committee
Peter Daniels	Committee
Rob Drew	Committee
Julie Muller	Coordinator

"Heartland of the Hastings"

2. KEY FINDINGS AND THEMES

Detailed statistical results are presented in the next section of the report. This section highlights some of the main findings and summarises key themes.

BUSINESS PROFILE OF THE WAUCHOPE AREA

- 88% (71) of businesses who responded are independently owned
 - 1% (1) is a franchise
 - 10% (8) are part of a national network
 - 1% (1) is associated with other business
- *In terms of business structure*
 - 21% (16) operate as sole traders
 - 38% (31) are partnerships
 - 37% (30) operate as a company
 - 1% (1) is a trust
- *When was business started*
 - 40% (32) are 5 years or less
 - 17% (14) 6 - 10 years
 - 41% (33) more than 10 years
- *Was business relocated*
 - 9% (7) was yes

Less experienced business operators may have a greater need for business advisory services and may well be more receptive to the idea of making use of them. There may be some scope to assist business through workshops or provision of information regards support services on business planning, market development, operational issues/challenges and financial strategy. Refer to Business Enterprise Centre, DSRD, Area Consultative Committee, Tafe, Financial institutions and Accountants, Hastings Council Economic Development Officer, Southern Cross University, Australias Holiday Coast Development Board just to name a few.

BUSINESS PERFORMANCE

- 25% (20) of businesses anticipate some expansion of their operations over the next two years
 - 36% (29) of businesses are not sure
- *Overall opinion of Wauchope as a place to conduct business*
 - 17% (14) excellent
 - 57% (46) good
 - 24% (19) fair
- *Cross referring with other businesses*
 - 46% (37) yes
 - 28% (23) not sure

This could be an opportunity to investigate and develop further.

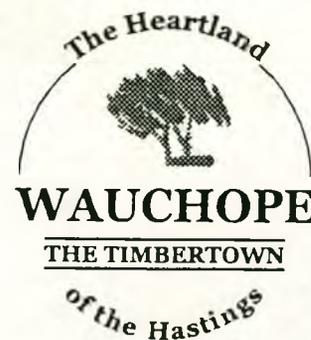
Marketing and Financial applications are the main areas received for further advice, with Industry Regulations, Consumer Affairs, next and Quality Assurance/Accreditation, Management Training and Labour/Management relations are the other issues raised where assistance could be provided.

A data base of businesses in the Wauchope area has been created. Businesses who participated in the survey need to be reminded that all the information provided on the survey form is completely confidential.

Special recognition and thanks is owed to Anne Betts who delivered surveys, the coordinator Julie Muller for driving the project, with the support of the Management Team and the willingness of the businesses who participated.

THE RESPONSE RATE OF BUSINESS

A total of 81 surveys were returned. This represents a response rate of 30% approximately. This is an excellent participation rate which must be attributed to the business communities support and their positive commitment to the future and of economic growth of the area. It is a disappointment that so many of the major players in the business community chose not to respond.



3. FACTORS IMPACTING ON BUSINESS PROFITS OVER THE NEXT 2 YEARS

Most important, government policies economic climate, population changes, taxes, interest rates, wages, raw material costs, local competition.

EXPORT POTENTIAL OF LOCAL BUSINESS

Involved in International Trade are 9% (7) businesses

- Direct sales 5% (4)
- Foreign agents/distributors 4% (3)
- Importing 4% (3)

(Note 3 businesses involved in 2 ways)

LOCAL ENVIRONMENT HELP OR HINDRANCE

- Help 65% (53)
- 50-50 24% (19)

LOCAL SERVICES WHICH ARE INADEQUATE

- None according to 33% (27)
- Street signage 22% (18)
- Public transport 21% (17)
- Public parking 20% (16)
- Adequacy of highways/roads 15% (12)
- Development approval process 12% (10)
- Telecommunications 11% (9)
- Street repair and cleaning 10% (8)

EMPLOYMENT ISSUES

The majority of businesses 57% (46) who responded employ less than 5 people.

Of the remaining businesses 21% (17) have between 5-9 employed, less than 2 and 10 plus 11% (9).

Total number of people currently employed in the businesses surveyed is 18.06% (401.85) more than two years ago. Projected number to be employed in two years time (469.70) an increase of 16.88%.

According to 72% (58) of the businesses they have no problems recruiting staff, 19% (15) have problems with recruiting skilled staff.

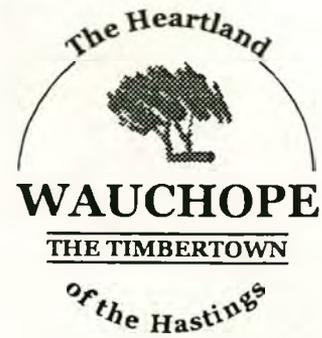
Poor work attitude, skilled employees reluctant to move to area, high wages for skilled labour, were identified as recruitment problems.

But skill levels, attitude towards work, productivity all rated in the excellent and good category which demonstrates the high personal qualities and work skills amongst the existing work force.

"Heartland of the Hastings"

IN SUMMARY

The main improvements which business would like to see which would enhance and strengthen the economy are improved street signage, public transport, public parking, adequate roads in good-repair, development approval process, telecommunications, street and footpath cleaning, further development of industrial land.



SOME INDIVIDUALS IDEAS AND VISIONS

- Maturing of emerging new industries, diversity of stock
- Growth and stability of Rural Tourism and Timbertown Heritage Park
- Deregulation of the Dairy Industry causing instability of the broad economy
- Industrial area presentation, signage and lots readily available
- Urbanisation of township which will help drive new business and growth of existing business eg Café Culture
- Smarter promotion and cooperation and support amongst all business in the Hastings area
- Support from business in town events, promotion which will have a positive flow on effect through the whole area
- Extended shopping hours, Cinema, Theatre, property improvement
- Visitor information Centre on the highway
- Improved telecommunications in the Hinterland area
- No tampering with Government services
- Planning and growth of education facilities
- Growth of Policing levels
- Promote Wauchope as a Business Centre

"Heartland of the Hastings"

4. STRATEGIC POSITIONING OF WAUCHOPE

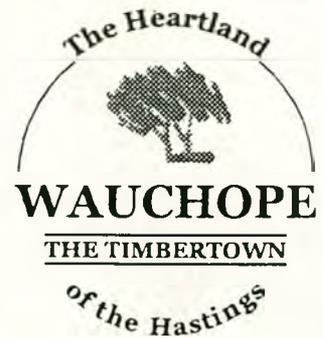
Beyond this survey and thinking about planning, future opportunities and directions for consideration might include:

- The Chamber of Commerce has already developed a good working relationship with Hastings Council and its Economic Development Officer. Wauchope Industrial Area Task Force was formed some time ago. Maybe it is time to drive this further, faster, by calling for new people to participate in this initiative.
- Establishment of a Marketing Cooperative. A Marketing Plan has been developed and has been circulated amongst Chamber members for comment. A copy is enclosed with this report. A joint initiative such as this Marketing Plan cannot work without the complete support of the majority of businesses in Wauchope.
- One of the aims of the Chamber of Commerce is to liaise with and keep open the lines of communication with the three tiers of Government. You can be involved in this process by keeping informed. The Heartland Happenings Newsletter is compiled on a monthly basis and 300 copies are circulated, your contribution to this publication is welcomed. Support from the Hastings Gazette in ongoing and positive there is an open invitation to speak with the editor at any time regards matters of your concern.
- Always welcome new residents, business and tourists. Support locally first.
- Chamber to provide specific information to businesses particularly in regards to Finance, Consumer Affairs, Industrial Relations and Management Training. A Booklet accompanied your survey which listed business related Government Departments that could be of help.
- Encourage commitment from business to **"GET INVOLVED AND MAKE IT HAPPEN"**.

5. RECOMMENDED ACTION PLAN

All participating businesses have received a letter of thanks.

The following Action Plan was presented for discussion and endorsed at the Wauchope Chamber of Commerce and Industry meeting September 6, 2000.

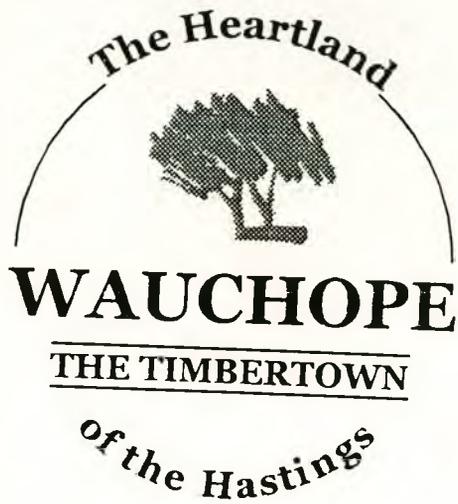


ACTION BY THE PROGRAM COORDINATOR

1. Publicise the report and follow up identified areas in which business require more information
2. Review concerns with local business services
3. Organise a meeting for businesses who wish to network/cooperate
4. Inform the Department of State and Regional Development of businesses who are interested to Export
5. Organise information night for explanation of commercial finance options
6. Organise information night on broad based industrial relation matters
7. Send draft copy of Marketing Plan to all businesses who participated seeking comment or endorsement
8. Seek information regards front line management and business planning
9. Inform local educational institutions of training needs as identified in the survey
10. Lobby Hastings Council to be more proactive in regards to cleaning up and future development of the Industrial Estate
11. Provide information regards Department of Fair Trading

SUPPORT FROM THE FOLLOWING GROUPS WILL BE SOUGHT

Institute of Tafe, Southern Cross University, Credit Unions and Financial Institutions, State Chamber of Commerce, Hastings Council, Department of State and Regional Development, Area Consultative Committee, Business Enterprise Centre, Accountants, Australias Holiday Coast Development Board, private Business support services.



LSVF - Wauchope
Chamber of
Commerce - 3

"Heartland of the Hastings"



Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 3 MARCH 1998

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P O Box 270, Wauchope, 2446. Your business card will be printed in our newsletter each month until November 1998.

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PRESIDENTS MESSAGE

A warm welcome to you again!

I do hope your business is trading in a very positive fashion for the year so far. Within my own business we have noticed a good upturn and are not experiencing the big fluctuations of last year. We are looking forward to continuing with more consistence, growth and profitability this year.

Last month I attended a number of meetings. One of great importance was the Industrial Land taskforce from which came a number of recommendations (*Summarised in this newsletter) which are now going back to council, via the Economic Development Sub

Committee. The encouraging thing with this taskforce was:

- 1) The caliber of people (me excluded) interested enough to give up their busy schedules
- 2) The vision and passion for this to succeed.
- 3) The united approach that was finally agreed on.

On of the priorities is to clean up what we already have - encouraging business owners to take a real pride in their business presentation and with both commitment from council to business owners. We can achieve an area the whole town and area can be proud of. This of course, (Cont. p2)

HASTINGS LIBRARY
WAUCHOPE BRANCH

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Wauchope Chamber of Commerce

STRIVING FOR A TRUE REPRESENTATION OF WAUCHOPE'S BUSINESS AND ECONOMIC COMMUNITY

PRESIDENTS MESSAGE

Continued from p1:

makes it all the more attractive to prospective incoming businesses to locate in the "Hastings Industrial Area". This of course is only a very small step but it is essential we get this part right.

Representatives from the Chamber have met with the Show Society regarding the "Hastings Valley EXPO '98". The requests that were put forward were:

1) Confirmation and booking of this year's dates: 31 October and 1 November.

2) Our Chamber and other invited people (Total maximum of 10 -12) run the EXPO and rent the Showground, or alternatively, work hand in hand with the show Society again this year.

(At the time of writing this report these requests have not been answered).

This months Chamber meeting heard an interesting proposal put forward by one of our newer members, Mr David Howe (3D Signs), regarding a Work for the Dole Program. Through a government approved management company that specialises in this kind of program. This could have some real benefits for our town, eg. work on the river foreshore or further stages of Bain Park or even a cycleway, etc. Hopefully, I'll have more to report on this, next month.

Finally, by the time I write r

next report, hopefully, the future of Timbertown will be known and will be proceeding with new owners at a great rate of knots - bigger, better and brighter than ever.

Until next month,

Strong and profitable trading

Kindest regards-

Rob Drew.

**FINAL
RECOMMENDATIONS
FROM THE WAUCHOPE
INDUSTRIAL
TASKFORCE.**

Given the limited opportunities presented by other industrial areas in the Hastings, that the Wauchope Industrial Area be promoted, in the future, as the *Hastings* Industrial Area.

Only those firms whose operations are compatible with the Area's vision of becoming a major industrial centre which incorporates high impact uses, be permitted to establish in the Hastings Industrial Area.

That the visual improvement of the Hastings industrial Area proceed as a joint venture between Council, Industry and the Wauchope Chamber of Commerce.

That the following strategy be adopted; that Council make available the resources necessary to ensure its success and that the Economic Development Officer provide regular progress reports to the Wauchope Chamber of Commerce.



DAVID HOWE
(02) 6586 4664

218 High Street, Wauchope 2446
NSW AUSTRALIA

**CUSTOM MADE
BUSINESS SIGNS**

	For sale: Complete set of Encyclopedia Britannica. Never been opened. Wife knows everything.					

Strategy

1. Subdivision of land in Council ownership. **Priority One:** Extend infrastructure, including kerb and guttering along Commerce Street to service proposed Lots 1 to 5. Funding from Industrial Land Reserve. **Priority Two:** Council staff to establish if any breaches in landscaping and visual amenity have occurred and to provide a report for action by the Wauchope Chamber of Commerce.

Wauchope Chamber to develop other initiatives to encourage existing occupants to improve the appearance of the Area



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HEARTLAND UPDATE

Our Heartland Program has progressed to the next level with further funding from State and Regional Development to employ a coordinator and \$3,000 towards employing Keith Ready to conduct a Business Development workshop and individual business reviews (see attached information). I have submitted an application to Museums Australia on behalf of the Wauchope Historical Society to conduct a "Conservation Survey" on the Wauchope Historical Museum. The aim of this survey is to identify and document the needs of the Museum that houses our Heritage.

Members, Krissa Wilkinson (Wauchope Arts Council), Kim Freeman (WINC), Joe Davidson, Zoe Jackson and Teres, (local artists) and myself have been working on the development of a Business and Design Plan for the implementation of an ongoing Mural Program for Wauchope.

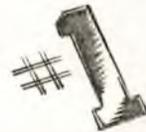
Australia's Holiday Coast Development Board.

Excellence in Business Awards 1998.

The board is seeking quality applications for this year's Awards and have pleasure in making Nomination Forms available from Julie Muller.

Entries close 30th April 1998. The Awards Ceremony will be at Coffs Harbor on Saturday 16th May 1998.

Award Categories 1998 - \$14,000 cash prize money: Manufacturing, Retailing, Service, Building/construction, Agribusiness, Tourism, New Business, Export.



A request has been made to council staff to display, in Wauchope, the winning plaques from the Tidy Towns Program.

Suggestions and ideas for inclusion in the Plan of Management for the River foreshore of Wauchope need to be forwarded to Dale Smith at Hastings Council, P O Box 84, Port Macquarie. I encourage you to make comment now. Don't wait until it is too late.

Expressions of interest and ideas are invited from all businesses who wish to participate in the town promotion: 'SHOP IN WAUCHOPE AND WIN - 1998'. The marketing committee are anticipating

that this will be our major shopping and town promotion for 1998. Your expression of interest and ideas are not a binding contract. It is to help the marketing committee determine the needs and ideas of the business community and the loyal customers of the Wauchope and surrounding areas.

Contact Julie Muller ph 6585 3168, Fax: 65850433, PO Box 270, Wauchope 2446.

Cheers,
 Julie Muller
 (Coordinator)



President: Rob Drew ph (02) 6585 3989 fax: (02) 6585 3789
 Secretary: Julie Muller ph (02) 6585 3168 fax: (02) 6585 0433

STATEMENT OF OBJECTIVES

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- ◆ Not to reflection the past but move forward.
- ◆ To keep open lines of communication and work with Hastings Council, State and Federal Government departments, Port Macquarie and Camden Haven Chambers of Commerce

Next meeting: Wauchope
 Chamber of Commerce and Industry,
 7.30pm, Wednesday, 1st April 1998-
Venue:

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 1st Vice President: Ian Connelly, Boral, Pacific Highway, Herons Creek Ph: 6585 7188
 2nd Vice President: Chris Madden, Timbertown Videos, 38 Cameron Street, Wauchope Ph: 65 852611
 Secretary: Julie Muller, Hair & Flower Affair, 41 High Street, Wauchope Ph: 65 853168, ph/Fax: 65 850433
 Treasurer: Graham Gil'ard, ANZ Bank, 43 High Street, Wauchope Ph 65 853711, Fax: 65 852502.
 Publicity: Raelene Monkley, Hastings Gazette, 47 High Street, Wauchope 2446 Ph: 65 852355, Fax: 65 852564.
 Committee: Denise Poole, Bills Auto Spares, 64 Cameron Street, Wauchope Ph/Fax: 65 851542



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CHAMBER MEMBERS

as at 20.3.98

3D Signs	David & Beverly Howe	218 High Street	WAUCHOPE
Aloha Furniture	Allan (Jacko) Jackson	High Street	WAUCHOPE
ANZ Bank	Graham Gillard	High Street	WAUCHOPE
Australia Post	Louise Hudson	High Street	WAUCHOPE
Barry Clark Constructions	Barry Clark	45 Waugh Street	WAUCHOPE
Bennetts Steel	Peta Simmons/ Gordon Bennett	Industry Street	WAUCHOPE
Bills Auto Spares	Denise & Bill Poole	64 Cameron Street	WAUCHOPE
Boral Timber	Ian Conley	420 Herons Creek Rd	HERONS CREEK
Broken Bago Winery	James Mobbs	P O Box 107	WAUCHOPE
Cassegrain Winery	John Cassegrain	764 Fernbank Creed Road	PORT MACQUARIE
Chris Gill Signs	Chris & Tanya Gill	Thatcher St	WAUCHOPE
Computer Accounting Doctor	John Mark Stoker	P O Box 515	WAUCHOPE
Country Coast Real Estate	Allan Morgan-Monk	14 High Street	WAUCHOPE
Customline Joinery	Ian Chegwiddden	222 High Street	WAUCHOPE
Daily Express	John Betts	Post Office Box 56	WAUCHOPE
Doherty Fuel Supplies	Bruce & Ellen	P O Box 77	WAUCHOPE
Drs Davar & Heagney Dentist		51 Hastings Street	WAUCHOPE
Expressway Spares	Patrick Cassegrain	Private Bag 7	WAUCHOPE
Forest Grange Mountain Retreat	Bill Calcutt	223 Toms Creek Rd	ELLENBOROUGH
Geoff McNeil Home Design	Geoff McNeil	14 Clairville Ave	WAUCHOPE
Grahams Menswear	Ann Stanton	High Street	WAUCHOPE
Griffith Traders	Max Griffith	P O Box 149	WAUCHOPE
Hair & Flower Affair	Julie Muller	41 High Street	WAUCHOPE
Hastings Cooperative	John Bishton	PO Box 354	WAUCHOPE
Hastings Gazette	Lyn Boutlis	47 Hastings Street	WAUCHOPE
Hastings Kitchen Company	Kevin Houghson	202 High Street	WAUCHOPE
Jim Bransdon Floor Coverings	Jim & Gail	10 High Street	WAUCHOPE
John Graham Menswear	Ann Stanton	High Street	WAUCHOPE
Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	WAUCHOPE
M & S Offset Pty Ltd	Merv Morley	36 High Street	WAUCHOPE
McQuire Solicitor	Terry	Hastings Street	WAUCHOPE
Monkley	Raelene	Mahogany Way	WAUCHOPE
More Than A Bookshop	Bill Howel	Cameron Street	WAUCHOPE
Muddle Farm Supplies	Peter Muddle	P O Box 68	WAUCHOPE
National Bank	Steve Long	High Street	WAUCHOPE
North Coast Fire Systems	Gary Gilbert	18 Mahongany Way	WAUCHOPE
Northcorp Accountants	Terry Flanigan	High Street	WAUCHOPE
PJ's Discount Tyre Service	Peter Healy	P O Box 234	WAUCHOPE
Potts Davis Duncombe Acc.	Peter Murphy	5A/7 High Street	WAUCHOPE
R & M Dark Auto Repair	Rod & Margaret	Carrington Street	WAUCHOPE
Secombe's Amacal Chemist	Heather Secombe	18 High Street	WAUCHOPE
Shute Hill	Ann Hill, John Shute	5690 Oxley Highway	ELLENBOROUGH
Thompson's Building Centre	John Winchester	P O Box 432	WAUCHOPE
Timbertown Comp.	Harry Klose	94 High Street	WAUCHOPE
Timbertown Country	Louise Jamieson	P O Box 241	WAUCHOPE
Timbertown Videos	Chris Madden	Cameron Street	WAUCHOPE
Top Video	Sherral Carney	111 High Street	WAUCHOPE
Water Bus co	Pauline Jamieson	P O Box 269	WAUCHOPE
Wauchope Auto Electrics	David Cane	97 High Street	WAUCHOPE
Wauchope Gold Print	Rob and Lyn Drew	196 High Street	WAUCHOPE
Wauchope Plumbing	Andy Neal	42 Cameron Street	WAUCHOPE
Wauchope Radio Taxi Cabs		P O Box 317	WAUCHOPE
Wauchope RSL Club Ltd	Bill Starrenberge	P O Box 57	WAUCHOPE
Wauchope Stock and Estate Ag	John O'Brien	High Street	WAUCHOPE
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Chamber of
Commerce -4



Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 6 - JUNE 1998

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Cont pg 4



Ian Houseman

P.O. Box 600
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CAMDEN HAVEN

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VF 29





HEARTLAND UPDATE

"Win in Wauchope" last year, part of the business community held a very successful promotion attracting sales to our town of \$7.5 million. The marketing committee is seeking expressions of interest from the business community who wish to participate from September 1 to December 11, 1998. The contributions raised will determine the major prize. The WHOLE business community needs to support this promotion. Contact Richard McGovern Coop Dept Store - 65852299. Julie Muller ph 65853168 ph/fax: 65850433. Application form and general information are included as part of the newsletter on blue sheets. Dates to Remember:
 Rusty Iron Rally Sept 5 & 6
 Bago Festival Sept 19
 Hastings Valley Expo 1998 Oct 31, Nov 1.
 50th Anniversary Wauchope Fire Brigade Nov 6.

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PRESIDENTS

MESSAGE

CONT:
from pg 1

When there is an opportunity to have a say very few people show up. To say the least I was embarrassed and very disappointed.

I truly believe that as a community - and business in particular we need to put personalities and personal agendas aside and become unified and supportive on issues relating to our great town, for the betterment of the majority. The ONLY rural towns in NSW that are MAKING things happen are the towns that are standing together and being supportive of one another. IT IS TIME IN WAUCHOPE that we do the same. There is great spirit and a real pride within the town - so let's get going.

Talking about getting going - the Timbertown Working Party, in which I and two other Chamber members, (John Bishton - Coop Head Office and Mark Stoker - Computer Doctor) belong, are meeting on nearly a

weekly basis and are looking at the options to get Timbertown reopened for the long term. The one thing that has come from our representation is the signs on Port Land, Bago Road and Telegraph Point being altered and have "Temporarily closed" removed.

Finally, most members will have received a letter from Mr Greg Hall (ex Timbertown director) asking for help financially for his out of pocket expenses. I encourage anyone who can help to please do so. This matter will be discussed at our next meeting.

Until then
Happy and profitable trading -

Rob Drew

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Mark Stoker BComm CPA
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SPECIAL NOTICE

We bring to your attention that the Hastings Pipe Band is seeking new members to join them. Instruments and uniforms provided. Ring Bob McLoughlin (02) 65820163 or Bill Russell (02) 65851336.



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Chamber Chatter

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1



Warbo's
Big Country Safaris

Pty. Ltd.

Cliff Warburton

P.O. Box 90
Wauchope 2446

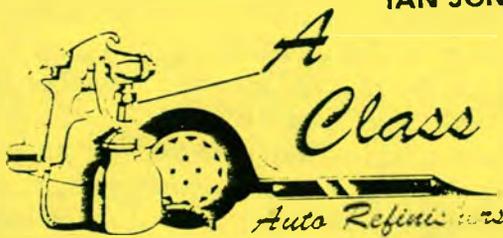
☎ (065) 85 6234



HEARTLAND UPDATE

"Win in Wauchope" last year, part of the business community held a very successful promotion attracting sales to our town of \$7.5 million. The marketing committee is seeking expressions of interest from the business community who wish to participate from September 1 to December 11, 1998. The contributions raised will determine the major prize. The WHOLE business community needs to support this promotion. Contact Richard McGovern Coop Dept Store - 65852299. Julie Muller ph 65853168 ph/fax: 65850433. Application form and general information are included as part of the newsletter on blue sheets. Dates to Remember:
 Rusty Iron Rally Sept 5 & 6
 Bago Festival Sept 19
 Hastings Valley Expo 1998 Oct 31, Nov 1.
 50th Anniversary Wauchope Fire Brigade Nov 6.

IAN JONES



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COMMERCE STREET,
WAUCHOPE, N.S.W. 2446

TELEPHONE:
(065) 85 1844

STATEMENT OF OBJECTIVES

- ◆ To achieve a representative of each and every Profession, Business, Industry and Community based organisation in Wauchope and surrounding areas.
- ◆ With the object of assisting and promoting the growth and development of a network system and infrastructure that will maximise the quality and productivity of the members for the betterment of Wauchope and surrounding areas.
- ◆ Not to reflect on the past but move forward.
- ◆ To keep open lines of communication and work with Hastings Council, State and Federal Government departments, Port Macquarie and Camden Haven Chambers of Commerce

Committee of Management 1997-8

President: Rob Drew, Wauchope Gold Print, 196 High Street, Wauchope Ph: 65 853989, Fax: 65 853789.

1st Vice President: Ian Connelly, Boral, Pacific Highway, Herons Creek Ph: 6585 7188

2nd Vice President: Chris Madden, Timbertown Videos, 38 Cameron Street, Wauchope Ph: 65 852611

Secretary: Julie Muller, Hair & Flower Affair, 41 High Street, Wauchope Ph: 65 853168, ph/Fax: 65 850433

Treasurer: Graham Gillard, ANZ Bank, 43 High Street, Wauchope Ph 65 853711, Fax: 65 852502.

Publicity: Raelene Monkley, Hastings Gazette, 47 High Street, Wauchope 2446 Ph: 65 852355, Fax: 65 852564.

Committee: Denise Poole, Bills Auto Spares, 64 Cameron Street, Wauchope Ph/Fax: 65 851542



Looking with New Eyes

Is your community looking for something new? Perhaps a new business or industry. Before you look too far afield make sure that you have first explored the full potential of your existing businesses and attractions. It could be that what you are looking for is right on your doorstep, but you are so used to it that you looked straight over the top. A good way to find out is to speak to people who have just moved into town and find out why they chose your community.



DAVID HOWE
(02) 6586 4664

218 High Street, Wauchope 2446
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**CUSTOM MADE
BUSINESS SIGNS**



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Margaret Mead.



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Rob & Lyn Drew
198 High St.,
Wauchope 2446

Phone (02)
6585 3989
Fax (02) 6585 3789

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- Hydrants & Associated Hardware
- Fire Alarm & Sprinkler System Servicing
- Industrial & Safety Signs

SALES - SERVICE - REFILLS

Installation & Service Carried Out to Australian Standards

Gary Gilbert PH/Fax: (065) 85 3800
Mobile: 0414 85 3800

18 Mahogany Way, Wauchope NSW 2446

Next meeting: Wauchope Chamber of Commerce and Industry, 7.30pm,
Wednesday 1 July 1998-
Venue:
SENIOR CITIZENS HALL
- next to the library which is air conditioned and has all up to date facilities. We cordially invite you to stay for refreshments after the meeting. All are welcome.

PRESIDENTS

MESSAGE

CONT:
from pg 1

When there is an opportunity to have a say very few people show up. To say the least I was embarrassed and very disappointed.

I truly believe that as a community - and business in particular we need to put personalities and personal agendas aside and become unified and supportive on issues relating to our great town, for the betterment of the majority. The ONLY rural towns in NSW that are MAKING things happen are the towns that are standing together and being supportive of one another. IT IS TIME IN WAUCHOPE that we do the same. There is great spirit and a real pride within the town - so let's get going.

Talking about getting going - the Timbertown Working Party, in which I and two other Chamber members, (John Bishton - Coop Head Office and Mark Stoker - Computer Doctor) belong, are meeting on nearly a

weekly basis and are looking at the options to get Timbertown reopened for the long term. The one thing that has come from our representation is the signs on Port Land, Bago Road and Telegraph Point being altered and have "Temporarily closed" removed.

Finally, most members will have received a letter from Mr Greg Hall (ex Timbertown director) asking for help financially for his out of pocket expenses. I encourage anyone who can help to please do so. This matter will be discussed at our next meeting.

Until then
Happy and profitable trading -

Rob Drow

Computer Accounting 'Doctor'

Mark Stoker BComm CPA
Phone 02 6586 4571 Mobile 0418 455 808

Want your computer accounting system set up right!
Want to know how your business is doing today?
Where it is headed tomorrow? Which computer package to use?
Mobile Service We come to you! Obligation Free!
Business Budgeting, Planning & Forecasting Fixed Fees

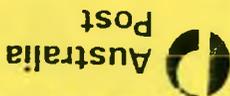
PO Box 515 Wauchope 2446 Email: stoker@ozemail.com.au

SPECIAL NOTICE

We bring to your attention that the Hastings Pipe Band is seeking new members to join them. Instruments and uniforms provided. Ring Bob McLoughlin (02) 65820163 or Bill Russell (02) 65851336.



POST



BENNETT'S Steel

A WIDE RANGE of NEW & USED
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Wauchope 2446

(02)6585 2851

Mobile: 0417 244 271
Fax: (02) 6585 2239



Chamber of Commerce Members

CHAMBER MEMBERS

as at 24.6.98

3D Signs	David & Beverly Howe	218 High Street	WAUCHOPE	2446	
Aloha Furniture	Allan (Jacko) Jackson	High Street	WAUCHOPE	2446	
ANZ Bank	Graham Gillard	High Street	WAUCHOPE	2446	
Aunty Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave	WAUCHOPE	2446	
Australia Post	Louise Hudson	High Street	WAUCHOPE	2446	
Barry Clark Constructions	Barry Clark	45 Waugh Street	WAUCHOPE	2446	
Bennetts Steel	Peta Simmons/ Gordon Bennett	Industry Street	WAUCHOPE	2446	
Bills Auto Spares	Denise & Bill Poole	64 Cameron Street	WAUCHOPE	2446	
Boral Timber	Ian Conley	420 Herons Creek Rd	HERONS CREEK	2443	
Broken Bago Winery	James Mobbs	P O Box 107	WAUCHOPE	2446	
Cassegrain Winery	John Cassegrain	764 Fernbank Creed Road	PORT MACQUARIE	2444	
Chris Gill Signs	Chris & Tanya Gill	Thatcher St	WAUCHOPE	2446	
Peter Coulon	Peter Coulon	P O Box 99	WAUCHOPE	2446	
Computer Accounting Doctor	John Mark Stoker	P O Box 515	WAUCHOPE	2446	864571
Country Coast Real Estate	Allan Morgan-Monk	14 High Street	WAUCHOPE	2446	
Customline Joinery	Ian Chegwidde	222 High Street	WAUCHOPE	2446	
Daily Express	John Betts	Post Office Box 56	WAUCHOPE	2446	
Doherty Fuel Supplies	Bruce & Ellen	P O Box 77	WAUCHOPE	2446	
Drs Davar & Heagney Dentist		51 Hastings Street	WAUCHOPE	2446	
Expressway Spares	Patrick Cassegrain	Private Bag 7	WAUCHOPE	2446	
Forest Grange Mountain Retreat	Bill Calcutt	223 Toms Creek Rd	ELLENBOROUGH	2246	
Geoff McNeil Home Design	Geoff McNeil	14 Clairville Ave	WAUCHOPE	2446	
Grahams Menswear	Ann Stanton	High Street	WAUCHOPE	2446	
Griffith Traders	Max Griffith	P O Box 149	WAUCHOPE	2446	853833
Hair & Flower Affair	Julie Muller	41 High Street	WAUCHOPE	2446	
Hastings Cooperative	John Bishton	PO Box 354	WAUCHOPE	2446	
Hastings Gazette	Lyn Boutlis	47 Hastings Street	WAUCHOPE	2446	
Hastings Kitchen Company	Kevin Houghson	202 High Street	WAUCHOPE	2446	
Hastings Leadlight Elegance	Kerry Pollen	142 High Street	WAUCHOPE	2446	861900
Jim Branson Floor Coverings	Jim & Gail	10 High Street	WAUCHOPE	2446	
John Graham Menswear	Ann Stanton	High Street	WAUCHOPE	2446	
Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	WAUCHOPE	2446	

Chamber of Commerce Members

M & S Offset Pty Ltd	Merv Morley	36 High Street	WAUCHOPE	2446	
McQuire Solicitor	Terry	Hastings Street	WAUCHOPE	2446	
Monkley	Raelene	Mahogany Way	WAUCHOPE	2446	
More Than A Bookshop	Bill Howel	Cameron Street	WAUCHOPE	2446	
Muddle Farm Supplies	Peter Muddle	P O Box 68	WAUCHOPE	2446	
National Bank	Steve Long	High Street	WAUCHOPE	2446	
North Coast Fire Systems	Gary Gilbert	18 Mahogany Way	WAUCHOPE	2446	
Northcorp Accountants	Terry Flanigan	High Street	WAUCHOPE	2446	
PJ's Discount Tyre Service	Peter Healy	P O Box 234	WAUCHOPE	2446	
Potts Davis Duncombe Acc.	Peter Murphy	5A/7 High Street	WAUCHOPE	2446	
R & M Dark Auto Repair	Rod & Margaret	Carrington Street	WAUCHOPE	2446	
Schuberts Home Appliances	John Schubert	53 Hastings Street	WAUCHOPE	2446	
Secombe's Amacal Chemist	Heather Secombe	18 High Street	WAUCHOPE	2446	
Shute Hill	Ann Hill, John Shute	5690 Oxley Highway	ELLENBOROUGH	2446	
Thompson's Building Centre	John Winchester	P O Box 432	WAUCHOPE	2446	
Timbertown Child Care Centre	Gayle & Trevor Kee	215 High Street	WAUCHOPE	2446	65864800
Timbertown Comp	Harry Klose	94 High Street	WAUCHOPE	2446	
Timbertown Country	Louise Jamieson	P O Box 241	WAUCHOPE	2446	
Timbertown Videos	Chris Madden	Cameron Street	WAUCHOPE	2446	
Top Video	Sherral Carney	111 High Street	WAUCHOPE	2446	
Water Bus co	Pauline Jamieson	P O Box 269	WAUCHOPE	2446	
Wauchope Auto Electrics	David Cane	97 High Street	WAUCHOPE	2446	
Wauchope Gold Print	Rob and Lyn Drew	196 High Street	WAUCHOPE	2446	
Wauchope Plumbing	Andy Neal	42 Cameron Street	WAUCHOPE	2446	
Wauchope Radio Taxi Cabs		P O Box 317	WAUCHOPE	2446	
Wauchope RSL Club Ltd	Bill Starrenberge	P O Box 57	WAUCHOPE	2446	
Wauchope Stock and Estate Agents	John O'Brien	High Street	WAUCHOPE	2446	
Worth, Dallas	Dallas Worth	7 Botanic drive	LAKESWOOD VILLA	2446	597237

LSVF - Wauchope
Chamber of
Commerce - 5

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47 Noyeau St. Woodstock 2793

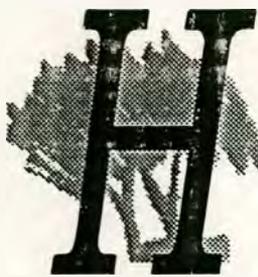
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Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	WAUCHOPE	2446	



Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program
supported by the
Department of State and Regional Development

NEWSLETTER NO 24
FEBRUARY 2001

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding area.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of the members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Chamber of Commerce gives automatic membership of State Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, changes to tax laws and insurance information and access to training seminars and international trade shows.

By being a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

MARCH CHAMBER OF COMMERCE MEETING

March Chamber Meeting is on the
7th March 2001 at 7.30 pm - in the Senior Citizens Centre
Contact Julie Muller - Phone/fax 6585 3168
Email wchamber@felgglow.com.au

INFORMATION NIGHT REGARDS COMMERCIAL FINANCE

- April 4 in Senior Citizens Centre, 7.30pm prior to regular Chamber meeting, presentation by ANZ Bank, Holiday Coast Credit Union. If you wish, questions can be forwarded to Julie Muller PO Box 270 Wauchope 2446

HASTINGS JAZZ FESTIVAL. BAGO VINEYARD & CBD

- June 9-10 this is an opportunity for business to be involved in the second of what is planned to be an ongoing annual event. Your ideas and comments are of value to the coordinator of this event, so please forward your ideas or if you wish to be part of the organising group which will determine the events for the CBD, forward your details to Julie Muller they will be passed onto the appropriate person.

17th LASIANDRA FESTIVAL

- March 10-18, Purple people shopping day March 15, retailers are encouraged to decorate their premises and dress in an appropriate manner to complement this event. Contact Cathy McKinnon, Secretary 6585 1278.

ANNUAL COUNTRY MUSIC ROUNDUP

- March 9,10,11 live entertainment in the CBD March 10, Hastings Country Music Association is seeking the support of the retailers by encouraging their staff to dress in country gear on March 9-10 and those businesses who normally play music in their store, could play country music, and dress their windows with a country theme. Contact Denise Hollis 6587 7137.

PHOTOGRAPHIC DISPLAY

- The window of the new W.I.N.C. and the Kew Visitor Information Centre have a selection of scenic photos of the area on permanent display, if you have a photo that would suit this theme please contact Julie Muller.

INTERNATIONAL YEAR OF THE VOLUNTEER 2001

- To recognise and celebrate the outstanding contribution volunteers make to a

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 300 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 2001. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.



cohesive Australian society, a "Day of Thank You" has been planned to take place in Bain Park on June 9 2001, from 9am to 2pm. This will enable the work volunteers to be acknowledged by the community of Wauchope and surrounding areas. To register your groups participation on this day, complete the coupon that is published in the Hastings Gazette.

WAUCHOPE TAXIS

- Are you interested in giving your business more exposure. If so then take this great opportunity and advertise with Wauchope Taxis. Be the exclusive business on one of Wauchope Taxi vehicles operating in Wauchope and Port Macquarie seven days a week. For as little as \$2.30 per day with full exposure in the Hastings area. Contact Judy or John Close Phone 6585 2516.

COURIER SERVICE

- All your courier, light transport needs for the Hastings Taree areas, can be fulfilled by Daily Express, contact John 0438 653033.

INCREASED LEVELS OF CRIME IN WAUCHOPE

- The "Editors Desk" is written by Peter Daniels and printed in the Hastings Gazette each week. In the February 1, 2001 edition was an accurate account of the criminal activity in Wauchope at the moment. A copy of that editorial has been sent to Inspector Warwick Lainey, of the Hastings area, requesting that the Police Department demonstrate to the community how the issues are being addressed. Copy of this correspondence has also been sent to Andrew Stoner State Member for Oxley.



Wauchope Chamber of Commerce Email address: wchamber@felglow.com.au

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PHONE/FAX
(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

Direct Telephone: 6585 3724
Telephone 13 13 14, Fax 02 6585 2502

YEAR OF THE VOLUNTEER

2001 is the year of the volunteer. Your suggestions of how to recognise and give gratitude to the volunteers in our community are welcomed - contact Julie Muller phone/fax 6585 3168

Scarlett's Restaurant

Stylish Dining
Chef Beverly's Cosmopolitan Cuisine
Bookings - Hastings Hotel 6585 2033

Yesterday's Books

Secondhand Collectable Rare
Book Search Service for Out of Print Titles

Phone: 02 6586 1952
54 Cameron Street, Wauchope NSW 2446

"Heartland of the Hastings"

TAX INVOICE / STATEMENT

ABN 84 173 134 089

MEMBERSHIP NOVEMBER 1ST 2000 TO OCTOBER 31ST 2001
MEMBERSHIP IS NOW DUE
FOR THE YEAR 1-11-2000 TO 31-10-2001

CURRENT
BUSINESS MEMBER: \$60.00 PLUS GST (\$6.00)
TOTAL \$66.00

PRIVATE MEMBER: \$30.00 PLUS GST (\$3.00)
TOTAL \$33.00

WE INVITE YOU TO PLEASE FILL OUT THIS NOMINATION FORM AND RETURN WITH
CHEQUE FOR PAYMENT.

NOMINATION FOR MEMBERSHIP
(Nov 1st 2000 to Oct 31st 2001)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)
PO Box 270, WAUCHOPE NSW 2446

.....
(Full names of member nominee/s)
of.....
(name of business)
.....
(preferred business address)
.....
Business telephone..... Fax.....
E mail address.....
.....
(Business Classification)
.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member. I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 2000 to Oct 31st 2001.

- Business Member \$60.00 (Plus GST \$6.00)
Total \$66.00
- Private Member \$30.00 (Plus GST \$3.00)
Total \$33.00

RECEIPT HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND
Received from:.....
The amount of: \$.....being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
Business Membership \$66.00 (includes \$6.00 GST) - Citizen Membership \$33.00 (includes \$3.00 GST)
(Nov 1st 2000 to Oct 31st 2001)
Signed:..... Date:..... Amount:.....

"Heartland of the Hastings"

	Business Name	Name	Street	Town	P C	Type of Business	Phone	Fax
1		Andrew Stoner	PO Box 120	Kempsey West	2440	Member of Parliament	6562 6190	6583 1355
2	Alan L Edwards Pty Ltd	Alan Edwards	PO Box 347	Wauchope	2446	Land Surveyor	6585 3015	6585 3015
3	ANZ Bank	Pauline Bryant	43 High Street	Wauchope	2446	Financial Services	6585 4157	6585 2502
4	Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave	Wauchope	2446	Accommodation	6586 4420	
5	Bago Vineyards	James & Kay Mobbs	PO Box 107	Wauchope	2446	Vineyard/Winery	6585 7099	6585 7099
6	Baker, Payne & Webb Optometrists	Maxwell Webb	PO Box 70	Port Macquarie	2444	Optometrists	6583 1377	6583 8683
7	Barry Clark Constructions	Barry Clark	45 Waugh Street	Wauchope	2446	Building	0418 255 537	6585 2585
8	Bennett's Steel	Peta Simmons	6 Industry Street	Wauchope	2446	Building & Construction - Steel	6585 2851	6585 2239
9	Bill's Auto Spares	Denise & Bill Poole	Cameron Street	Wauchope	2446	Auto Spares	6585 1542	6585 1542
10	Blue Cow designs.com	Rex and Carolyn Fowler	48 High Street	Wauchope	2446	Retail - Gifts, Homeware	6585 2116	6585 6329
11	Boral Timbers	I Conley/G Woods	420 Herons Creek Road	Herons Creek	2443	Timber	6585 7188	6582 2033
12	Bugden & Partners Pty Ltd	Peter Bugden	19 High Street	Wauchope	2446	Accountant	6585 3422	6585 2655
13	Cassegrain Wines	Anthony Mullet/Raelene Monkley	746 Fernbank Ck Road	Port Macquarie	2444	Wine Makers / Retail	6583 7777	6584 0354
14	Computer Accounting Doctor	Mark Stoker	PO Box 515	Wauchope	2446	Computer Accounting Services	6585 6707	
15	CTK Constructions Pty Ltd	Troy Terp	PO Box 235	Wauchope	2446	Investment & Property	6586 1580	6586 1580
16	Customline Joinery Pty Ltd	Ian Chegwidan	222 High Street	Wauchope	2446	Joinery Manufacturing	6585 3065	6586 1008
17	Daily Express	John Betts	PO Box 56	Wauchope	2446	Courier Light Transport	0438 653033	
18	Dorothy Lindsay		155 Cameron Street	Wauchope	2446	Artist		
19	Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7	Wauchope	2446	Earthmoving equipment Sales & Service	6585 1000	6585 1969
20	Forest Grange Mountain Retreat	Bill & Louise Calcutt	223 Toms Creek Road	Ellenborough	2446	Rural Retreat Accommodation	6587 4313	6587 4313
21	Gary O'Callaghan	Patron	Sancrox					
22	Geoff McNeil 3D Building Designs	Allan McNeil	14 Clareville Ave	Wauchope	2446		0418 653421	6585 3615
23	Graham Gillard		6 Ironbark Cl	Wauchope	2446	6585 2147		
24	Graham's Mensland	Ann & Graeme Stanton	15 High Street	Wauchope	2446	Retail - Menswear	6585 3124	6585 2669
25	Hair Affair	Julie Muller	41 High Street	Wauchope	2446	Hairdressing	6585 3168	6585 3168
26	Hanks Chapman & Cornale	Cheryl Schubert	3 High Street	Wauchope	2446	Optometrists	6585 2393	6586 4007
27	Hastings Concrete	Peter & Michael Roberts	PO Box 313	Wauchope	2446	Readymix Concrete	6585 2666	6585 2788
28	Hastings Fruit & Veg	Trevor & Shona Lawrence	206 High Street	Wauchope	2446	Retail	6586 2330	6586 4424
29	Hastings Gazette	Peter Daniels	Hastings Street	Wauchope	2446	Media	6585 2355	6585 2564
30	Hastings Insurance Centre	Greg McCarron	PO Box 363	Wauchope	2446	Insurance office	6586 4555	6586 4477
31	Hastings Valley Spring Water P/L	Anthony Abi-Saab	PO Box 36	Wauchope	2446	Retail	6585 1612	
32	Holiday Coast Credit Union Ltd	Neville Parsons	1 Commerce Street	Wauchope	2446	Financial Institution	6580 8227	6585 3843
33	Holiday Coast Management Group	D Parker & K Bailey	779 Beechwood Road	Beechwood	2446	Sports Management & Promotion	6585 6845	6585 6846
34	J & M Glass & Son	Julian Callachor	42 High Street	Wauchope	2446	Solicitor	6585 3677	6585 2301
35	Jim Bransdon Floorcovering	Jim & Gail Bransdon	10 High Street	Wauchope	2446	Floor Covering	6585 1677	6585 1677

36	JTM Griffiths Traders	Terry Griffiths	PO Box 149	Wauchope	2446	Machinery Spare Parts	6585 3833	6585 2350
37	JTS Automotive Repairs	Steven Green	25 Beechwood Road	Wauchope	2446	Automotive Repair	6585 1493	6585 2631
38	M & S Offset	M Morley & S Andrews	36 High Street	Wauchope	2446	Printers	6585 2522	6585 3696
39	Maxwell Quarries Pty Ltd	Colin Maxwell	PO Box 599	Wauchope	2446	Gravel Extraction	6585 2583	6585 2875
40	Mid-Coast Broadcasters Pty Ltd	Richard McGovern	19 Short Street	Port Macquarie	2444	Media	6583 8088	6584 0406
41	More Than A Bookshop	W Howell & S Hutchinson	48 Cameron Street	Wauchope	2446	Retail - books,fashion,gifts	6585 3778	6585 3496
42	Muddles Farm Centre	Peter & Carol Muddle	PO Box 68	Wauchope	2446	Produce Centre	6585 2333	6585 1162
43	Network Video	Sherral Carney	111 High Street	Wauchope	2446	Video Hire	6585 3447	6585 3447
44	North Coast Fire Systems Pty Ltd	Gary Gilbert	PO Box 526	Wauchope	2446	Fire Equipment	6585 3800	6585 3800
45	North Coast Institute of Tafe	Jan Cork	PO Box 210	Port Macquarie	2444	Education and Training	6580 3691	6580 3692
46	Northcorp Accountants	Neil Hayes	PO Box 75	Wauchope	2446	Accountants	6585 3644	6585 2238
47	Priest McCarron Solicitors	Alan Priest/Chris McCarron	41 Hay Street	Port Macquarie	2444	Legal	6583 1777	6584 9516
48	Property Management-Raine & Horne	Neroli Reid	48 High Street	Wauchope	2446		6586 1111	6586 1133
49	Raine & Home Wauchope	Ross Lindsay	56 High Street	Wauchope	2446	Real Estate	6586 1111	6586 1133
50	Schuberts Home Appliances	John Schubert	Hastings Street	Wauchope	2446	Retail Electrical	6585 1533	6585 3816
51	Secombes Amcal Chemist/The Wauchope Pharmacy	Heather Secombe	18 High Street	Wauchope	2446	Pharmacy	6585 2025	6586 1177
52	Sheathers Machinery	Paul Hanrahan	87 High Street	Wauchope	2446	Machinery Dealership	6585 3100	6585 3777
53	Shute-Hill Country Retreat	Anne Hill	5690 Oxley Highway	Ellenborough	2446	Holiday Cabin Accommodation	6587 4280	6587 4280
54	Star Hotel	T Lee/J Campbell	45 Cameron Street	Wauchope	2446	Licenced Hotel	6585 2004	6586 1933
55	T F McGuire	Terence McGuire	49 Hastings Street	Wauchope	2446	Solicitor/Tax Agent	6585 2066	65851332
56	The Olive Oil Shop & Ellenborough River Olives	Ann & Tony Hawke	160 Toms Creek Road	Wauchope	2446	Retail & Olive Grower	6586 4464	6587 4258
57	Thompson's Building Centre	John Winchester	33 Cameron Street	Wauchope	2446	Retail	6585 2150	6586 1754
58	Timbertown Child Care Centre	Trevor & Gayle Kee	215 High Street	Wauchope	2446	Child Care	6586 4800	6586 4828
59	Timbertown Computers	Harry Klose	94 High Street	Wauchope	2446	Computers	6585 3311	6586 4422
60	Wauchope Automotive Specialist Service Centre	David & Karen Cane	195 High Street	Wauchope	2446	Automotive Repair Specialists	6586 1444	6586 1234
61	Wauchope Bargains Galore	John Bradley	1-54 Hastings Street	Wauchope	2446	Retail	6586 1226	6582 6271
62	Wauchope Country Club		PO box 87	Wauchope	2446	Sport & Recreation Club	6585 3020	6585 1680
63	Wauchope Dental Surgery	V Davar	51 Hastings Street	Wauchope	2446	Dental Care	6585 2015	6585 2015
64	Wauchope Gold Print	Rob & Lyn Drew	196 High Street	Wauchope	2446	Printing	6585 3989	6585 3789
65	Wauchope Parcel Express	Leslie Brown	16 Cameron Street	Wauchope	2446	Courier Light Transport	418653137	
66	Wauchope Pre School Kindergarten	Liz Hinton	PO Box 190	Wauchope	2446	Pre School Kindergarten	6585 3140	6585 3140
67	Wauchope Radio Taxi Cabs	Judith Close	PO Box 317	Wauchope	2446	Taxi Cabs	6585 2100	
68	Wauchope RSL Club Ltd	Wayne Saley	PO Box 57	Wauchope	2446	Registered Club	6585 2244	6586 1021
69	Wauchope Sports & Trophies Shop	Ken & Sue Johnson	23 High Street	Wauchope	2446	Retail	6585 3335	6585 3335
70		Anne Betts	PO Box 56	Wauchope	2446		6585 2957	

REGIONAL DEVELOPMENT ISSUES

- The purpose of Australia's Holiday Coast Development Newsletter is to promulgate brief information on contemporary regional development issues to interest parties across Australia's Holiday Coast Region. Suggestions on additions to the circulation list, on matters for inclusion in newsletters, or on a more effective way to circulate this type of information are welcome. Requests for copies of previous newsletters or further information on specific items are also welcome.
- **Item 3 from Newsletter No5 February 5, 2001**
The NSW Department of State and Regional Development recently announced the introduction of a new program which offers business (that have been operating for at least two years and employ at least two full time employees) and groups, up to \$5,000 on a dollar for dollar basis to pursue new markets outside their region. Called the New Market Expansion Program, activities eligible for funding include market research, web page construction, promotional material, marketing and business group formation. Inquiries to Department of State and Regional Development 6583 5647.
 Contact Bill Calcutt, Executive Officer, Australia's Holiday Coast Development Board. Phone 6583 5647 Fax 6583 5285. Email ahcdb@betterbusiness.nsw.gov.au

NEW BUS ZONE

- A new bus zone between 7.00am to 7.00pm Monday to Friday will be installed on the Northern side of high Street, between Council's office entry and exit driveways.

NSW FIRE SERVICE

- Ian Tarrant the Captain of Wauchope's NSW Fire Service, is seeking expressions of interest from the community for new members of the service. Ian will visit the Chambers next meeting to explain the situation and needs of Wauchope's Fire Service. Contact Ian 6585 3448.

EXCELLENCE IN CUSTOMER SERVICE

- March 14, 21, 28 are the dates for workshops. Excellence in Customer Service is the topic, the venue is the Senior Citizens Centre, contact Kellie Mills phone 6586 3076, fax 6584 8342. email mec@midcoast.com.au
A Multi-part Workshop Programme designed to initiate a Customer Service Excellence Programme. Successful participants will be awarded a Statement of Attainment for a unit from the nationally accredited Certificate III in Business. By running the sessions weekly, it keeps the concept of Customer Service Excellence alive as we prepare the businesses and their staff to implement the programme in their business. Applicable to all Staff - from new juniors to more experienced senior staff and management. Rather than a "preach from the front" approach participation and contribution is encouraged from all present. This is a joint venture between the Hastings Council and the three Chambers of Commerce.

MAYORAL OFFICE WAUCHOPE

- The Mayoral office located in the Wauchope Library, will be available on the third Wednesday of each month for Mayoral appointments with rate payers. The office will also be used as a meeting room for non-profit community organisations on a casual basis, and be free of charges, booking at the Wauchope Library. The community must be always mindful in regards to the use of the Wauchope Council Office, use it as much as possible to ensure its future.

MANAGEMENT TEAM

Welcome to the Management Team for 2000-2001. All members are encouraged to
 "Get Involved and Make It Happen"

President	Ross Lindsay	Raine & Horne
1st Vice President	John Betts	Daily Express
2nd Vice President	Robert Hinkson	Co-op Department Store
Treasurer	Mark Stoker	Computer Accounting Doctor
Secretary	Julie Muller	Hair & Flower Affair
Minute Secretary	Ann Pereira	Auntie Ann's B & B
Publicity	Peter Daniels	Hastings Gazette
Committee	Denise Pool	Bill's Auto Spares
Committee	Jim Bransdon	Bransdon Floor Coverings
Committee	Pauline Bryant	ANZ Bank
Committee	Neroli Reid	Raine & Horne

"Heartland of the Hastings"

LSVF-Wauchope
Chamber of
Commerce-6



Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings
Heartland Program

NEWSLETTER NO 1
FEBRUARY 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

Wauchope 'Heartland of the Hastings'

The newsletter has a new name the aims of this publication are to keep you informed of 'Heartland Happenings.'

The third week of each month in the Hastings Gazette, Heartland Happenings will give a list of 'Happenings' in the Wauchope and Upper Hastings area.

I have compiled an Evaluation of Events and Promotions that myself and the Heartland Management team implemented in 1998. Conversion into \$ terms will enable you to understand the value of the Chamber of Commerce and Heartland Program and the importance of establishing funding to ensure the momentum that has been gained is not lost.

The Management team welcomes input –

Contact Julie Muller

ph/fax (02) 6585 3168 with your ideas.

Thank you to the community for your ongoing support.

Julie Muller

The next Chamber of Commerce Meeting will be on

Wednesday 3rd March 1999

at 7.30pm in the Senior Citizen's Hall

(Next to Library)

WORKING "BEE"

Timbertown

Saturday 27th & Sunday 28th February

8am Bring garden tools and cleaning equipment
phone Rob Drew 6585 3989 for further info.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber of
Commerce UF 7



**Wauchope "Timbertown" Heartland of the Hastings
Population 4,693 ABS figures 1997
Evaluation of Events Promotions 1998**

Events**Hastings Valley Expo 1997, 1998.**

Building better business, showcasing the best to the rest.

1998

Sponsorship		\$ 15,361.00
Committee hours in kind	500 Hrs	\$ 5,000.00
Visitation	4,500	
Direct \$ Value returned to business		\$288,000.00
Direct flow on \$ value		\$ 22,000.00

New Years Eve Celebration 1998 – 1st time event.

Sponsorship		\$ 5,000.00
Committee Hours in kind	200 Hrs	\$ 2,000.00
Visitation	1,600	
Direct \$ value returned to business		\$ 9,000.00
Direct flow on \$ value		\$ 24,000.00

Promotion**"Win" in Wauchope 1997 – 1998**

Shop locally win a car 1998

Sponsorship		\$ 26,000.00
Committee hours in kind	500 Hrs	\$ 5,000.00
Entries	45,000	
Direct \$ value		4.5 million

Direct flow on \$ value – impossible to calculate flow on effect of the people in town because of the promotion, 1997 promotion generated 3.5 million in sales, so there is an increase of 1 million in sales 1998.

"Win" in Wauchope Major Draw – 1998

Sponsorship		\$ 2,000.00
Committee hours in kind	60 Hrs	\$ 600.00
Visitation	2,000	
Direct \$ value returned to business		\$ 4,000.00
Direct flow on \$ value		\$ 16,000.00

Light up Wauchope for Christmas – 1996, 1997, 1998.

Sponsorship		\$ 1,500.00
Committee hours in kind	12 Hrs	\$ 120.00
Participation	170 Homes	
Direct \$ value to business		\$ 5,000.00
Direct flow on \$ value		

Very difficult to evaluate in \$ terms a sense of community pride and participation – streets of Wauchope had continual stream of traffic through the town for 6 weeks who were looking at Christmas displays.

Bago Festival and The Rusty Iron Rally are two events that the Heartland Committee were involved with for the 1st time 1998. The Management Team sees these two events as major opportunity for promotion and financial benefit to the community. Heartlands involvement in 1999 will be greater as identified in the Strategic Plan.

Totals of Evaluation Figures

Sponsorship:

Expo	15,361.00
New Years Eve	5,000.00
Win in Wauchope	26,000.00
Win in Wauchope Major Draw	2,000.00
Light up Wauchope	1,500.00
	<u>\$49,861.00</u>

Committee Hours:

Expo	500 Hrs	5,000.00
New Years Eve	200 Hrs	2,000.00
Win in Wauchope	500 Hrs	5,000.00
Win in Wauchope Major Draw	60 Hrs	600.00
Light up Wauchope	12 Hrs	120.00
	<u>1,272 Hrs</u>	<u>\$12,720.00</u>

Visitation/participation entries:

Visitation Expo	4,500
Visitation New Years Eve	1,600
Entries Win in Wauchope	45,000
Visitation Win in Wauchope Major Draw	2,000
Participants Light up Wauchope	170
	<u>53,270</u>

Direct \$ value to business:

Expo	288,000.00
New Years Eve	9,000.00
Win in Wauchope	4,500,000.00
Win in Wauchope Major Draw	4,000.00
Light up Wauchope	5,000.00
	<u>\$4,806,000.00</u>

Direct flow on \$ value:

Expo	22,000.00
New Years Eve	24,000.00
Win in Wauchope Major Draw	16,000.00
	<u>\$62,000.00</u>

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 Reports on where your business is going!
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General Carrying & Parcel Service

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DAILY EXPRESS

John Betts - 018 653 033

Connecting with:

KEMPSEY - COFFS HARBOUR - FORSTER - WINGHAM
 GLOUCESTER - HARRINGTON - OLD BAR - NEWCASTLE

NEW BUSINESS WELCOME TO:

G & W

WINDOW CLEANER

7 DAY SERVICE
6 a.m. - 6 p.m.

Windows cleaned on casual or permanent basis with friendly helpful service at a time convenient to you!

7 DAY SERVICE
6 a.m. - 6 p.m.

FOR ONE LOW FIXED PRICE THE FOLLOWING FOUR SERVICES ARE ALL INCLUDED:

- (1) Windows cleaned inside and out.
- (2) Fly screens washed and treated.
- (3) Mirrors, wardrobes, bathrooms etc. cleaned.
- (4) Frames and window sills wiped clean.
- (5) Cleaning of eaves / fascias / gutters.

HOME OFFICE HOTEL CLUB QUOTE
MOTEL CARYARD TOWNHOUSE/FLAT \$ _____

0409 815 820 or (02) 6585 6615

GREATEST CARE TAKEN BUT NO RESPONSIBILITY TAKEN FOR BREAKAGE



**New Proprietors of BARGAINS GALORE Hastings Street
Maureen & John Bradley
Welcome to Wauchopes Business Community.**



THE HEARTLAND PROGRAM

The Heartland Program

has established a Fund Raising Committee: Members Denise Poole, Pauline Bryant, Neroli Lindsay, Julie Muller

will develop a fund raising program to support events and initiatives such as the Community New Years Eve Celebration and Service Excellence Awards. Pleas

join our group and be part of a positive active organisation.

Friends of the Heartland Program

The program needs volunteers to do such tasks as fold the newsletter, deliver correspondence work as gate keeper at an event, be part of the clean up team, in fact many and

varied jobs that are always there. Please contact Julie Muller ph/fax (02) 6585 3168 call at Hair Affair if you wish to be part of a volunteer register which will record name, address, phone/fax and area in which you wish to be involved and specific or specialised skills that could be of benefit to our Community.

HEARTLAND VOLUNTEER DATA BASE

NAME:.....

ADDRESS:.....

PHONE:..... FAX:.....

COMMITTEE FRIENDS OF HEARTLAND

TASK FOR WHICH YOU ARE VOLUNTEERING:.....

AREA OF SPECIAL ABILITY OR KNOWLEDGE:.....

POST TO: JULIE MULLER P.O. BOX 270 WAUCHOPE 2446

LSVF-Wauchope
Chamber of
Commerce-7



Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings
Heartland Program

NEWSLETTER NO 2
MARCH 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

For a copy of Small Business and the Trade Practices Act or award wages contact Julie Muller (02) 6585 3168.

For access to Data base of Business in the Wauchope area as per December 1998 access web site. www.lisp.com.au/~dworht/blist.html

Volunteer hours provided by members of the Chamber of Commerce as part of the Timbertown working party equate to approximately 100 hours. A big thank you to Rob Drew, Mark Stoker, John Bishton, all these hours are time away from their businesses and time out of their personal life.

Thank you to all who helped with the clean up.

***** Business proprietors at Timbertown Heritage Village are *****
"Signed up businesses"

1. Bilbe Agencies – Fashion Wholesaler
Tenants – G. & E. Bilbe (situated on the right hand side of the Administration building.
2. Wallaces Store – Souvenir and confectionery outlet
Tenant – T. & A. Mckinnon
3. Bakery and Tea House – Tenant – B. Linney
4. La Querencia Performing Horses & Bullocks & Clydesdales
Tenants – D. & A. Castro
5. Artists Blacksmith Association
Tenants – G. Moyses & P. Allison
6. Hastings Valley Fine Arts Association
Tenants – E. Wren & N. O'Loughlin
7. Vickers Fudge
Tenants – P. & C. Eaton

The next Chamber of Commerce Meeting will be on
Wednesday 7th April 1999 at 7.30pm in the Senior Citizen's Hall
(Next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

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WAUCHOPE BRANCH

Wauchope Chamber of
Commerce

VF 8



Congratulations to the Emerald Heartland Tourism Network, all members have contributed financially to enable Garrick Gabriel to develop a Marketing Plan for Wauchope and the Hinterland area. This will be presented to Port Tourism to enable Wauchope Chamber of Commerce to accept funding of \$10,000 from Port Tourism which is part of the funds provided by Hastings Council to Port Tourism for external marketing of the area. This is an opportunity for the business community to be involved in a major planned marketing program for our area, in a cooperative manner. For further information contact Julie Muller ph/fax (02) 6585 3168.

Winners of the Lucky membership draw, drawn at Chamber meeting March 3rd,

Jim Mobbs Bago Winery - Weekend at Shute Hill Rural Retreat. Thanks Ann Hill and John Shute.

Allan Turnbull AI's Fruit Shop - \$60.00 shopping dollars to be spent at a Chamber members business.

Visitation Promotion Packages are available from Julie Muller Hair Affair ph/fax (02) 6585 3168.

Ann Pereira from Auntie Ann's Bed & Breakfast, Bruxner Ave (02) 6586 4420 will be calling on businesses in the CBD and top of High Street to encourage you to order Christmas lights now and enjoy discounts that have been made available by

suppliers, Home Hardware and True Value Hardware, Bargains Galore.

Street Numbers - Do you have the street number of your business prominently displayed? Purchase stick on numbers from any hardware store.

Thinking of painting your business premises? contact Julie Muller ph/fax (02) 6585 3168 who will organise FREE colour consultation by Watty! Paints.

Win in Wauchope 1998 - Business who participated in 'Win in Wauchope 1998' please return your evaluation form the marketing committee cannot consider to fulfil your requests or suggestions unless you LET US KNOW. If you have lost, misplaced, used your evaluation form for other purposes - contact Julie Muller and another will be posted to enable you to HAVE A SAY.

To welcome the Year 2000 there will be a community New Year celebration. We need your input and help, don't be afraid to put up your hand and help - jobs such as working on the gate, cleaning up, showing people to seating, so we need your name on the Volunteer Data Base.

Business Awards - For information regards Australias Holiday Coast Development Boards Regional Business Awards contact Ken McKay ph (02) 6583 5647 fax (02) 6583 5285. Awards dinner May 29th, 1999 at Port Macquarie R.S.L Club.

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 John Betts - 018 653 033
 Connecting with:
 KEMPSEY - COFFS HARBOUR - FORSTER - WINGHAM
 GLOUCESTER - HARRINGTON - OLD BAR - NEWCASTLE

HEARTLAND VOLUNTEER DATA BASE

NAME:.....

ADDRESS:.....

PHONE:..... FAX:.....

COMMITTEE FRIENDS OF HEARTLAND

TASK FOR WHICH YOU ARE VOLUNTEERING:.....

AREA OF SPECIAL ABILITY OR KNOWLEDGE:.....

POST TO: JULIE MULLER P.O. BOX 270 WAUCHOPE 2446

THE HIDDEN COSTS OF COMPLAINTS

If you hear about only a few customers complaints, don't assume everything is all right. Consider these figures based on a study by the Technical Assistance Research Project:

- If 750 customers have problems with your product or service, only 600 will complain to a front-line employee. And you'll probably never see the other 150 again.
- Of the 600 who complain, 150 will not be happy with the solution offered

by the front-line employee.

- Only 30 of the 150 dissatisfied customers will take their complaints to a middle manager. So you lose another 120 customers.
- Of the 30 who do pursue their complaints, six will still be unhappy.
- Just three of the six will take their complaints to top management.

Results: By that time, you've already lost nearly 300 customers.

COMMITTEE OF MANAGEMENT 1999 – 2000

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY

Neroli Lindsay: Raine & Horne High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope Phone/Fax: 6585 1542

Jim (Skip) Bransdon: Bransdon Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677

Priority One

EMPLOYMENT & TRAINING

- ◊ Your local traineeship & apprenticeship experts.
- ◊ Avoid hassles with workers comp, unfair dismissal, superannuation & taxation - employ the easy way.
- ◊ For cost-effective employment & training solutions, phone Sue or Rhonda on 6580 0333.

NORTH COAST FIRE SYSTEMS

- Fire Extinguishers • Hose Reels
- Hydrants & Associated Hardware
- Fire Alarm & Sprinkler System Servicing
- Industrial & Safety Signs

SALES - SERVICE - REFILLS

Installation & Service Carried Out to Australian Standards

Gary Gilbert

PH/Fax: (086) 85 3800
Mobile: 0414 85 3800

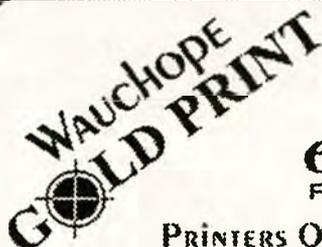
16 Mahogany Way, Wauchope NSW 2446

Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

Direct Telephone: 6585 3724
Telephone 13 13 14, Fax 02 6585 2502



Rob & Lyn Drew
196 High St.,
Wauchope 2446

Phone (02)
6585 3989
Fax (02) 6585 3789

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- Holographic Effects Printing
- Laminating • Photocopying

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PHONE/FAX
(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

If your Group or organisation has an event planned
no matter how far in advance
or
if it is an annual event
phone information
to Kew Visitor Information Centre (02) 6559 4400
or give information to Julie Muller

Name of Event:.....

Date:.....

Venue:.....

Type of Event:.....

Contact person:.....

Phone:..... Fax:.....

Address:.....

Email:.....

YOUR CUSTOMERS ARE YOUR BUSINESS

Some business people behave as though customers were an inconvenience rather than their sole source of income. Why not take your service to the other extreme and give yourself a competitive edge?

- Personal service makes people feel appreciated. Where possible, call your customers by name.
- You should have absolutely no doubt as to the quality of your product, or that your price is competitive.
- Stick to your guarantees and warranties without question.
- Make sure that, if one of your people is in a bad mood, they don't deal with customers. Bad moods are audible, and very off-putting.
- Be enthusiastic!
- Look after your existing customers.
- Encourage your customers to refer you to their friends.

Source: *Inside Business Success, March 1998; Inside Business Australia, May 1997*

**NOMINATION FOR MEMBERSHIP
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.**

(Incorporated under the Association Incorporation Act 1984)
PO Box 270, WAUCHOPE NSW 2446

.....
(Full names of member nominee/s)

of
(name of business)

.....
(preferred business address)

Business telephone..... Fax.....

E mail address.....

.....
(description of business)

.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from this date at the following level.

Business Member	\$60.00	<input type="checkbox"/>
Private Member	\$30.00	<input type="checkbox"/>

Signature of Nominee..... Date

RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:.....

The amount of: \$.....being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
(Business Membership \$60.00 – Citizen Membership \$30.00)

Signed:..... Date:..... Amount:.....

Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724 fax 6585 2502
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386 fax 6585 1196
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226 fax 6582 6171
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504 fax 6585 3580
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313 fax 6585 0536
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571 fax 6582 5855
Customline Joinery	Ian Chegwidden	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Dark R.A. & M.A.	Rod & Margaret Dark	Cnr. Randall/Carrington St. Wau	ph/fax 6585 1211
Forest Grange Mountain Retreat	Bill Calcutt	Toms Creek Rd. Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288 fax 6585 2454
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211 fax 6585 3519
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555 fax 6586 4477
Hastings Leadlight Elegance	Kerry Spollen	114 High St. Wauchope	ph 6586 1900
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Lisa Intemann (Councilor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi-Saab	132 Cameron St. Wauchope	ph/fax 6585 1612
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
M & S Offset Pty Ltd	Peter White	36 High St. Wauchope	ph 6585 2522 fax 6585 3696
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355 fax 6585 2564
Mid-Coast Broadcasters Pty Ltd	Richard McGovern	P.O. Box 1161 Port Macquarie	ph 6583 8088 fax 6584 0406
More Than a Book Shop	W.Howell/S.Hutchinson	48 Cameron St. Wauchope	ph 6585 3778 fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644 fax 6585 2238
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Raine & Horne	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Schuberts Retravision	John Schubert	53 Hastings St. Wauchope	ph 6585 1533 fax 6585 3816
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Shute-Hill	Anne Hill	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097 fax 6586 1489
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307 fax 6586 1676
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
Timbertown Videos	Chris Madden	38 Cameron St. Wauchope	ph 6585 2611
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234 fax 6585 6202
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 2192
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989 fax 6585 3789
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411 fax 6586 4391
Webmaker/			
Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

MID RDO - COMPACT BIG BUSINESS ENROLMENT FORM

STRATEGIC THINKING

APRIL 3rd & 4th CBB Port Macquarie
 APRIL 17th & 18th CBB Port Macquarie

SALES & MARKETING

APRIL 10th & 11th S&M Port Macquarie
 APRIL 1st & 2nd S&M Port Macquarie

Participant Details:

1. Family Name: First:
 2. Date of Birth:
 3. Business Name:
 4. Address: Postcode:
 5. Telephone: Work: Home: Fax:
 6. Sex: Male / Female

Handwritten: LSVF - Wauchope Chamber of Commerce - 8

Please complete the following questions, as the information will be used by MidRDO in order to develop future programs. The statistical information from this will be provided to the NSW Department of Education and Training.

7. How many trainees do you employ:
 Male.....Female.....

8. Are any of your trainees from non English speaking backgrounds
 Yes No

9. How many employees at your place of business.
 1-3 3-5 5-10 10-15 15-20
 (20 or more)

10. In what country were you born:

11. Citizenship:
 Australian Citizen New Zealand Citizen
 Australian Permanent Temporary Resident
 Other:.....

12. Do you speak a language other than English at home?
 Yes No
 If yes, which language.....

13. Are you interested in the Strategic Thinking For Success Workshops?
 Yes No

14. Are you interested in the Professional Work Place Training ie:
 Work Place Trainer Cat 1
 Work Place Mentor
 Work Place Assessor

15. Since leaving school, have you attempted or gained any formal qualifications?
 Yes No
 If yes, tick any boxes:

	Attempted/Achieved	
Trade Certificate	<input type="checkbox"/>	<input type="checkbox"/>
Advanced/Tech Cert	<input type="checkbox"/>	<input type="checkbox"/>
Associate Diploma	<input type="checkbox"/>	<input type="checkbox"/>
Undergraduate Diploma	<input type="checkbox"/>	<input type="checkbox"/>
Degree/Postgraduate Dip	<input type="checkbox"/>	<input type="checkbox"/>
Other Certificates	<input type="checkbox"/>	<input type="checkbox"/>

16. What is the status of your employees
 Full time
 Part time
 Casual
 Contract

**For further information or to register for the Strategic Thinking for Success Workshops and/or the Sales and Marketing Workshop contact:
 MidRDO on Ph: 02 66 517096 or Fax: 02 66 517118**

Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270 Wauchope NSW 2446 Fax (02) 6585 0431

NEWSLETTER 9 NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING SEPTEMBER 1998

Wednesday October 7th, 1998 at 6.30pm in the Senior Citizen Hall
at 7.30pm YOU ARE INVITED TO MEET MAYOR RICHARDS - ALL WELCOME

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1998.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

PRESIDENTS MESSAGE

A Warm Welcome to All

Firstly I would like to take this opportunity to thank Mr Frank Harrison for the past 3 years of dedication and cooperation he has extended to the Chamber in his role as Mayor of the Hastings, an extremely onerous position to hold for 3 years. This is not to say we have agreed with all that he has or hasn't done, but I believe without exception when we have needed assistance or his availability for whatever reason he hasn't let us down and I thank him for that and look forward to working with him, for the betterment of our Business and wider Community in the future.

Most people would be aware now that the Mayoral position went to Mr Wayne Richards. I would like to congratulate Councillor Richards on his appointment and wish him and his wife Christine every success for the coming 12 months. The next Chamber meeting gives you the chance to meet our new Mayor and his wife. The main part of the meeting will be brought forward to 6.30pm so we can move into an informal time with our new Mayor, I do hope you can be available for this.

On a completely different matter, recently the Mid North Coast Business Angels Program was launched to help stimulate Growth and Stability to "The Holiday Coast" Businesses. Basically what is achieved through this Program is, a Business (if you apply) is matched with an Investor for injection of capital or expertise or both to help *stabilise, grow, purchase equipment, build etc.* without the need to go the Banks. Of course there is criteria that must be met on both sides. Confidentiality is absolutely assured. This program is headed and coordinated by Mr Rod Liane who will be our Guest at a meeting to explain the concept in its entirety and answer questions for all interested and even half interested Business owners. This will be held on 13th October, 7.30pm at the Wauchope R.S.L.

Finally I would like to remind everyone of our A.G.M. coming up on Wednesday 4th November 7.30pm at the Wauchope R.S.L. Please give serious consideration to firstly becoming a member and getting involved and make it happen. Secondly come along to this Dinner Meeting and enjoy a great night.

This year we are having Mr Ian Adams visit Businesses with our Membership Pack, outlining what the objectives of the Chamber are and encouraging people to join; Also offering the chance to win either a weekend for two at Shute Hill Holiday Cabins at Ellenborough or \$60.00 Gift Voucher to be spent at any participating Members Business.

All positions will be vacated and be available and need to be filled (this is not a closed shop and I encourage this line of thought) with people that have a passion and desire to see Wauchope Businesses form a cohesive link between Community and Council, to keep our Business Community and Community at large informed as to what is happening and very importantly to move ahead unified rather than reflect on the past. *So if you know someone, be it yourself or someone else that is the person or persons you want to see fill these positions PLEASE nominate them before the 4th November. I cannot stress strongly enough how important the role of the Chamber is becoming and for this reason we need a dedicated team to head up our Chamber.*

Until next Month

Tappy and Profitable Trading

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

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WAUCHOPE BRANCH

Wauchope Chamber of Commerce
VF 26



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Where it is headed tomorrow? Which computer package to use?
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18 Mahogany Way, Wauchope NSW 2446

HEARTLAND HAPPENINGS

"Win in Wauchope" is now well underway once again with great response from our customers. The **Major Draw and Community Christmas Party** December 17th is a night to look forward to by the participants in our major town promotion. Working together as a **united business community** we will grow the economic and social climate of our community. A.G.M. and presentation of **Service Excellence Awards** at R.S.L. Club on November 4th, 1998 at 6.30pm \$18.00 per person. R.S.V.P. Julie Muller Ph/Fax 6585 3168. **Chamber Christmas Party**, Bago Winery, December 2nd, 1998 - Wear your favourite T-Shirt - food presented by "The Two (2) Fat Ladies"!!! fun, refreshments, prizes. Bring your partner or friend. Make this occasion your Business Christmas Celebration.

COMMITTEE OF MANAGEMENT 1997-98 PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Ian Conley: Boral Pacific Highway Herons Creek
Phone: 6585 7188

2ND VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

TREASURER

Graham Gillard: A.N.Z. Bank 43 High Street Wauchope
Phone: 6585 3711 Fax: 6585 2502

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Biiis Auto Spares 64 Cameron Street Wauchope
Phone/Fax: 6585 1542

* * * Checking Your Learning Climate * * *

The learning climate in your workplace rates as perfect if you can say "yes" when asked if your employees:

- Show lots of enthusiasm when they arrive at training sessions.
- Use friendly nicknames for each other.
- Laugh a lot, but only at the right times.
- Feel comfortable sharing information about their home lives.
- Know that creativity is encouraged - even to the point of being outrageously imaginative.
- Thirst for information about their work and the organisation.
- Show genuine delight in their training situation.

Source: Small Business Network "Business first" Issue 16

Wauchope Chamber of Commerce and Industry

Minutes of Meeting

Held at the Senior Citizen's Hall, Wauchope

On Wednesday 2nd September 1998

MEETING OPENED: 7.30pm

WELCOME: Rob Drew, welcome back to Hastings Gazette Managing Editor, Peter Daniels

PRESENT: Julie Muller, Denise Poole, Graham Gillard, John Betts, Anne Betts, Jon Slater, Gary Gilbert, Robert Hinkson, Susan Hutchinson, Bill Howell, Raelene Monkley, Rob Drew, Jim Mobbs, Geoff McNeil, Peter Daniels, Dorothy Lindsay.

APOLOGIES: Bill Calcutt, Peta Simmons, Ann Hill, John Shute, Ann Pereira, Chris Gill, John Bishton, Ian Conley.

Motion 1: That apologies be accepted.

Moved: Denise Poole

Seconded: John Betts

MINUTES OF THE PREVIOUS MEETING AND BUSINESS ARISING:

Gary Gilbert to ask Council staff when "No Skating" signs will be erected.

Sale of land in Commerce Street to Australian Roof Tile Company is now in progress.

Work place accession 2, September 5th R.S.L. Club, 9am.

Motion 2: That minutes from previous meeting be accepted.

Moved: Raelene Monkley

Seconded: Robert Hinkson

REPORTS:

• **Financial:**

Motion 3: That the Financial Report be accepted as tabled.

Moved: Raelene Monkley

Seconded: Denise Poole

• **Tourism:**

Bill Calcutt Proprietor of Forest Grange Mountain Retreat Ellenborough is Chambers representative on Port Tourism Executive. As Port Tourism does not have a Business Plan he has volunteered to develop a draft Plan for the Executives comment or adoption.

• **Heartland:**

Thank you for support of Businesses.

Bago Festival September 19th 1998 please visit Festival office High Street.

Mainstreet Conference Lithgow September 13th, 14th, 15th 1998 Julie Muller will make presentation regard the main objective of the Heartland Program, which was to "Create a Central Point of Contact".

• **Economic Development:**

New business: Timbertown Antiques, Cameron Street; Woodsys Mower Repairs, Cameron Street; Kevin Goodhew Proprietor Pinkies Pizzas; staff expansion Bennetts Steel, Hair & Flower Affair, Colonial Bakery.

Motion 4: That Tourism, Heartland, Economic reports be accepted.

Moved: John Betts.

Seconded: Jim Mobbs

CORRESPONDENCE:

Port Chamber, State Chamber, B.E.C., Bruce Jeffery, Andrew Refshauge, Hastings Council, Regional Chamber, Interagency, Twyford Consultancy, Tafe, National Mainstreet, Timbertown Computers, North Coast Business Angels, Wincom.

Motion 5: That Correspondence be accepted.

Moved: Jim Mobbs

Seconded: Gary Gilbert

Motion 6: That Wincom correspondence is presented again at December 2nd, 1998 meeting.

Moved: Anne Betts

Seconded: Denise Poole

GENERAL BUSINESS:

- *A.G.M. presentation of Business Excellence Awards November 4th 1998* Wauchope R.S.L. Club. *Rusty iron "All fired up"*
- *Hastings Valley Expo* already 160 sites booked.
- *Australia's Holiday Coast Business Angels* – committed to financial support of potential investors in established or new business in Australia's Holiday Coast.
- *Lee Shaw* will be approaching businesses early October. she will explain the role of your Chamber of Commerce within the community.
- *Financial members* for 1998 will be eligible to be in a draw to win a weekend for 2 at Shute Hill Rural Retreat on the Hastings River Ellenborough and 2nd draw to have membership fees refunded for 1998-99.
- *Australia's Holiday Coast Business Angels* – objectives to match investors and businesses to ensure finance and development grows within our region. Public information night in near future.
- *Wauchope Hospital* correspondence has been sent to Area Health Service Board and Mr Harry Woods, Minister of Regional Development. We urge all members to urge all your associates to write to Bruce Jeffery 37 Elbow Street Kempsey Fax 02 6563 1355. Your concern regards to down grade or loss of services at our Wauchope Hospital **"How will this Affect Your Business/Lifestyle"?**
- *Christmas Party* Broken Bago Winery, sausage sizzle wear your favourite T-shirt fun, prizes!! Ask a friend/partner, you do not have to be a Chamber Member to come along and enjoy a community working a playing together. December 2nd 1998 6am onwards. Mine Host James Mobbs Broken Bago Winery "WAUCHOPE WINERY"
- *Black Spot* identification has been submitted to Mark Vaile regards Spencers Cutting/Rawdon Island intersection.

Motion 7: Press release \$63 million saved on Bulahdelah to Coolongolook Freeway be directed to Oxley Highway Spencers Cutting/Rawdon Island intersection.

Moved: Denise Poole

Seconded: John Betts.

Motion 8: That "Fire Sale – Red Hot Specials" be a retail promotional sale day in support of Wauchope 50th Anniversary of Wauchope Fire Brigade.

Moved: Sue Hutchinson.

Seconded: Robert Hinkson.

- *New Years Eve Community Celebration* Hastings River Foreshore (Boat Ramp) December 31st 1998 4.30pm until January 1st 1999 1pm. Family night, food, music, riverboat show, amusements, this is a leadup to the year 2000 Wauchope reunion, please give all your ideas to Julie Muller.

Motion 9: Write to John Magann regards financial assistance to stage New Years Eve Celebration. Port City Chamber of Commerce receives \$4,000.00 from Hastings Council towards staging the New Years Eve event in Port Macquarie.

Moved: Peter Daniels.

Seconded: Denise Poole.

Motion 10: That correspondence be sent to Mr Gerard Thompson, informing him that as there was no contract signed Wauchope Chamber of Commerce will not make payment for unauthorised advertisement in Port Pictorial issue August 1998. In the future any publicity information he requires in regards to Wauchope Chamber of Commerce be faxed to Peter Daniels. Hastings Gazette fax 02 6585 2564 phone 02 6585 2355 and reply will be faxed back to Mr Thompson. The Chamber thanks Mr Thompson for his support of our community.

Moved: Peter Daniels

Seconded: Denise Poole

NEXT MEETING: October 7th 1998

MEETING CLOSED: 9.05pm

WAUCHOPE CHAMBER OF COMMERCE

MEMBERS AS AT 24-7-98

3D Signs	David & Beverly Howe	218 High Street	Wauchope
Aloha Furniture	Allan (Jacko) Jackson	High Street	Wauchope
ANZ Bank	Graham Gillard	High Street	Wauchope
X Aunty Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave.	Wauchope
Australia Post	Louise Hudson	High Street	Wauchope
X Barry Clark Constructions	Barry Clark	45 Waugh Street	Wauchope
Bennetts Steel	Peta Simmons/Gordon Bennett	Industry Street	Wauchope
Bills Auto Spares	Denise & Bill Poole	64 Cameron Street	Wauchope
Boral Timber	Ian Conley	420 Herons Creek Road	Herons Creek
Broken Bago Winery	James Mobbs	P.O. Box 107	Wauchope
X Cassegrain Winery	John Cassegrain	764 Fernbank Creek Road	Port Macquarie
X Chris Gill Signs	Chris & Tanya Gill	Thatcher Street	Wauchope
X Coulon, Peter	Peter Coulon	P.O. Box 99	Wauchope
X Computer Accounting Doctor	John Mark Stoker	P.O. Box 515	Wauchope
Country Coast Real Estate	Allan Morgan-Monk	14 High Street	Wauchope
Customline Joinery	Ian Chegidden	222 High Street	Wauchope
X Daily Express	John Betts	P.O. Box 56	Wauchope
Doherty Fuel Supplies	Bruce & Ellen	P.O. Box 77	Wauchope
Drs Davar & Heagney Dentist		51 Hastings Street	Wauchope
X Expressway Spares	Patrick Cassegrain	Private Bag 7	Wauchope
X Forest Grange Mountain Retreat	Bill Calcutt	223 Toms Creek Road	Ellenborough
X Geoff McNeil Home Design	Geoff McNeil	14 Clairville Ave	Wauchope
Grahams Menswear	Ann Stanton	High Street	Wauchope
Griffith Traders	Max Griffith	P.O. Box 149	Wauchope
Hair & Flower Affair	Julie Muller	41 High Street	Wauchope
Hastings Cooperative	John Bishton	P.O. Box 354	Wauchope
Hastings Gazette	Lyn Boutlis	47 Hastings Street	Wauchope
Hastings Kitchen Company	Kevin Houghson	202 High Street	Wauchope
Hastings Leadlight Elegance	Kerry Spollen	114 High Street	Wauchope
Holiday Coast Credit Union		Commerce Street	Wauchope
Jim Bransdon Floor Coverings	Jim & Gail	10 High Street	Wauchope
NO Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	Wauchope
X Lindsay, Dorothy	Dorothy Lindsay	155 Cameron Street	Wauchope
M & S Offset Pty Ltd	Merv Morley	36 High Street	Wauchope
McQuire Solicitor	Terry McQuire	Hastings Street	Wauchope
X Monkley	Raelene	Mahogany Way	Wauchope
More Than A Bookshop	Bill Howel	Cameron Street	Wauchope
Muddles Farm Supplies	Peter Muddle	P.O. Box 68	Wauchope
National Bank	Steve Long	High Street	Wauchope
X North Coast Fire Systems	Gary Gilbert	18 Mahogany Way	Wauchope
Northcorp Accountants	Terry Flanigan	High Street	Wauchope
Parsons Bus Service		Wade Street	Wauchope
PJ'S Discount Tyre Service	Peter Healy	P.O. Box 234	Wauchope
Potts Davis Duncombe Accountant	Peter Murphy	5A/7 High Street	Wauchope
R & M Dark	Rod & Margaret	Carrington Street	Wauchope
Schuberts Home Appliances	John Schubert	53 Hastings Street	Wauchope
Secombe's Amcal Chemist	Heather Secombe	18 High Street	Wauchope
X Shute Hill	Ann Hill, John Shute	5690 Oxley Highway	Ellenborough
Thompson's Building Centre	John Winchester	P.O. Box 432	Wauchope
Timbertown Child Care Centre	Gayle & Trevor Kee	215 High Street	Wauchope
Timbertown Computers	Harry Klose	94 High Street	Wauchope
X Timbertown Country	Louise Jamieson	P.O. Box 241	Wauchope
Timbertown Videos	Chris Madden	Cameron Street	Wauchope
Top Video	Sherral Carney	111 High Street	Wauchope
X Water Bus Co	Pauline Jamieson	P.O. Box 269	Wauchope
Wauchope Auto Electrics	David Cane	97 High Street	Wauchope
Wauchope Gold Print	Rob & Lyn Drew	196 High Street	Wauchope
X Wauchope Plumbing	Andy Neal	Allan Road	Wauchope
X Wauchope Radio Taxi Cabs		P.O. Box 317	Wauchope
Wauchope RSL Club Ltd	Bill Starrenberge	P.O. Box 57	Wauchope
Wauchope Stock & Estate Agents	John O'Brien	High Street	Wauchope
X Worth, Dallas	Dallas Worth	47 Noyeau Street	Woodstock

CLOSE THAT SALE!

If you don't ask for the sale, you're unlikely to get it - no matter how much hard work you're put in beforehand. So how can you seal the deal?

- Make a positive, confident closing statement that makes it easy for your prospect to say 'yes'.
- When the customer is keen and ready, all that's needed is encouragement. The direct approach - "I'm pleased you've found the right PC for your business. If you come this way I'll take care of the details for you" - isn't being pushy when you're sure they want to buy.
- If the customer has been looking at a range of options, try stating the various benefits and ask which one they think is best for them. Just be careful not to jump in too quickly - they could say "none of them"!
- If the customer has done his or her homework, listen to any questions, answer them carefully and help them to make a logical decision by summarising the aspects of the product before asking for a decision.
- When you're dealing with an indecisive customer, confirm that he or she has made the right decision even as you're doing the paperwork.
- Above all, focus on understanding each customer's needs and doing the best you can to meet them. That means being honest, informed and polite, and listening to their needs. Never talk at a prospect - let him or her talk to you.
- Whichever method you use, you could still meet rejection - selling is all about rejection. Every customer who says yes to a product has probably said no to several others - and it's not personal! Just remember to retain that positive attitude.

Source: *Small Business Network "Business first" Issue 16*

You must learn from the mistakes of others, you can't possibly live long enough to make them all yourself.

Sam Levenson

How to handle "Stress"

Make a "Things to do list" of things you have already done. Jam 39 tiny marshmallows up your nose and try to sneeze them out.

HASTINGS VALLEY EXPO 1998

October 31st & November 1st



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in his
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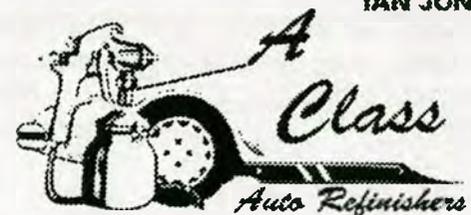
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Julie Muller
41 High Street
Wauchope 2446

Happenings

Wauchope. Timbertown Heartland of the Hastings
Heartland Program

NEWSLETTER NO 4
MAY 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

THIS NEWSLETTER AIMS TO KEEP YOU INFORMED OF HEARTLAND HAPPENINGS

The third week of each month in the Hastings Gazette Heartland Happenings will give a list of 'Happenings' in the Wauchope and Upper Hastings area.

If your organisation has a regular event, meeting or get together, please give details to Julie Muller ph/fax (02) 6585 3168 this event will be published in Hastings Gazette, Hastings, Happenings, Port News and Visitor Information Centre Calendar of Events.

The Heartland Program has reached a stage where it needs its own shop front and a new Co-ordinator. This can only happen by the support of commercial property owners, whose properties will experience a small increase in the business rate that already exists. Your support is needed in writing a generic letter of support this being available from Julie Muller, Chris Madden and Rob Drew on ph/fax (02) 6585 3168. For a copy of Strategic Plan and funding application information contact Julie Muller.

Anyone is welcome at Timbertown anytime to do what ever you feel comfortable with. The whole area benefits when Timbertown is happening. I have been spending quite a bit of time there and I can assure you it is happening. Maybe the businesses in the CBD need to look at extended shopping hours?

Planning for a monster Christmas light display this year is well underway - thank you Richard McGovern, Anne Pereira, Neroli Lindsay, Pauline Bryant and Chris Madden.

**NEXT CHAMBER OF COMMERCE MEETING
WEDNESDAY 2ND JUNE 1999
At 7.30pm in Senior Citizen's Hall (Next to Library)**

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber of Commerce



CELEBRATE**The new Millennium December 31st, 1999 – January 1st, 2000**

The Heartland Program and Chamber of Commerce and Industry are again organising a family celebration. If you wish to volunteer to help with organisation or on the night please fill in coupon below and return to Julie Muller Ph/fax (02) 6585 3168 you do not have to be a Heartland or Chamber member to register.

HEARTLAND VOLUNTEER DATA BASE

NAME:.....

ADDRESS:
.....

PHONE:..... FAX:.....

COMMITTEE FRIENDS OF HEARTLAND

TASK FOR WHICH YOU ARE VOLUNTEERING:.....

AREA OF SPECIAL ABILITY OR KNOWLEDGE:.....

POST TO: JULIE MULLER P.O. BOX 270 WAUCHOPE 2446

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GLOUCESTER - HARRINGTON - OLD BAR - NEWCASTLE**COMMITTEE OF MANAGEMENT 1999 – 2000****PRESIDENT**

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY

Neroli Lindsay: Raine & Horne High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope Phone/Fax: 6585 1542

Jim (Skip) Bransdon: Bransdon Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677

**"The future influences the present:
just as much as the past."**

Friedrich Nietzsche**Priority One****EMPLOYMENT & TRAINING**

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"Progress is impossible without change; and those who cannot change their minds cannot change anything."

George Bernard Shaw

**NOMINATION FOR MEMBERSHIP
 WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.**

(Incorporated under the Association Incorporation Act 1984)
 PO Box 270, WAUCHOPE NSW 2446

.....
 (Full names of member nominee/s)

of
 (name of business)

.....
 (preferred business address)

Business telephone..... Fax.....

E mail address.....

.....
 (description of business)

.....
 (name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from this date at the following level.

Business Member	\$60.00	<input type="checkbox"/>
Private Member	\$30.00	<input type="checkbox"/>

Signature of Nominee..... Date.....

RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:.....

The amount of \$.....being membership fee as Business/Citizen Member of the
 Wauchope Chamber of Commerce Incorporated
 (Business Membership \$60.00 – Citizen Membership \$30.00)

Signed:..... Date:..... Amount:.....

Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Cassegrain Vineyards Pty Ltd		P.O. Box 5472 Port Macquarie	ph 6583 7777
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571
Customline Joinery	Ian Chegwidan	222 High St. Wauchope	ph 6585 3065
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Dark R.A. & M.A.	Rod & Margaret Dark	Cnr. Randall/Carrington St Wauchope	ph/fax 6585 1211
Expressway Spares Pty Ltd	Patrick Cassegrain	7 Sancrox Rd Wauchope	ph 6585 1000
Forest Grange Mountain Retreat	Bill Calcutt	Toms Creek Rd. Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Griffiths Traders	Max Griffiths	Cnr King Crk & Bago Rd Wauchope	ph 6585 3833
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288
Hastings Concrete	Michael & Peter Roberts	P.O. Box 31 Wauchope	ph 6585 2288
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555
Hastings Leadlight Elegance	Kerry Spollen	114 High St. Wauchope	ph 6586 1900
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Liquor Box	Paul Fletcher	131 High St. Wauchope	ph 6586 1842
Lisa Intemann (Councilor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi-Saab	132 Cameron St. Wauchope	ph/fax 6585 1612
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
M & S Offset Pty Ltd	Peter White	36 High St. Wauchope	ph 6585 2522
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355
Mid-Coast Broadcasters Pty Ltd	Richard McGovern	P.O. Box 1161 Port Macquarie	ph 6583 8088
More Than a Book Shop	W.Howell/S.Hutchinson	48 Cameron St. Wauchope	ph 6585 3778
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266
Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211
Raine & Home	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111
Schuberts Retravisation	John Schubert	53 Hastings St. Wauchope	ph 6585 1533
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025
Shute-Hill	Anne Hill	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097
Solicitor/Tax Agent	Terence McGuire	49 Hastings St. Wauchope	ph 6585 2066
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
Timbertown Kitchens & Glass	Mark Maybury	1 High St. Wauchope	ph 6585 2138
Timbertown Videos	Chris Madden	38 Cameron St. Wauchope	ph 6585 2611
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 2192
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411
Wauchope RSL Club Ltd	M. Trorrer	P.O. Box 57 Wauchope	ph 6585 2244
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142
Webmaker/			
Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

Wauchope Chamber of Commerce & Industry
Minutes of Meeting held at Senior Citizens Hall Wauchope
5th May 1999

Present : John Betts , Mark Stoker, Julie Muller, Neroli Reid, Robert Hinkson, Dorothy Lindsay, Kim Freeman, Raelene Monkley, Angela McPherson, John Bishton, Chris Madden, Gary Gilbert, Anne Betts,

Apologies : Robert Drew, Jim Brandson, Denise Poole, Jim Mobbs, Peta Simmons, Andrew Stoner, Pauline Bryant, Bill Calcutt.

Moved Gary Gilbert Seconded Raelene Monkley.

Moved standing orders be put aside to invite Angela McPherson and Kim Freeman to speak on behalf of the Arts Council & Winc.

Moved Gary Gilbert Seconded Raelene Monkley

Kim and Angela advised of Arts Council Happenings re their Community programmes and Art and Cultural Development in Wauchope. Their aim is to encourage projects and artists in the Wauchope area. Arts Council and Winc only to happy to cooperate with Chamber of Commerce. Grand Opening of the Mural in Bain Park will be on 5/6/99 by the Hastings Council Mayor.

Minutes of Previous Meeting and Business Arising : Motion to accept as read or as amended – Moved John Betts Seconded Dorothy Lindsay.

REPORTS

Financial : 4 new members have joined Chamber of Commerce making the total membership 76.

Report to be accepted and tendered – Moved John Betts Seconded Raelene Monkley.

Tourism : Apologies Bill Calcutt – report tabled and read by Julie Muller.

Brochure and Map being compiled with 10,000 copies being produced and distributed outside the area.

Julie will be Chambers representative on a small committee to investigate marketing aids being used by the Tourism Industry.

Motion : Wauchope Chamber of Commerce to join Emerald Heartland \$50 Membership – Moved Chris Madden Seconded John Bishton.

Heartland Report : Submission has been sent to Hastings Council re raising of Business Rate.

Julie asked for letters of support be written to John Magann, General Manager -Hastings Council. Copies of proposal and Strategic Plan are available. Julie read our resolution passed at the public meeting.

Julie asked for any interested persons to work with Raelene Monkley to further develop the Service Excellence Awards.

Economic Development : Julie and John Betts attended Hastings Council meeting re update of Hastings Development Plan. Julie gave a report of where we are now.

Moved the above reports be accepted Raelene Monkley Seconded John Bishton.

Correspondence : Hastings Council, Emerald Heartland Tourism Network, Laurieton Camden Haven Chamber of Commerce Tourism and Industry, Wauchope Adult Education, State Chamber of Commerce, The Digital Design and Poster Studios, Rotary Club, Taxation and Payroll Training, N.S.W Regional Water Boards, Richard Amery, Tourism Chit Chat, Regional Chamber of Commerce, World Masters Business, Australian Holiday Coast Development Board, 2MC, Port City Chamber of Commerce, Friends of Timbertown, Bennetts Steel, The Business Gym, Human Rights of Equal Opportunity Commission, Hastings Development Plan.

Motion : That correspondence be accepted Moved John Betts Seconded John Bishton

General Business : Motion – that letter be sent to Trevor Sargeant (Hastings Council) re setting date for Industrial Task Force to meet as soon as possible after consultant has completed works and ask if costs of Curb and Guttering had been investigated. Moved John Bishton seconded John Betts

Regional Chamber of Commerce meeting to be held at Kempsey 8/5/99 – all welcome.
Demolition Derby to be held at Showground 17/7/99.
Next Meeting 2/6/99

Meeting Closed 8.30p.m.

Rob Drew

President

LSVF-Wauchope
Chamber of
Commerce-10

H₁earthland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 5
JUNE 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

The Executive of the Wauchope Chamber of Commerce and Industry wishes to promote and recognise quality service amongst its members.

Chamber encourages its members to:

- Strive at all times for excellence in customer service.
- Recognise the reliability and consistency in the performance of products and service is the most important element in the relationship of the business with its customers.
- Provide the opportunity for customer's complaints to be acknowledged and responded to in an endeavour to achieve total customer satisfaction.
- Operate in an ethical manner.
- Encourage other businesses to participate and improve their customer service skills.

In conjunction with the Hastings Gazette, beginning July 1999, customers will be asked to complete the entry form that is published in the Hastings Gazette, nominating an individual or business who is a Chamber member to be chosen each month as the recipient of 2 prizes each approximately, to the value of \$20.00 and which have been supplied by Chamber members.

If your business wishes to provide a prize or Gift Voucher you may do so by leaving that prize or voucher at the Hastings Gazette or Hair and Flower Affair. If the nature of your business makes it difficult to provide a prize you may like to purchase a "Chamber of Commerce" Gift Voucher to the value of \$20.00, which can be spent in any members business. The business where this voucher is spent redeems the money by presenting the voucher to Julie Muller. All businesses who provide prizes will be acknowledged publicly in the Hastings Gazette.

Prizes already received:

Daily Express - Chamber Voucher
Computer Accounting Doctor - Chamber Gift Voucher
Bransdon Floor coverings - car mats
Timbertown Videos - Gift Voucher
Wauchope Gold Print - Chamber Gift Voucher
Hair and Flower Affair - Flowers and Gift Voucher
Bills Autos - Gift Pack Auto products
Hastings Gazette - Subscription for 20 weeks
Hastings Co-operative - Gift Voucher
Raine & Horne - two Coffee Mugs
Aunty Ann's Bed & Breakfast - Chamber Gift Voucher
Secombes Pharmacy - Gift Voucher
Gary Gilbert - Chamber Gift Voucher
Wallace's Store Timbertown

Chamber Members will be provided with a yellow membership sign to display in a prominent position in their business. If you wish to become a member of Chamber and participate in this promotion, fill in membership form and return to PO Box 270 Wauchope, Julie Muller, Rob Drew, Chris Madden.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

Wauchope Chamber of Commerce

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COMMITTEE OF MANAGEMENT 1999 – 2000**PRESIDENT – Rob Drew:**

Wauchope Gold Print 196 High Street Wauchope

Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT – Chris Madden:

Timbertown Videos 38 Cameron Street Wauchope

Phone: 6585 2611

2ND VICE PRESIDENT – John Betts:

P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY – Julie Muller:

Hair & Flower Affair 41 High Street Wauchope

Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY – Neroli Lindsay:

Raine & Horne High Street Wauchope

Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER – Mark Stoker:

P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY - Raelene Monkley:

Hastings Gazette 47 High Street Wauchope

Phone: 6585 2355 Fax: 6585 2564

COMMITTEE – Denise Poole:

Bills Auto Spares 64 Cameron Street Wauchope

Phone/Fax: 6585 1542

Jim (Skip) Bransdon:

Bransdon Floor Coverings 10 High Street Wauchope

Phone/Fax: 6585 1677

**NEXT CHAMBER OF COMMERCE MEETING
WEDNESDAY 7TH JULY 1999**

At 7.30pm in Senior Citizen's Hall (Next to Library)

**SERVICE EXCELLENCE AWARDS**

November 3rd, 1999 – Wauchope Country Club is the venue for the Chamber A.G.M. Dinner and presentation of Service Excellence Awards.

**WELCOME**

Slaters Trucks and Earthmoving has new proprietors, welcome back to business in Wauchope, Glen and Roslyn Dien.

Welcome new business *Mud n Tar Motorcycles*.

**HINTERLAND TOURISM BROCHURE**

The Chamber is participating in a new tourism brochure and maps of the Hinterland area, this will be distributed outside the Hastings area as well as be available at the Visitor Information Centres and Hinterland Tourism businesses in July.

FIVE TIPS ON SELLING BENEFITS

1. Focus on the customers "What's in it for me" preoccupations and then offer benefits to satisfy these aspirations.
2. Remember customers want what products and services do, not what they are. So turn what they are into what they do and you turn the customer on to buying.
3. Learn the difference between features and benefits and focus on the benefits.
4. To avoid selling on price, focus on benefits, show your customer why this is great value at this price because of the benefits. Show your customer why this is great value at this price because of the benefits. Then list the benefits.
5. Customers do not naturally know all the benefits of a product or service. We need to become expert at telling them. The more you can tell them about why they should buy, the more certain it is that they will.

UNFAIR DISMISSAL

In a recent decision by the NSW Industrial Relations Commission, an employer failed to appear at the preliminary hearing subsequent hearing. The Commission determined that despite the employee being on probation, the employee had not been given prior notice regarding any problems. The employer was required to pay \$9,000.

WAUCHOPE JUNIOR NETBALL CLUB

The Wauchope Junior Netball Club is asking for financial assistance from the business and community members to build an all weather netball court next to the Stadium in Cameron Street. If anyone is interested in helping the Club to complete this project please contact Rhonda Miller ph 6585 3586 or fax 6585 2549

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Gary Gilbert PH/Fax: (085) 85 3800
 Mobile: 0414 85 3800
 18 Mahogany Way, Wauchope NSW 2446

Australia and New Zealand Banking Group Limited



Pauline Bryant
 Branch Manager

Direct Telephone: 6585 3724
 Telephone 13 13 14, Fax 02 6585 2502

WHAT MAKES A GREAT EMPLOYEE?

1. Willingness to work
2. Presentation
3. Good track record
4. Honesty
5. Reliability
6. Responsibility
7. Willingness to learn
8. Happy to start at the bottom and work up
9. Ability to work in a team environment
10. Punctuality

The trouble with most banks is that the man who writes the advertising is not the same guy who lends you the money



FIRST AID REQUIREMENTS

Ask for a Fact Sheet on the requirements under Occupational Health and Safety Act (NSW) 1983 on First Aid. Make sure your premises comply.

CONGRATULATIONS

To Norfolk Punch, Bago Vineyards and Hastings Co-operative Milk Manufacturers on being winners in Australia's Holiday Coast Development Boards Business Awards.



WOMEN and SEX DISCRIMINATION

The Anti-Discrimination board of New South Wales advises that statistics regarding women and sex discrimination are as follows:

- Women made 658 complaints to the ADB in 1997/98 out of 1312
- 33% of complaints made by women were complaints of sex discrimination (222)
- of the 137 complaints of sexual harassment made by women, 125 were related to employment
- of the calls to the ADB enquiry service in 1997/98, 1 591 were about sexual harassment and 657 about pregnancy related discrimination.

(Source: *Equal time*, Number 40, May 1999, Anti-Discrimination Board of NSW)

PUBLIC HOLIDAYS 1999/2000

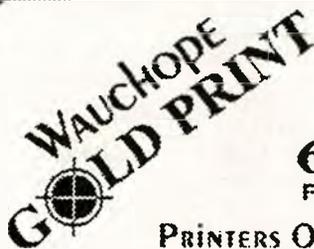
The NSW Department of Industrial Relations has advised that a decision as to whether or not additional holidays will be granted for the Christmas and New Year period will be made in July, 1999.

**IF YOU CAN DREAM IT,
 YOU CAN DO IT
 (WALT DISNEY)**

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41 HIGH STREET, WAUCHOPE 2446

Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Camden Haven Chamber of Commerce		P.O. Box Laurieton	
Cassegrain Vineyards Pty Ltd		P.O. Box 5472 Port Macquarie	ph 6583 7777
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571
Customline Joinery	Ian Chagwidan	222 High St. Wauchope	ph 6585 3065
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Dark R.A. & M.A.	Rod & Margaret Dark	Cnr. Randall/Carrington St Wauchope	ph/fax 6585 1211
Expressway Spares Pty Ltd	Patrick Cassegrain	7 Sancrox Rd Wauchope	ph 6585 1000
Forest Grange Mountain Retreat	Bill Calcutt	Toms Creek Rd. Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Griffiths Traders	Max Griffiths	Cnr King Crk & Bago Rd Wauchope	ph 6585 3833
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288
Hastings Concrete	Michael & Peter Roberts	P.O. Box 31 Wauchope	ph 6585 2666
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555
Hastings Leadlight Elegance	Kerry Spollen	114 High St. Wauchope	ph 6586 1900
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Liquor Box	Paul Fletcher	131 High St. Wauchope	ph 6586 1842
Lisa Intemann (Councillor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi Saab	132 Cameron St. Wauchope	ph/fax 6585 1617
Maul & Wedge Timbertown	Barb Cooper & Rob Schriber	Oxley Highway Wauchope	ph/fax 6585 3111
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
M & S Offset Pty Ltd	Peter White	36 High St. Wauchope	ph 6585 2522
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355
Mid-Coast Broadcasters Pty Ltd	Richard McGovern	P.O. Box 1161 Port Macquarie	ph 6583 8088
More Than a Book Shop	W.Howell/S.Hutchinson	48 Cameron St. Wauchope	ph 6585 3778
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333
National Bank	Cliff Harris	46 High St. Wauchope	ph 6585 2266
Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
North Coast Public Relations	Brooke Daniels	3e Allan Rd. Wauchope	ph 6585 1886
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Port City Chamber of Commerce		Clarence Street Port Macquarie	
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211
Raine & Horne	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111
Schuberts Retravision	John Schubert	53 Hastings St. Wauchope	ph 6585 1533
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025
Shute-Hill	Anne Hill	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097
Solicitor/Tax Agent	Terence McGuire	49 Hastings St. Wauchope	ph 6585 2066
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307
Timbertown Bakery	Bill Linney	Oxley Highway Wauchope	ph 6585 2810
Timbertown Cake & Bread Shop	Verona & Leonard Gibbs	27 High St. Wauchope	ph 6585 2121
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
Timbertown Kitchens & Glass	Mark Maybury	1 High St. Wauchope	ph 6585 2138
Timbertown Videos	Chris Madden	38 Cameron St. Wauchope	ph 6585 2611
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 2192
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411
Wauchope RSL Club Ltd	M. Trorrer	P.O. Box 57 Wauchope	ph 6585 2244
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142
Wayne Richards		P.O. Box 84 Port Macquarie	
Webmaker/Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455
			fax 6585 2502
			fax 6585 1196
			fax 6582 6171
			fax 6585 2585
			fax 6585 2239
			fax 6585 3580
			fax 6585 0536
			fax 6582 2033
			fax 6584 0354
			fax 6585 2369
			fax 6582 5855
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			fax 6585 2722
			fax 6585 6202
			fax 6586 1234
			fax 6585 1680
			fax 6585 3789
			fax 6585 1580
			fax 6586 4391
			fax 6586 1021
			fax 6585 1420

Wauchope Chamber of Commerce & Industry
MINUTES OF MEETING HELD AT HASTINGS SENIOR CITIZENS HALL - WAUCHOPE

3RD June 1999

Meeting opened 7.30 p.m.

Welcome : Rob Drew

Present : John Betts , Mark Stoker, Julie Muller, Raelene Monkley, Robert Drew, Jim Bransdon, Anne Betts, Dorothy Lindsay, Lisa Intemann, Chris Madden, Troy McKinnon, Heather Secombe, Ann Pereira, Graham Gillard, Gary O'Callaghan, Ian Chegidden, Geoff McNeill, Robert Hinkson, Gary Gilbert, Ken Terry.

Apologies : , Denise Poole, Neroli Reid, Andrew Stoner, John Shute, Anne Hill, Bill Calcutt.

Motion 1 : That apologies be accepted. Moved Raelene Monkley, Seconded Lisa Intemann.

Motion 2 : That standing orders be put aside – moved Raelene Monkley Seconded Gary Gilbert. Ken Terry, Principal of Wauchope High School addressed meeting regards Hastings Workshop Learning (HWL) Committee. Ken explained the background of the program and the placement of students into business's in our area. Forming partnerships between senior schools and business's in the Hastings area and placing students are the aims of the program. Ken apologised for Graham Morgan not being able to attend the meeting . Rob Drew is Chambers representative on the HWL Committee.

Minutes from the Previous Meeting and Business arising : Motion 3– that the minutes be accepted, moved Gary Gilbert Seconded Raelene Monkley.

REPORTS

Financial : As tabled by treasurer Mark Stoker. Motion 4 - that treasurers report be accepted – Moved Gary Gilbert Seconded Geoff McNeill.

Tourism : Julie Muller read Bill Calcutts report. Bill will not be representing Chamber on the Port Tourism group after July so a BIG thank you to Bill for all he has achieved. Please come forward if you wish to take up the position. Tourism brochure of the Hinterland will be ready for distribution in the next couple of weeks and Wauchope is featured on this brochure.

Heartland : Invitation to attend dedication of Mural in Bain Park.

Community Economic Forum – June 16/17 Nambucca Heads sponsored by the Department of State and Regional Development.

Economic : Letter written to Trevor Sargent re Industrial Estate Task Force and curb and guttering.

Winners of Australia's Holiday Coast Development Board Business Awards – Norfolk Punch, Bago Vineyard, Hastings Co-operative Milk Factory – congratulations.

Regional Chamber of Commerce Meeting at Kempsey .

Raelene gave report regards Clicker crime - she explained how Taree shop proprietors are taking photos of suspected shop lifters and they have had 2 convictions. Rob Drew is now a member of the executive.

Motion 5 That all reports be accepted – moved Lisa Intemann Seconded Chris Madden.

Correspondence : State Chamber of Commerce, Hastings Council, Dept State and Regional Development, Wauchope Community Arts Council, Ian Mc Namarra.

Motion 6 That correspondence be accepted – Moved Heather Secombe Seconded Gary Gilbert.

GENERAL BUSINESS

Letters to council supporting raising existing Business Rate are needed to be sent to Hastings Council now. Chris, Geoff, Rob, and Julie all have copies of letters that just need to be signed. Letter to Council re replacement of footpath between Co-op Service Station and Bransdon Floor Coverings.

Letter of congratulations to each winner of Business Awards.

Letter to Kim Yeadon regards relocation of Forestry Office.

Letter of Thank You to Bill Calcutt for representation on Port Tourism.

Members of Chamber are interested to see the outcome of the prison rumour.

Rob and Raelene explained customer service awards that recognised Chamber members. Publicity in Hastings Gazette, 1 winner each month and prize donated by a Chamber member. Winner must work in a business that is a Chamber member. Prizes have been donated by Wauchope Gold Print, Raine & Horne, Biiis Auto's, Daily Express, Bransdon Carpets, Timbertown Videos, Als Fruit Shop, Secombes Pharmacy, Hastings Gazette, Computer Accounting Doctor, Aunty Anns Bed & Breakfast, Gary Gilbert, Wallace's Store(Timbertown).

If your business wishes to participate, a prize to the value of \$20 or a gift voucher purchaed form Chamber to spend in a fellow members business can be orgained with Raelene at Hastings Gazette or Julie Muller Hair & Flower affair.

Mayor Wayne Richards has offered to meet with Chamber re Wauchope Hospital.

Meeting Closed 9.15p.m.

Next Meeting 7/7/1999.

Rob Drew
President

11-201999
Chamber of
LSVF-Wauchope

Hair & Flower Affair
Julie Muller
41 High Street
Wauchope 2446

II

Wauchope Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 6
JULY 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

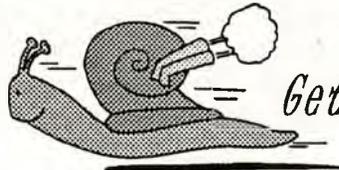
Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.



Buskers

Competition, sponsored by Wauchope Chamber.
Prizes in Wauchope Dollars.



Get Involved Make it Happen

Display "good" bargains on sidewalk from 8am to 1pm
If Buskers need power could your business fulfil the need?
Buskers competition \$10 entry fee 1st prize \$150.00

2nd prize \$100.00

3rd prize \$50.00

Wauchope shopping dollars must be spent in Wauchope businesses. If your business receives these dollars check the expiry date and return to Julie Muller for reimbursement in real dollars.

Please make available space in your window for the display of Art Works, you are assured, it will be a small display and will not detract from your stock.

For further information contact Julie Muller Ph/Fax 6585 3168

Bago Festival

Saturday 18th September



Bargain tables

on side walk



Uniting Church

Community Market



Art Walk

Art works on display in shop windows from September 17th - 24th

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber of Commerce



COMMITTEE OF MANAGEMENT 1999 – 2000**PRESIDENT – Rob Drew:**

Wauchope Gold Print 196 High Street Wauchope

Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT – Chris Madden:

Timbertown Videos 38 Cameron Street Wauchope

Phone: 6585 2611

2ND VICE PRESIDENT – John Betts:

P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY – Julie Muller:

Hair & Flower Affair 41 High Street Wauchope

Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY – Neroli Lindsay:

Raine & Horne High Street Wauchope

Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER – Mark Stoker:

P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY – Raelene Monkley:

Hastings Gazette 47 High Street Wauchope

Phone: 6585 2355 Fax: 6585 2564

COMMITTEE – Denise Poole:

Bills Auto Spares 64 Cameron Street Wauchope

Phone/Fax: 6585 1542

Jim (Skip) Bransdon:

Bransdon Floor Coverings 10 High Street Wauchope

Phone/Fax: 6585 1677

NEXT CHAMBER OF COMMERCE MEETING**WEDNESDAY 4TH AUGUST 1999****At 7.30pm in Senior Citizen's Hall (Next to Library)****ANNUAL GENERAL MEETING**

Wauchope Chamber of Commerce and Industry Annual General Meeting will be held on November 3rd, 1999 at the Wauchope Country Club 6.30pm at \$25.00 per head.

SHOPPING BAGS

Hessian shopping bags are available from Al's Fruit Shop, NRMA Office and Julie Muller at \$3.00 each.

T. SHIRTS

Wauchope Heartland T. Shirts available from Julie Muller \$20.00 and \$26.00 in a range of sizes.

SUCCESS

Even the smallest window of opportunity can lead you to success.

Light up Wauchope for Christmas

Over the past few years there has been an enormous increase in the number of residential houses who

"Light up for Christmas".

It is time for the business community to

"Light Up"

and capitalise on the great number of people who drive through our town at night to look at Christmas Lights.

Come on Business owners dust off your old Christmas Lights or purchase a new set from Home Hardware, Thrifty Link Co-op Hardware or Bargains Galore, if you wish to know more about *"Christmas Light"* deals and you are a Business owner contact Ann Pereira of Auntie Ann's Bed and Breakfast phone 6586 4420

HEARTLAND HAPPENINGS COLUMN – HASTINGS GAZETTE

What's on is printed in the Heartland Happenings column on the third Thursday of every month. This information is then distributed throughout the Hastings area to have your "happening" or "event" published. Give Name of event, venue, date, time and contact person to Julie Muller Ph/Fax 6585 3168

HOLD ONTO YOUR DREAMS, WHAT YOU WANT AND WHAT YOU CAN DO IS ONLY LIMITED BY WHAT YOU CAN DREAM.

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Gary Gilbert

PH/Fax: (0851) 85 3800

Mobile: 0414 85 3800

18 Mahogany Way, Wauchope NSW 2446

Australia and New Zealand Banking Group Limited

**Pauline Bryant**

Branch Manager

Direct Telephone: 6585 3724

Telephone 13 13 14, Fax 02 6585 2502

QUALITY CUSTOMER SERVICE

Customer Service nomination forms are in the Hastings Gazette. Customers are asked to nominate a business or staff member who is a member of the Wauchope Chamber of Commerce and Industry to have the chance to receive two prizes that have been donated by Chamber Members:

Daily Express, Computer Accounting Doctor, Timbertown Videos, Wauchope Gold Print, Hair and Flower Affair, Bills Auto Spares, Hastings Cooperative, Auntie Ann's Bed & Breakfast, Seacombe's Pharmacy, Boral Timbers, Northcorp Accountants, Niscott Pty. Ltd. Computers, Bransdon Floor coverings, ANZ Bank, Raine and Horne, Hastings Gazette, Shute-Hill and Bargains Galore.

If your business wishes to donate a \$20.00 Gift Voucher contact Julie Muller Ph/Fax 6585 3168. Look for the yellow Chamber membership certificate displayed in members businesses.

Sponsored by Hastings Gazette and Wauchope Chamber of Commerce and Industry to give recognition to businesses who support Chamber and have made a commitment to Quality Customer Service.

**TRAINING ESSENTIALS**

Next Quality Service Training August 9th, 16th, 23rd, 6pm to 9pm. Sponsored by Hastings Council and Wauchope, Port Macquarie and Camden Haven Chambers of Commerce – contact Les Keane phone 6584 1235.

The Wauchope Chamber of Commerce and industry encourages its members to:

- Strive at all times for excellence in customer service.
- Recognise the reliability and consistency in the performance of products and service is the most important element in the relationship of the business with its customers.
- Provide the opportunity for customers complaints to be acknowledged and responded to in an endeavour to achieve total customer satisfaction.
- Operate in an ethical manner.
- Encourage other businesses to participate and improve their customer service skills.

Priority One**EMPLOYMENT & TRAINING**

- ◇ *Your local traineeship & apprenticeship experts.*
- ◇ *Avoid hassles with workers comp, unfair dismissal, superannuation & taxation - employ the easy way.*
- ◇ *For cost-effective employment & training solutions, phone Sue or Rhonda on 6580 0333.*

**WAUCHOPE
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Wauchope 2446

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6585 3989

Fax (02) 6585 3789

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PHONE/FAX
(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

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A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724 fax 6585 2502
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
A.S.F. Horner	Bradley Smith	Lot 1 Commerce St. Wauchope	ph 6586 4144 fax 6586 4133
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386 fax 6585 1196
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226 fax 6582 6171
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Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
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Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504 fax 6585 3580
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Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188 fax 6582 2033
Borinda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
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Camden Haven Chamber of Commerce		P.O. Box Laurieton	
Cassegrain Vineyards Pty Ltd		P.O. Box 5472 Port Macquarie	ph 6583 7777 fax 6584 0354
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6701 fax 6582 5853
Customline Joinery	Ian Chegvidden	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
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Expressway Spares Pty Ltd	Patrick Cassegrain	7 Sancrox Rd Wauchope	ph 6585 1000 fax 6585 1969
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Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Griffiths Traders	Max Griffiths	Cnr King Crk & Bago Rd Wauchope	ph 6585 3833 fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288 fax 6585 2454
Hastings Concrete	Michael & Peter Roberts	P.O. Box 31 Wauchope	ph 6585 2666 fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211 fax 6585 3519
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555 fax 6586 4477
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Liquor Box	Paul Fletcher	131 High St. Wauchope	ph 6586 1842 fax 6586 1841
Lisa Intemann (Councillor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi-Saab	132 Cameron St. Wauchope	ph/fax 6585 1612
Maul & Wedge Timbertown	Barb Cooper & Rob Schriber	Oxley Highway Wauchope	ph/fax 6585 3111
McNeil 3D Building Design	A.G. (Gaff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
M & S Offset Pty Ltd	Peter White	36 High St. Wauchope	ph 6585 2522 fax 6585 3696
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355 fax 6585 2564
Mid-Coast Broadcasters Pty Ltd	Richard McGovern	P.O. Box 1161 Port Macquarie	ph 6583 8088 fax 6584 0406
More Than a Book Shop	W. Howell/S. Hutchinson	48 Cameron St. Wauchope	ph 6585 3778 fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
National Bank	Cliff Harris	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
North Coast Public Relations	Brooke Daniels	3e Allan Rd. Wauchope	ph 6585 1886 fax 6586 1422
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644 fax 6585 2238
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Paladin Panels	Reginald Pierce	25 Writers St. Wauchope	ph/fax 6585 3197
Port City Chamber of Commerce		Clarence Street Port Macquarie	
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Raine & Home	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Schuberts Retravision	John Schubert	53 Hastings St. Wauchope	ph 6585 1533 fax 6585 3816
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Shute-Hill	Anne Hill	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097 fax 6586 1489
Solicitor/Tax Agent	Terence McGuire	49 Hastings St. Wauchope	ph 6585 2066 fax 6585 1332
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307 fax 6586 1676
Timbertown Bakery	Bill Linney	Oxley Highway Wauchope	ph 6585 2810 fax 6582 1842
Timbertown Cake & Bread Shop	Verona & Leonard Gibbs	27 High St. Wauchope	ph 6585 2121
Timbertown Child Care Centre	Trevor & Gealey Kee	215 High St. Wauchope	ph/fax 6586 4800
Timbertown Kitchens & Glass	Mark Maybury	1 High St. Wauchope	ph 6585 2138 fax 6585 3655
Timbertown Videos	Chris Madden	38 Cameron St. Wauchope	ph 6585 2611
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281 fax 6585 2722
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234 fax 6585 6202
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 2192
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989 fax 6585 3789
Wauchope High School	Ken Terry / Terry Minahan	Nelson St. Wauchope	ph 6585 1400 fax 6585 2445
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343 fax 6585 1580
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Inrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411 fax 6586 4391
Wauchope RSL Club Ltd	M. Trorer	P.O. Box 57 Wauchope	ph 6585 2244 fax 6586 1021
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142 fax 6585 1420
Wayne Richards		P.O. Box 84 Port Macquarie	
Webmaker/Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

Wauchope Chamber of Commerce & Industry

Minutes of Meeting Held at Hastings Senior Citizens Hall Wauchope

7th July 1999

Meeting opened 7.30p.m.

Present : John Betts, Julie Muller, Raelene Monkley, Robert Drew, Chris Madden, Denise Poole, Neroli Reid, Mark Stoker, Jim Bransdon, Anne Betts, Dorothy Lindsay, Lisa Intemann, Heather Secombe, Ann Pereira, Graham Gillard, John Shute, Ann Hill. Ian Strawbridge, Ross Lindsay, Gary Gilbert, John Bishton, Brooke Daniels, Brad Smith.

Apologies : Pauline Bryant, Bill Calcutt, Peter Daniels, David Mayne, David Morton,

Motion 1 : That apologies be accepted – Moved Lisa Intemann, Seconded Chris Madden.

Motion 2 : That standing orders be put aside : Moved Raelene Monkley, Seconded Ian Strawbridge.

Ross Lindsay introduced Brad Smith (Australasian Sports Floors Pty Ltd). Brad spoke briefly about why his family business decided to relocate to Wauchope. Also explained about his Company's world-wide business and Wood Technology Lab.

Minutes from the previous Meeting and Business arising :

Motion 3 – that the minutes be accepted, moved Raelene Monkley. Seconded Chris Madden.

Lisa Intemann advised Footpath to go ahead in High Street.

Business Benefit Rate has not been approved by Minister of Local Government.

Gary Gilbert suggested letter to Andrew Stoner re Ministers' decision and advise that Wauchope Chamber of Commerce was not happy with decision.

Click against Crime - \$15 Chamber of Commerce members – for special camera
\$25 Non Chamber members

Free Development for Police I.D. purposes only, provided by Heather Secombe.

Service Excellence awards – Nomination Forms have been advertised in Gazette.

Prison – Working Party re submission for Goal. Twelve members- combining every effort to go ahead with investigating possibility of the Gaol in our town.

REPORTS

Financial ; As tabled by treasurer Mark Stoker – Membership continues to grow. Motion 4- That treasurers report be accepted – Moved Chris Madden, Seconded Lisa Intemann.

Tourism : Bill Calcutts report read by Julie Muller. Motion 5 – Chamber to send letter to Jim Mobbs re our disappointment of Wauchope being omitted from Back Page of Heartland brochure. Moved Denise Poole, Seconded Raelene Monkley.

Heartland : Senior staff of the Department of State and Regional Development have made representation to Minister for Local Government regards increase in Business rate to ensure the many Mainstreet and Small Towns Programs through-out the state continue.

Looking at Christmas promotion "Hot Shop" money in Wauchope dollars – suggested prizes.

Economic : New businesses – Australasian Sports Floor Company, Mud 'n' Tar, Fast Leather has new owners with computerised embroidery. Hastings Coop purchase of Port Macquarie Jewels Food Barn.

Motion 6 -That all the reports be accepted - Moved Jim Bransdon, Seconded John Betts.

Correspondence : Mid Coast Celtic Festival – September, Timbertown, Mainstreet Australia, N.S.W. Division Conference – Tweed Heads, Hastings Council, State Chamber, Wauchope Community Arts Council, Camden Haven Chamber of Commerce, Bundaleer Care Services, P.C.Y.C. Kerry Spollen, Hastings Business Enterprise Centre, Bago Vineyard.

Motion 7 – That correspondence be accepted – Moved Denise Poole, Seconded Graham Gillard.

GENERAL BUSINESS

Lisa Intermann discussed Hastings Councils Footpath Trading Policy – 3 metre free access. Chamber of Commerce to write to Council re difficulty of meeting this requirement in Hastings Street with Benches, Verandah posts . Suggest to Council - 2 Feet in front of each shop be adequate with business's to carry their own insurance, or whatever gap allowed by existing fixtures.

Barbara Cooper (Maul & Wedge) spoke briefly on events planned for Timbertown ie – Celtic Festival and Xmas in July.

Discussion on relocation of Historical Society to Bain Park.

Discussion on Master Plan for Community Halls' in Bain Park, Church areas.

List of Chamber members to be compiled for placement in various outlets ie- Motels.

Sam Elphick – Show Society Director- reported on coming events to be held at the Showground.

Letter to be sent to Mark Vaile offering congratulations on new appointment as Minister for Trade.

Ian Strawbridge advised that Timbertown Steam & Oil Engine Club has been formed.

Meeting Closed 9.00 p.m.

Next Meeting 4/8/99.

Rob Drew
President

LSVF-Wauchope
Chamber of
Commerce -12

H₁heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 7
AUGUST 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.



Buskers & Bargain Day

2Way FM outside broadcast van will be outside DAVE'S JUKEBOX
Give a copy of your bargains to Dave prior to Saturday and he will announce for
ALL TO HEAR



Judges of the Buskers Competition will be

Bob Paxton - Hastings Hotel

John Bishton - Hastings Co-op

Display "good" bargains on sidewalk from 8am to 1pm

If Buskers need power could your business fulfil the need?

Buskers competition \$10 entry fee 1st prize \$150.00

2nd prize \$100.00

3rd prize \$50.00

Wauchope shopping dollars must be spent in Wauchope businesses. If your business receives these dollars check the expiry date and return to Julie Muller for reimbursement in real dollars.

Please make available space in your window for the display of Art Works, you are assured, it will be a small display and will not detract from your stock.

For further information contact Julie Muller Ph/Fax 6585 3168

Bago Festival

Saturday 18th September

☀ **Uniting Church**
Community Market

☀ **Bargain tables**
on side walk

☀ **Art Walk**

Art works on display in shop windows from September 17th - 24th

☀ **Buskers**

Competition, sponsored by Wauchope Chamber. Prizes in Wauchope Dollars.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

et Wauchope Chamber of Commerce

VF 13



COMMITTEE OF MANAGEMENT 1999 – 2000**PRESIDENT – Rob Drew:**

Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT – Chris Madden:

Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT – John Betts:

P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY – Julie Muller:

Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY – Neroli Lindsay:

Raine & Home High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER – Mark Stoker:

P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY - Raelene Monkley:

Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE – Denise Poole:

Bills Auto Spares 64 Cameron Street Wauchope
Phone/Fax: 6585 1542

Jim (Skip) Branson:

Branson Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677

NEXT CHAMBER OF COMMERCE MEETING
WEDNESDAY 1ST SEPTEMBER 1999
At 7.30pm in Senior Citizen's Hall (Next to Library)

**MEET THE CANDIDATE NIGHT**

Local Government Election – September 11th, 1999 in Senior Citizen's Hall at 7pm.

**LUNCHEON AND FASHION PARADE**

October 17th, 1999 – at Wauchope Country Club. A Fund raiser for restoration of Beechwood Uniting Church. Fashions from Hastings Co-op Department Store. Dance by Francessca – Louise Academy of Dance and Performing Arts. Cost of Luncheon and Entertainment Adult \$12.00, Student \$8.00 - Contact Virginia 6585 6610.

**A NEW JOB FOR RAELENE**

The Publicity Office of Chamber, Raelene Monkley has a new job at Cassegrain Winery – best wishes Raelene – and she will remain Publicity Officer of Chamber until the AGM.

HEARTLAND PROGRAM UPDATE

The Heartland Program has been successful in obtaining funds from the Department of State and Regional Development to employ a co-ordinator for the continued implementation of the Heartland Program.

The position has been advertised extensively and the organisational committee look forward to new co-ordinator marketing and promoting the area in the near future. Further information contact Julie Muller 6585 3168.

WELCOME TO NEW BUSINESS

Welcome Toy World and proprietors Tracy and David Hore.

**NEW YEARS EVE FAMILY CELEBRATION**

at
Wauchope Showground
on

December 31st, 1999

Gates open 6pm

Fireworks 9pm - 12 midnight

Music – Good Ol' Boys

Amusements – food – rides

BYO alcohol and chair

WE NEED VOLUNTEERS FOR GATE

contact Julie Muller Ph/fax 6585 3168

"LIGHT UP WAUCHOPE FOR CHRISTMAS"

Over the past few years there has been an enormous increase in the number of residential houses who "Light up for Christmas" It is time for the business community to "Light Up" and capitalise on the great number of people who drive through our town at night to look at Christmas Lights. Come on Business owners dust off your old lights or purchase a new set from Home Hardware, Thrifty Link Co-op Hardware of Bargains Galore, if you wish to know more about "Christmas Light" deals and you are a Business owner contact Ann Pereira of Auntie Ann's Bed and Breakfast phone 6586 4420

Computer Accounting 'Doctor'

MYOB, Quickbooks & Pastel Setup Service

Business Planning ~ Business Advice

Reports on where your business is going!

We know how to get the most from your computer!

Mobile Service We come to you! Obligations Free!

Call Mark Stoker Bcomm CPA

Phone: 02 6585 6707 Mobile 0418 455808

TAREE – LAURIETON – PORT – WAUCHOPE

General Carrying & Parcel Service

DOOR TO DOOR

DAILY EXPRESS

John Betts – 018 653 033

Connecting with:

KEMPSEY – COFFS HARBOUR – FORSTER – WIRINGHAM
GLOUCESTER – HARRINGTON – OLD BAR – NEWCASTLE

LETTER TO THE EDITOR

Hastings Co-operative Ltd

PO BOX 354 WAUCHOPE NSW 2446

Phone: (02) 6585 2211

With the great help and assistance of Mr Ian Adams we have been able to secure an in-store appearance and performance of "The Ten Tenors". This will take place on Wednesday morning the 20th October. The Ten Tenors will be performing at the Forster R.S.L. Club Tuesday night before travelling on to Wauchope Wednesday morning, then will perform at the Port Macquarie R.S.L. Club Wednesday night.

It is envisaged they will be arriving at 11 A.M., change into their suit attire and be ready to appear at 11.30 A.M. where they will perform a couple of their songs before having a light luncheon with 6 lucky shoppers.

To promote this great attraction the Hastings Co-operative Department Store is proposing to hold a "Tenor Sale" offering 10% off store wide. We have also purchased 2 double passes to give away as well. If any other business house is interested in participating please contact Robert Hinkson, Judy Standring or Wendy Everson at the Dept. Store Office.

We also envisage attracting bus loads of shoppers from outer town for this promotion.

Regards

Wendy Everson

*This is another opportunity for the business community
in the CBD particularly to become involved.
If you are a Business not in the CBD and a member of Chamber
and wish to be involved in this promotion.
Please contact Julie Muller ph/fax 6585 3168 immediately.*

NORTH COAST FIRE SYSTEMS

- Fire Extinguishers • Hose Reels
- Hydrants & Associated Hardware
- Fire Alarm & Sprinkler System Servicing
- Industrial & Safety Signs

SALES - SERVICE - REFILLS

Installation & Service Carried Out to Australian Standards

Gary Gilbert

Ph/Fax: (065) 85 3800

Mobile: 0414 85 3800

18 Mahogany Way, Wauchope NSW 2446

Australia and New Zealand Banking Group Limited



Pauline Bryant

Branch Manager

Direct Telephone: 6585 3724

Telephone 13 13 14, Fax 02 6585 2502

QUALITY CUSTOMER SERVICE

Customer Service nomination forms are in the Hastings Gazette. Customers are asked to nominate a business or staff member who is a member of the Wauchope Chamber of Commerce and Industry to have the chance to receive two prizes that have been donated by Chamber Members:

Daily Express, Computer Accounting Doctor, Timbertown Videos, Wauchope Gold Print, Hair and Flower Affair, Bills Auto Spares, Hastings Cooperative, Auntie Ann's Bed & Breakfast, Seacombe's Pharmacy, Boral Timbers, Northcorp Accountants, Niscott Pty. Ltd. Computers, Bransdon Floor coverings, ANZ Bank, Raine and Horne, Hastings Gazette, Shute-Hill and Bargains Galore.

If your business wishes to donate a \$20.00 Gift Voucher contact Julie Muller Ph/Fax 6585 3168. Look for the yellow Chamber membership certificate displayed in members businesses.

Sponsored by Hastings Gazette and Wauchope Chamber of Commerce and Industry to give recognition to businesses who support Chamber and have made a commitment to Quality Customer Service.

Rebecca Cooper, Hastings Co-op Supermarket was the winner – her prize was donated by Bransdon Floor Coverings and Andrew Stoner.

ANNUAL GENERAL MEETING

WAUCHOPE CHAMBER OF COMMERCE & INDUSTRY

Is to be held on Wednesday 3rd, November 1999 at the
Wauchope Country Club 6.30pm for 7pm
\$25.00 per head.

All positions on the Executive of Chamber will be available
if you wish to become more involved.

Your interest and commitment is very welcome.

Contact Julie Muller ph/fax 6585 3168

Priority One

EMPLOYMENT & TRAINING

- ◇ *Your local traineeship & apprenticeship experts.*
- ◇ *Avoid hassles with workers comp, unfair dismissal, superannuation & taxation - employ the easy way.*
- ◇ *For cost-effective employment & training solutions, phone Sue or Rhonda on 6580 0333.*



Rob & Lyn Drew
196 High St.,
Wauchope 2446

Phone (02)

6585 3989

Fax (02) 6585 3789

PRINTERS OF DISTINCTION

- ◆ Rubber Stamps ◆ Fridge Magnets
- ◆ Holographic Effects Printing
- ◆ Laminating ◆ Photocopying

Email: goldprin@telglo.com.au

HAIR & FLOWER AFFAIR

Ladies & Mens
Stylist
Waxing
Acrylic Nails

Flowers for
All Occasions
Deliveries
Local & Interstate

PHONE/FAX
(02) 6585 3168

PHONE/FAX
(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

What is?

Accountants' Fees -

Payments to your accountants are deductible so long as they are related to business. They are deductible in the year you incur the expense, even if you have not paid them.

Advertising -

Advertising in the normal course of conducting a business is deductible. This includes advertisements for hiring staff and for public relations.

Annual Leave Entitlements -

Annual leave and long service leave amounts paid to employees are deductible. When a business is sold and the buyer assumes the responsibility of paying employees accrued leave entitlements, the buyer can claim a deduction for these payments at the time of payment is made to the employee.

Answering machines and mobile phones -

Answering machine and mobile phones, etc. are deductible in year of purchase if less than \$300, otherwise depreciable.

Burglar Alarms -

Are depreciable at 20% of the reducing balance if purchased after 26 Feb 1992.

Business Subscriptions -

Annual subscriptions to business and professional associations are generally deductible so long as the expenditure is reasonably connected to the business or employment of the taxpayer.

Cameras -

Cameras required as part of the profession, business or employment of the taxpayer can be depreciated.

Cleaning -

All cleaning cost of business premises are deductible.

(from) The Taxation Examiner

NOMINATION FOR MEMBERSHIP
(NOV 1ST 1999 TO OCT 31ST 2000)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)

of.....
 (Full names of member nominee/s)

 (name of business)

 (preferred business address)

 Business telephone..... Fax.....
 E mail address.....

 (description of business)

 (name of representative appointed to attend meetings & vote on behalf of firm or company)
 hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.
 I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.
 Business Member \$60.00
 Private Member \$30.00
 Signature of Nominee..... Date

RECEIPT
HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:.....
 The amount of: \$.....being membership fee as Business/Citizen Member of the
 Wauchope Chamber of Commerce Incorporated
 (Business Membership \$60.00 - Citizen Membership \$30.00)
 (Nov 1st 1999 to Oct 31st 2000)
 Signed..... Date:.....Amount:.....

Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
A.S.F. Horner	Bradley Smith	Lot 1 Commerce St. Wauchope	ph 6586 4144
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114
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Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288
Hastings Concrete	Michael & Peter Roberts	P.O. Box 31 Wauchope	ph 6585 2666
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Liquor Box	Paul Fletcher	131 High St. Wauchope	ph 6586 1842
Lisa Internann (Councilor)	Lisa Internann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi-Saab	132 Cameron St. Wauchope	ph/fax 6585 1612
Maul & Wedge Timbertown	Barb Cooper & Rob Schrieber	Oxley Highway Wauchope	ph/fax 6585 3111
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Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
North Coast Public Relations	Brooke Daniels	3e Allan Rd. Wauchope	ph 6585 1886
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
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Webmaker/Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

LSVF-Wauchope
Chamber of Commerce-13

H_{ear}tl_{an}d Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 8
SEPTEMBER 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react in the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

ANNUAL GENERAL MEETING AND PRESENTATION OF SERVICE EXCELLENCE AWARDS

At the Wauchope Country Club
on November 3rd, 1999 at 6.30pm

\$25.00 per person RSVP October 20th, 1999

Get involved make it happen the Chamber is constantly striving to ensure there is a sense of well being, safety and confidence in our community.

RSVP early will assist with the organisation.

ENTRY FORMS

for Service Excellence Awards are available at the Hastings Gazette or from Julie Muller.

Three sections, Business over 5 years, Business less than 5 years
Individual customer service – Peoples choice.

PCYC

Sergeant Ed Beazly from the PCYC Port Macquarie will be visiting Wauchope High School in the near future to remind the students that roller blading, bike riding or roller skating is not permitted on the footpaths in the CBD of Wauchope.

A request has been made to Hastings Council to erect more "NO Skating" signs which may help to reinforce the message.

HASTINGS COUNCIL

If you see a need for the Hastings Council to address an issue such as an extra garbage bin, dripping tap, unsafe footpath, then request forms are available from the Wauchope Council for you to fill in the necessary details.

To help ensure that the Wauchope Council office has a future, then please use it as much as possible – pay accounts there in preference to an agency.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

HASTINGS LIBRARY
WAUCHOPE BRANCH
Wauchope Chamber of Commerce
VF 14



COMMITTEE OF MANAGEMENT 1999 - 2000**PRESIDENT - Rob Drew:**

Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT - Chris Madden:

Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT - John Betts:

P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY - Julie Muller:

Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY - Neroli Lindsay:

Raine & Horne High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER - Mark Stoker:

P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY - Raedone Monday:

Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE - Denise Poole:

Bills Auto Spares 64 Cameron Street Wauchope
Phone/Fax: 6585 1542

Jim (Skip) Bransdon:

Bransdon Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677

NEXT CHAMBER OF COMMERCE MEETING**WEDNESDAY 6th, October 1999****At 7.30pm in Senior Citizen's Hall (Next to Library)****"LIGHT UP WAUCHOPE"**

Which is sponsored by North Power, Hastings Gazette and Thrifty Link Hardware (Hastings Co-op) is happening again from December 1st, 1999.

The challenge is out to businesses in Wauchope to "Light Up" big time.

If you require any information regards
cut out Christmas images
contact Ron Hardcastle on 6586 1149

CHRISTMAS LIGHT FIXTURES

Due to some persistent lobbying by a couple of Chamber members, North Power is sponsoring the purchase of lights which will be a permanent fixture in the trees in Hastings Street from High Street to Young Street and the connection of them to power.

Greg Bullock and David Doherty are providing scissors lifts to enable the lights to be fixed to the trees, volunteers are needed to assist on the ground October 10th at 8am in the morning.

Contact Julie Muller if the answer is YES Please.....

**STAFFING OF COUNTRY LINK
RAILWAY STATIONS**

A petition asking the Legislative Assembly to reinstate the positions and hours of staff at Country Link railway stations and Travel Centres, to provide safety, amenity and service for the travelling public on North Coast rail services.

This petition can be signed at Al's Fruit Shop, Senior Citizens, WINC office, Hair Affair &

**WHY JOIN YOUR
CHAMBER OF COMMERCE?**

A study by Investment Albury Wodonga has confirmed the TOP THREE REASONS why local enterprises join this particularly active Chamber group

networking (37%)

general business information (36%)

community obligation (24%)

Join Wauchope Chamber of Commerce and Industry and enjoy similar benefits.

Computer Accounting 'Doctor'

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Business Planning ~ Business Advice

Reports on where your business is going!

We know how to get the most from your computer!

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Call Mark Stoker Bcomm CPA

Phone: 02 6585 6707 Mobile 0418 455808

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- Fire Alarm & Sprinkler System Servicing
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Gary Gilbert

PH/Fax: (085) 85 3800

Mobile: 0414 85 3800

18 Mahogany Way, Wauchope NSW 2446

Australia and New Zealand Banking Group Limited



Pauline Bryant

Branch Manager

Direct Telephone: 6585 3724

Telephone 13 13 14, Fax 02 6585 2502

A congratulation to the eleven candidates who were successful in being elected on 11th September to form a new Hastings Council Team

David Mayne
Daphne Johnston
Lisa Intemann

Noel Campbell
David Morton
Wayne Richards

Jenni Steele
Rob Drew
Frank Harrison

Bob Woodlands
Jim Pearson

THANK YOU TO THESE CHAMBER MEMBERS FOR SUPPORTING THE QUALITY CUSTOMER SERVICE COMPETITION

Vouchers

- Daily Express
- Computer Accounting Doctor
- Timbertown Video's
- Wauchope Gold Print
- Bill's Auto Spares
- Hastings Co-operative
- Auntie Anne's Bed & Breakfast
- Secombes Pharmacy
- Boral Timbers
- Northcorp
- Niscott Computers
- Bargains Galore
- Shute-Hill
- Andrew Stoner
- Overnight Video
- Wauchope Country Club

Prizes

- Bransdons Floor coverings
- Hair & Flower Affair
- ANZ Bank
- Raine & Horne Real Estate
- Hastings Gazette



Priority One

EMPLOYMENT & TRAINING

- ◊ *Your local traineeship & apprenticeship experts.*
- ◊ *Avoid hassles with workers comp, unfair dismissal, superannuation & taxation - employ the easy way.*
- ◊ *For cost-effective employment & training solutions, phone Sue or Rhonda on 6580 0333.*



Rob & Lyn Drew
196 High St.,
Wauchope 2446

Phone (02)
6585 3989

Fax (02) 6585 3789

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(02) 6585 3168

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(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

An invitation is extended to you to attend the
Annual General Dinner Meeting
and
Presentation of Service Excellence Awards

To be held at
Wauchope Country Club

on
Wednesday November 3rd 1999

at 6.30pm

Cost \$25.00 per person

Payment to be made at time of Registration

The Management team of Wauchope Chamber of Commerce and Industry encourage you, your partner and employees to participate in this Informal evening, which will give you the opportunity to network with fellow business proprietors and employees.

It is also your opportunity to choose the management team for 1999-2000 all positions are available.

If you wish to nominate contact:
Julie Muller Ph/fax (02) 6585 3168

I/We accept your invitation

Name:.....
Business:.....
Address:.....
Phone:..... Fax:.....
Number Attending:..... Total: \$.....

RSVP: Wednesday 20th October, 1999 (for catering purposes)
Julie Muller
PO Box 270 Wauchope 2446
ph/fax (02) 6585 3168

Booking is not confirmed unless payment has been made prior to RSVP date



**WAUCHOPE & CAMDEN HAVEN
CHAMBERS OF COMMERCE
CHRISTMAS PARTY**

INVITATION

Saturday November 27th, 1999 4pm
BYO Alcohol
Food \$10 per head
Bus ride \$5 per head

LORNE VALLEY MACADAMIA FARM
Lorne via Kendall

THEME - THE OLYMPICS

anyone not dressed appropriately will be fined \$2.00
proceeds will go to Hastings Junior Board Riders.

1st pick up - Cnr High St & Blackbutt Dr - 3pm sharp
Then Post Office - Cnr Cameron St - Blackbutt Dr - Tallwood Ave -
Fairmont Dr
or Flag down along Cameron Street

PLEASE RETURN BELOW WITH PAYMENT

We need to know how much food to purchase
Bring your Wife, Husband, Partner, Friend or Other

Yes.....people will be attending
Contact Name.....
Address.....
Phone.....Fax.....

RSVP Julie Muller
PO Box 270 Wauchope
Ph/fax 6585 3168
November 12th 1999 with payment in full



Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362	
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015	
A.N.Z. Bank	Pauline Brvant	High St. Wauchope	ph 6585 3724	fax 6585 2502
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870	
A.S.F. Homer	Bradley Smith	Lot 1 Commerce St. Wauchope	ph 6586 4144	fax 6586 4133
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunxner Ave. Wauchope	ph 6586 4420	
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386	fax 6585 1196
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226	fax 6582 6171
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114	fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851	fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542	
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504	fax 6585 3580
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313	fax 6585 0536
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562	
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188	fax 6582 2033
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329	
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677	
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099	
Camden Haven Chamber of Commerce		P.O. Box Laurieton		
Cassegrain Vineyards Pty Ltd		P.O. Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977	
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622	fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6505 0707	fax 0362 3853
Customline Joinery	Ian Chegwidder	222 High St. Wauchope	ph 6585 3065	fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033	
Dark R.A. & M.A.	Rod & Margaret Dark	Cnr Randall/Carrington St Wauchope	ph/fax 6585 1211	
Expressway Spares Pty Ltd	Patrick Cassegrain	7 Sancrox Rd Wauchope	ph 6585 1000	fax 6585 1969
Forest Grange Mountain Retreat	Bill Calcutt	Toms Creek Rd. Ellenborough	ph/fax 6587 4313	
Gary O'Callaghan	Patron			
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147	
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124	
Griffiths Traders	Max Griffiths	Cnr King Crk & Bago Rd Wauchope	ph 6585 3833	fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168	
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Wayne Richards		P.O. Box 84 Port Macquarie		
Webmaker/Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455	

Wauchope Chamber of Commerce & Industry
Minutes of Meeting Held at Senior Citizens Hall Wauchope

1st September 1999

Meeting opened 7.30p.m.

Present : John Betts, Julie Muller, Raelene Monkley, Robert Drew, Dorothy Lindsay, Mark Stoker, Bill Calcutt, Ann Pereira, Geoff McNeil, Denise Poole, Chris Madden, Allen Turnbull, John Bishton, Anne Betts, Pauline Bryant.

Apologies : Andrew Stoner, Neroli Reid, Robert Hinkson, Peta Simmons, Peter Daniels.

Motion 1 : That apologies be accepted, Moved A Turnbull, Seconded J Bishton.

Minutes of Previous Meeting and Business Arising :

Motion 2 : That minutes and Business arising be accepted. Moved C Madden, Seconded B Calcutt.

Account from Council re Air Fares to see Harry Woods – Council will now pay this account.
David Mayne (TAFE) is looking at Marketing Plan re Main Street Program.

REPORTS

Financial : As tabled by Treasurer – Mark Stoker.

Motion 3 : That report be accepted, Moved A Pereira, Seconded J Bishton.

Tourism :

Bill Calcutt has written a report re concerns regarding Port Tourism and its operation suggesting Council need to review the expenditure of Business Rate and insist on promotion of the whole Hastings area.

Motion 4 : That letter written by Bill Calcutt be sent to Neil Porter, Hastings Council. Moved J Muller, Seconded A Pereira.

Copies of Emerald Heartland brochures are available, success of Brochure will be reported.
Total local produce Diner in the year 2000.- proposed.

Heartland :

Co-ordinator position has been advertised – 1 enquiry.

Employment package has been developed. Interviews September 20 –

Interview Panel – Peter Daniels, Kim Freeman, Marilyn Keller, Mark Stoker, Julie Muller,

Buskers Competition & Bargain Day : September 18 .

New Years Eve family celebration – Showground December 31.

Economic :

Replacement of Ellenborough Policeman.

Reduction of cases to be heard at Wauchope Courthouse.

Reduction of staff at Wauchope Railway Station.

Reduction of services in Economic Development at Wauchope Council Office.

Possible removal of the Building & Construction Course from Wauchope College of Tafe .

Motion 5 : That a letter be written to Andrew Stoner, regards alteration of funding for North Coast Institute of Tafe Campus Managers – Moved J Bishton, Seconded D Poole.

Motion 6 : That Tourism Heartland & Economic Reports be accepted. Moved D Poole. Seconded R Monkley.

CORRESPONDENCE

Wastewise, Hastings Council, Forest Structural Adjustment Unit. Interagency, Business Success. Priority One, State Chamber of Commerce, Save the Childrens Fund, Camden Haven Chamber. Andrew Stoner, NSW Police Service, Bill Calcutt. Port Tourism. Senior Citizens. NSW Dept of Industrial Relations.

Motion 7 : That correspondence be accepted. Moved R Monkley, Seconded P Bryant.

Motion 8 : That letter be written to P Whelan re future staffing of Ellenborough Police Station. Moved D Poole, Seconded R Monkley.

General Business :

Re the uneven surface of the road in the centre of Hastings Street – suggest that Council treat that section of Hastings Street the same as under the trees near Young Street. One woman has fallen and another needed ambulance attention. Letter to Council.

Motion 9 : That letter be written to Council re surface of road under trees in Hastings Street. Moved A Turnbull, Seconded G McNeil.

Thankyou to D Poole for making representation at Council meeting re Market Policy.

Christmas Party at Lorne Valley Macadamia Farm - November 20 at \$10/head. BYO Alcohol. Organised by Camden Haven Chamber. AGM November 3d at Country Club, all positions are vacant – consider nominations for a position.

Must always be aware of the future of Wauchope District Hospital.

Australian Main Street services – Town map to be forwarded to this company.

Meeting with Northpower 2nd September re Christmas Lights in trees in Hastings Street – Neroli, Anne & Rob Drew to attend.

Customer Service won by Marde Van Oirschet – Hair Affair. Gift voucher from Boral Timbers.

Hastings Coop - Ten Tenors promotion 20th October.

Meeting Closed 8.49p.m.
Next Meeting October 6, 1999

Rob Drew
President

LSVF-Wauchope
Chamber of
Commerce-14

H₁ Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 9
OCTOBER 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

ANNUAL GENERAL MEETING

AND

PRESENTATION OF SERVICE EXCELLENCE AWARDS

At the Wauchope Country Club
on November 3rd, 1999 at 6.30pm

\$25.00 per person RSVP October 20th, 1999

Get involved make it happen the Chamber is constantly striving to ensure there is a sense of well being, safety and confidence in our community.

RSVP early will assist with the organisation.

ENTRY FORMS

for Service Excellence Awards are available at the Hastings Gazette or from Julie Muller.

Three sections, Business over 5 years, Business less than 5 years
Individual customer service – Peoples choice.



CHRISTMAS LIGHT FESTIVAL

(The Big Turn On)

December 2nd, 7.15pm to 8pm



Businesses PLEASE participate in lighting up your Business for Christmas. This is an opportunity to showcase your business to the large number of people who visit Wauchope to see the displays of Christmas lights during December.

December 2nd, 8pm the lights in the tress in Hastings Street will be "turned on" by the winner of the NorthPower colouring-in competition. Santa will arrive at 7.15pm on the back of a Harley Davidson ridden by Keith Ramsay. Santa will hand out lollies which have been donated by various shops in Wauchope CBD. Santa donates his time to Camp Quality, if you wish to sponsor Santa's appearance please forward cheque for \$50.00 to Wauchope Chamber of Commerce & Industry PO Box 270 Wauchope 2446 and your business will have its name on all publicity associated with this event.

The Light up Wauchope for Christmas competition is sponsored again this year by NorthPower, gift vouchers are the prize in two sections, Residential and Commercial.

If your business wishes to donate wrapped lollies for Santa to give away on the night contact Julie Muller phone/fax 6585 3168.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446.

Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber of Commerce
VF 15



HELP LINE for GST information phone 133088. The Australian Taxation Office and the Hastings Business Enterprise Centre have been approached to hold a general GST information night in Wauchope.

All who attended last years combined Christmas Party, Camden Haven and Wauchope know what a great night was had by all. **IT'S ON AGAIN** November 27th find invitation on page 4.

WELCOME TO NEW BUSINESS OWNERS Janelle & Stephen Gerke, Village Green Coffee Shop and Brian Buttsworth, West End Store.

CONGRATULATIONS TO ANN PEREIRA who is the Wauchope Chamber of Commerce and Industry Representative for the Port Macquarie Tourism Association, she is also vice President of that organisation.

TRISHA'S COUNTRY KITCHEN (Tea House) Rollands Plains Road, Rollands Plains. Proprietors Trish and Bernie are open for business ph/fax 6585 8077 to book your function.

TELEGRAPH RETREAT B&B GUEST HOUSE Lot 19 Federation Way, Telegraph Point. Proprietors Robyn and Ian Whitehead are also open for business ph 6585 0670 fax 6585 0671. Ian is also the Emerald Heartland Tourism Networks representative on Port Macquarie Tourism Association. These two businesses are just further additions to the growing Rural Tourism Industry.

BLAIN MONTEGUE-DRAKE Creator of Norfolk Punch is our representative on the Port Tourism Marketing Committee.

Andrew Stoner has been able to respond to the Chamber of Commerce questioning regards **POLICING LEVELS IN WAUCHOPE** and surrounding areas by announcing that the replacement officer for the Ellenborough area has been determined, and will move to the area in the very near future. He and his family are very much welcomed and there will be a transfer of a Port Macquarie officer to the Wauchope station.

To ensure the **WAUCHOPE HASTINGS COUNCIL** Office remains open use it for anything you can think of, the phone number is 6585 1922. Pay rates, septic tank inspection fee, ask about building development, general enquiry's. Town Planner is available Tuesday mornings. The community of Wauchope gives a big thank you to the staff in the Wauchope Hastings Council office and Library.



Celebrate the New Millennium

at
 Wauchope Showground
 December 31st, 1999 gates open 6pm
 Music begins 7pm
 Many and varied amusements for all ages.
 Food, drinks, ice creams, milk.
 BYO alcohol.

Fireworks Spectacular

9.30pm and midnight
 Two Bands
 'Fat Camel' and 'Good Ol' Boys'

Safe venue for your family and friends

Tickets are available in a competition to raise funds to help pay for the fireworks

Prizes are

1st prize	\$350	Wauchope shopping dollars
2nd prize	\$100	Wauchope shopping dollars
3rd prize	\$ 50	Wauchope shopping dollars

to spend in businesses who are members of the Wauchope Chamber of Commerce and Industry.

Tickets available from Julie Muller and other Chamber members and at the "Big Turn On" December 2nd, Hastings Street

PUBLIC HOLIDAYS

Christmas December 25th
 Boxing Day December 27th
 Additional December 28th
 December 31st from 12noon

WORDS OF WISDOM
 from
BENNETT'S STEEL
 6585 2851



1. Indecision is the key to flexibility.
2. You cannot tell which way the train went by looking at the tracks.
3. There is absolutely no substitute for a genuine lack of preparation.
4. Happiness is merely the remission of pain.
5. Nostalgia isn't what it used to be.
6. Sometimes too much to drink is not enough.

Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

Direct Telephone: 6585 3724
Telephone 13 13 14, Fax 02 6585 2502

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(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446



Late Breaking News



Be Careful about what you're trying to sell

Can you see your customers growing more competitive as a result of your application, skills and strategies? What kind of competitive advantage do you see yourself helping them gain? What outcomes do you see them achieving? What capabilities do you see them requiring from you? What new or enhanced consultation, education, information, implementation and evaluation skills do you see your customers needing to add to their own? What values do you see them obtaining as a result? What margins do you see your standards of performance justifying? The "vision thing" is composed more of insight than foresight. The key to vision is how to see your customers using you as an agent of their continuous improvement.

- Don't sell me books, sell me knowledge.
- Don't sell me insurance, sell me peace of mind and a secure future for my family.
- Don't sell me a house, sell me comfort and pride of ownership.
- Don't sell me clothes, sell me style, attractiveness and a sharper image.
- Don't sell me a computer, sell me the time saved.

In short, don't sell me things. Sell me ideas, feeling, happiness and other things I'm interested in.

(Source: Vis-à-vis August 1998 publication)

10 Golden Rules of Marketing

1) Do Something:

even though marketing may be difficult at times, it is better to try something rather than nothing.

2) Do it Consistently:

run regular marketing projects.

3) Be Different:

don't be the same as your competitors. Play to your strengths.

4) Know Your Market: :

make your clients your best friends and talk to them regularly.

5) Know Your Product:

focus on benefits to customers.

6) Focus:

consolidate your efforts on core products and core markets.

7) Keep It Simple:

there are only three main ways to market your product and build your business – increase the number of customers; increase the number of times they come back; increase the average dollar sale.

8) Be Creative:

Think "outside the box" to gain an edge.

9) Promise And Deliver:

service is the name of the game.

10) Have Fun:

enjoy making your business a success – and your enthusiasm will rub off onto your staff and clients.

(Source: Vis-à-vis September 1998 publication)

BENNETT'S Steel

A WIDE RANGE of NEW & USED
Cut to size

**CRANE & TRUCK
HIRE**

(02) 6585 2851

6 Industry Street
Wauchope 2446

Mobile: 0417 344 271
Fax: (02) 6585 2239



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MYOB, Quickbooks & Pastel Setup Service

Business Planning ~ Business Advice

Reports on where your business is going!

We know how to get the most from your computer!

Mobile Service We come to you! Obligations Free!

Call **Mark Stoker** Bcomm CPA

Phone: 02 6585 6707 Mobile 0418 455808

An invitation is extended to you to attend the

Annual General Dinner Meeting
and
Presentation of Service Excellence Awards

To be held at
Wauchope Country Club

on
Wednesday November 3rd 1999

at 6.30pm

Cost \$25.00 per person

Payment to be made at time of Registration

The Management team of Wauchope Chamber of Commerce and Industry encourage you, your partner and employees to participate in this Informal evening, which will give you the opportunity to network with fellow business proprietors and employees.

It is also your opportunity to choose the management team for 1999-2000 all positions are available.

If you wish to nominate contact:
Julie Muller Ph/fax (02) 6585 3168

I/We accept your invitation

Name:.....

Business:.....

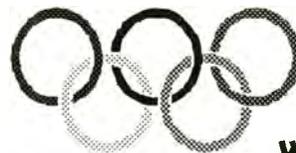
Address:.....

Phone:..... Fax:.....

Number Attending:..... Total \$.....

RSVP: Wednesday 20th October, 1999 (for catering purposes)
Julie Muller
PO Box 270 Wauchope 2446
ph/fax (02) 6585 3168

Booking is not confirmed unless payment has been made prior to RSVP date



**WAUCHOPE & CAMDEN HAVEN
CHAMBERS OF COMMERCE
CHRISTMAS PARTY**

INVITATION

Saturday November 27th, 1999 4pm

BYO Alcohol

Food \$10 per head

Bus ride \$5 per head

LORNE VALLEY MACADAMIA FARM

Lorne via Kendall

THEME - THE OLYMPICS

anyone not dressed appropriately will be fined \$2.00
proceeds will go to Hastings Junior Board Riders.

1st pick up - Cnr High St & Blackbutt Dr - 3pm sharp
Then Post Office - Cnr Cameron St - Blackbutt Dr - Tallowood Ave -
Fairmont Dr
or Flag down along Cameron Street

PLEASE RETURN BELOW WITH PAYMENT

We need to know how much food to purchase
Bring your Wife, Husband, Partner, Friend or Other

Yes..... people will be attending

Contact Name.....

Address.....

Phone..... Fax.....

RSVP Julie Muller
PO Box 270 Wauchope
Ph/fax 6585 3168
November 12th 1999 with payment in full



CHAMBER OF COMMERCE MEMBERSHIP FOR 1999-2000 IS NOW DUE

Please read the membership form carefully and complete.

Membership paid by December 31st, 1999 will be included in Chamber members "Business Directory" which will be available January 2000 for broad distribution.

All positions on the Management Committee are available if you wish to become more directly involved in the future direction of our Business Community.

Feel free to put your own name forward or contact Julie Muller for further information
or
return the portion below to PO Box 270 Wauchope fax: 6585 3168

WAUCHOPE CHAMBER OF COMMERCE MANAGEMENT TEAM NOMINATION FORM

Name: Ph/fax:
Address:
Business Name: Position:

NOMINATION FOR MEMBERSHIP
(NOV 1ST 1999 TO OCT 31ST 2000)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)

.....
(Full names of member nominee(s))
of
(name of business)
.....
(preferred business address)
.....
Business telephone Fax:
E mail address

.....
(description of business)
.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)
hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.
I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.
Business Member \$60.00
Private Member \$30.00
Signature of Nominee Date

RECEIPT HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND
Received from:
The amount of: \$ being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
(Business Membership \$60.00 - Citizen Membership \$30.00)
(Nov 1st 1999 to Oct 31st 2000)
Signed: Date: Amount:

Wauchope Chamber of Commerce Members 1999 - 2000

Andrew Stoner MP	Andrew Stoner MP	PO Box 120 West Kempsey	ph 6562 6190	fax 6563 1355
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870	
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunner Ave. Wauchope	ph 6586 4420	
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386	fax 6585 1196
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114	fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851	fax 6585 2239
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188	fax 6582 2033
Bransdon Floor Coverings	Jim & Gail Bransdon	10 High St Wauchope	ph/fax 6585 1677	
Bugden & Partners Pty Ltd	Peter Bugden	PO Box 74 Wauchope	ph 6585 3422	fax 6585 2655
Promotions	Raelene Monkley	PO Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622	fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6707	fax 6582 5855
CTK Constructions Pty Ltd	Troy Terp	PO Box 235 Wauchope	ph/fax 6586 1580	
Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7 Wauchope	ph 6585 1000	fax 6585 1969
Forest Grange Mountain Retreat	Bill & Louise Calcutt	223 Toms Creek Rd Ellenborough	ph/fax 6587 4313	
Gary O'Callaghan	Patron			
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147	
Grahams Mensland	Ann Stanton	15 High St Wauchope	ph 6585 3124	
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168	
Harvey World Travel	John Morgan	36 High St Wauchope	ph 6585 2288	fax 6585 2454
Hastings Concrete	Michael & Peter Roberts	PO Box 315 Wauchope	ph 6585 2666	fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211	fax 6585 3519
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322	fax 6586 1711
JTS Automotive Repair	John/Terry/Stephen Green	PO Box 179 Wauchope	ph 6585 1407	fax 6585 3631
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615	
Midcoast Broadcasters Pty Ltd	Ashley Myatt	PO Box 1161 Port Macquarie	ph 6583 8088	fax 6584 0406
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333	fax 6585 1162
North Coast Fire Systems Pty Ltd	Gary & Diane Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800	
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644	fax 6585 2238
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211	fax 6585 2573
Schuberts Home Appliances	John Schubert	53 Hastings St. Wauchope	ph 6585 1533	fax 6585 3816
Secombes Wauchope Pharmacies	Heather Secombe	18 High St. Wauchope	ph 6585 2025	fax 6586 1177
Shute-Hill Country Retreat	Anne Hill / John Shute	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280	
Thompson's Building Centre	John Winchester	33 Cameron St Wauchope	ph 6585 2150	fax 6585 2331
Top Video Wauchope	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447	
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281	fax 6585 2722
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234	fax 6585 6202
Wauchope Automotive Specialists	David & Karen Cane	195 High St Wauchope	ph 6585 3469	fax 6586 1234
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020	fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015	
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343	fax 6585 1580
Wauchope RSL Club Ltd	M. Trorrer	P.O. Box 57 Wauchope	ph 6585 2244	fax 6586 1021
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142	fax 6585 1420

THANK YOU TO THESE CHAMBER MEMBERS FOR SUPPORTING THE QUALITY CUSTOMER SERVICE COMPETITION

Vouchers

Daily Express
Computer Accounting Doctor
Timbertown Video's
Wauchope Gold Print
Bill's Auto Spares
Hastings Co-operative
Auntie Anne's Bed & Breakfast
Secombes Pharmacy
Boral Timbers
Northcorp
Niscott Computers
Bargains Galore
Shute-Hill
Andrew Stoner
Overnight Video
Wauchope Country Club

Prizes

Bransdons Floor coverings
Hair & Flower Affair
ANZ Bank
Raine & Horne Real Estate
Hastings Gazette

LSVF-Wauchope
Chamber of
Commerce-15



H₁earthland Happenings

Wauchope, Timbertown Heartland of the Hastings
Program

NEWSLETTER NO 10
NOVEMBER 1999

DEAR FELLOW
BUSINESS
OWNER/READER

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NEXT CHAMBER OF COMMERCE MEETING

December 2nd, 1999
at 7.30pm
in the
Senior Citizens Hall
(next to Library)



—BUSINESS IN THE NEXT CENTURY—

As we move towards the new millennium, organisational competence will be based not on past principles of ownership, stability and control, but rather on the emerging principles of interdependence, flexibility and partnership. Tomorrow's leaders will prosper by building core competencies that enable them to:

- **Commit to a higher purpose** – encourage staff commitment to work.
- **Instil responsible leadership** – mentoring for all employees.
- **Encourage multidisciplinary teaming** – create teams with diverse skills and experience.
- **Forge organic partnerships** – extend teamwork to those outside the organisation, such as suppliers, manufacturers and customers.
- **Promote knowledge networking** – to cope with change, actively manage the knowledge you develop, both within the organisation and the marketplace.
- **Foster global search** – have all levels of the organisation embrace the effort to seek out markets or technology from all around the world.
- **Embrace Change** – find ways to continually implement change without upsetting the current infrastructure.

J.E. Mroz & I. Somerville

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

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Wauchope Chamber of Commerce

VF 16

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(The Big Turn On)

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If your business wishes to donate wrapped lollies for Santa to give away on the night contact Julie Muller phone/fax 6585 3168.

CASUAL AND PART-TIME EMPLOYEE

Employers sometimes find a great deal of confusion when trying to differentiate between part-time and casual employees. For further information contact Julie Muller 6585 3168

- **People respond positively to bosses who take an interest in them. Create as many opportunities as possible to show that you are interested.**

- **To gain success you must be prepared to lose it.**
- **Courage is believing in yourself – a lesson only you can teach yourself.**
- **Preparation is more important than perspiration.**
- **The worst thing you can do is worry about what you could have done.**
- **May the force be with you, and may you know what to do with it when it hits.**
- **People tend to work well when you are interested in them, as people.**

HEARTLAND PROGRAM UPDATE

Beverly Tyndale is the new Heartland Program Manager and commenced work on November 22nd 1999. Funding for Beverly's position is from Department of State and Regional Development, for twelve months.

Early in the year 2000 the Heartland Program will hold a strategic planning workshop, as it will then be five years since the program was introduced. It is now time to revisit and develop to the next level.

One issue to be raised is the development of a Co operative marketing initiative where by combining the advertising dollars of businesses. The opportunity exists to achieve greater presence in the market place.

Ideas are welcome regards your vision for the future direction that should be taken by Wauchope and surrounding areas.... contact Beverly 0417 655919.

MANY THANKS

Thank you needs to be given to Australia Post for distribution of the Newsletter – the support of all staff is magnificent.

Thank you to Pauline Bryant and staff – ANZ Bank for photocopy support.

Thank you Anne Betts for word processing and many faxes.

Thank you Peter Daniels for continued support and encouragement

Cheers Julie Muller



Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

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Telephone 13 13 14, Fax 02 6585 2502

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41 HIGH STREET, WAUCHOPE 2446

COMMUNITY DEVELOPMENT

Correspondence has been sent to Hastings Council General Manager, John Magann and all Councillors supporting an initiative to develop a Community Development Plan for Wauchope. So in conjunction with this review it was requested a Development Control Plan be a component of this document.

ECONOMIC DEVELOPMENT

Consultants have completed a study of Wauchopes (The Hastings) Industrial Estate and the suggested issues and directions that need to be addressed. Trevor Sargeant, Economic Development Office for Hastings Council will convene an Industrial Task Force meeting in the new year to discuss outcomes of the report.

SERVICE EXCELLENCE AWARDS 1999

Congratulations to all nominees

Winners are

Individual – Tracey Clark

Business over 5 years – Thompson's Building Centre

Business under 5 years – Auntie Ann's Bed & Breakfast

A new section will be introduced in the year 2000,

Industry / Manufacturing

CHRISTMAS GIFT SUGGESTIONS

Choose Christmas Gifts from the wide variety of products that are produced in our area – wire, fudge, plants, wooden products, dairy products, gift vouchers, holidays, activities. Shop locally the job you save could be your own.

12 Keys To Positive Selling

- 1) Don't make promises that can't be kept. The customer never forgets. Follow through on all commitments.
- 2) Don't knock competitors. It's counterproductive.
- 3) Don't question a customer's final decision to buy competitive merchandise. Instead, increase your own selling efforts.
- 4) Don't get too close to buyers. Habitual socialising can be risky. When a buyer begins to expect special treatment, withdrawing it becomes painful.
- 5) Don't complain to buyers about domestic or job problems, you will quickly become a nuisance.
- 6) Don't overwhelm buyers with technical information. They are more interested in what a product/service can do for them, no so much how.
- 7) Don't try to impress customers with your professional qualifications, education, etc. Learn about each buyer's personal history and adapt the conversation accordingly.
- 8) Don't ignore personal sensibilities. Never smoke unless the customer lights up first. Do the same with drinks at lunch, but be careful about seeing other customers after that.
- 9) Don't overdress. Extreme fashions call attention to the wearer. Conservative clothes are always safe.
- 10) Don't be a gossip. They are universally distrusted.
- 11) Don't use canned presentations. A prepared pitch is best, but try to preserve spontaneity.
- 12) Don't misrepresent the product/service. Know the warranty terms and how much backup to expect from the supplier.

Source: *How to Talk Your Way to Success in Selling*
by P. J. Koepfer

BENNETT'S Steel

A WIDE RANGE of NEW & USED
Cut to size

**CRANE & TRUCK
HIRE**

6 Industry Street
Wauchope 2446

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Mobile: 0417 244 271
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Call Mark Stoker Bcomm CPA

Phone: 02 6585 6707 Mobile 0418 455808

NEW YEARS EVE FAMILY CELEBRATION

The New Millennium

Wauchope Showground
December 31st, 1999
Gates open 6.00pm – Show Starts 7.00pm

Featuring
FIREWORKS SPECTACULAR
9.30pm and 12 midnight

BANDS
Fat Camel and The Good Ol' Boys

Food – Drinks – Ice Cream – Fairy Floss
Amusements – Rides – Games
BYO Alcohol

ADMISSION:

Adult	\$6.00
Youth & Concession	\$5.00
Children under 16 over 5	\$3.00

CONTACT: Julie Muller ph/fax 6585 3168

SPONSORS

WAUCHOPE CHAMBER OF COMMERCE & INDUSTRY, HASTINGS GAZETTE
HASTINGS COUNCIL



**WAUCHOPE & CAMDEN HAVEN
CHAMBERS OF COMMERCE
CHRISTMAS PARTY**

INVITATION

Saturday November 27th, 1999 4pm
BYO Alcohol
Food \$10 per head
Bus ride \$5 per head

LORNE VALLEY MACADAMIA FARM
Lorne via Kendall

THEME - THE OLYMPICS
anyone not dressed appropriately will be fined \$2.00
proceeds will go to Hastings Junior Board Riders.

1st pick up – Cnr High St & Blackbutt Dr – 3pm sharp
Then Post Office – Cnr Cameron St – Blackbutt Dr – Tallowood Ave –
Fairmont Dr
or Flag down along Cameron Street

PLEASE RETURN BELOW WITH PAYMENT

We need to know how much food to purchase
Bring your Wife, Husband, Partner, Friend or Other

Yes.....people will be attending
Contact Name.....
Address.....
Phone.....Fax.....

RSVP Julie Muller
PO Box 270 Wauchope
Ph/fax 6585 3168

with payment in full



LSVF-Wauchope
Chamber of
Commerce-16

Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 11
DECEMBER 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

NEXT CHAMBER OF COMMERCE MEETING

February 2nd, 2000 at 7.30pm
in the Senior Citizens Hall (next to Library)

The festive season is upon us once again I wish people in business a busy trading time and to a safe Christmas and peace to all in the future.

Thank you to all who make this newsletter happen -

Julie Muller compiles the information

Gail Preston types and formats the pages

Pauline Bryant and ANZ staff who provide the photocopy

Anne Betts and family who staple and fold

Australia Post who fulfil the delivery of 350 copies



If you wish to advertise in Heartland Happenings send business card and \$25 to the Chamber PO Box 270 Wauchope 2446. Contributions to Newsletter are always welcome.

Our area has moved from a culinary desert to a culinary delight, welcome to Café Blue Frog, Watermans Café Restaurant, Maul and Wedge Timbertown, Hastings Hotel Dining Room, Wauchope Country Club Bistro, Udder Cow Café, Village Green Coffee Shop, these are all either new establishments or have new operators or chefs, welcome to Wauchope.

The Christmas party held at the Lorne Macadamia Nut Farm was a great night organised by Camden Haven Chamber and beautiful pork supplied by Buctons Butchery. Olympic sports were held during the evening with gold, silver and bronze medals awarded to place getters. Looking forward to Wauchope hosting next years event.

BE AWARE HAVE A SAY

You should be aware of the current moves by the NSW Government Health Department to change the role of the Wauchope hospital. If a draft report is adopted it will see the hospital's existing services - accident and emergency, operating theatre, labor ward, medical and surgical inpatients and pediatric services - completely removed.

The Wauchope Hospital Action Group has been formed and plans to ready itself if the draft is adopted which could be in late January. You can help by filling in a petition voicing your opposition to these plans. The petitions are available at Raine & Horne, Hastings Gazette and the Hastings Co-operative. The action group has not ruled out calling a public meeting if it believes it is necessary.

If you belong to a group, organisation or sporting body and want to help please leave the name of your group and contact person, address and telephone number at the Hastings Gazette.

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446.

Your business card will be printed in our newsletter each month until November 1999.

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Wauchope Chamber of Commerce
VF 17



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Pauline Bryant
Branch Manager

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(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

DID YOU KNOW

- ⇒ Preparing appropriate appointment and probation letters could save you money and time in the case of an unfair dismissal.
- ⇒ A staff handbook, setting out company policy, can save you valuable time and money in unfair dismissals. (Buy a template from us for \$95.00!)
- ⇒ The "Life" of a warning for unsatisfactory performance by an employee can be up to 12 months (in the case of the "three warnings").

PROBATION

A recent case in Victoria went against the employer in an unfair dismissal matter because the employer had not set out a **agreed period of probation before the employee commenced**. Use the Chamber's Probation Fact Sheet to avoid this.

ANNUAL LEAVE LOADING

Annual leave loading is an **award provision**. Some awards provide for employees who are terminated for reasons other than wilful misconduct that they receive their annual leave loading for that period of untaken leave.

SCHOOL HOLIDAYS for the OLYMPICS

To help you manage through the Olympics, we advise that school holidays for the Olympic year are as follows:

- 17th April 2000 to 28th April 2000
- 3rd July 2000 to 14th July 2000
- 11th September 2000 to 2nd October 2000
- 20th December 2000 to 26th January 2001

(Source: NSW Dept. Education and Training)

(Source: IR CURRENT REPORTS)



BENNETT'S Steel

A WIDE RANGE of NEW & USED
Cut to size

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Wauchope 2446

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Phone: 02 6585 6707 Mobile 0418 455808

NOMINATION FOR MEMBERSHIP
(Nov 1st 1999 to Oct 31st 2000)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
 (Incorporated under the Association Incorporation Act 1984)

.....
 (Full names of member nominee/s)

of.....
 (name of business)

.....
 (preferred business address)

Business telephone..... Fax.....

E mail address.....

.....
 (description of business)

.....
 (name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member. I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.

Business Member \$60.00
 Private Member \$30.00

Signature of Nominee..... Date

RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:.....

The amount of: \$.....being membership fee as Business/Citizen Member of the
 Wauchope Chamber of Commerce Incorporated
 (Business Membership \$60.00 - Citizen Membership \$30.00)
 (Nov 1st 1999 to Oct 31st 2000)

Signed:..... Date:..... Amount:.....

NEW YEARS EVE FAMILY CELEBRATION

The New Millennium

Wauchope Showground
 December 31st, 1999
 Gates open 6.00pm - Show Starts 7.00pm

Featuring
FIREWORKS SPECTACULAR
 9.30pm and 12 midnight

BANDS

Fat Camel and The Good Ol' Boys

Food - Drinks - Ice Cream - Fairy Floss
 Amusements - Rides - Games
 BYO Alcohol

ADMISSION:

Adult \$6.00
 Youth 16-18 & Concession \$5.00
 Children under 16 over 5 \$3.00

CONTACT: Beverly Tyndall ph/fax 6586 4998

SPONSORS

WAUCHOPE CHAMBER OF COMMERCE & INDUSTRY, HASTINGS GAZETTE
 HASTINGS COUNCIL, HASTINGS MILK
 LUCKY GATE PRIZE
 HASTINGS HOTEL

Wauchope Chamber of Commerce Members 1999 - 2000

Alan L. Edwards Pty Ltd	Alan & Joyce Edwards	PO Box 347 Wauchope	ph/fax 6585 3015
Andrew Stoner MP	Andrew Stoner MP	PO Box 120 West Kempsey	ph 6562 6190
ANZ Bank	Pauline Bryant	43 High St Wauchope	ph 6585 3724
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386
Baker Payne & Webb Optometrists	Max Webb	PO Box 70 Port Macquarie	ph 6583 1377
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851
Blazer Mini Jeeps	Gerd Brauer	176 Redhill Rd Telegraph Point	ph 0418880313
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188
Bransdon Floor Coverings	Jim & Gail Bransdon	10 High St Wauchope	ph/fax 6585 1677
Broken Bago Vineyards	James & Kay Mobbs	PO Box 107 Wauchope	ph/fax 6585 7099
Bugden & Partners Pty Ltd	Peter Bugden	PO Box 74 Wauchope	ph 6585 3422
Cassegrain Wines Pty Ltd	Veronica Waser	PO Box 5472 Port Macquarie	ph 6583 7777
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6707
CTK Constructions Pty Ltd	Troy Terp	PO Box 235 Wauchope	ph/fax 6586 1580
Daily Express	John & Ann Betts	PO Box 56 Wauchope	ph 018 653033
Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7 Wauchope	ph 6585 1000
Forest (George) Mountain Retreat	Bill & Louise Calcutt	225 Toms Creek Rd Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St Wauchope	ph 6585 3124
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	36 High St Wauchope	ph 6585 2288
Hastings Concrete	Michael & Peter Roberts	PO Box 313 Wauchope	ph 6585 2666
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211
Hastings Hotel	Robert Paxton	Cnr High & Cameron St Wauchope	ph 6585 2003
Hastings Insurance Centre	Greg McCarroll	PO Box 363 Wauchope	ph 6586 4555
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322
JTS Automotive Repair	John/Terry/Stephen Green	PO Box 179 Wauchope	ph 6585 1493
M & S Offset Pty Ltd	Peter White	PO Box 282 Wauchope	ph 6585 2522
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
Midcoast Broadcasters Pty Ltd	Ashley Myatt	PO Box 1161 Port Macquarie	ph 6583 8088
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333
North Coast Fire Systems Pty Ltd	Gary & Diane Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644
Phoenix Trusses	Brian Stennett	PO Box 242 Wauchope	ph 6585 2900
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211
Promotions	Raelene Monkley	PO Box 5472 Port Macquarie	ph 6583 7777
Raine & Horne Wauchope	Ross Lindsay	48 High St Wauchope	ph 6586 1111
Schuberts Home Appliances	John Schubert	53 Hastings St. Wauchope	ph 6585 1533
Secombes Wauchope Pharmacies	Heather Secombe	18 High St. Wauchope	ph 6585 2025
Shute-Hill Country Retreat	Anne Hill / John Shute	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
The Olive Oil Shop	Ann & Anthony Hawke	160 Toms Cr Rd Ellenborough	ph/fax 6587 4258
Thompson's Building Centre	John Winchester	33 Cameron St Wauchope	ph 6585 2150
Timbertown Heritage Steam Railway	Brendon Guest	PO Box 385 Wauchope	ph 0418 271407
Top Video Wauchope	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Village Green Coffee Shop	Stephen & Janelle Gerke	3/36 High St Wauchope	ph 6585 3880
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	PO Box 90 Wauchope	ph 6585 6234
Watermans Cafe Restaurant	David & Natalie Warburton	70 Cameron St Wauchope	ph 6586 4242
Wauchope Automotive Specialists	David & Karen Cane	195 High St Wauchope	ph 6585 3469
Wauchope Bargains Galore	John Bradley	1-54 Hastings St Wauchope	ph 6586 1226
Wauchope Baptist Church	Will Jamieson	36 Campbell St Wauchope	ph 6585 1231
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Robert Drew	196 High St Wauchope	ph 6585 3989
Wauchope High School	Ken Terry	Nelson St Wauchope	ph 6585 1400
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343
Wauchope RSL Club Ltd	M. Trotter	P.O. Box 57 Wauchope	ph 6585 2244
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142
Wauchope Uniting Church	John Adlide	18 River Oaks Ave Beechwood	ph 6585 6610
			fax 6563 1355
			fax 6585 2502
			fax 6585 1196
			fax 6584 0357
			fax 6585 2585
			fax 6585 2239
			fax 6585 0536
			fax 6582 2033
			fax 6585 2655
			fax 6584 0354
			fax 6585 2369
			fax 6582 5855
			fax 6585 1969
			fax 6585 2454
			fax 6585 2788
			fax 6585 3519
			fax 6585 2508
			fax 6586 4477
			fax 6586 1711
			fax 6585 2631
			fax 6584 0406
			fax 6585 1162
			fax 6585 2238
			fax 6585 2901
			fax 6585 2573
			fax 6584 0354
			fax 6586 1133
			fax 6585 2816
			fax 6586 1177
			fax 6585 2331
			fax 6559 4760
			fax 6587 1149
			fax 6585 2722
			fax 6585 6202
			fax 6586 4240
			fax 6586 1234
			fax 6582 6271
			fax 6585 1680
			fax 6585 3789
			fax 6585 2445
			fax 6585 1580
			fax 6586 1021
			fax 6585 1420
			fax 6585 6609

CHAMBER OF COMMERCE MEMBERSHIP FOR 1999-2000 IS NOW DUE

Please read the membership form carefully and complete.

Membership paid by December 31st, 1999 will be included in Chamber members "Business Directory" which will be available January 2000 for broad distribution.

MANAGEMENT TEAM OCTOBER 1999 - NOVEMBER 2000

PRESIDENT	Ross Lindsay	Raine & Horne
1ST VICE PRESIDENT	Chris Madden	Timbertown Videos
2ND VICE PRESIDENT	John Betts	Daily Express
TREASURER	Mark Stoker	Computer Accounting Doctor
SECRETARY	Julie Muller	Hair & Flower Affair
MINUTE SECRETARY	Neroli Reid	Raine & Horne
PUBLICITY	Robert Hinkson	Cooperative Department Store
COMMITTEE	Denise Pool	Bills Auto Spares
COMMITTEE	Jim (Skip) Bransdon	Bransdon Floor Coverings
COMMITTEE	Pauline Bryant	ANZ Bank
PAST PRESIDENT	Rob Drew	Wauchope Gold Print

LSVF-Wauchope
Chamber of
Commerce - 17

H₁ Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 12
JANUARY 2000

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

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By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

PRESIDENTS MESSAGE

Welcome to the New Millennium. I hope everyone has enjoyed the Christmas period and are now concentrating on your back to work activities. The expected Y2K problems were a real anti-climax, I haven't heard of one problem encountered with the coming of the new century. By now I hope all our Business community is gearing up for the introduction of the GST. I have attended several seminars on this and all the presenters say the same thing - If you are not prepared to introduce systems and training be prepared for problems. If you have not attended some form of seminar do so immediately so you can understand what the introduction of this tax will do to your cash flow. The warning from the presenters is - A large number of Business' will not survive the introduction of GST. We don't want this to be the case here - We have a strong Business Community and we want to see it prosper and grow.

Last month I attended a number of meetings including:

- Workshop to review the Business Rate Levy.
- A presentation from David Humphries re Mainstreet Servicing Programme - Further discussions with the 3 Chambers will be held at a meeting on Tuesday 25th January to identify the scope of works proposed, "Do I have anyone who would like to represent us?"
- Hastings Workplace learning Committee Meeting.
- Regional Chamber of Commerce Meeting at Nambucca Heads.
- Meeting with Trevor Sargeant re Quality Service Provider and Ongoing Training.
- Formulation of the "Save Wauchope Hospital Action Committee" and ongoing weekly meetings.

On closing - A big thankyou to the small number of volunteers who toiled the night of New Years Eve away at the Showground. The Fireworks were fantastic and the Security people reported a quiet, uneventful night. Next time more hands on if we are to be more successful.

Cheers and Best Wishes for 2000
Ross Lindsay (President)

NEXT CHAMBER OF COMMERCE MEETING

February 2nd, 2000 at 7.30pm
in the Senior Citizens Hall (next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

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41 HIGH STREET, WAUCHOPE 2446	

THE THREE CHAMBERS OF COMMERCE IN THE HASTINGS AREA have been involved in negotiations with Hastings Council and Australian Main street Services in regards to providing a service to the business districts which involves multi-skilled staff who carry out cleaning, maintenance and security tasks as well as providing a general information service. The concept, which has already been implemented in the Gosford area, has received initial support from Hastings Council which will now embark on formal discussions with the Hastings three Chambers of Commerce to assess the viability of the proposal.

The program is designed to provide a shopping centre level of service throughout the CBD with each staff member trained in cleaning, property maintenance, security, communication, tourism information and public relations. They are equipped with mobile trolleys with radio/phone communication, cleaning and maintenance equipment and public relations material. Councillors at the December ordinary meeting supported Mr Freeman's recommendation to discuss the proposal with the three Chambers of Commerce and to identify the scope of works.

HEARTLAND PROGRAM UPDATE

An initiative of the NSW Department of State and Regional Development (DSRD) is the Business Retention and Expansion Program (BREP) this program focuses on helping communities retain existing business and develop new ones which will aid the growth of the local economy. Information is collected through a survey which is mailed out to businesses in the community and followed up with site visits on telephone calls. This information will help form the basis for an update of the Heartlands Strategic Plan which encourages sustainable management of the community.

Analysis of the survey results from areas which have already been through this process, have produced many common themes for regional areas. Outcomes indicate that scope exists to help businesses find new markets through many areas including local expansion.

The next round of offers for the BREP closes February 11th, 2000, an application for funding to participate in this program has been submitted by the Heartland Program.

Cooperative marketing initiatives are being investigated, the aim of this program is to look at options of promoting our commercial activities in the most media and cost effective manner achieving the greatest benefit to all who participate.

HASTINGS VALLEY EXPO 2000 – October 7th – 8th Wauchope Showground. It's up to the business community to determine the success of this event, encourage business operators you know or deal with to participate in the AFFORDABLE successful event. Major feature this year will be "Taste of the Hastings" produce of the Hastings for sampling, enjoying and understanding the production process of our local produce. Organising committee meeting February 8th, 6.30pm Boardroom at Wauchope Country Club – all welcome.

Scenic photos of the Wauchope and Hinterland area are being sought to develop a photographic library for use as promotional material. Leave photos at Hair Affair, accompanied by data stating owner of photo, address and phone number and locality of photo.

Do you have a computer and printer which you no longer require which would be suitable for producing correspondence if so the Heartland Program is in desperate need of this technology, contact Beverley Tyndall ph/fax 6586 4998.

If you wish to be part of the committee who are developing Hastings Valley Expo 2000, please contact Beverley Tyndall ph/fax 6586 4998.



LSVF-Wauchope Chamber of



BENNETT'S Steel

A WIDE RANGE of NEW & USED
Cut to size

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H₁ Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 14
MARCH 2000

DEAR FELLOW
BUSINESS
OWNER/READER

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Trevor Sargeant

Economic Development Officer with Hastings Council will be the guest at the next Meeting April 5th. Trevor will provide an up date of the consultants report regards future development and opportunities for Wauchope's (Hastings) Industrial Estate - now it the time to have a say.

Will Jamieson

Has taken on the task of sorting out the best option for Chambers web site if you wish to contribute to this project contact Will phone 6585 2192.

November 1st is the date for Chambers AGM if you would like to co-ordinate this evening or have a venue that can seat 80-90 people. Contact Julie Muller phone/fax 6585 3168 for further information.

President Ross Lindsay

Attended the Regional Chamber Meeting at Crescent Heat last month this is a great opportunity to meet members of other Chambers in Australias Holiday Coast area.

Welcome

To the new proprietors of *Wauchope Newsagency, John & Sylvia* and new business *Hastings Business Managers, Bill Edmunds* situated in the Plaza Building High Street. New Business at Timbertown, *the Print Shop* which is fully operational *Tony Hawkins* in control and the *Heartland Co-ordinator Beverly* is working from the same site and operating a Visitor Information Centre as well. Relocation of *Earthcare Nursery* to just inside the main entrance, Timbertown - the members of Chamber wish you all well.

Heartland Program Update

Hastings Valley Expo is happening October 7th & 8th Wauchope Showground - contact Beverly phone/fax 6586 4998.

The Heartland Happenings appears every week in the Hastings Gazette courtesy of the Editor/Manager Peter Daniels. To enable Beverly to compile the relevant information she needs you to forward in writing the details of your Happening contact Beverly phone/fax 6586 4998.

NEXT CHAMBER OF COMMERCE MEETING

April 5th, 2000 at 7.30pm
in the Senior Citizens Hall (next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

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Wauchope Chamber of Commerce

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WAUCHOPE BRANCH

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BENNETT'S Steel



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Cut to size

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Wauchope 2446

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Fax: (02) 6585 2239

OCCUPATIONAL HEALTH & SAFETY

Members should remember that any evidence of bullying in the workplace could lead to prosecutions under the Occupational Health and Safety Act and the Anti-Discrimination legislation. It is the employer's absolute duty to provide a safe working environment for employees.

EASTER & ANZAC DAY 2000 HOLIDAYS

Members are reminded that the Easter holidays are:
Good Friday, 21st April – Easter Saturday, 22nd April
Easter Monday, 24th April
followed by ANZAC Day, Tuesday 25th April.

WORKER'S COMPENSATION

The NSW Workers' Compensation Act directs that employees on workers compensation may be paid for annual leave at their normal weekly rate in addition to the workers compensation payment. While absent on workers compensation, employees accrue annual leave, entitlement to maternity leave, sick leave, Long Service Leave. We recommend that once 6 months have elapsed from the time of injury, if the worker has not returned to work, you consider dismissal.



The State Chamber of Commerce is currently compiling a list of Email addresses for those of your members who are interested in taking part in Online Communication.

If you or any of your Chamber members are interested in being included on the State Chamber's E-mailing list, please fill in the details below (there is no limit as to how many addresses may be submitted)

CHAMBER:..... EMAIL:.....

WEBSITE:.....

NAME:.....BUSINESS:.....EMAIL:.....

EXPRESSION OF INTEREST TO PARTICIPATE HASTINGS VALLEY EXPO OCTOBER 7TH & 8TH - WAUCHOPE SHOWGROUND

Business Name:

Contact Person:

Address:

Phone:

I wish to participate

Yes No

Post Code:

How did you hear about the Hastings Valley Expo (Please tick the appropriate box)

Wauchope

Camden Haven

Port Macquarie

Chambers of Commerce

Direct Mail

Personal Contact

Please return to: Hastings Valley Expo

PO Box 270

Wauchope 2446

Beverly Tyndall Phone/fax 6586 4998 Mobile 0417 655919

Caroline Begbie Phone 6585 2542

Web site <http://www.wauchope.net>

Email hgazette@midcoast.com.au

CHAMBER OF COMMERCE MEMBERSHIP FOR 1999-2000 IS NOW DUE

Please read the membership form carefully and complete.

MANAGEMENT TEAM OCTOBER 1999 - NOVEMBER 2000

- | | | |
|--------------------|---------------------|------------------------------|
| PRESIDENT | Ross Lindsay | Raine & Horne |
| 1ST VICE PRESIDENT | Chris Madden | Timbertown Videos |
| 2ND VICE PRESIDENT | John Betts | Daily Express |
| TREASURER | Mark Stoker | Computer Accounting Doctor |
| SECRETARY | Julie Muller | Hair & Flower Affair |
| MINUTE SECRETARY | Neroli Reid | Raine & Horne |
| PUBLICITY | Robert Hinkson | Cooperative Department Store |
| COMMITTEE | Denise Pool | Bills Auto Spares |
| COMMITTEE | Jim (Skip) Bransdon | Bransdon Floor Coverings |
| COMMITTEE | Pauline Bryant | ANZ Bank |
| PAST PRESIDENT | Rob Drew | Wauchope Gold Print |

NOMINATION FOR MEMBERSHIP

(Nov 1st 1999 to Oct 31st 2000)

WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.

(Incorporated under the Association Incorporation Act 1984)

(Full names of member nominee/s)

of (name of business)

(preferred business address)

Business telephone Fax

E mail address

(description of business)

(name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member. I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.

Business Member \$60.00
Private Member \$30.00

Signature of Nominee Date

RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:

The amount of \$ being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
(Business Membership \$60.00 - Citizen Membership \$30.00)
(Nov 1st 1999 to Oct 31st 2000)

Signed: Date: Amount:

Wauchope Chamber of Commerce Members 1999 - 2000

Alan L. Edwards Pty Ltd	Alan & Joyce Edwards	PO Box 347 Wauchope	ph/fax 6585 3015	
Andrew Stoner MP	Andrew Stoner MP	PO Box 120 West Kempsey	ph 6562 6190	fax 6563 1355
ANZ Bank	Pauline Bryant	43 High St Wauchope	ph 6585 3724	fax 6585 2502
Arm Digital Enterprises	Andrew Martin	PO Box 649 Wauchope	ph 6586 4157	fax 6586 4910
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870	
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunxner Ave. Wauchope	ph 6586 4420	
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386	fax 6585 1196
Baker Payne & Webb Optometrists	Max Webb	PO Box 70 Port Macquarie	ph 6583 1377	fax 6584 0357
Bary Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114	fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851	fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	Cameron St Wauchope	ph/fax 6585 1542	
Blazer Mini Jeeps	Gerd Brauer	176 Redhill Rd Telegraph Point	ph 0418880313	fax 6585 0536
Bodilines Surf & Street	Sally & Kevin Chellis	52 Hastings Sts Wauchope	ph/fax 6585 2562	
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188	fax 6582 2033
Bransdon Floor Coverings	Jim & Gail Bransdon	10 High St Wauchope	ph/fax 6585 1677	
Broken Bago Vineyards	James & Kay Mobbs	PO Box 107 Wauchope	ph/fax 6585 7099	
Bugden & Partners Pty Ltd	Peter Bugden	PO Box 74 Wauchope	ph 6585 3422	fax 6585 2655
Cassegrain Wines Pty Ltd	Veronica Waser	PO Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Chris Gill Signs	Chris & Tanya Gill	1 Thonaher St. Wauchope	ph/fax 6585 0977	
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622	fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6707	fax 6582 5855
CTK Constructions Pty Ltd	Troy Terp	PO Box 235 Wauchope	ph/fax 6586 1580	
Daily Express	John & Ann Betts	PO Box 56 Wauchope	ph 018 653033	
Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7 Wauchope	ph 6585 1000	fax 6585 1969
Forest Grange Mountain Retreat	Bill & Louise Calcutt	223 Toms Creek Rd Ellenborough	ph/fax 6587 4313	
Gary O'Callaghan	Patron			
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147	
Grahams Mensland	Ann Stanton	15 High St Wauchope	ph 6585 3124	
Griffith Traders		Bago & King Crk Rd Wauchope	ph 6585 3833	fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168	
Harvey World Travel	John Morgan	36 High St Wauchope	ph 6585 2288	fax 6585 2454
Hastings Concrete	Michael & Peter Roberts	PO Box 313 Wauchope	ph 6585 2666	fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211	fax 6585 3519
Hastings Gazette	Peter Daniels	Hastings St Wauchope	ph 6585 2355	fax 6585 2564
Hastings Hotel	Robert Paxton	Cnr High & Cameron St Wauchope	ph 6585 2003	fax 6585 2508
Hastings Insurance Centre	Greg McCarroll	PO Box 363 Wauchope	ph 6586 4555	fax 6586 4477
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322	fax 6586 1711
J. M. Glass & Son	Julian Callachor	PO Box 8 Wauchope	ph 6585 3677	fax 6585 2310
JTS Automotive Repair	John/Terry/Stephen Green	PO Box 179 Wauchope	ph 6585 1493	fax 6585 2631
M & S Offsett Pty Ltd	Peter White	PO Box 282 Wauchope	ph 6585 2522	
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615	
Middleton Broadacres Pty Ltd	Ashley Myatt	PO Box 1161 Port Macquarie	ph 6583 8088	fax 6584 0406
More Than a Bookshop	Sue Hutchinson/William Howell	Cameron St Wauchope	ph 6585 3778	fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333	fax 6585 1162
National Australia Bank	Cliff Harris	46 High St Wauchope	ph 6585 2266	fax 6585 2822
North Coast Fire Systems Pty Ltd	Gary & Diane Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800	
North Coast Institute of Tafe	Jan Cork	PO Box 210 Port Macquarie	ph 6580 3691	fax 6580 3692
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644	fax 6585 2238
Phoenix Trusses	Brian Stennett	PO Box 242 Wauchope	ph 6585 2900	fax 6585 2901
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211	fax 6585 2573
Promotions	Raelene Monkley	PO Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Property Management - Raine & Home	Neroli Reid	48 High St. Wauchope	ph 6586 1111	fax 6586 1133
Raine & Home Wauchope	Ross Lindsay	48 High St Wauchope	ph 6586 1111	fax 6586 1133
Saab Industries Pty Ltd	Anthony Abi Saab	PO Box 36 Wauchope	ph/fax 6585 1612	
Schuberts Home Appliances	John Schubert	53 Hastings St. Wauchope	ph 6585 1533	fax 6585 3816
Secombes Wauchope Pharmacies	Heather Secombe	18 High St. Wauchope	ph 6585 2025	fax 6586 1177
Shute-Hill Country Retreat	Anne Hill / John Shute	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280	
Terence McGuire - Solicitor/Tax Agent	Terence McGuire	49 Hastings St Wauchope	ph 6585 2066	
The Olive Oil Shop	Ann & Anthony Hawke	160 Toms Cr Rd Ellenborough	ph/fax 6587 4258	
The Udder Cow Cafe	Steve	1 Main St Comboyne	ph 6550 4188	
Thompson's Building Centre	John Winchester	33 Cameron St Wauchope	ph 6585 2150	fax 6585 2331
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St Wauchope	ph 6586 4800	fax 6586 4828
Timbertown Computers	Harold Klose	94 High St Wauchope	ph 6585 3311	fax 6586 4422
Timbertown Heritage Steam Railway	Brendon Guest	PO Box 385 Wauchope	ph 0418 271407	fax 6559 4760
Timbertown Video	Chris Madden	38 Cameron St. Wauchope	ph/fax 6585 2611	
Top Video Wauchope	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447	
Village Green Coffee Shop	Stephen & Janelle Gerke	3/36 High St Wauchope	ph 6585 3880	fax 6587 1149
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281	fax 6585 2722
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	PO Box 90 Wauchope	ph 6585 6234	fax 6585 6202
Watermans Cafe Restaurant	David & Natalie Warburton	70 Cameron St Wauchope	ph 6586 4242	fax 6586 4240
Wauchope Automotive Specialists	David & Karen Cane	195 High St Wauchope	ph 6585 3469	fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 1231	
Wauchope Bargains Galore	John Bradley	1-54 Hastings St Wauchope	ph 6586 1226	fax 6582 6271
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020	fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015	
Wauchope Gold Print	Robert Drew	196 High St Wauchope	ph 6585 3989	fax 6585 3789
Wauchope High School	Ken Terry	Nelson St Wauchope	ph 6585 1400	fax 6585 2445
Wauchope Physiotherapy & Sports Injuries Centre	John Scullin	18 High St. Wauchope	ph 6585 3411	fax 6586 4391
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343	fax 6585 1580
Wauchope Pre School Kindergarten	Liz Hinton	PO Box 190 Wauchope	ph/fax 6585 3140	
Wauchope RSL Club Ltd	Alan Pope	P.O. Box 57 Wauchope	ph 6585 2244	fax 6586 1021
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142	fax 6585 1420
Wauchope Uniting Church	John Adlide	18 River Oaks Ave Beechwood	ph 6585 6610	fax 6585 6609

LSVF - Wauchope

Chamber of
Commerce - 19



Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 11 NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING NOVEMBER 1998

Friday 4th, December 1998

At Broken Bago Winery A "Chambers Christmas Bash"

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

PRESIDENTS MESSAGE

Change, Vision and Commitment are the three most important things I believe I have learnt this year as a businessman and as my role as President. There is only one guarantee in business today and that is CHANGE!!

It was said to me it's a bit like driving a car, 95% of the time we are behind the wheel we are going in the wrong direction. So what causes us to keep on track and reach our destination. Its Change, Vision and Commitment to want to get to where we want to be. It is the number of small adjustments to our steering wheel and our vision of where we want to be that does the trick.

We must embrace change and feel happy about doing so. I must admit I am basically happy to stay in my comfort zone and let someone else do the changing. But if we allow this to happen often enough we will have no hope of achieving a safe and profitable journey. Just like steering our car we need to make, in most cases, very small changes in direction, staying focused and committed to get to our destinations.

WAUCHOPE CHAMBER, I see is no different and in the last 12 months we have needed to change our focus slightly.

One of the first things was to give the Executive more ownership and allow input into the running of our Chamber. To draw from each others strengths. We needed to narrow our request of Council so we could achieve a few major things rather than achieving nothing of 10 or 20.

Bain Park - River Foreshore - Boat Ramp - Having a commitment given from Council to look at our Industrial Area as the Hastings Industrial Area. Obviously there is much more to do in these areas but I believe these will be achieved if we remain committed and focused.

One of the other small changes that we needed to build on was building our rapport with Council staff, Councilors and other Local Chambers. I cannot emphasize enough regarding the Council, gone are the days when it was them against us. That must be put behind us so as to move forward.

As far as the three Chambers are concerned we all have our own unique priorities and that must be encouraged to continue, but we also must continue to co-operate and work closely together in a cohesive manner so as to represent the Hastings Business Community to the maximum Re Olympic Game opportunities, Regional Developments, Hastings Valley Expo and the like. All 3 of us have unique economies that need to be represented well as a whole.

HASTINGS LIBRARY
WAUCHOPE BRANCH

(Continued on page 2)

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being

Wauchope Chamber
Commerce 24





Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270. Wauchope NSW 2446 Fax: (02) 6585 0433

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COMMITTEE OF MANAGEMENT 1998-99

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street
Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope
Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street
Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope
Phone: 6586 4571 Fax: 6582 5855

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street
Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street
Wauchope
Phone/Fax: 6585 1542

Jim (Skip) Bransdon: Bransdon Floor Coverings 10 High
Street Wauchope
Phone/Fax: 6585 1677

Time to Renew

Time to renew Chamber membership \$60 Business Member \$30
Citizen Member. February meeting will be the draw from the finan-
cial members at that time for a \$60 shopping voucher to be used at a
members business and weekend at Shute Hill Rural Retreat Ellenbor-
ough.

If you wish to advertise your business in the Chamber Chatter send
\$25 and your business card to P.O. Box 270 Wauchope 2446 and this
will ensure your business has a presence in the 350 Newsletters that
are distributed each month until November 1999.

"Win in Wauchope"



December 17th, 1998
is the night for major draw
"Win in Wauchope"
CBD 6pm.



Fun, entertainment, food,
this is an opportunity to
KEEP your shop DOORS open
and take advantage of the large number of people
who will attend this Christmas Celebration,
organise something special for your business
that will attract people in
to Christmas shop.

If you did not attend Chambers AGM you missed out on a
great night. Gary O'Cailagnan Radio 2UE Sydney has
agreed to be Patron of our Chamber. Graham Gillard re-
tired as Treasurer a position he has filled for 12.5 years.
Members wish him well in his retirement.

Wauchope Heartland

Polo T Shirts are now available \$26

Crew T Shirts \$20

Hessian Shopping Bags \$3

Great Christmas presents.

Contact Julie Muller Phone/Fax 6585 3168

CHRISTMAS BASH

Next Chamber of Commerce & Industry Meeting
Friday night December 4th 1998
Broken Bago Winery

You are invited to Chambers Christmas Bash
FREE bus

1st pick up High Street & Blackbutt Drive 6pm
then along High & Cameron Streets

No written acceptance and payment of \$10 per head then
NO ride on the bus.

Contact Julie Muller ph/fax 6585 3168

Prior to December 11th 1998

MANAGEMENT TIPS

1. Get to know your staff. Talk to them at work
or over lunch.
2. Find out your staff's main motivation (money,
challenge, responsibility, education) and
reward them accordingly.
3. Don't be autocratic. Ordering your staff or ex-
cluding them from decision-making or
training will result in reduced productivity
and feelings of isolation.
4. Delegate when necessary and support your
staff.
5. Lead by example.
6. The behaviour you exhibit when you start your
management position will set the tone for
future expectations.
7. Courses in motivation, leadership and manage-
ment may be useful to new managers
without formal training.

HAIR & FLOWER AFFAIR

Ladies & Mens
Stylist
Waxing
Acrylic Nails

Flowers for
All Occasions
Deliveries
Local & Interstate

PHONE/FAX
(02) 6585 3168

PHONE/FAX
(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446

WAUCHOPE CHAMBER OF COMMERCE

Al's Fruit Shop	Sandra & Allan Turnouil	44 Hastings St. Wauchope	ph 6585 3362
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 315 Wauchope	ph 6586 4571 fax 6582 5855
Customline Joinery	Ian Chegwidan	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Home Hardware	John Winchester	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Lisa Intemann		10 Joshua Close Wauchope	ph/fax 6585 2340
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528

Better Listening for Better Management

Listening is an important skill for everyone. When conversing with staff, clients or colleagues, we can make the other person feel validated by remembering some simple tips.

DO leave some space between the end of the other person's sentence and the beginning of yours. Take a deep breath before jumping straight in.

DO pay attention to your talk-to-listen ratio.

DO ask questions to let the person know you were paying attention.

DO tell people when you can't pay attention (because you're busy or distracted) and let them know you will get back to them soon.

DON'T interrupt.

DON'T go on and on if you have lost the other person's attention.

DON'T begin sentences with the word "but". This gives the impression that you are negating the other person's ideas.

Not everyone can listen well all the time – especially if we are stressed, preoccupied, or emotional. Sometimes we have already made up our minds or have our own agenda. We are at our listening best when we are relaxed and centred.

Try to block out other thoughts and concentrate on the conversation at hand and you will be surprised at how well you can listen.

Wauchope Chamber of Commerce & Industry
Minutes of Meeting
Held at Senior Citizen's Hall, Wauchope
On Wednesday 7th October 1998

MEETING OPENED: 6.30pm

WELCOME: Rob Drew

PRESENT: Julie Muller, Dorothy Lindsay, Peter Daniels, Bill Calcutt, Ann Pereira, Pauline Bryant, Warren George, Denise Poole, Mark Stoker, Rob Drew, Anne Betts, John Betts, Chris Madden, Heather Secombe, Andrew Stoner, Graham Gillard, Raelene Monkley, Harry Klose, Lisa Intemann.

APOLOGIES: Peta Simmons, Chris Gill, John Bishton, Ann Hill, Sue Hutchinson, Bill Howe, John Shute.

Motion 1: That apologies be accepted

Moved: Raelene Monkley

Seconded: Peter Daniels

MINUTES FROM PREVIOUS MEETING AND BUSINESS ARISING:

Chris Madden re correspondence from Wencom being held over to December meeting explained it is in regards to advertising on Web page.

Ian Adams will approach businesses regards memberships.

Christmas Party, Broken Bago Winery 6pm December 4th 1998.

Blackspot – Spencers Cutting, Rawdon Island intersection has been recognised.

New Years Eve Celebration, Wauchope Showground.

Motion 2: That Minutes from previous meeting and business arising be accepted.

Moved: Denise Poole

Seconded: Raelene Monkley

REPORTS:

• **Financial:**

Motion 3: That the Financial Report be accepted as tabled.

Moved: Raelene Monkley

Seconded: Mark Stoker

• **Tourism:**

Bill raised the problem of conflicting event dates in the Hastings. There appeared to be an indifferent attitude from Hastings Council Tourism Administrator. Bill has written to Toy Scutts, Port Tourism raising issues of accountability in dispersal of marketing funds raised by the business buy on rates.

Motion 4: That the Chamber supports Bill in his pursuits in the above matters.

Moved: Denise Poole

Seconded: John Betts

• **Heartland:**

Lithgow Conference very fruitful. Submission for Federation Community Project Funding. Sculpture Bain Park. "Win in Wauchope" well underway. Submission for funding to State and Regional Development re Business Retention Program – funds to assist businesses of the area. Display for Expo V.I.C. Port Macquarie. Service Excellence Awards.

• **Economic:**

Update of Business database – thank you Dallas Worth.

Motion 5: That Tourism Heartland and Economic Reports be accepted.

Moved: John Betts

Seconded: Denise Poole

CORRESPONDENCE:

Hastings Council, State Rail, NSW Police Service, Regional Enterprise Development Network, Fire Sale November 7th 1998, Art Reach, Bruce Jeffery, Federal Office of Road Safety, Waterways, Mark Vaile, Robert Gore, Main Street Australia, Greg O'Rourke, Catholic Women's League, Als Fruit Shop, Ray Cooper, Camden Haven Chamber, Port City Chamber,

Jim Buntain, Ian Sparks, State Chamber, Vision, Department State and Regional Development, Interagency, Bill Calcutt.

Motion 6: That Correspondence be accepted.

Moved: John Betts

Seconded: Harry Klose

GENERAL BUSINESS:

Advertising available in Rural Fire Service magazine

Bunting on Borter October 15th, 7- 7.30pm Wauchope RSL Club

Business Angels October 13th, 7.30pm Wauchope RSL Club

Posters and information Flyer re Fire Sale November 6th, 1998

Expo 170 sites confirmed.

Motion 7: That Chamber proceed with recommended changes to constitution

Moved: Chris Madden

Seconded: Denise Poole

Motion 8: That Chamber proceeds with the proposal to introduce Business Benefit Rate

Moved: Ann Pereira

Seconded: Peter Daniels

Raelene, would Chamber be interested in advertisement in feature in Hastings Gazette for Expo, cost \$100. Chris Madden to contribute \$20.

Motion 9: That Chamber advertise in Hastings Gazette for Expo

Moved: Heather Secombe

Seconded: Chris Madden

Motion 10: Write to State Rail re unattended Railway Station - abolished night shift - Bruce Jeffery

Moved: Denise Poole

Seconded: Raelene Monkley

Motion 11: Write to Bruce Jeffery re instability in staffing of Wauchope Police Station

Moved: Denise Poole

Seconded: Raelene Monkley

Motion 12: Write to Hastings Council re road surface at Railway Crossing and sealing of car park at Andrews Park

Moved: Denise Poole

Seconded: John Betts

Friends of Timbertown get-together November 7th Big Bull

Future Waste Management for the Hastings area Hastings Council Port Macquarie October 15th, 1998

Expo and Win in Wauchope on Internet www.com.au/users/timcom

Note Christmas Party, Broken Bago Winery, Friday 4th December 1998

Free bus, 1st pick up Blackbutt and High Street Corner, 6pm Post Office, along Cameron Street. RSVP Julie Muller ph/fax 6585 3168

NEXT MEETING: AGM Wauchope RSL Club 6.30pm presentation Service Excellence Awards.

Election of new Management team.

Guest Speaker Gary O'Callaghan Radio 2UE Sydney.

Dinner music Hasting Quartette.

Dinner \$18.00 per head.

MEETING CLOSED: 7.35pm

LSVF-Wauchope
Chamber of
Commerce-20

H₁ Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 16
MAY 2000

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

BUSINESS SUPPORTS SURVEY

The Wauchope businesses community is getting behind a major survey currently underway in the town. The survey is a joint effort between the Wauchope Chamber of Commerce and Industry, and the Department of State and Regional Development.

Minister for Regional Development, Harry Woods, said the survey will be a key to the future success of Wauchope. The survey will go a long way in identifying businesses' current needs and suggestions for the future growth of the region. All firms in Wauchope have received their confidential survey with a reply paid envelope. Chamber president Ross Lindsay said he would encourage all Wauchope businesses to take time to complete the survey. "It will prove an invaluable resource for the Chamber of Commerce and the council in planning future programs," he said. "We are more than pleased that many local businesses have taken the time to help contribute to the future of Wauchope by completing the survey forms and returning them. We would encourage other businesses who have not yet completed their forms to take the time to have a look at the information sheets and survey we hand delivered to them."

The project is part of the NSW government's business retention and expansion program.

***** Saturday June 9th till Sunday June 10th *****
June long weekend

Hastings first "Jazz Fest" will kick off at *Bago Vineyards* from Saturday June 9th at noon.

As a prelude there will be "Bargains and all that Jazz" in the Central Business District of Wauchope.

So Jazz up your businesses bargains.

If you are not in the Central Business District please organise to join in the fun by setting up a site to promote your business.

A Jazz Band will be performing at the Bain Park gates from 9am till 11 am.

NEXT CHAMBER OF COMMERCE MEETING

June 7th, 2000 at 7.30pm

in the Senior Citizens Hall (next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

Wauchope Chamber
of Commerce

VF 21



A weekend of Jazz throughout the Hastings Valley at Bago Vineyards on Saturday afternoon all day Sunday featuring

George Washingmachine
Todd Hardy Quartet

Preservation Jazz Band
CHAZ - Reds Quintet

International performer
(of Enormous Horns fame)

(Just back from New Orleans)
Jenny Marks - Russell Dick

Bago Vineyards from Noon Saturday 9th June and from 10 am Sunday 10th June

Port Macquarie RSL Saturday evening - Tavern on the Pier

Finale Maul & Wedge Timbertown Sunday evening featuring the Preservation Jazz Band Band(s)

Saturday morning in Wauchope Shopping Centre 9 am till 11am

Catering on site Bago Vineyards

Admission Prices - Saturday \$5.00 Sunday \$10.00 Weekend Ticket \$10.00

Children Free

Saturday Line up

Preservation Jazz Band

Todd Hardy Quartet

George Washingmachine

Sunday Line up

Reds Quintet

CHAZ

Jenny Marks - Russell Dick

Plus MORE



WORKERS COMPENSATION

RETURN - TO - WORK PROGRAMS

WorkCover has prepared guideline information for employers with respect to return-to-work programs for employees absent on workers' compensation.

A limited number of the guidelines are available from the Chamber's Industrial Relations Section on 9350 8100.

SAFETY INFORMATION PACK

Workcover New South Wales has established a Work Safety hotline on 1800 824 824 for people to obtain a safety information pack. It is recommended members avail themselves of this information.

CATCH THE CUSTOMER'S EYE

Visual merchandising is a critical component of any retail business. The decision to enter one store over another is usually based on a three second assessment made glancing at your store in passing. Rent is probably one of your highest fixed costs. Why not make the space you occupy work for you to increase sales?

- Think carefully about your target customer - their tastes and needs.
- Avoid spending large amounts of money on fixtures and fittings. Creating an atmosphere should use more of your creative resources than financial ones.
- Space allocation should be reanalysed every two months and adjusted according to sales and profits.
- Take a snapshot of your store - what does a 2-3 second glance say about the store, it's contents and personality? Is it untidy? Too cluttered? What could be improved?
- Consider doing a workshop or short course on store layout and merchandising.
- Keep your windows as clean as possible, and change your displays regularly.
- Ensure your front door allows people to see inside the store.
- Try asking an independent professional - it could save time and help to boost your sales.

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Pauline Bryant

Branch Manager

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Telephone 13 13 14, Fax 02 6585 2502

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PHONE/FAX

(02) 6585 3533

41 HIGH STREET, WAUCHOPE 2446



An invitation is extended to you and your partner to attend the July Dinner Meeting.

With Guest speaker John Tingle
To be held at Bago Woodworks Restaurant 235 High Street Wauchope
on Saturday July 8th 2000
6.30 pm for 7 pm

Cost \$30.00 per person (Payment to be made at time of booking)

The Management team of the Wauchope Chamber of Commerce and Industry encourage you, your partner and employees to participate in this informal evening, which will give you the opportunity to network with fellow business proprietors and employees.
Seats are limited - Be early.

I/we accept your invitation.

Name:
Business:
Phone: Fax:
Number attending: Total: \$

RSVP Monday June 26th (for catering purposes)
Julie Muller
PO Box 270 Wauchope 2446
Ph/Fax (02) 6585 3168
Bookings not confirmed unless payment has been received.

NOMINATION FOR MEMBERSHIP
(Nov 1st 1999 to Oct 31st 2000)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)

.....
(Full names of member nominee/s)
of.....
(name of business)
.....
(preferred business address)
.....
Business telephone..... Fax.....
E mail address.....
.....
(description of business)
.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member. I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.

Business Member \$60.00
Private Member \$30.00

Signature of Nominee..... Date

RECEIPT
HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND
Received from:.....
The amount of: \$.....being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
(Business Membership \$60.00 - Citizen Membership \$30.00)
(Nov 1st 1999 to Oct 31st 2000)
Signed:..... Date:..... Amount:.....

EXPRESSION OF INTEREST TO PARTICIPATE NORTHPOWER HASTINGS VALLEY EXPO 2000
OCTOBER 7TH & 8TH – WAUCHOPE SHOWGROUND

Business Name:.....
 Contact Person:.....
 Address:..... Post Code:.....
 Phone:..... Fax:.....
 I wish to participate Yes No

How did you hear about the NorthPower Hastings Valley Expo 2000 (Please tick the appropriate box)			
Wauchope	<input type="checkbox"/>	Camden Haven	<input type="checkbox"/>
		Port Macquarie	<input type="checkbox"/>
		Chambers of Commerce	<input type="checkbox"/>
Media	<input type="checkbox"/>	Direct Mail	<input type="checkbox"/>
		Personal Contact	<input type="checkbox"/>

Please return to: Julie Muller Phone/fax (02) 6585 3168
 PO Box 270 Web site <http://www.wauchope.net>
 Wauchope 2446 Email hgazette@midcoast.com.au

Volunteers are needed to assist the NorthPower Hastings Valley Expo Committee at the Showground on Friday October 6th, 2000. If you know someone who is bored—Contact Julie Muller for further information Ph/Fax: (02) 6585 3168.

CHAMBER OF COMMERCE MEMBERSHIP FOR 1999-2000 IS NOW DUE

Please read the membership form carefully and complete.

MANAGEMENT TEAM OCTOBER 1999 – NOVEMBER 2000

PRESIDENT	Ross Lindsay	Raine & Horne
1ST VICE PRESIDENT	Chris Madden	Timbertown Videos
2ND VICE PRESIDENT	John Betts	Daily Express
TREASURER	Mark Stoker	Computer Accounting Doctor
SECRETARY	Julie Muller	Hair & Flower Affair
MINUTE SECRETARY	Neroli Reid	Raine & Horne
PUBLICITY	Robert Hinkson	Cooperative Department Store
COMMITTEE	Denise Pool	Bills Auto Spares
COMMITTEE	Jim (Skip) Bransdon	Bransdon Floor Coverings
COMMITTEE	Pauline Bryant	ANZ Bank
PAST PRESIDENT	Rob Drew	Wauchope Gold Print

The State Chamber of Commerce is currently compiling a list of Email addresses for those of your members who are interested in taking part in Online Communication.

If you or any of your Chamber members are interested in being included on the State Chamber's E-mailing list, please fill in the details below (there is no limit as to how many addresses may be submitted)

CHAMBER:..... EMAIL:.....

WEBSITE:.....

NAME:.....BUSINESS:.....EMAIL:.....

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 6 Industry Street Mobile:0417 244 271
 Wauchope 2446 Fax: (02) 6585 2239



Wauchope Chamber of Commerce Members 1999 - 2000

Alan L. Edwards Pty Ltd	Alan & Joyce Edwards	PO Box 347 Wauchope	ph/fax 6585 3015
Andrew Stoner MP	Andrew Stoner MP	PO Box 120 West Kempsey	ph 6562 6190 fax 6563 1355
ANZ Bank	Pauline Bryant	43 High St Wauchope	ph 6585 3724 fax 6585 2502
Arm Digital Enterprises	Andrew Martin	PO Box 649 Wauchope	ph 6586 4157 fax 6586 4910
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386 fax 6585 1196
Bago Woodworks	Geoffrey & Barbara Carney	PO Box 335 Wauchope	ph 6585 1595 fax 6585 1234
Baker Payne & Webb Optometrists	Max Webb	PO Box 70 Port Macquarie	ph 6583 1377 fax 6584 0357
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114 fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	Cameron St Wauchope	ph/fax 6585 1542
Blazer Mini Jeeps	Gerd Brauer	176 Redhill Rd Telegraph Point	ph 0418880313 fax 6585 0536
Bodilines Surf & Street	Sally & Kevin Chellis	52 Hastings Sts Wauchope	ph/fax 6585 2562
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188 fax 6582 2033
Bransdon Floor Coverings	Jim & Gail Bransdon	10 High St Wauchope	ph/fax 6585 1677
Broken Bago Vineyards	James & Kay Mobbs	PO Box 107 Wauchope	ph/fax 6585 7099
Bugden & Partners Pty Ltd	Peter Bugden	PO Box 74 Wauchope	ph 6585 3422 fax 6585 2655
Cassegrain Wines Pty Ltd	Veronica Waser	PO Box 5472 Port Macquarie	ph 6583 7777 fax 6584 0354
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6707 fax 6582 5855
CTK Constructions Pty Ltd	Troy Terp	PO Box 235 Wauchope	ph/fax 6586 1580
Daily Express	John & Ann Betts	PO Box 56 Wauchope	ph 018 653033
Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7 Wauchope	ph 6585 1000 fax 6585 1969
Forest Grange Mountain Retreat	Bill & Louise Calcutt	223 Toms Creek Rd Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grahams Mensland	Ann Stanton	15 High St Wauchope	ph 6585 3124
Griffith Traders		Bago & King Crk Rd Wauchope	ph 6585 3833 fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	36 High St Wauchope	ph 6585 2288 fax 6585 2454
Hastings Business Management	Bill Edmunds	PO Box 555 Wauchope	ph 6586 4197 fax 6586 4198
Hastings Concrete	Michael & Peter Roberts	PO Box 313 Wauchope	ph 6585 2666 fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211 fax 6585 3519
Hastings Earthmoving & Truck Cntr	Glenn & Roslyn Dein	23 Commerce St Wauchope	ph 6585 3097 fax 6585 2348
Hastings Gazette	Peter Daniels	Hastings St Wauchope	ph 6585 2355 fax 6585 2564
Hastings Hotel	Robert Paxton	Cnr High & Cameron St Wauchope	ph 6585 2003 fax 6585 2508
Hastings Insurance Centre	Greg McCarroll	PO Box 363 Wauchope	ph 6586 4555 fax 6586 4477
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322 fax 6586 1711
J. M. Glass & Son	Julian Callachor	PO Box 8 Wauchope	ph 6585 3677 fax 6585 2310
JTS Automotive Repair	John/Terry/Stephen Green	PO Box 179 Wauchope	ph 6585 1493 fax 6585 2631
Locran Security	Colin & Narelle Downey	PO Box 699 Wauchope	ph 6585 1501 fax 6585 1502
M & S Offsett Pty Ltd	Peter White	PO Box 282 Wauchope	ph 6585 2522
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
Midcoast Broadcasters Pty Ltd	Ashley Myatt	PO Box 1161 Port Macquarie	ph 6583 8088 fax 6584 0406
More Than a Bookshop	Sue Hutchinson	Cameron St Wauchope	ph 6585 3778 fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
National Australia Bank	Cliff Harris	46 High St Wauchope	ph 6585 2266 fax 6585 2822
North Coast Fire Systems Pty Ltd	Gary & Diane Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
North Coast Institute of Tafe	Jan Cork	PO Box 210 Port Macquarie	ph 6580 3691 fax 6580 3692
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644 fax 6585 2238
Phoenix Trusses	Brian Stennett	PO Box 242 Wauchope	ph 6585 2900 fax 6585 2901
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Promotions	Raelene Monkley	PO Box 5472 Port Macquarie	ph 6583 7777 fax 6584 0354
Property Management Raine & Horne	Neroli Reid	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Raine & Horne Wauchope	Ross Lindsay	48 High St Wauchope	ph 6586 1111 fax 6586 1133
Saab Industries Pty Ltd	Anthony Abi Saab	PO Box 36 Wauchope	ph/fax 6585 1612
Schuberts Home Appliances	John Schubert	53 Hastings St. Wauchope	ph 6585 1533 fax 6585 3816
Secombes Wauchope Pharmacies	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Shute-Hill Country Retreat	Anne Hill / John Shute	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Terence McGuire Solicitor/Tax Agent	Terence McGuire	49 Hastings St Wauchope	ph 6585 2066
The Olive Oil Shop	Ann & Anthony Hawke	160 Toms Cr Rd Ellenborough	ph/fax 6587 4258
The Udder Cow Café	Steve	1 Main St Comboyne	ph 6550 4188
Thompson's Building Centre	John Winchester	33 Cameron St Wauchope	ph 6585 2150 fax 6585 2331
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St Wauchope	ph 6586 4800 fax 6586 4828

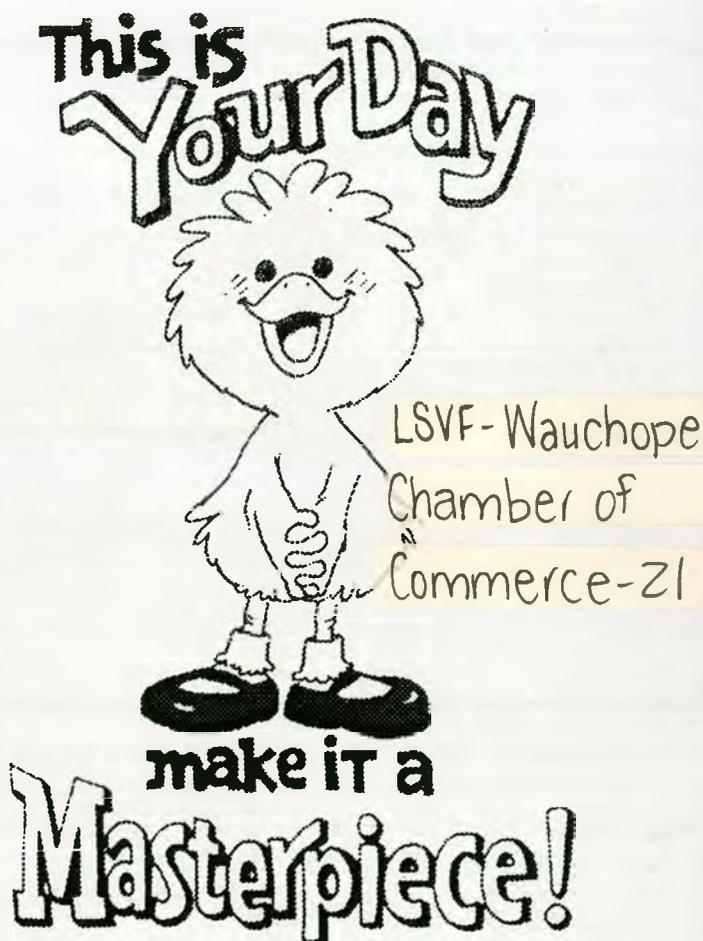
Timbertown Computers	Harold Klose	94 High St Wauchope	ph 6585 3311	fax 6586 4422
Timbertown Heritage Steam Railway	Brendon Guest	PO Box 385 Wauchope	ph 0418 271407	fax 6559 4760
Timbertown Video	Chris Madden	38 Cameron St. Wauchope	ph/fax 6585 2611	
Network Video Wauchope	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447	
Village Green Coffee Shop	Stephen & Janelle Gerke	3/36 High St Wauchope	ph 6585 3880	fax 6587 1149
Wallace's Store Timbertown	Simon McKimmon	18 Bunderra Cr. Beechwood	ph 6586 4281	fax 6585 2722
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	PO Box 90 Wauchope	ph 6585 6234	fax 6585 6202
Watermans Café Restaurant	David & Natalie Warburton	70 Cameron St Wauchope	ph 6586 4242	fax 6586 4240
Wauchope Automotive Specialists	David & Karen Cane	195 High St Wauchope	ph 6585 3469	fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 1231	
Wauchope Bargains Galore	John Bradley	1-54 Hastings St Wauchope	ph 6586 1226	fax 6582 6271
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020	fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015	
Wauchope Gold Print	Robert Drew	196 High St Wauchope	ph 6585 3989	fax 6585 3789
Wauchope High School	Ken Terry	Nelson St Wauchope	ph 6585 1400	fax 6585 2445
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411	fax 6586 4391
Wauchope Plumbing Supplies	Andy Neal	59 Allan Rd Wauchope	ph 6585 1343	fax 6585 1580
Wauchope Pre School Kindergarten	Liz Hinton	PO Box 190 Wauchope	ph/fax 6585 3140	
Wauchope Radio Taxi Cabs	Judith Close	PO Box 317 Wauchope	ph 6585 2100	fax 6585 2516
Wauchope RSL Club Ltd	Alan Pope	P.O. Box 57 Wauchope	ph 6585 2244	fax 6586 1021
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142	fax 6585 1420
Wauchope Uniting Church	John Adlide	18 River Oaks Ave Beechwood	ph 6585 6610	fax 6585 6609

TOP TIPS

Create a quick and easy filing system by taking a moment to jot one of these categories on the back of every business card you collect: wants my product, knows someone who may want my product, valuable contact, professional contact, social contact.

- **Hire people based on their success records,** jot their skills. Reason: The skills you seek today won't be the same ones you'll need next year. So employ people you're sure can learn whatever skills they need to succeed.
- **Improve your listening skills** by thinking this each time a customer or colleague speaks to you: "Right now, understanding this person is the most important thing I can do."
- **Be wary of relying on an agency** that specialises in only one thing, such as advertising, direct mail or public relations. Reason: The agency may recommend what it knows best, not what is best for you.
- **Give employees a blank review form** to fill out before you meet to discuss their performance. Employees will feel they have a say in the process, and comparing notes will save valuable meeting time because you'll quickly see where your views differ.

"Catch the customer's eye" and "Top Tips" are from Business first Issue 24





Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270. Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 8

AUGUST 1998

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1998.

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PRESIDENTS MESSAGE

Hello for another Month

The month just past has seen significant movement in the new concept for Timbertown and has consumed a fair bit of time. Expressions of interest are being sort from Businesses and Individuals to apply to operate in Timbertown under this exciting new concept. If you are or you know anyone that would be interested in discussing in some detail the great opportunities this will present. Please contact Mr Trevor Sargent - Hastings Development Officer on 6581 8111 or myself. We will attract I believe interest from manufacturer and retailers from a varying product range, from in and out of the Hastings Valley area. The reason for this is what is being proposed is certainly unique in Australia and probably the world and I see this as a way of rejuvenating Timbertown and giving it a long term viability and profitability so I encourage anyone who is half interested to get in contact with Trevor or myself.

Just a reminder we need at least 10 people to do the FULLY SUBSIDISED 1) Workplace Assessor 2) Workplace Training Category 1. Both are accredited courses, dates are Saturday 29th August and Saturday 5th September, held at the Country club 9am-4pm both days. If you wish to do one or both courses please give me a ring on 6585 3989.

On a sadder note you probably have heard of the real possibility of us losing the catering section in our Hospital in favour of prefab meals cooked and frozen elsewhere outside the area, this decision could only be a real negative for Patients, Staff and Businesses alike. Please if possible start making your feelings felt through our newspapers and politicians before it is too late.

Finally on a brighter note bookings are coming in very steadily at the moment for the Hastings Valley Expo October 31st to November 1st. At the time of writing approx. 150 stands have already been booked. So if you haven't done so Book now. The Rusty Iron Rally is also coming up quick 5th and 6th September at the showground and the organisers are looking for businesses to take a stand and display their goods and/or services for the cost of only a donation. If interested contact Lance Wilson on 6585 0055.

All in all things are starting to happen to enhance our town and our Businesses, but we still have a way to go yet. I just hope we can all grab hold of and get involved in the progress and change that will come about with this. It is only if we can pull together in one common direction will we ever be able to achieve our objectives and increase chances of employment, enhancing our town, businesses and our lives.

Until next Month

Happy and Profitable Trading

Rob Drew

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

'Mans education is never complete - while you live, you learn'

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WAUCHOPE BRANCH

Wauchope Chamber of Commerce
VF 2)



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HEARTLAND HAPPENINGS

"Win" in Wauchope has been well supported, we are looking to have the major draw in the CBD which will be in the form of a Community Christmas Party.

We have had great support for Hastings Valley Expo 1998 major support from Rural Press, 2MC, Rox FM, Prime T.V., Bennetts Steel and Priority One.

Congratulation must go to all involved with Wauchope College of Tafe over the years not only have staff and students worked to ensure our college remains but it has grown to an extent which makes its future secure.

Remember Bago Festival Bain Park September 19th.

*****NEXT MEETING*****

**Wauchope Chamber of Commerce & Industry
Wednesday September 2nd**

7.30pm

Senior Citizens Hall

'GET INVOLVED MAKE IT HAPPEN'

**COMMITTEE OF MANAGEMENT 1997-98
PRESIDENT**

**Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789**

1ST VICE PRESIDENT

**Ian Conley: Boral Pacific Highway Herons Creek
Phone: 6585 7188**

2ND VICE PRESIDENT

**Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611**

SECRETARY

**Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433**

TREASURER

**Graham Gillard: A.N.Z. Bank 43 High Street Wauchope
Phone: 6585 3711 Fax: 6585 2502**

PUBLICITY:

**Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564**

COMMITTEE

**Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope
Phone/Fax: 6585 1542**

*Entry forms for Service Excellence Awards
are available from Hastings Gazette office and
announced at A.G.M. November 5th 1998.*

**Christmas Party Bago Winery
December 2nd 1998**

**Wear your favourite T-Shirt, fun, food, refreshments
prizes**

Bring your partner or friend.

*******SUPPORT WILDLIFE - THROW A PARTY*******

A WEEKLY CHECKLIST FOR COMMON PROBLEMS

- Poor maintenance and uncleanliness including dirty windows, cobwebs and dust on counters.
- Cluttered signs which create a poor impression for a business and create confusion that results in a loss of sales.
- Cluttered shops with racks that defy customers to enter and layouts that give no guidance as to where the customer is expected to go within the store.
- Poor displays which do not use variations in height, size and placement to create interest and which are frequently unchanged for weeks or months on end.
- Poor lighting which does not lend an overall atmosphere let alone highlight key display areas.
- Poor customer service with staff inattentive to their needs or lacking in product knowledge or motivation.
- Merchandise being sold on price without providing customers with reasons to buy and with no reference to features and benefits and, of course, the merchandise frequently is not what the customer wants.

IDEAS TO MAKE YOUR BUSINESS THRIVE

Creating change and putting excitement and fun into your business for your customers are key elements for success - especially in retail business. People like to be recognised and treated as individuals and valued as customers. They like personal and friendly service and they appreciate being known by name.

The importance of friendly service cannot be over estimated. Recent research in Perth showed that 56% of people interviewed in a survey claimed they bought merchandise from a particular store because of the enthusiasm of the sales person. A further 15% bought because of the product knowledge of the sales person.

Many business have picked up on the idea of providing a toy box or work table to occupy children and allow them to gain the full attention of their parents. This small idea is invaluable where consideration is needed from a customer on big ticket items. The Tandy electronics chain builds sales by capturing the name, address and product purchase of all its customers simply by issuing them with a receipt on whatever they buy from a battery to a computer.

The information is then used for marketing.

IN ANY BUSINESS CENTRE THERE WILL BE PEOPLE WHO WILL BE INNOVATORS AND LEADERS AND THEIR SUCCESS AND EXAMPLE WILL BE TAKEN UP BY OTHERS

HASTINGS VALLEY EXPO 1998
October 31st & November 1st



Tailoring banking to your needs

Garden
Port Central
September 6th
Port Central
Car Park
Phone Beth
6583 4412



DAVID HOWE
(02) 6586 4664

218 High Street, Wauchope 2446
NSW AUSTRALIA

CUSTOM MADE
BUSINESS SIGNS



POST



Better service by all accounts.



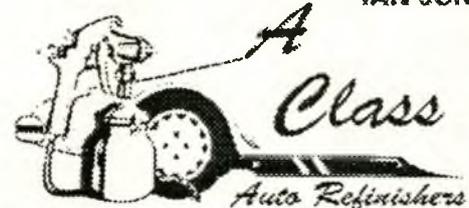
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Big Country Safaris

Pty. Ltd

Cliff Warburton

(065) 85 6234

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WAUCHOPE, N.S.W. 2446

TELEPHONE:
(065) 85 1843

WAUCHOPE CHAMBER OF COMMERCE

MEMBERS AS AT 24-7-98

3D Signs	David & Beverly Howe	218 High Street	Wauchope
Aloha Furniture	Allan (Jacko) Jackson	High Street	Wauchope
ANZ Bank	Graham Gillard	High Street	Wauchope
Aunty Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave.	Wauchope
Australia Post	Louise Hudson	High Street	Wauchope
Barry Clark Constructions	Barry Clark	45 Waughn Street	Wauchope
Bennetts Steel	Peta Simmons/Gordon Bennett	Industry Street	Wauchope
Bills Auto Spares	Denise & Bill Poole	64 Cameron Street	Wauchope
Boral Timber	Ian Conley	420 Herons Creek Road	Herons Creek
Broken Bago Winery	James Mobbs	P.O. Box 107	Wauchope
Cassegrain Winery	John Cassegrain	764 Fernbank Creek Road	Port Macquarie
Chris Gill Signs	Chris & Tanya Gill	Thatcher Street	Wauchope
Coulon, Peter	Peter Coulon	P.O. Box 99	Wauchope
Computer Accounting Doctor	John Mark Stoker	P.O. Box 515	Wauchope
Country Coast Real Estate	Allan Morgan-Monk	14 High Street	Wauchope
Customline Joinery	Ian Chegwiddden	222 High Street	Wauchope
Daily Express	John Betts	P.O. Box 56	Wauchope
Doherty Fuel Supplies	Bruce & Ellen	P.O. Box 77	Wauchope
Drs Davar & Heagney Dentist		51 Hastings Street	Wauchope
Expressway Spares	Patrick Cassegrain	Private Bag 7	Wauchope
Forest Grange Mountain Retreat	Bill Calcutt	223 Toms Creek Road	Ellenborough
Geoff McNeil Home Design	Geoff McNeil	14 Clairville Ave	Wauchope
Grahams Menswear	Ann Stanton	High Street	Wauchope
Griffith Traders	Max Griffith	P.O. Box 149	Wauchope
Hair & Flower Affair	Julie Muller	41 High Street	Wauchope
Hastings Cooperative	John Bishton	P.O. Box 354	Wauchope
Hastings Gazette	Lyn Boutlis	47 Hastings Street	Wauchope
Hastings Kitchen Company	Kevin Houghson	202 High Street	Wauchope
Hastings Leadlight Elegance	Kerry Spollen	142 High Street	Wauchope
Holiday Coast Credit Union		Commerce Street	Wauchope
Jim Branson Floor Coverings	Jim & Gail	10 High Street	Wauchope
Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	Wauchope
Lindsay, Dorothy	Dorothy Lindsay	155 Cameron Street	Wauchope
M & S Offset Pty Ltd	Merv Morley	36 High Street	Wauchope
McQuire Solicitor	Terry McQuire	Hastings Street	Wauchope
Monkley	Raelene	Mahogany Way	Wauchope
More Than A Bookshop	Bill Howel	Cameron Street	Wauchope
Muddles Farm Supplies	Peter Muddle	P.O. Box 68	Wauchope
National Bank	Steve Long	High Street	Wauchope
North Coast Fire Systems	Gary Gilbert	18 Mahogany Way	Wauchope
Northcorp Accountants	Terry Flanigan	High Street	Wauchope
Parsons Bus Service		Wade Street	Wauchope
PJ'S Discount Tyre Service	Peter Healy	P.O. Box 234	Wauchope
Potts Davis Duncombe Accountant	Peter Murphy	5A/7 High Street	Wauchope
R & M Dark	Rod & Margaret	Carrington Street	Wauchope
Schuberts Home Appliances	John Schubert	53 Hastings Street	Wauchope
Secombe's Amcal Chemist	Heather Secombe	18 High Street	Wauchope
Shute Hill	Ann Hill, John Shute	5690 Oxley Highway	Ellenborough
Thompson's Building Centre	John Winchester	P.O. Box 432	Wauchope
Timbertown Child Care Centre	Gayle & Trevor Kee	215 High Street	Wauchope
Timbertown Computers	Harry Klose	94 High Street	Wauchope
Timbertown Country	Louise Jamieson	P.O. Box 241	Wauchope
Timbertown Videos	Chris Madden	Cameron Street	Wauchope
Top Video	Sherral Carney	111 High Street	Wauchope
Water Bus Co	Pauline Jamieson	P.O. Box 269	Wauchope
Wauchope Auto Electrics	David Cane	97 High Street	Wauchope
Wauchope Gold Print	Rob & Lyn Drew	196 High Street	Wauchope
Wauchope Plumbing	Andy Neal	42 Cameron Street	Wauchope
Wauchope Radio Taxi Cabs		P.O. Box 317	Wauchope
Wauchope RSL Club Ltd	Bill Starrenberge	P.O. Box 57	Wauchope
Wauchope Stock & Estate Agents	John O'Brien	High Street	Wauchope
Worth, Dallas	Dallas Worth	7 Botanic Drive	Lakewood Village

Wauchope Chamber of Commerce and Industry

Minutes of Meeting

Held at the Senior Citizen's Hall, Wauchope

On Wednesday 5th August 1998

MEETING OPENED: 7.35pm

WELCOME: Rob Drew introduced Dorothy Lindsay.

PRESENT: John Betts, Anne Betts, Julie Muller, Dorothy Lindsay, Graham Gillard, Bill Calcutt, Raelene Monkley, Chris Madden, Rob Drew, Ann Pereira, Gary Gilbert, Robert Hinkson, Kerry Spollen, John Bishton, Peta Simmons, Geoff McNeil.

APOLOGIES: Chris Gill, Ian Conley, Mark Stoker, Denise Poole.

Motion 1: That apologies be accepted

Moved: Garry Gilbert

Seconded: Raelene Monkley.

MINUTES FROM PREVIOUS MEETING AND BUSINESS ARISING:

No skate boarding signs will be erected in C.B.D.

Expo site bookings progressing well.

Kew Visitor Information Centre – R.T.A. will be constructing deviation – when is unknown.

With the approach of the year 2000 Olympic Games it is very important, for the Hastings area and Australia's Holiday Coast to have significant visual presence for our Tourism Industry on the Pacific Highway.

Follow up the issue of 'Outdoors Show' on same weekend as 'Hastings Valley Expo '98'.

Motion 2: That Minutes and Business Arising from previous meeting be adopted.

Moved: Raelene Monkley

Seconded: John Betts

REPORTS:

- **Financial:** as tabled by Graham Gillard.

Motion 3: That Financial Report be accepted as Tabled.

Moved: Garry Gilbert.

Seconded: John Betts.

- **Tourism:** Bill Calcutt Chambers Port Tourism representative. Rural tourism now recognised as a major industry.

- **Heartland:** Julie Muller - Annual Community Economic Development Conference – Lithgow Sept. 13th –15th 1998. Two have been invited to participate in a Showcase entitled – 'Reports from Practitioners'.

I intend to invite open discussion regards solutions to negativity by business operators particularly retailers to "Growing their Business", which is very evident in the small business community everywhere. I would be ecstatic if a small business proprietor would tell me why they do not wish to increase trade and put more feet through the door and \$'s in the till in an ongoing manner!

Have requested Neil Porter address the problems of unattractive properties in Commerce Street and provide conclusion of soil listing on Commercial site, corner of High Street and Blackbutt Road.

“Win in Wauchope” promotion is happening. Business Benefit Rate waiting report from John Hollis Hastings Council.

New Years Eve Community – Celebration river foreshore.

Arts Council granted funding to develop story for a specific mural in our town.

- **Economic:** Australia Roof Tile Company relocating to Commerce Street. Vickers Fudge, Beechwood Fabrications surging ahead. Kymac Sheds and Garages establishing their headquarters in Wauchope. Several new Rural Tourism establishments in pipeline.

Motion 4: That all reports be accepted.

Moved: Peta Simmons

Seconded: Ann Pereira.

CORRESPONDENCE: Department of Fair Trading, Bruce Jeffery, Andrew Refshauge, Victor Carey, Greg O'Rourke, Rob Oakshott, Hastings Council, Ian Sparks, Regional Forest Agreement, Port Chamber, NSW Arts Council, Twyford Consultancy, Wauchope District Interagency, State Chamber.

Motion 5: That correspondence be accepted.

Moved: Peta Simmons.

Seconded: Graham Gillard.

GENERAL BUSINESS:

Motion 6: That letter of support in principal of “Women of the Land Gathering 1999” written to Kim Freeman W.2.NC.

Moved: Raelene Monkley.

Seconded: Peta Simmons.

Motion 7: That a letter of support in principal of the establishment of a multi purpose centre in Wauchope be written to Kim Freeman W.2.NC.

Moved: Peta Simmons.

Seconded: Raelene Monkley.

Motion 8: That Chamber does not participate in Tourism Video this year.

Moved: Chris Madden.

Seconded: Raelene Monkley.

Timbertown Heritage Galley reopens August 22nd.

Lions Club intent to stage music event, 2 reps from Chamber Julie Muller, Peta Simmons.

Service Excellence awards applications available from Gazette and Julie Muller.

Motion 9: Letter to Mark Vaile re up grading of Oxley Highway at Spencers cutting and Rawdon Island intersection.

Moved: Raelene Monkley.

Seconded: Bill Calcutt.

Peta Simmons is now Director of Hastings Business Enterprise Centre please pass on ideas to lift profile.

MEETING CLOSED: 9.11pm

NEXT MEETING: Wednesday 2nd September 1998.

LSVF-Wauchope
Chamber
Commerce-22



Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 12

NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING

DECEMBER 1998

Wednesday 3rd February 1999

At 7.30pm in the Senior Citizen's Hall (Next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.



DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

HASTINGS LIBRARY
WAUCHOPE BRANCH

It's My Turn

As the compiler of Chamber Chatter, now 12 months old. I am claiming the whole Newsletter as mine!!!

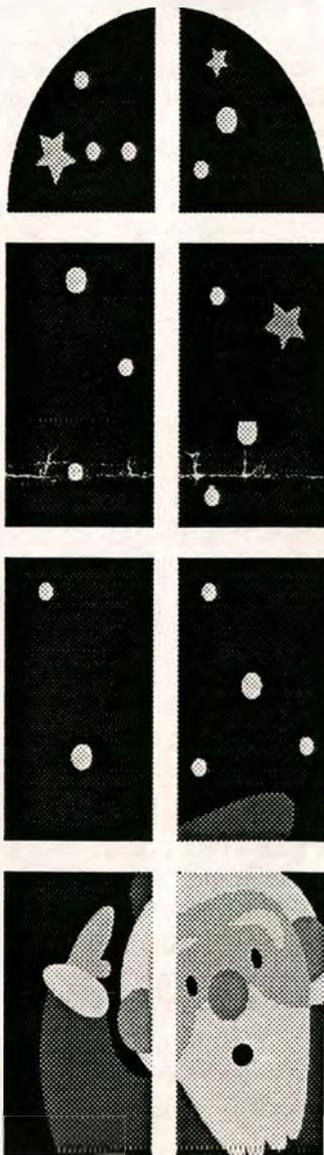
Thank you to everyone who supported me in what ever way - too many to list which has seen the Wauchope Chamber of Commerce and Industry and Heartland Program move forward which will enhance the life style of our magnificent community.

A great night, the Chamber A.G.M. congratulations to winners of awards and what a plus to have Gary O'Callaghan and wife Dorothy present and Gary accepting to be patron of the Chamber.

Those who attended our Christmas Bash (which is exactly what it was) at Bago Winery will agree we had a very funny night which was shared with Camden Haven Chamber. (Finally we get together) we look forward to enjoying their company on a Social level in 1999.

Congratulations to all who received awards at our Christmas Bash, you all really deserved recognition. Graham Gillard, Denise Poole, Pauline and John Winchester, Rob Drew, Dorothy Lindsay, Peter Winter, Mike Crieghton, Pauline Bryant and to the winners of the "Ugliest T-shirt" competition. Ann Betts it was sheer dishonesty which gave you the advantage over all other entrants.

Thank you Jim and Kay Mobbs and Parsons Bus Service, Merry Christmas and a prosperous and healthy New Year for your business and family.



Wauchope Chamber of Commerce VF 23

NEW YEARS EVE COMMUNITY CELEBRATION

To finance the fireworks display at our celebration New Years Eve, Wauchope Showground, most businesses have "Guessing Competition" books, which Carolyn Daniels delivered and explained details -

Sponsored by **BARTER CARD**

- 1st Prize:** **2 PERSONS RED CENTRE RESORT, Ayres Rock**
6 nights - Air Fares - Breakfast & Dinner. Valued at approx. \$2200.
Must be taken January/March 1999.
- 2nd Prize:** **3 NIGHTS - FAMILY OF FOUR - The Cumberland Motor Inn.**
Cessnock, Hunter Valley. Breakfast & Dinner. Valued at approx. \$600.
- Other Prizes:** **\$250 Gift Voucher** More Than A Bookshop
\$250 Gift Voucher Timbertown Motors
\$250 Gift Voucher Bago Vineyards
No. 4 Tour - Water Bus Port Macquarie - 2 Adults & 2 Children

\$5.00 PER TICKET

Drawn New Year's Eve at Showground approximately 9pm

Ticket butts and money will be collected December 29th or leave at Hair & Flower Affair.
Winners do not have to be present at draw to collect prizes.

This celebration is the beginning of the "Count Down" to the start of the new Millennium, the Year 2000, Wauchope's community and family reunion.

We are planning a community - family reunion and surprises Big time for December 31st 1999 to welcome the new Millennium and the "bringing together" of our already united community. Recognising and celebrating the "Spirit of Wauchope" a community that rises above all that is thrown in its direction.

PLEASE Purchase a ticket, sell a ticket to your Partner, Family, Friends, Customers.
Our Community needs your support.....see attached flyer.

The Chamber of Commerce and Industry also needs your support as a financial member - see attached nomination form, if you did not receive a Chamber of Commerce and Industry membership package then contact me -

Julie Muller
Phone/fax 6585 3168
P.O. Box 270 Wauchope 2446

and I will ensure you receive a package immediately.

Expressions of interest are now being accepted to organise the Chambers A.G.M. and Christmas Party 1999 - The two fat ladies are exhausted.

Cheers Julie Muller

COMMITTEE OF MANAGEMENT 1998-99

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope Phone/Fax: 6585 1542

Jim (Skip) Branson: Branson Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677



NOMINATION FOR MEMBERSHIP
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.

(Incorporated under the Association Incorporation Act 1984)
P.O. Box 170 WAUCHOPE NSW 2446

.....
(full names of member nominee/s)

.....
(name of business)

.....
(preferred business address)

Business telephone

Fax

E-mail address

.....
(description of business)

.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)

I hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from this date at the following level:

Business Member \$60.00
Private Member \$30.00

Signature of Nominee: Date:/...../.....

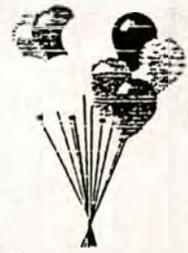
RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:

The amount of: \$ being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated.
(Business Membership \$60.00 - Citizen Membership \$30.00)

Signature: Date: Amount:



The
"Countdown Begins"

NEW YEARS EVE
SPECTACULAR

Wauchope Show Ground

December 31st 1998

Gates Open 5.00pm - Shows Start 6.00pm

FEATURING

The

Junior Disco

THE

Lindsay "Mid Coast Extremes"

GOOD

Butler

OL' BOYS

Band

Featuring:

BARTER CARD

PLUS

SHAZA

YODACOMA

LEIGH

FIREWORKS SPECTACULAR

CONSPIRATOR "X"

SHED 27

Food and Drink Stalls

DISILLUSION

Amusement Rides

AND

Lucky Door Prize
plus more

GROUCH MOUTH

Admission \$5-00

Child (up to 12yrs) \$3-00

Wauchope Chamber of Commerce

Al's Fruit Shop	Sandra & Allan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504 fax 6585 3580
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571 fax 6582 5855
Customline Joinery	Ian Chegwiddden	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Grahams Meusland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Lisa Intemann (Councilor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355 fax 6585 2564
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Raine & Horne	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097 fax 6586 1489
Stoner Andrew	Andrew Stoner	King Creek	
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989 fax 6585 3789
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411 fax 6586 4391
Webmaker/			
Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

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Chamber of

Commerce - 23

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Sue O'Brien

Beryl Walters

Ross Lindsey

Date 4th November 2000

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Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 4 - APRIL 1998

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P O Box 270, Wauchope, 2446. Your business card will be printed in our newsletter each month until November 1998.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost. Photocopying is being provided by ANZ BANK Wauchope - THANKYOU.

PRESIDENTS MESSAGE

A warm welcome to you again!

I do hope trading has been going well this month and continues to pick up. I would firstly, like to take this opportunity to thank everyone who wished me well in my recent stint in Wauchope Hospital. On the subject of our hospital here in Wauchope, I can say the nursing and medical staff were fantastic. I was absolutely amazed to hear that there are cut backs happening and a down grading of facilities is certainly a strong possibility. This was attempted once before when the Government of the day tried to close our hospital. Had there not been massive support against this, it could have become a reality! We again must make sure we remain alert to this possibility and start taking steps to ensure nothing other than the reverse happens to our

Hospital and its extremely dedicated staff. This will be discussed at our next Chamber meeting on the 6 May.

Getting Timbertown opened again long term is still very much a priority for us. With expressions of interest being sought from around the country the first of probably many working party meetings will have, hopefully, been held by the time you read this report. The Chamber is making strong recommendation that we have three representatives on that committee so as to represent the

Cont. on page 5

Dear Fellow Business Owner/ Reader,

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By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.



Wauchope Chamber of
Commerce
HASTINGS LIBRARY
WAUCHOPE BRANCH
VF 25

PROFESSIONAL DEVELOPMENT



Workshop

Contact Julie Muller on 6585 3168 if you are interested in attending the workshop on

- **“HUMAN RESOURCE MANAGEMENT”**.
- Get the best from your staff and understand the principles of **“PEOPLE MANAGEMENT”**.
- **OCCUPATIONAL HEALTH AND SAFETY** - module to help business people minimise their risk and provide a safe working environment for both staff and customers.

June 15 - 6pm at the Wauchope Country Club.
Total cost is \$35 for both workshops on the one night



Yes: I would like to attend

Name.....

Address.....

Ph:..... Fax:.....

FAX TO: 65850433 or POST TO: P O Box 270, WAUCHOPE

INFO

Dealing With complaints - the making of your business?

Research has shown that customer complaints and how you deal with them can have a significant effect on your business.

For instance, for every customer who complains:

- **26 others would tell you that they're dissatisfied.**
- **As many as 19 of those won't come back**
- **Most of them will tell nine or 10 others**
- **At least 3 people will tell more than 20 people.**

However, for every dissatisfied customer whose complaint was handled well:

- **95% will become loyal customers**
- **Each of these will recommend you to five others.**

So accepting that even the best organisations in the world receive some complaints from customers, how do you set about turning them into marketing opportunities?

- **When a customer does complain, be sure to act on it promptly. That will prevent it**

from developing into something more major.

- **Address the customer by name.**
- **Using slightly different words, repeat the complaint back to the customer so that you can be sure you have understood the nature of the problem.**
- **Remain composed rather than becoming defensive.**
- **Don't take criticism personally, but do apologise to the**

customer even if the problem is not your fault.

- **Avoid trying to "pass the buck" by blaming other members of staff.**
- **Try to leave the customer feeling positive about your organisation by making them a special offer or giving a small gift.**

Sources: My Business, August 1996; My Business, April 1996.

If your business has only been established in the last 6 months and you wish your business and contact name, address, phone/fax number included in our business data base please fax your details to 6585 0433 or post to Post Office Box 270, Wauchope 2446.

STATEMENT OF OBJECTIVES

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With the object of assisting and promoting the growth and development of a network system and infrastructure that will maximise the quality and productivity of the members for the betterment of Wauchope and surrounding areas.

Not to reflection the past but move forward.

To keep open lines of communication and work with Hastings Council, State and Federal Government departments, Port Macquarie and Camden Haven Chambers of Commerce

Next meeting: Wauchope Chamber of Commerce and Industry, 7.30pm,
Wednesday 6th May 1998-

Venue:

SENIOR CITIZENS HALL

- next to the library which is air conditioned and has all up to date facilities. We cordially invite you to stay for refreshments after the meeting.



A man returned to his parked car to find the headlights broken and damage to the front end. Stuck under the windscreen wiper he found a note which read:

"Hey man! I just backed into your car. The folks that saw the accident are nodding in approval because they think I am writing down my name and other particulars, but I ain't."

Committee of Management 1997-8

President: *Rob Drew, Wauchope Gold Print, 196 High Street, Wauchope Ph: 65 853989, Fax: 65 853789.*

1st Vice President: *Ian Connelly, Boral, Pacific Highway, Herons Creek Ph: 6585 7188*

2nd Vice President: *Chris Madden, Timbertown Videos, 38 Cameron Street, Wauchope Ph: 65 852611*

Secretary: *Julie Muller, Hair & Flower Affair, 41 High Street, Wauchope Ph: 65 853168, ph/Fax: 65 850433*

Treasurer: *Graham Gillard, ANZ Bank, 43 High Street, Wauchope Ph 65 853711, Fax: 65 852502.*

Publicity: *Raelene Monkley, Hastings Gazette, 47 High Street, Wauchope 2446 Ph: 65 852355, Fax: 65 852564.*

Committee: *Denise Poole, Bills Auto Spares, 64 Cameron Street, Wauchope Ph/Fax: 65 851542*

Thank you

*Reprint of letter sent to the Chamber of Commerce
From the Wauchope Junior Netball Club Fundraising
Committee*

We would like to sincerely thank the Business Houses of Wauchope for showing such generosity toward our recent fundraising venture (Mother's Day Raffle). We realise that there are other sporting clubs who organise similar activities throughout the year so we fell fortunate to have received such a wonderful response in spite of this. Our goal is to raise enough money to erect a sealed court for our local netball players to use, because of your help, that project has moved close to fruition.

Thank you again for your contributions.

Yours in appreciation.

*Rhonda Miller, Sue Hollis,
Jacqui McIntyre & Densie Rogers
Wauchope Junior Netball Club
Fundraising Committee.*

else in the community, I was saddened on hearing about the robbery that took place on the Sunday night after the Show. Not only did these mongrels rob the Show Society of their takings but have robbed our entire community of funds that are put back into worthwhile projects in our area. I do hope if the thieves have any conscience at all, they will realise how much effect this will have on our entire community and that the money will be recovered.

Finally, on a happier note, I would like to welcome a couple of new businesses: 1. M & J Mobile Windscreens and 2. Crawford Conveyors. I hope that they do well here in God's Own Country. Until next month
Happy and profitable trading

Rob Drew.

Cont. from page 1

business community with some strength and unity.

The Wauchope Show has come and gone for the 88th time and again has shown growth where most other country shows are showing decline. A good time was had by all. Congratulations to the Show Society for the many hours of voluntary help that goes into making a successful show. Along with everyone

CHAMBER MEMBERS

as at 19.4.98

✗ 3D Signs	David & Beverly Howe	218 High Street	WAUCHOPE
Aloha Furniture	Allan (Jacko) Jackson	High Street	WAUCHOPE
ANZ Bank	Graham Gillard	High Street	WAUCHOPE
✗ Aunty Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave	WAUCHOPE
Australia Post	Louise Hudson	High Street	WAUCHOPE
✗ Barry Clark Constructions	Barry Clark	45 Waugh Street	WAUCHOPE
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✗ Boral Timber	Ian Conley	420 Herons Creek Rd	HERONS CREEK
Broken Bago Winery	James Mobbs	P O Box 107	WAUCHOPE
✗ Cassegrain Winery	John Cassegrain	764 Fernbank Creed Road	PORT MACQUARIE
✗ Chris Gill Signs	Chris & Tanya Gill	Thatcher St	WAUCHOPE
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✗ Worth, Dallas	Dallas Worth	7 Botanic drive	LAKEWOOD VILLA

LSVF - Wauchope
 Chamber of
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Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 5 - MAY 1998

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P O Box 270, Wauchope, 2446. Your business card will be printed in our newsletter each month until November 1998.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost. Photocopying is being provided by ANZ BANK Wauchope - THANKYOU.

PRESIDENTS MESSAGE

A warm welcome to you again!

Welcome again to another monthly Chamber Newsletter. Firstly, I would like to congratulate VICKERS FUDGE and HASTINGS COOP for being selected as the best in their respective categories and to REX and CAROLINE FOWLER (dairy farmers at Brombin) for a special commendation in the recent Holiday Coast Regional Development Business Excellence Awards, held at Coffs Harbour on Saturday, 16th May. In all there were 10 categories and the majority of the awards coming to Wauchope and Hastings district. What a fantastic achievement!

I would also like to welcome a couple of new businesses to our town. Firstly, TIMBERTOWN CHILD CARE CENTRE at 215 High Street and secondly, HASTINGS LEADLIGHT ELEGANCE at 114 High Street and finally,

KYMAC INDUSTRIES - shed and garage manufacturers. Temporarily located in Sheathers Machinery Building at 87 High Street.

On top of these, there are a couple of other businesses looking at Wauchope at the moment. The Chamber is excited about these happenings at Wauchope - with recognition in the quality of business and the fact businesses are wanting to come to Wauchope to either relocate or start up. Could I please ask you to support these businesses and for that matter, all our businesses here in Wauchope.

Chamber's June meeting is shaping up to be a very informative one. Lance Wilson a member of the organising committee for the **RUSTY IRON RALLY**, being held again in Wauchope this year, at the Showground

Cont. on page 5

Dear Fellow Business Owner/ Reader,

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Membership of the Wauchope Chamber of Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

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Wauchope Chamber of Commerce 26
VF 86

PROFESSIONAL DEVELOPMENT



Workshop

Contact Julie Muller on 6585 3168 if you are interested in attending the workshop on

- "HUMAN RESOURCE MANAGEMENT".
- Get the best from your staff and understand the principles of "PEOPLE MANAGEMENT".
- OCCUPATIONAL HEALTH AND SAFETY - module to help business people minimise their risk and provide a safe working environment for both staff and customers.

June 15 - 6pm at the Wauchope Country Club. Total cost is \$35 for both workshops on the one night



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Yes: I would like to attend

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Fax: (02) 6585 2239

INFO

The Intricacies of Annual Leave

You need to understand the legislation affecting Annual Leave in order to be fair to your employees and yourself.

- Workers are entitled to 4 weeks' leave only when they have completed a year of service, and then a further four weeks at the end of each subsequent year.
- If you give your employees paid leave in advance - 2 weeks after 6 months service, for example- Annual Leave Loading is not payable until the end of the first year of employment.
- If you close your premises down each year for two, three or four weeks you need to:
 - give a months' notice to employees
 - let a new employee know on hiring if the close down will happen within a month of their starting work with you.
 - pay any annual leave accrued at the time of the close down but without Annual Leave Loading.
- If you pay annual leave in advance and your employee

If your business has only been established in the last 6 months and you wish your business and contact name, address, phone/fax number included in our business data base please fax your details to 6585 0433 or post to Post Office Box 270, Wauchope 2446.



Better service by all accounts.

 **LetterPOST**

leaves the company before accruing enough to cover the amount forwarded, you can deduct this amount from wages owing.

- The Act requires that Annual leave be taken in one or two periods. If you and your employee agree, it could be three or four, but single days are not officially included.
- Annual leave Loading is not generally payable pro rata on termination. (Check the award).
- Annual leave should be given - and taken - within six months of the date it falls due. Some employers are allowing employees to be paid for their leave while they carry on working. This can be very expensive as an absence of annual leave could be a major cause of fatigue, leading to stress related accidents and injury.

Source: Information provided by the State Chamber of Commerce (New South Wales)

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- next to the library which is air conditioned and has all up to date facilities. We cordially invite you to stay for refreshments after the meeting.



Ancient Recipe for Happiness

Something to Do

Someone to Love

And Something to Hope for.

Committee of Management 1997-8

President: *Rob Drew, Wauchope Gold Print, 196 High Street, Wauchope Ph: 65 853989, Fax: 65 853789.*

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POST

Presidents message
From og

on the 5th & 6th of September. Lance will give an update on what will be happening (there will be world first exhibition at this years event.) and will be asking for assistance and support from the community.

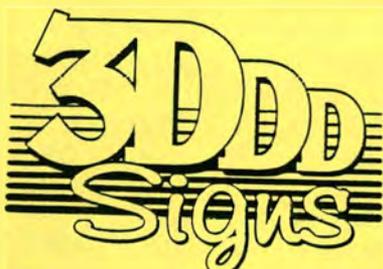
AN EXPECTED CROWD OF APPROXIMATELY 5000 FROM ALL OVER AUSTRALIA WILL BE IN OUR TOWN OVER THAT WEEKEND! Please support this event in anyway you can. As well, directors of various sections of Council will be coming along to discuss our Plan of Management Submission for the next 12 months. Please put this date aside Wednesday 3rd June 7.30 pm at the Senior Citizens Hall - next to the new library in High Street.

Until next month.
Happy and profitable trading-

Rob Drew

Information Kits explaining following issues are available from Julie Muller Ph: 6585 3168, Fax: 6585 0433:

- ◆ Dress requirements in the Workplace
- ◆ Golden rules of dismissal
- ◆ Termination due to illness or injury
- ◆ Severance Pay
- ◆ Termination workers Compensation
- ◆ Remuneration
- ◆ Casual/Part Time
- ◆ Maternity leave
- ◆ Redundancy



DAVID HOWE
(02) 6586 4664

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**CUSTOM MADE
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Heartland Program

has been successful in gaining funding from Museums

Australia to enable a conservation survey to be conducted by a consultant on the Wauchope Historical Museum. July 17,18,19. This will enable the needs of the volunteers and the museum to be identified, documented and acted upon. The organising of the 3rd Arts Festival, "Bago Festival - Sea of Change" is well underway if you as an individual or your group wish to participate in any way please contact John on 6585 1488, Krissa Wilkinson on 6585 4733 or Julie on 6585 3168.

Dates to remember:

- # **Sept 15 & 16:** Rusty Iron Rally, Wauchope Show Ground .
- # **Oct 31, Nov 1:** Wauchope Fire Brigade: 50th Anniversary Bain Park, RSL Club, Fire Station.

I am always available and will endeavour to help or answer questions or suggest where you can source information regarding just about any issue - Julie Muller.



Rob & Lyn Drew
196 High St.,
Wauchope 2446

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6585 3989
Fax (02) 6585 3789

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Worth, Dallas	Dallas Worth	7 Botanic drive	LAKEWOOD VILLA

A SEMINAR THAT IS A MUST FOR EVERY BUSINESS

AN IMPORTANT DATE FOR YOUR CALENDAR...

MONDAY 15th JUNE 6.00 p.m. - 9.00 p.m.
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HUMAN RESOURCE MANAGEMENT Plus OCCUPATIONAL HEALTH & SAFETY ISSUES

Seminar contents includes:

- # Federal & State Laws
- # Harassment Laws
- # Stress in the Workplace
- # Discipline / Dismissal Practices
- # Importance of Induction Programs
- # NSW OH & S Act and Workcover Legislation
- # Employer & Employee Responsibilities

COST: \$35.00 per person



FAX REGISTRATION BY FRIDAY 12 June

TO : (02) 6585 0433 Phone: 6585 3168

BUSINESS NAME:.....

Contact name:.....

Address:.....

Phone:.....

Fax:.....

NAMES OF PEOPLE ATTENDING "HUMAN RESOURCE MANAGEMENT plus
OCCUPATIONAL HEALTH & SAFETY" SEMINAR (June 15)

.....
.....

LSVF - Wauchope
Chamber of
Commerce - 26



Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 7 - JULY 1998

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P O Box 270, Wauchope, 2446. Your business card will be printed in our newsletter each month until November 1998.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost. Photocopying is being provided by ANZ BANK Wauchope - THANKYOU.

PRESIDENTS MESSAGE

A warm welcome to you again!

Welcome again to another monthly Chamber Chatter. I would like to welcome "Colonial Bakehouse" to the business community and we wish you every success in your business venture.

Health and education facilities are very important to the economic and social stability of our community. We, as a Chamber, are forever mindful that our wonderful Wauchope Hospital is not downgraded. This is achieved by continuous correspondence to our local member, Bruce Jeffery, who distributes such correspondence to the relevant people. Julie Muller, as Chamber's representative attended the "First Regional Capital Forum" on July 23rd 1998. The objectives of the forum were to identify if there is an opportunity to redirect the enormous pool of compulsory

superannuation money paid by employers into a regional based institution which would then be made available to grow our regional economy. It was decided to form a working party to advance this interesting idea further.

August 29 and September 5, are the dates for the FREE COURSES: Workplace Trainer Category 1 and Workplace Assessor Professional Training. If you wish to INCREASE YOUR Productivity & Efficiency and Effectiveness & Opportunities take advantage of these workshops which are fully subsidised by Mid RDO! who are working with small business to achieve their potential. To register or receive further information, please contact me on 6585 3989 or Julie Muller on 6585 3168 or Gerry or Melissa on 6659 4700. (See form in newsletter, p3) Until next month, (DON'T MISS THIS TRAINING) Happy and profitable trading,

Rob Drew

Dear Fellow Business Owner/ Reader,

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Membership of the Wauchope Chamber of Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.



HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber
of Commerce

VF ~~208~~

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HEARTLAND HAPPENINGS

Our town will be alive with exciting events in the spring.

Rusty Iron Rally - Sept 5 & 6 at the Wauchope Showground.

Bago Festival Sept 19 at Bain Park coinciding with the launch of the Emerald Heartland Tourism Network.

Hastings Valley Expo on Oct 31 and Nov 1 at the Wauchope Showground.

50th Anniversary of the Wauchope Fire Brigade on Nov 6.

WIN IN WAUCHOPE promotion for all businesses - put feet through your door and \$\$\$'s in the till. It commences Sept 1, through to December. major celebration in CBD to draw winner in Christmas week.

Meeting of all interest people - August 3, downstairs at the Wauchope Country Club. Our economic base will only survive if we work together, have a say and act. Looking to the future to Build Better Business.

Julie Muller

STATEMENT OF OBJECTIVES

- ◆ To achieve a representative of each and every Profession, Business, Industry and Community based organisation in Wauchope and surrounding areas.
- ◆ With the object of assisting and promoting the growth and development of a network system and infrastructure that will maximise the quality and productivity of the members for the betterment of Wauchope and surrounding areas.
- ◆ Not to reflect on the past but move forward.
- ◆ To keep open lines of communication and work with Hastings Council, State and Federal Government departments, Port Macquarie and Camden Haven Chambers of Commerce

Committee of Management 1997-8

President: Rob Drew, Wauchope Gold Print, 196 High Street, Wauchope Ph: 65 853989, Fax: 65 853789.

1st Vice President: Ian Connelly, Boral, Pacific Highway, Herons Creek Ph: 6585 7188

2nd Vice President: Chris Madden, Timbertown Videos, 38 Cameron Street, Wauchope Ph: 65 852611

Secretary: Julie Muller, Hair & Flower Affair, 41 High Street, Wauchope Ph: 65 853168, ph/Fax: 65 850433

Treasurer: Graham Gillard, ANZ Bank, 43 High Street, Wauchope Ph 65 853711, Fax: 65 852502.

Publicity: Raelene Monkley, Hastings Gazette, 47 High Street, Wauchope 2446 Ph: 65 852355, Fax: 65 852564.

Committee: Denise Poole, Bills Auto Spares, 64 Cameron Street, Wauchope Ph/Fax: 65 851542

 * September 6 is the *
 * Garden Expo in *
 * Port Central Car *
 * Park *

FREE WORKSHOP

1. Workplace Assessor 2. Workplace Training 3. Occupational Health and Safety 4. Human Resource Management

Hours total - 35

Tick which workshop is of interest

1 2 3 4

Name _____

Address _____

Phone _____ Fax _____

(Fax or phone Julie Muller 6585 0433

Post to P O Box 270, Wauchope 2446)



Next meeting: Wauchope Chamber of
 Commerce and Industry, 7.30pm, Wednesday
 August 5 1998- Venue:

SENIOR CITIZENS HALL

- next to the library which is air conditioned and has all up to date facilities. We cordially invite you to stay for refreshments after the meeting. All are welcome.

MEMBERS OF WAUCHOPE CHAMBER OF COMMERCE - as at 24/7/98

3D Signs	David & Beverly Howe	218 High Street	WAUCHOPE
Aloha Furniture	Allan (Jacko) Jackson	High Street	WAUCHOPE
ANZ Bank	Graham Gillard	High Street	WAUCHOPE
Aunt Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave	WAUCHOPE
Australia Post	Louise Hudson	High Street	WAUCHOPE
Barry Clark Constructions	Barry Clark	45 Waugh Street	WAUCHOPE
Bennetts Steel	Peta Simmons/ Gordon Bennett	Industry Street	WAUCHOPE
Bills Auto Spares	Denise & Bill Poole	64 Cameron Street	WAUCHOPE
Boral Timber	Ian Conley	420 Herons Creek Rd	HERONS CREEK
Broken Bago Winery	James Mobbs	P O Box 107	WAUCHOPE
Cassegrain Winery	John Cassegrain	764 Fernbank Creed Road	PORT MACQUARIE
Chris Gill Signs	Chris & Tanya Gill	Thatcher St	WAUCHOPE
Peter Coulon	Peter Coulon	P O Box 99	WAUCHOPE
Computer Accounting Doctor	John Mark Stoker	P O Box 515	WAUCHOPE
Country Coast Real Estate	Allan Morgan-Monk	14 High Street	WAUCHOPE
Customline Joinery	Ian Chegwiddden	222 High Street	WAUCHOPE
Daily Express	John Betts	Post Office Box 56	WAUCHOPE
Doherty Fuel Supplies	Bruce & Ellen	P O Box 77	WAUCHOPE
Drs Davar & Heagney Dentist		51 Hastings Street	WAUCHOPE
Expressway Spares	Patrick Cassegrain	Private Bag 7	WAUCHOPE
Forest Grange Mountain Retreat	Bill Calcutt	223 Toms Creek Rd	ELLENBOROUGH
Geoff McNeil Home Design	Geoff McNeil	14 Clairville Ave	WAUCHOPE
Grahams Menswear	Ann Stanton	High Street	WAUCHOPE
Griffith Traders	Max Griffith	P O Box 149	WAUCHOPE
Hair & Flower Affair	Julie Muller	41 High Street	WAUCHOPE
Hastings Cooperative	John Bishton	PO Box 354	WAUCHOPE
Hastings Gazette	Lyn Boutlis	47 Hastings Street	WAUCHOPE
Hastings Kitchen Company	Kevin Houghson	202 High Street	WAUCHOPE
Hastings Leadlight Elegance	Kerry Spollen	142 High Street	WAUCHOPE
Holiday Coast Credit Union		Commerce Street	WAUCHOPE
Jim Bransdon Floor Coverings	Jim & Gail	10 High Street	WAUCHOPE
John Graham Menswear	Ann Stanton	High Street	WAUCHOPE
Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	WAUCHOPE
M & S Offset Pty Ltd	Merv Morley	36 High Street	WAUCHOPE
McQuire Solicitor	Terry	Hastings Street	WAUCHOPE
Monkley	Raelene	Mahogany Way	WAUCHOPE
More Than A Bookshop	Bill Howell	Cameron Street	WAUCHOPE
Muddle Farm Supplies	Peter Muddle	P O Box 68	WAUCHOPE
National Bank	Steve Long	High Street	WAUCHOPE
North Coast Fire Systems	Gary Gilbert	18 Mahogany Way	WAUCHOPE
Northcorp Accountants	Terry Flanigan	High Street	WAUCHOPE
Parsons Bus Service		Wade Street	WAUCHOPE
PJ's Discount Tyre Service	Peter Healy	P O Box 234	WAUCHOPE
Potts Davis Duncombe Acc.	Peter Murphy	5A/7 High Street	WAUCHOPE
R & M Dark Auto Repair	Rod & Margaret	Carrington Street	WAUCHOPE
Schuberts Home Appliances	John Schubert	53 Hastings Street	WAUCHOPE
Secombe's Amacal Chemist	Heather Secombe	18 High Street	WAUCHOPE
Shute Hill	Ann Hill, John Shute	5690 Oxley Highway	ELLENBOROUGH
Thompson's Building Centre	John Winchester	P O Box 432	WAUCHOPE
Timbertown Child Care Centre	Gayle & Trevor Kee	215 High Street	WAUCHOPE
Timbertown Comp.	Harry Klose	94 High Street	WAUCHOPE
Timbertown Country	Louise Jamieson	P O Box 241	WAUCHOPE
Timbertown Videos	Chris Madden	Cameron Street	WAUCHOPE
Top Video	Sherral Carney	111 High Street	WAUCHOPE
Water Bus co	Pauline Jamieson	P O Box 269	WAUCHOPE
Wauchope Auto Electrics	David Cane	97 High Street	WAUCHOPE
Wauchope Gold Print	Rob and Lyn Drew	196 High Street	WAUCHOPE
Wauchope Plumbing	Andy Neal	42 Cameron Street	WAUCHOPE
Wauchope Radio Taxi Cabs		P O Box 317	WAUCHOPE
Wauchope RSL Club Ltd	Bill Starrenberge	P O Box 57	WAUCHOPE
Wauchope Stock and Estate Agents	John O'Brien	High Street	WAUCHOPE
Worth, Dallas	Dallas Worth	7 Botanic drive	LAKWOOD VILLAGE

LSVF - Wauchope
Chamber of
Commerce - 27



Chamber Chatter

WAUCHOPE CHAMBER of COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 10 NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING OCTOBER 1998

A.G.M.

Wednesday November 4th, 1998 at 6.30pm in the Wauchope RSL Club

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 345 copies of our newsletter monthly - will you please send your business card and \$20.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1998.

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NEW MEMBERS COMMENT

In January this year I moved to Wauchope and started up a business and began, with my family, to settle into life here. I accepted an invitation to join the Chamber of Commerce. Many people who I met there encouraged us with offers of help and answered questions of where and who to see as we settled.

Throughout this year I've seen each new business in town, invited to attend a Chamber Meeting and present the service or product they will be offering. Chambers' co-sponsorship of the Hastings Valley Expo this month is an excellent chance to find out what services you need that are available here in the valley.

I certainly have found a lot of benefits being a Chamber member and from the number of long term members am sure this will continue.

A great deal of what is happening is contained in the Chamber Newsletter or notified at the monthly Meetings. Other organisations keep Chamber members informed of their activities well in advance by correspondence or presentations at a meeting. A wide range of business courses, training sessions, seminars, grants and ways to better your business practice come to Chamber. By being a member and attending Meetings I'm aware of what exists and is happening to my own and my clients benefit.

On a number of occasions this year, the Mayor, Councillors and Council Staff have been pleased to make themselves available specifically to answer questions and inform us of what they intend to do on various issues. Whilst there are a number of avenues available, the Chamber provides an informal way to question and discuss issues regardless of your position on the issue. To their credit our local Councillors are regular attendees at Chamber and have provided valuable advice and opinion on how to address issues raised by members.

I often hear and read of people complaining about not being able to effect issues and have a say. Through the Chamber I've been able to find out about issues, ask questions, understand the issue and support Chamber in seeing it is addressed.

The Hospital future, Police staffing and Spencer's Cutting blackspots are good recent examples raised at Chamber and taken up with the relevant authorities. The answers and concerns were published by our local media to increase public awareness of an issue before it is too late to effect it.

Most importantly the Chamber is an excellent way to be a part of the community. To be a part of a community means to participate in it. At Chamber I get to know what is going on and can be part of the solution. I've found Wauchope Chamber of Commerce to be a friendly gathering not afraid to ask the difficult questions and cooperate to solve the hard problems.

I'd like to say thank you to the Chamber members for their help to me and their contribution to our community this year.

Mark Stoker
Computer Accounting Doctor

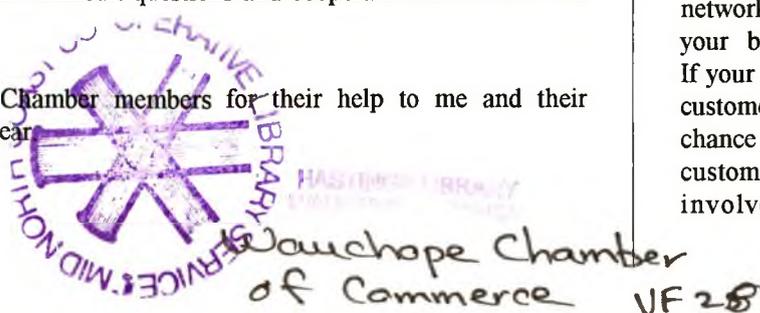
DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a



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196 High St.,
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6585 3989
Fax (02) 6585 3789

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18 Mahogany Way, Wauchope NSW 2446

HEARTLAND HAPPENINGS

Database of Wauchope Business has just been updated. Address for listing on Net is www.lisp.com.au/~dworth/blist.html

Hastings Valley Expo, Wauchope Showground, October 31st, November 1998.

Chamber Christmas Party, Broken Bago Winery, December 4th, 1998. Wear your favourite T-Shirt, fun, awards, prizes.

Free Bus 1st pick up Cnr. Blackbutt Drive and High Street then Post Office then along Cameron Street. Wine available, BYO other. Make this occasion your Business Christmas Celebration. Special BBQ \$10.00 per person RSVP ph/fax Julie muller 6585 3168.

Community Christmas Party and Major draw 'Win in Wauchope' December 17th, 1998.

COMMITTEE OF MANAGEMENT 1997-98

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Ian Conley: Boral Pacific Highway Herons Creek
Phone: 6585 7188

2ND VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

TREASURER

Graham Gillard: A.N.Z. Bank 43 High Street Wauchope
Phone: 6585 3711 Fax: 6585 2502

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope
Phone/Fax: 6585 1542

AWARD AND UPDATES

IMPORTANT: Please forward if not within your job portfolio. Following a large number of phone calls relating to the recent state wage decision, it appears that some members may need to update their Award requirements.

This service includes access to both State and Federal Awards. Your membership entitles you to receive up to 6 of the Awards listed below, including updates, free of charge.

Should you require more than 6 awards or any which are not listed below, please call us so that we can discuss special arrangements.

This service is valued at over \$100.

Name:

Title:

Company:

Please advise of the general business undertaken by your organisation ie. Clerical, Retail, Warehouse, Industrial

Etc:

WAUCHOPE CHAMBER OF COMMERCE

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Griffith Traders	Max Griffith	P.O. Box 149	Wauchope
Hair & Flower Affair	Julie Muller	41 High Street	Wauchope
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Hastings Leadlight Elegance	Kerry Spollen	114 High Street	Wauchope
Holiday Coast Credit Union		Commerce Street	Wauchope
Jim Bransdon Floor Coverings	Jim & Gail	10 High Street	Wauchope
Lasiandra Service Station	Peter & Lesley Atherden	188 High Street	Wauchope
Lindsay, Dorothy	Dorothy Lindsay	155 Cameron Street	Wauchope
M & S Offset Pty Ltd	Merv Morley	36 High Street	Wauchope
McQuire Solicitor	Terry McQuire	Hastings Street	Wauchope
Monkley	Raelene	Mahogany Way	Wauchope
More Than A Bookshop	Bill Howel	Cameron Street	Wauchope
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National Bank	Steve Long	High Street	Wauchope
North Coast Fire Systems	Gary Gilbert	18 Mahogany Way	Wauchope
Northcorp Accountants	Terry Flanigan	High Street	Wauchope
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PJ'S Discount Tyre Service	Peter Healy	P.O. Box 234	Wauchope
Potts Davis Duncombe Accountant	Peter Murphy	5A/7 High Street	Wauchope
R & M Dark	Rod & Margaret	Carrington Street	Wauchope
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Timbertown Child Care Centre	Gayle & Trevor Kee	215 High Street	Wauchope
Timbertown Computers	Harry Klose	94 High Street	Wauchope
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Timbertown Videos	Chris Madden	Cameron Street	Wauchope
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Wauchope Gold Print	Rob & Lyn Drew	196 High Street	Wauchope
Wauchope Plumbing	Andy Neal	Allan Road	Wauchope
Wauchope Radio Taxi Cabs		P.O. Box 317	Wauchope
Wauchope RSL Club Ltd	Bill Starrenberge	P.O. Box 57	Wauchope
Wauchope Stock & Estate Agents	John O'Brien	High Street	Wauchope
Worth, Dallas	Dallas Worth	47 Noyeau Street	Woodstock



Chamber Chatter

WAUCHOPE CHAMBER OF COMMERCE

Newsletter

Wauchope Chamber of Commerce & Industry Inc. PO Box 270, Wauchope NSW 2446 Fax: (02) 6585 0433

NEWSLETTER 13

NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING

JANUARY 1999

Wednesday 3rd February 1999

At 7.30pm in the Senior Citizen's Hall (Next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

WHAT IS YOUR CHAMBER?

Your Chamber of Commerce is a voluntary partnership of business and professional people working together to Build Better Business which will in turn, grow our economy and enhance our community's life.

As your Chamber works to accomplish its goals, it deals with many business and community related matters; is business spokesperson; tourism community and business information provider; liaison group between Local, State and Federal Government; provider of human resources; work place relationship information; provider of business development training.

Members of New South Wales State Chamber of Commerce and Australia's Holiday Coast Regional Chamber of Commerce.

WHO ARE YOUR CHAMBER MEMBERS?

Chamber of Commerce members are business organisations and individuals concerned with the economic and social climate of our community. They have united as one body so there is a combined voice which has greater impact and increases the chance to achieve our common goals.

WHO LEADS YOUR CHAMBER?

Your Chamber of Commerce is run by its members. They elect an Executive, that determines policies and sets goals, President, Treasurer, Secretary, Senior & Junior Vice Presidents, Publicity Officer and two Committee members. Our President, in many cases, is the voice of the Chamber.

A Chamber of Commerce is generally a voluntary organisation, with its operations run by the Executive, but as Chamber's role grows and expands there is an increasing tendency for even small Chambers to have some permanent part time staff.

Members can contribute by becoming involved in the Chamber's activities, by sitting on committees which develop policies and acts upon specific areas of interest. These committees can include community and business development, regional development, local government issues, which affect our community, health services, education, etc, depending on each segment of the community's needs at that point in time.

WHAT ARE THE OBJECTIVES OF YOUR CHAMBER?

The Chamber aims to promote and protect the existing trade, commerce, lifestyle and to welcome new environmentally friendly development to Wauchope and surrounding districts.

- To achieve a representative of each and every profession, business, industry and community based organisation in Wauchope and surrounding districts.
- To assist and promote the growth and development of a network system and infrastructure that will maximise the quality and productivity of the members for the betterment of Wauchope and surrounding districts.
- Not to reflect on the past but move forward.
- To keep open lines of communications and work with Local, State and Federal Governments, Port Macquarie and Camden Haven Chambers of Commerce.
- To increase job opportunities.

WHAT ARE THE ACTIVITIES OF YOUR CHAMBER?

The activities of each Chamber will reflect the needs of each individual community. The Executive will generally determine which activities should be undertaken and staff and members will put those initiatives into action. Where there is no permanent staff, these initiatives are undertaken by the Executive itself, in time taken from their own business.

Some of the activities include:

- *Economic development*; is the major function of any Chamber of Commerce - organising business and staff development workshops, liaising with and welcoming new business. Working with Hastings Council to clean up and further develop Wauchope Industrial area.
- *Human Resource Development*; Through many chambers' affiliation with the State Chamber of Commerce, we are able to provide to members changes in government regulations which may affect your business.

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Wauchope Chamber
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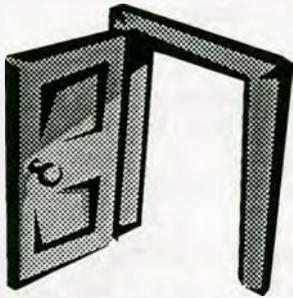
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- *Public Relations:* Publishing and distributing 350 Chamber Chatter Newsletters: keeping media informed of Chamber related matters. Coordinators of Hastings Valley Expo in conjunction with Wauchope Show Society. Win in Wauchope Shopping Promotion in conjunction with Hastings Cooperative. Communication with Government Departments: constantly in contact with Department of State and Regional Development, Hastings Council staff and Councillors. Federal Government Area Consultative Committee and Mid RDO. State and Federal politicians. Community Organisations: established a central point of contact.

HOW DOES A CHAMBER ACCOMPLISH THESE ACTIVITIES?

Chamber of Commerce achieve their goals by:

- Having specific goals and objectives designed to meet the needs of their community;
- Having an organisational structure – with a constitution and articles of association;
- Having involved and dedicated leaders who are well informed and are willing to use their time and talent to accomplish meaningful activities;
- Having informed, interested and willing members to work with communities.
- Acting as a business “Watchdog” group to protect and defend the business community, our economic base and community at large.



Chamber of Commerce and Industry membership is now due.

It does not matter how hard a dedicated band of volunteers are prepared to work or how many hours we are willing to sacrifice from our own business....we will not be successful unless we have the **FINANCIAL** backing and **POSITIVE** support of all businesses in the Wauchope area.

We are now at the “point of no return” - We have the plan - We have the desire - We have the ability - **BUT.....YOU** must have the commitment to **ACT NOW** to secure your investment in this area.

COMMITTEE OF MANAGEMENT 1999 – 2000

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY

Neroli Lindsay: Raine & Horne High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855
PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope Phone/Fax: 6585 1542

Jim (Skip) Bransdon: Bransdon Floor Coverings 10 High Street Wauchope
Phone/Fax: 6585 1677

New Years Eve Celebration

was a great success. Very positive comments have been made by those attending and those who were part of the organisation and providing services. It will happen again December 31st 1999.

If you have any suggestions as to how to make this event even greater or would like to be involved.

Contact Julie Muller
Ph/fax: (02) 6585 3168

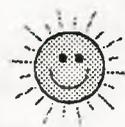
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We extend apologies to Neroli Lindsay for not including her name in the Management Team in last months Newsletter.



NOMINATION FOR MEMBERSHIP
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
 (Incorporated under the Association Incorporation Act 1984)
 P O. Box 270, WAUCHOPE NSW 2446

.....
 (full names of member nominee/s)

of
 (name of business)

.....
 (preferred business address)

Business telephone: Fax:

E mail address:

.....
 (description of business)

.....
 (name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from this date at the following level:

Business Member	\$60.00	<input type="checkbox"/>
Private Member	\$30.00	<input type="checkbox"/>

Signature of Nominee: Date:

HASTINGS LINMAR
WAUCHOPE BRANCH

RECEIPT	HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND
Received from:	
The amount of: \$.....	being membership fee as Business/Citizen Member of the Wauchope Chamber of Commerce Incorporated. (Business Membership \$60.00 - Citizen Membership \$30.00)
Signed:	Date: Amount:

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 Phone: 02 6586 4571 Mobile 0418 455808

Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724 fax 6585 2502
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin 4WD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504 fax 6585 3580
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313 fax 6585 0536
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571 fax 6582 5855
Customline Joinery	Ian Chegwidzen	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Gary O'Callaghan	Patron		
Grahams Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Lisa Intemann (Councilor)	Lisa Intemann	10 Joshua Ct. Wauchope	ph/fax 6585 2340
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355 fax 6585 2564
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Raine & Horne	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Retail Building & Plumbing Supp.	John Winchester	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Schuberts Retravision	John Schubert	53 Hastings St. Wauchope	ph 6585 1533 fax 6585 3816
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097 fax 6586 1489
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307 fax 6586 1676
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989 fax 6585 3789
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411 fax 6586 4391
Webmaker/			
Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455



Les Keane will be present at the Chamber Meeting, February 3rd, 1999,
to outline Business Development Programs,
which will be available for Business owners and Staff during this year.

LSVF- Wauchope
Chamber of
Commerce - 29

H₁artland Happenings

Wauchope, Timbertown Heartland of the Hastings Program

NEWSLETTER NO 15
APRIL 2000

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

FOR THOSE WHO FEEL NOTHING HAPPENS FOR OUR TOWN
* A SMALL OVERVIEW OF WHAT IS HAPPENING NOW *

The Hastings Valley Expo Committee has been successful in gaining major sponsorship for Octobers event from Northpower and support from Telstra and Hastings Gazette, a small committee which includes Wauchope Chamber of Commerce and Industry representatives Ross Lindsay, John Betts, Julie Muller, Rob Drew, Heartland Program Manager Beverly Tyndall and previous Expo committee members Reg Freeman, Keith McKenzie, Caroline Begbie, Lennie Bird, John Graham. More volunteer help will be needed at the time of "Northpowers Hastings Valley Expo" or if you wish to be involved during the planning stage so you can have a say contact Beverly Tyndall phone/fax 6586 4998 and she will inform you of the next meeting date.

Business Retention and expansion Program The Chamber has been successful in gaining further support from the Department of State and Regional Development (DSRD) to enable a detailed survey of businesses in the area to take place. The program is called the Business Retention and Expansion Program (BREP) which is an effective tool for helping local communities to

- Overcome problems and explore opportunities for growth.
- Encourage communities and businesses to harness local and regional resources to maintain and enhance their unique strengths and quality of life.
- Make the local business environment more productive and attractive.

The focus of the program is on existing business in the community, which represents a major source for job creation where there is scope for them to strengthen and expand. The program will be co-ordinated by Julie Muller

Beverly Tyndall from April 26th 2000 will be personally delivering a letter to the business owner, the survey and a return addressed prepaid envelope, closing date will be May 31st, 2000. All information is treated with utmost privacy, the program co-ordinator will check completed surveys if there is an issue which needs to be addressed immediately she will contact that business owner and come to an arrangement as to how help can be provided from business help agencies. A full report and overall appraisal of the survey will be presented to the participants November 2000. The major issues identified in the overall appraisal will be dealt with in a positive manner by the co-

(Continued on page 2)

NEXT CHAMBER OF COMMERCE MEETING

May 3rd, 2000 at 7.30pm
in the Senior Citizens Hall (next to Library)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to PO Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999. The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

Photocopying is being provided by ANZ BANK Wauchope

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WAUCHOPE BRANCH
Wauchope Chamber of
Commerce 30
VF 30

(Continued from page 1)

ordinator, such as organising workshops, consultants whatever the major need of the business is to ensure their stability and growth. Contact Julie Muller for further information and if you wish to volunteer sometime phone/fax 6585 3168.

Wauchope Master Plan 2001 - Wauchope Chamber of Commerce and Industry in partnership with Wauchope Information and Neighbourhood Centre is seeking funding to enable the development of a Wauchope Master Plan 2001 (same format as the Lake Cathie Master Plan 2000). Lisa Intemann and Julie Muller are co-ordinating and driving this project on a volunteer basis, if you wish to be involved in this project please contact Julie Muller phone/fax 6585 3168 or Lisa Intemann phone 6585 2340. A copy of the Lake Cathie Master plan is available for anyone to study contact Julie Muller ph/fax 6585 3168.

Objectives of the project are:

- To provide a useful understandable planning instrument to which the community as a whole has contributed.
- Hastings Council through closer co-operation and consultation will be in a better position to plan for the future community needs by reference to "Wauchope Mater Plan 2001".

Regional Cuisine - Representation by Julie Muller on the Hastings working party, Janet Hanlon, Regional Cuisine and Grant Burrows, Agribusiness are the co-ordinators funding being provided by the Federal Government and Australia's Holiday Coast Consultative Committee to develop and distinctive regional cuisine. The project involves tourism and hospitality industries, agriculture producers, the arts and consumers by celebrating and reflecting the qualities of our subtropical lifestyle. If you wish to participate in this project contact Julie Muller phone/fax 6585 3168.

Beverly Tyndall - Has promoted the establishment of a Town Marketing Co-operative through personal invitation to an information night and in the Hastings Gazette, there was a very good response, once again the same handful of people with passion and commitment attended. "The Heartland Program" has a Marketing Plan which includes the development of a business register, brochure/magazine and "Win in Wauchope" promotion. During the review meeting it became obvious that "we needed to have a slogan/catch phrase which could be used to highlight what Wauchope is all about", Beverly said.

She said the community is encouraged to participate in the final draft of the business register and what form of promotion is needed for our area. Contact Beverly phone/fax 6586 4998.

**"GET INVOLVED, MAKE IT HAPPEN"
PUT YOUR HAND UP - MAKE A DIFFERENCE
YOUR IDEAS WILL BE WELCOME**

HASTINGS ECONOMIC DEVELOPMENT BOARD

1. BACKGROUND

A major outcome of the recent Council meeting was a restructure of the existing Economic Development Sub-Committee (EDSC). The review process concluded that the important strategic planning responsibilities of the EDSC were being effected, to a degree, by involvement in the detail. It was felt that detailed action planning and implementation could best occur through Taskforces made up of industry representatives.

To reflect this change the EDSC, which has just completed its term of office, will again be known as the Hastings Economic Development Board (HEDB) and adopt a more strategic planning approach.

The major function of the HEDB will be to develop strategies, monitor trends, analyse change, assess opportunities and as Council's primary economic development advisory body, ensure that overall economic interests in the Hastings are met.

Implementation of strategies, as determined by the HEDB, will proceed via taskforces comprising industry

(Continued on page 3)

Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

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EXPRESSION OF INTEREST TO PARTICIPATE HASTINGS VALLEY EXPO OCTOBER 7TH & 8TH - WAUCHOPE SHOWGROUND

Business Name:.....

Contact Person:.....

Address:.....Post Code:.....

Phone:.....Fax:.....

I wish to participate Yes No

How did you hear about the Hastings Valley Expo (Please tick the appropriate box)					
Wauchope	<input type="checkbox"/>	Camden Haven	<input type="checkbox"/>	Port Macquarie	<input type="checkbox"/>
Media	<input type="checkbox"/>	Direct Mail	<input type="checkbox"/>	Personal Contact	<input type="checkbox"/>
				Chambers of Commerce	<input type="checkbox"/>

Please return to: Hastings Valley Expo
 PO Box 270
 Wauchope 2446

Beverly Tyndall Phone/fax 6586 4998 Mobile 0417 655919
 Caroline Begbie Phone 6585 2542
 Web site [htt://www.wauchope.net](http://www.wauchope.net)
 Email hgazette@midcoast.com.au

CHAMBER OF COMMERCE MEMBERSHIP FOR 1999-2000 IS NOW DUE

Please read the membership form carefully and complete.

MANAGEMENT TEAM OCTOBER 1999 - NOVEMBER 2000

- | | | |
|--------------------|---------------------|------------------------------|
| PRESIDENT | Ross Lindsay | Raine & Horne |
| 1ST VICE PRESIDENT | Chris Madden | Timbertown Videos |
| 2ND VICE PRESIDENT | John Betts | Daily Express |
| TREASURER | Mark Stoker | Computer Accounting Doctor |
| SECRETARY | Julie Muller | Hair & Flower Affair |
| MINUTE SECRETARY | Neroli Reid | Raine & Horne |
| PUBLICITY | Robert Hinkson | Cooperative Department Store |
| COMMITTEE | Denise Pool | Bills Auto Spares |
| COMMITTEE | Jim (Skip) Bransdon | Bransdon Floor Coverings |
| COMMITTEE | Pauline Bryant | ANZ Bank |
| PAST PRESIDENT | Rob Drew | Wauchope Gold Print |

The State Chamber of Commerce is currently compiling a list of Email addresses for those of your members who are interested in taking part in Online Communication.

If you or any of your Chamber members are interested in being included on the State Chamber's E-mailing list, please fill in the details below (there is no limit as to how many addresses may be submitted)

CHAMBER:..... EMAIL:.....

WEBSITE:.....

NAME:.....BUSINESS:.....EMAIL:.....

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ARE WE READY FOR THE GST?

Some of the business owners of Wauchope are probably more prepared for the introduction of the GST than others. Some have had the opportunity to attend government and industry sessions and learnt what has to be done in general terms. But do we all really know what we need to do? Are we confident that we can handle the GST comfortably?

Bill Edmunds of the Hastings Business Management is prepared to attend a working group meeting at which the requirements for the introduction of the GST can be addressed. Bill will be there to assist in identifying what needs to be done to make the transition less stressful. The emphasis will be on self help with the business community working together to make it work. Those who are more up to date may help those who have less of an understanding.

The Chamber accepts that people who are in competition with each other may be reluctant to share their knowledge with the opposition. This is a natural situation but the size of our community sees the need to rise above this position. After all, the reasons why people spend their money in your shop has little to do with your relationship with the opposition.

The future growth of the Wauchope business community will be enhanced if we all work together, if we can achieve this then we will all share in the prosperity.

This is an ideal opportunity for the business community to work together as a whole rather than as separate individuals. It is also an opportunity to get practical advice as a member of a working group. Bill would normally charge each client \$40 per hour for the service; your accountant would probably charge you more. However, on this occasion the costs would be shared between those attending the working group. If you would be interested in being part of the working group please contact me:

Bill Edmunds by May 15th, 2000.
Hastings Business Management
PO Box 555 Wauchope NSW 2446
Email bill.Edmunds@bigpond.com
Suite 8,72 Cameron Street Wauchope

NOMINATION FOR MEMBERSHIP
(NOV 1ST 1999 TO OCT 31ST 2000)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)

Form with dotted lines for entering nominee details: Full names of member nominee(s), name of business, preferred business address, Business telephone, Fax, E mail address, description of business, name of representative appointed to attend meetings & vote on behalf of firm or company.

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 1999 to Oct 31st 2000.

- Business Member \$60.00
Private Member \$30.00

Signature of Nominee Date

RECEIPT
HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND
Received from:
The amount of: \$
Wauchope Chamber of Commerce Incorporated
(Business Membership \$60.00 - Citizen Membership \$30.00)
(Nov 1st 1999 to Oct 31st 2000)
Signed: Date: Amount:

Wauchope Chamber of Commerce Members 1999 - 2000

Alan L. Edwards Pty Ltd	Alan & Joyce Edwards	PO Box 347 Wauchope	ph/fax 6585 3015	
Andrew Stoner MP	Andrew Stoner MP	PO Box 120 West Kempsey	ph 6562 6190	fax 6563 1355
ANZ Bank	Pauline Bryant	43 High St Wauchope	ph 6585 3724	fax 6585 2502
Arm Digital Enterprises	Andrew Martin	PO Box 649 Wauchope	ph 6586 4157	fax 6586 4910
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870	
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunxer Ave. Wauchope	ph 6586 4420	
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386	fax 6585 1196
Bago Woodworks	Geoffrey & Barbara Carney	PO Box 335 Wauchope	ph 6585 1595	fax 6585 1234
Baker Payne & Webb Optometrists	Max Webb	PO Box 70 Port Macquarie	ph 6583 1377	fax 6584 0357
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114	fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851	fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	Cameron St Wauchope	ph/fax 6585 1542	
Blazer Mini Jeeps	Gerd Brauer	176 Redhill Rd Telegraph Point	ph 0418880313	fax 6585 0536
Bodilines Surf & Street	Sally & Kevin Chellis	52 Hastings Sts Wauchope	ph/fax 6585 2562	
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188	fax 6582 2033
Bransdon Floor Coverings	Jim & Gail Bransdon	10 High St Wauchope	ph/fax 6585 1677	
Broken Bago Vineyards	James & Kay Mobbs	PO Box 107 Wauchope	ph/fax 6585 7099	
Bugden & Partners Pty Ltd	Peter Bugden	PO Box 74 Wauchope	ph 6585 3422	fax 6585 2655
Cassegrain Wines Pty Ltd	Veronica Waser	PO Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Chris Gill Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977	
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622	fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6585 6101	fax 6582 3633
CTK Constructions Pty Ltd	Troy Terp	PO Box 235 Wauchope	ph/fax 6586 1580	
Daily Express	John & Ann Betts	PO Box 56 Wauchope	ph 018 653033	
Expressway Spares Pty Ltd	Patrick Cassegrain	Private Bag 7 Wauchope	ph 6585 1000	fax 6585 1969
Forest Grange Mountain Retreat	Bill & Louise Calcutt	223 Toms Creek Rd Ellenborough	ph/fax 6587 4313	
Gary O'Callaghan	Patron			
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147	
Grahams Mensland	Ann Stanton	15 High St Wauchope	ph 6585 3124	
Griffith Traders		Bago & King Crk Rd Wauchope	ph 6585 3833	fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168	
Harvey World Travel	John Morgan	36 High St Wauchope	ph 6585 2288	fax 6585 2454
Hastings Business Management	Bill Edmunds	PO Box 555 Wauchope	ph 6586 4197	fax 6586 4198
Hastings Concrete	Michael & Peter Roberts	PO Box 313 Wauchope	ph 6585 2666	fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211	fax 6585 3519
Hastings Gazette	Peter Daniels	Hastings St Wauchope	ph 6585 2355	fax 6585 2564
Hastings Hotel	Robert Paxton	Cnr High & Cameron St Wauchope	ph 6585 2003	fax 6585 2508
Hastings Insurance Centre	Greg McCarroll	PO Box 363 Wauchope	ph 6586 4555	fax 6586 4477
Home Ice Cream	Daniel & Virginia Tola	24 Cain Cl. Wauchope	ph 0414859322	fax 6586 1711
J. M. Glass & Son	Julian Callachor	PO Box 8 Wauchope	ph 6585 3778	fax 6585 2310
JTS Automotive Repair	John/Terry/Stephen Green	PO Box 179 Wauchope	ph 6585 1493	fax 6585 2631
Locran Security	Colin & Narelle Downey	PO Box 699 Wauchope	ph 6585 1501	fax 6585 1502
M & S Offsett Pty Ltd	Peter White	PO Box 282 Wauchope	ph 6585 2522	
McNeil 3D Building Design	A.G. (GEOFF) McNeill	14 Clareville Ave. Wauchope	ph/fax 6585 3615	
Midcoast Broadcasters Pty Ltd	Ashley Myatt	PO Box 1161 Port Macquarie	ph 6583 8088	fax 6584 0406
More Than a Bookshop	Sue Hutchinson/William Howell	Cameron St Wauchope	ph 6585 3778	fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333	fax 6585 1162
National Australia Bank	Cliff Harris	46 High St Wauchope	ph 6585 2266	fax 6585 2822
North Coast Fire Systems Pty Ltd	Gary & Diane Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800	
North Coast Institute of Tafe	Jan Cork	PO Box 210 Port Macquarie	ph 6580 3691	fax 6580 3692
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644	fax 6585 2238
Phoenix Trusses	Brian Stennett	PO Box 242 Wauchope	ph 6585 2900	fax 6585 2901
Potts Davis Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211	fax 6585 2573
Promotions	Raelene Monkley	PO Box 5472 Port Macquarie	ph 6583 7777	fax 6584 0354
Property Management - Raine & Home	Neroli Reid	48 High St. Wauchope	ph 6586 1111	fax 6586 1133
Raine & Home Wauchope	Ross Lindsay	48 High St Wauchope	ph 6586 1111	fax 6586 1133
Saab Industries Pty Ltd	Anthony Abi Saab	PO Box 36 Wauchope	ph/fax 6585 1612	
Schuberts Home Appliances	John Schubert	53 Hastings St. Wauchope	ph 6585 1533	fax 6585 3816
Secombes Wauchope Pharmacies	Heather Secombe	18 High St. Wauchope	ph 6585 2025	fax 6586 1177
Shute-Hill Country Retreat	Anne Hill / John Shute	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280	
Terence McGuire - Solicitor/Tax Agent	Terence McGuire	49 Hastings St Wauchope	ph 6585 2066	
The Olive Oil Shop	Ann & Anthony Hawke	160 Toms Cr Rd Ellenborough	ph/fax 6587 4258	
The Udder Cow Cafe	Steve	1 Main St Comboyne	ph 6550 4188	
Thompson's Building Centre	John Winchester	33 Cameron St Wauchope	ph 6585 2150	fax 6585 2331
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St Wauchope	ph 6586 4800	fax 6586 4828
Timbertown Computers	Harold Klose	94 High St Wauchope	ph 6585 3311	fax 6586 4422
Timbertown Heritage Steam Railway	Brendon Guest	PO Box 385 Wauchope	ph 0418 271407	fax 6559 4760
Timbertown Video	Chris Madden	38 Cameron St. Wauchope	ph/fax 6585 2611	
Network Video Wauchope	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447	
Village Green Coffee Shop	Stephen & Janelle Gerke	3/36 High St Wauchope	ph 6585 3880	fax 6587 1149
Wallace's Store Timbertown	Simon McKinnon	18 Bunderra Cr. Beechwood	ph 6586 4281	fax 6585 2722
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	PO Box 90 Wauchope	ph 6585 6234	fax 6585 6202
Watermans Cafe Restaurant	David & Natalie Warburton	70 Cameron St Wauchope	ph 6586 4242	fax 6586 4240
Wauchope Automotive Specialists	David & Karen Cane	195 High St Wauchope	ph 6585 3469	fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 1231	
Wauchope Bargains Galore	John Bradley	1-54 Hastings St Wauchope	ph 6586 1226	fax 6586 6271
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020	fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015	
Wauchope Gold Print	Robert Drew	196 High St Wauchope	ph 6585 3989	fax 6585 3789
Wauchope High School	Ken Terry	Nelson St Wauchope	ph 6585 1400	fax 6585 2445
Wauchope Physiotherapy & Sports Injuries Centre	John Scullin	18 High St. Wauchope	ph 6585 3411	fax 6586 4391
Wauchope Plumbing Supplies	Andy Neal	190 Wauchope	ph 6585 1343	fax 6585 1580
Wauchope Pre School Kindergarten	Lj...	317 Wauchope	ph/fax 6585 3140	
Wauchope Radio Taxi Cabs	J...	PO Box 57 Wauchope	ph 6585 2100	fax 6585 2516
Wauchope RSL Club Ltd	A...	1 St. Wauchope	ph 6585 2244	fax 6586 1021
Wauchope Stock & Estate Agents	John...	1 St. Wauchope	ph 6585 2142	fax 6585 1420
Wauchope Uniting Church	J...	1 Oaks Ave Beechwood	ph 6585 6610	fax 6585 6609

LSVF - Wauchope
Chamber of
Commerce - 30

Hair & Flower Affair
Julie Muller
41 High Street
Wauchope 2446

0408635144
BOBS mobile
Regional Chamber
10 AM 9 AM

Happenings

Wauchope, Timbertown Heartland of the Hastings
delete → Heartland Program

NEWSLETTER NO 3
APRIL 1999

DEAR FELLOW
BUSINESS
OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding districts.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of those members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Commerce gives automatic membership of State and North Coast Regional Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, important changes to tax laws and insurance information and access to training seminars and international trade shows.

By becoming a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

MEETING OF COMMERCIAL PROPERTY AND BUSINESS OWNERS

April 21st, 1999 – Senior Citizens Hall – 7.30pm

Business of Meeting:

Rob Drew outlined the history which led up to the proposal to increase the Business Rate, being discussed at an open meeting of Commercial Property Owners and Business Proprietors. Outlined how meeting date was advertised. Overview of outcomes of meeting, Port Macquarie April 20th, 1999 RSL Club.

Cross rating option was altered to a "Base Rate" – Ad Velorum.

A motion will be called for to continue with the process or reject the proposal.

Brief history of "Heartland Program" where are we now Rob emphasised that a complete area vision was always the attitude taken in the meetings that preceded tonight.

Mark Stoker –

Explained the evaluation of the programs that took place in Wauchope during the past 12 months, the budget, structure of new incorporated body Mark referred to "where are we now."

John Hollis –

Explained history of Business Rate and legal obligations and the accountability to Council of the incorporated body and the importance of the audit.

Council needs to be convinced there is a desire out in the community to achieve success. The process for State and Local Government must address in order to establish the new Business Rate, which will be an extension of the existing Business Rate, which will only be in the Wauchope Township. Rating information sheet was explained which outlined additional costs to commercial properties.

David Morton –

Outlined the benefits of a "Small Towns Program" which Wauchope has been involved in with financial support from Department of State and Regional Development.

The positive impact this has had on Wauchope's community, objectives of the program being, Rob Drew explained the structure of the new incorporated body should have broad representation of stakeholders in the Wauchope area. The involvement of himself, Mark Stoker and Julie Muller was explained and that the Executive of Chamber has been kept informed of all progress and has supported unanimously.

Julie Muller will not continue as Heartland Co-ordinator once the incorporated body is established and part time Co-ordinator position is established and new person employed.

(Continued on page 2)

Contributions of information, editorial, suggestions are sought. Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed. Businesses wishing to sponsor the production of 350 copies of our newsletter monthly - will you please send your business card and \$25.00 to P.O. Box 270 Wauchope 2446. Your business card will be printed in our newsletter each month until November 1999.

The generosity of AUSTRALIA POST will see all these newsletters delivered to businesses free of cost.

HASTINGS LIBRARY
WAUCHOPE BRANCH

Wauchope Chamber of
Commerce

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(Continued from page 1)

RESOLUTION

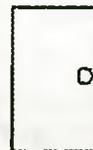
1. That this meeting urge Hastings Council to take whatever action is necessary to extend the Business Rate to collect an additional \$30,000 for twelve months to assist in funding Event Management and Promotion Activities in Wauchope.
2. That the rate be raised by 25% Base Amount \$36.23 and 75% Ad Velorum Rate applied to Wauchope properties.
3. That within the next twelve months, all aspects of the Business Rate, including Tourism, Economic Development and Event Management and Promotion activities be reviewed by Council and stakeholders, in order to submit ongoing, contemporary funding proposals for Council's implementation. Further that there be equitable representation by all stakeholders.
4. That the administration of the funds be via an incorporated Committee. Further stakeholders be involved in the development of a constitution for the incorporated committee.

Letters of support need to be addressed to General Manager
John Magann
Hastings Council
PO Box 84 Port Macquarie 2444

and being present at Council meeting Port Macquarie on May 10th at 5.30pm would be appreciated. Contact Julie Muller for further information Phone/fax (02) 6585 3168.

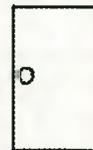
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WELCOME TO THE BUSINESS COMMUNITY

Paul Fletcher proprietor of The Liquor Box.
Debbie and Michael Dennis-Smith MADD'S Bistro at the Country Club.
Priests McCarron Solicitors.

MAY 21st - 4pm
BAIN PARK
REFRESHMENTS & FUN
to
CELEBRATE & DEDICATE
MURAL
ON WALL OF WESTPAC BANK
ALL WELCOME

COMMITTEE OF MANAGEMENT 1999 - 2000

PRESIDENT

Rob Drew: Wauchope Gold Print 196 High Street Wauchope
Phone: 6585 3989 Fax: 6585 3789

1ST VICE PRESIDENT

Chris Madden: Timbertown Videos 38 Cameron Street Wauchope
Phone: 6585 2611

2ND VICE PRESIDENT

John Betts: P.O. Box 56 Wauchope Phone: 018 653033

SECRETARY

Julie Muller: Hair & Flower Affair 41 High Street Wauchope
Phone: 6585 3168 Phone/Fax: 6585 0433

MINUTE SECRETARY

Neroli Lindsay: Raine & Horne High Street Wauchope
Phone: 6586 1111 Fax: 6586 1133

TREASURER / PUBLIC OFFICER

Mark Stoker: P.O. Box 515 Wauchope Phone: 6586 4571 Fax: 6582 5855

PUBLICITY:

Raelene Monkley: Hastings Gazette 47 High Street Wauchope
Phone: 6585 2355 Fax: 6585 2564

COMMITTEE

Denise Poole: Bills Auto Spares 64 Cameron Street Wauchope Phone/Fax: 6585 1542

Jim (Skip) Branson: Branson Floor Coverings 10 High Street Wauchope

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Wauchope Chamber of Commerce Members

Al's Fruit Shop	Sandra & Alan Turnbull	44 Hastings St. Wauchope	ph 6585 3362
Alan Edwards Pty Ltd	Alan & Joy Edwards	138 Cameron St. Wauchope	ph/fax 6585 3015
A.N.Z. Bank	Pauline Bryant	High St. Wauchope	ph 6585 3724 fax 6585 2502
Artist Extraordinaire	Dorothy Lindsay	155 Cameron St. Wauchope	ph 6585 1870
Auntie Ann's Bed & Breakfast	Ann Pereira	19 Bruxner Ave. Wauchope	ph 6586 4420
Australia Post	Louise Hudson	45 High St. Wauchope	ph 6585 1386 fax 6585 1196
Bargains Galore Wauchope	John Bradley	1/54 Hastings St. Wauchope	ph 6586 1226 fax 6582 6171
Barry Clark Constructions Pty Ltd	Barry Clark	45 Waugh St. Wauchope	ph 6585 3114 fax 6585 2585
Bennett's Steel	Peta Simmons	6 Industry St. Wauchope	ph 6585 2851 fax 6585 2239
Bills Auto Spares	Denise & Bill Poole	64 Cameron St. Wauchope	ph/fax 6585 1542
Binskin AWD Centre	Glenn & Julianne Binskin	187 High St. Wauchope	ph 6585 2504 fax 6585 3580
Blazer Mini Jeeps	Gerd & Dianne Brauer	176 Red Hill Rd. Telegraph Pt.	ph 0418880313 fax 6585 0536
Bodilines Surf & Street	Sally Chellis	52 Hastings St. Wauchope	ph/fax 6585 2562
Boral Timber	Ian Conley & Graham Wood	420 Herons Crk Rd Herons Creek	ph 6585 7188 fax 6582 2033
Borilda Holstein Stud	Rex & Carolyn Fowler	104 PipeClay Rd. Brombin	ph/fax 6585 6329
Bransdon Floor Covering	Jim & Gail Bransdon	10 High St. Wauchope	ph/fax 6585 1677
Broken Bago Winery	Jim & Kay Mobbs	P.O. Box 107 Wauchope	ph/fax 6585 7099
Chris Gift Signs	Chris & Tanya Gill	2 Thatcher St. Wauchope	ph/fax 6585 3977
Commonwealth Bank	Frank Kyle	44 High Street Wauchope	ph 6585 3622 fax 6585 2369
Computer Accounting Doctor	Mark Stoker	P.O. Box 515 Wauchope	ph 6586 4571 fax 6582 5855
Customline Joinery	Ian Chegwiddden	222 High St. Wauchope	ph 6585 3065 fax 6586 1008
Daily Express	John & Ann Betts	P.O. Box 56 Wauchope	ph 018 653033
Dark R.A. & M.A.	Rod & Margaret Dark	Cnr. Randall/Carrington St Wauchope	ph/fax 6585 1211
Expressway Spares Pty Ltd	Patrick Cassegrain	7 Sancrox Rd Wauchope	ph 6585 1000 fax 6585 1969
Forest Grange Mountain Retreat	Bill Calcutt	Toms Creek Rd. Ellenborough	ph/fax 6587 4313
Gary O'Callaghan	Patron		
Graham Gillard	Graham Gillard	6 Ironbark Cl. Wauchope	ph 6585 2147
Grainies Mensland	Ann Stanton	15 High St. Wauchope	ph 6585 3124
Griffiths Traders	Max Griffiths	Cnr King Crk & Bago Rd Wauchope	ph 6585 3833 fax 6585 2350
Hair & Flower Affair	Julie Muller	41 High St. Wauchope	ph/fax 6585 3168
Harvey World Travel	John Morgan	P.O. Box 81 Wauchope	ph 6585 2288 fax 6585 2454
Hastings Concrete	Michael & Peter Roberts	P.O. Box 31 Wauchope	ph 6585 2666 fax 6585 2788
Hastings Cooperative Ltd	J. Bishton/R. Hinkson	P.O. Box 354 Wauchope	ph 6585 2211 fax 6585 3519
Hastings Gazette	Peter Daniels	Hastings St. Wauchope	ph 6585 2355
Hastings Insurance Centre	Greg McCarroll	7 High Street Wauchope	ph 6586 4555 fax 6586 4477
Hastings Leadlight Elegance	Kerry Spollen	114 High St. Wauchope	ph 6586 1900
Home Hardware	John, Chris & Warren	33 Cameron St. Wauchope	ph 6585 2150 fax 6583 2331
Ian Adams Enterprises	Ian Adams	312 Sancrox Rd. Wauchope	ph/fax 6586 1153
Liquor Box	Paul Fletcher	131 High St. Wauchope	ph 6586 1842 fax 6586 1841
Lisa Intemann (Councillor)	Lisa Intemann	10 Joshua Cl. Wauchope	ph/fax 6585 2340
Local Access (Saab Indust. P/L)	Anthony Abi-Saab	132 Cameron St. Wauchope	ph/fax 6585 1612
McNeil 3D Building Design	A.G. (Geoff) McNeil	14 Clareville Ave. Wauchope	ph/fax 6585 3615
M & S Offset Pty Ltd	Peter White	36 High St. Wauchope	ph 6585 2522 fax 6585 3696
Media Representative	Raelene Monkley	Mahogany Way Wauchope	ph 6585 2355 fax 6585 2564
Mid-Coast Broadcasters Pty Ltd	Richard McGovern	P.O. Box 1161 Port Macquarie	ph 6583 8088 fax 6584 0406
More Than a Book Shop	W.Howell/S.Hutchinson	48 Cameron St. Wauchope	ph 6585 3778 fax 6585 3496
Muddles Farm Centre	Peter & Carol Muddle	P.O. Box 68 Wauchope	ph 6585 2333 fax 6585 1162
National Bank	Steve Long	46 High St. Wauchope	ph 6585 2266 fax 6585 2822
Niscott Pty Ltd	Nigel George	P.O. Box 662 Wauchope	ph/fax 6585 1972
Northcorp Accountants	Terry Flanagan	PO Box 75 Wauchope	ph 6585 3644 fax 6585 2238
North Coast Fire Systems Pty Ltd	Gary Gilbert	18 Mahogany Way Wauchope	ph/fax 6585 3800
Potts-Davis-Duncombe Pty Ltd	Peter Murphy	High St. Wauchope	ph 6585 3211 fax 6585 2573
Raine & Home	Ross & Neroli Lindsay	48 High St. Wauchope	ph 6586 1111 fax 6586 1133
Schuberts Retravision	John Schubert	53 Hastings St. Wauchope	ph 6585 1533 fax 6585 3816
Secombes Wauchope Pharmacy	Heather Secombe	18 High St. Wauchope	ph 6585 2025 fax 6586 1177
Shute Hihi	Anne Hill	5690 Oxley Hwy Ellenborough	ph/fax 6587 4280
Slaters Earthmoving	Jon Slater	Lot 4 Commerce St. Wauchope	ph 6585 3097 fax 6586 1489
Solicitor/Tax Agent	Terence McGuire	49 Hastings St. Wauchope	ph 6585 2066 fax 6585 1332
Stoner Andrew	Andrew Stoner	91 Old King Creek Rd. Wauchope	ph 0419445307 fax 6586 1676
Timbertown Child Care Centre	Trevor & Gayle Kee	215 High St. Wauchope	ph/fax 6586 4800
Timbertown Videos	Chris Madden	38 Cameron St. Wauchope	ph 6585 2611
Top Video	Sherral Carney	111 High St. Wauchope	ph/fax 6585 3447
Vickers Fudge	Peter & Claire Eaton	P.O. Box 597 Wauchope	ph 6586 4499 fax 6586 4511
Warbo's Big Country Safaris P/L	Cliff & Jenny Warburton	P.O. Box 90 Wauchope	ph 6585 6234 fax 6585 6202
Wauchope Automotive Spec.	David & Karen Cane	195 High St Wauchope	ph 6585 3469 fax 6586 1234
Wauchope Baptist Church	Will Jamieson	36 Campbell St. Wauchope	ph 6585 2192
Wauchope Country Club	Graeme Johnston	King St. Wauchope	ph 6585 3020 fax 6585 1680
Wauchope Dental Surgery	Dr. V.R. Davar	51 Hastings St. Wauchope	ph 6585 2015
Wauchope Gold Print	Rob & Lyn Drew	P.O. Box 302 Wauchope	ph 6585 3989 fax 6585 3789
Wauchope Pre-school Kinder.	Liz Hinton	P.O. Box 190 Wauchope	ph 6585 3140
Wauchope Mower Centre	Rex Imrie	42 Cameron St. Wauchope	ph/fax 6585 3528
Wauchope Physiotherapy	John Scullin	18 High St. Wauchope	ph 6585 3411 fax 6586 4391
Wauchope RSL Club Ltd	M. Trorrer	P.O. Box 57 Wauchope	ph 6585 2244 fax 6586 1021
Wauchope Stock & Estate Agents	John O'Brien	30 High St. Wauchope	ph 6585 2142
Webmaker/			
Twin Falls Nature Retreat	Ian Strawbridge	Twin Falls Ellenborough	ph 6587 4455

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ANGELA MACPHERSON & KIM FREEMAN
 from Wauchope Community Arts Council will attend next meeting to outline the activities of the Arts Council in the area.

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NEXT CHAMBER OF COMMERCE & INDUSTRY MEETING
 Wednesday 5th May 1999
 at Senior Citizens Hall - 7.30pm

**NOMINATION FOR MEMBERSHIP
 WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.**

(Incorporated under the Association Incorporation Act 1984)
 PO Box 270, WAUCHOPE NSW 2446

.....
 (Full names of member nominee/s)

of
 (name of business)

.....
 (preferred business address)

Business telephone..... Fax.....

E mail address.....

.....
 (description of business)

.....
 (name of representative appointed to attend meetings & vote on behalf of firm or company)

I hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from this date at the following level.

- | | | |
|-----------------|---------|--------------------------|
| Business Member | \$60.00 | <input type="checkbox"/> |
| Private Member | \$30.00 | <input type="checkbox"/> |

Signature of Nominee..... Date

RECEIPT

HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND

Received from:.....

The amount of: \$..... being membership fee as Business/Citizen Member of the
 Wauchope Chamber of Commerce Incorporated
 (Business Membership \$60.00 - Citizen Membership \$30.00)

Signed:..... Date:..... Amount:.....

Wauchope Chamber of Commerce & Industry
Minutes of Meeting held at Senior Citizens Hall Wauchope
7th April 1999

Meeting Opened 7.30pm

Welcome : Rob Drew

Present : John Betts, Anne Betts, Mark Stoker, Julie Muller, Ian Strawbridge, Robert Hinkson, Dorothy Lindsay, Ann Pereira, Warren George, Gary Gilbert, Pauline Bryant, Jim Bransdon, Robert Drew, Neroli Reid. Peta Simmons.

Apologies : John Bishton, Anne Hill, John Shute, Bill Calcutt, Richard McGovern, Chris Madden, Raelene Monkley, Gary O'Callahan.
Moved John Betts Seconded Robert Hinkson

Minutes of the previous Meeting and Business Arising : Motion to accept as read or as amended
- Moved Ann Periera Seconded Pauline Bryant

REPORTS

Financial : Report to be accepted as tendered – Moved Robert Hinkson Seconded Ian Strawbridge.

Suggested Invoice be sent to all Members re Chamber Fees due.

Tourism : Apologies Bill Calcutt - report tabled and read by Julie Muller.

Heartland : Investigating the possibility of holding New Years Eve celebrations at Timbertown. Sid Howard to inspect site for safety of Fireworks before confirmation of booking with Hastings Council. Sourcing ideas for promotion leading up to Christmas to encourage shopping locally. Application for funding has been sent to Dept of State & Regional Development to fund Heartland Program for another year.

Economic Development : Mid RDO Compact Big Business Course to be held 1/5/99 for further info contact 0266517096.

Moved the above reports be accepted Gary Gilbert Seconded Peta Simmons.

Correspondence : State Chamber of Commerce, State & Regional Development, Aust Holiday Coast Dev Board, BEC, Emerald Heartland Tourism Network, Mark Vaile, Hastings Council, Wauchope Show Society, Dept of Gaming & Racing, Andrew Stoner, Dept of Employment Workplace Relations and Small Business, Power in Numbers, Wauchope District Interagency, Arts Holiday Coast, Vision, Port Tourism, Event Sound People, Port City Chamber of Commerce, Heritage Week Cmtee.

Motion : That correspondecne be accepted - Moved Pauline Bryant Seconded Jim Bransdon

General Business

Lascienda Festival succesful.

Gary Gilbert advised Timbertown running ahead of schedule. Visitors numbers excellent and Train to be running in approx 2 months.

Motion : Thank you letter be sent to Trevor Sargeant for appreciation of his efforts towards Timbertown. Moved Peta Simmons Seconded Ian Strawbridge

Timbertown – Turnstile to be installed to keep accurate numbers of visitors and maybe a Voluntary Donation Box was suggested.

New Business's in Wauchope – Priests and Sork Solicitors
New chef at Wauchope Country Club.

Peta Simmons nominated Marie Winter for Tetstra- Women in Business Award.
Motion : Chamber of Commerce send letter of support Moved Robert Hinkson Seconded John Betts.

Christmas Lights Sub-Committee formed – Ann Periera, Chris Madden, Richard McGovern, Neroli Reid. Cmtee to investigate Costings and availabilities of Lighting Hastings Street and Timbertown for Christmas.

Next Meeting 5/5/99

Meeting Closed 9.20p.m.

LSVF- Wauchope
Chamber of
Commerce - 31

Business Name	Name	Street	Town	P C	Type of Business	Phone	Fax
1 Alan L Edwards Pty Ltd	Alan Edwards	PO Box 347	Wauchope	2446	Land Surveyor	6585 3015	6585 3015
2 ANZ Banking Group Ltd	Pauline Bryant	43 High Street	Wauchope	2446	Bank	6535 3724	6585 2502
3 ASF Horner Pty Ltd	Bradley Smith	PO Box 634	Wauchope	2446	Sports Flooring Manuf.	6586 4144	6586 4133
4 Auntie Ann's Bed & Breakfast	Ann Pereira	19 Brunner Avenue	Wauchope	2446	Accommodation	6586 4420	
5 Bago Vineyards	James & Kay Mobbs	PO Box 107	Wauchope	2446	Agricultural/Tourism	6585 7099	6585 7099
6 Bago Woodworks	Geoffrey & Barbara Carney	PO Box 335	Wauchope	2446	Furniture Gallery & Joinery	6585 1595	6585 1234
7 Baker, Payne & Webb Optometrists	Maxwell Webb	18 High Street	Wauchope	2446	Medical	6585 2755	6585 2755
8 Bennett's Steel	Peta Simmons	6 Industry Street	Wauchope	2446	Building & Construction - Steel	6585 2851	6585 2239
9 Bill's Auto Spares	Denise & Bill Poole	Cameron Street	Wauchope	2446	Auto Spares	6585 1542	6585 1542
10 Bless Farms B & B	Scott & Felicity Shaw	96 Mortons Creek Road	Pembroke	2446	B & B	6585 6800	
11 Blue Cow designs.com	Rex and Carolyn Fowler	48 High Street	Wauchope	2446	Retail - Gifts, Homeware	6585 2116	6585 2116
12 Boral Timbers	I Conley/G Woods	420 Herons Creek Road	Hérons Creek	2443	Timber	6585 7188	6582 2033
13 Bugden & Partners Pty Ltd	William Cowdery	19 High Street	Wauchope	2446	Accountants	6585 3422	6585 2655
14 Café Blue Frog	John & Jane Queripel & Gail Martinez	35 High Street	Wauchope	2446	Café	6585 3002	6585 1488
15 Cassegrain Wines	Anthony Mullot	PO Box 5592	Port Macquarie	2444	Wine Makers / Retail	6583 7777	6584 0354
16 Computer Accounting L	Mark Stoker	PO Box 515	Wauchope	2446	Computer Accounting Services	6585 6707	
17 CTK Constructions Pty L	roy Terp	PO Box 235	Wauchope	2446	Consultants, mining & quarrying	6586 1580	6586 1580
18 Dorothy Lindsay	Patrick Cassegrain	155 Cameron Street	Wauchope	2446	Artist		
19 Expressway Spares Pty Ltd	Patron	Private Bag 7	Wauchope	2446	Earthmoving equipment Sales & Service	6585 1000	6585 1969
20 Gary O'Callaghan		Sancrox	Via Wauchope	2446			
21 Graham Gillard		6 Ironbark Cl	Wauchope	2446		6585 2147	
22 Graham's Mensland	Ann & Graeme Stanton	15 High Street	Wauchope	2446	Retail	6585 3124	6585 2669
23 Hair & Flower Affair	Julie Muller	41 High Street	Wauchope	2446	Service	6585 3168	6585 3168
24 Hanks Chapman & Cornale	Cheryl Schubert	3 High Street	Wauchope	2446	Optometrists	6585 2393	6586 4007
25 Hastings Co-operative Ltd	Robert Hinkson & Marie Winter	PO Box 354	Wauchope	2446	Retail & Manufact.jre	6585 2299	6585 3519
26 Hastings Fruit & Veg	Trevor & Shona Lawrence	206 High Street	Wauchope	2446	Retail	6585 2330	6586 4424
27 Hastings Insurance Centre	Greg McCarroll	PO Box 363	Wauchope	2446	Insurance	6586 4555	6586 4477
28 Hastings Mower Service/Wauchope Marine Service	Ross Prince	185 High Street	Wauchope	2446		6585 2422	6585 1009
29 Hastings Valley Spring Water Pty Ltd	Anthony Abi-Saab	PO Box 36	Wauchope	2446		6585 1612	6585 1612
30 Holiday Coast Credit Union Ltd	Garry Steel	Bransdon Street	Wauchope	2446	Financial Institution	6585 1704	6585 3908
31 Holiday Coast Security Supplies	Clayton Pickworth	3/80 High Street	Wauchope	2446	Security Services	6586 4628	6585 1502
32 J & M Glass & Son	Julian Callachor	PO Box 8	Wauchope	2446	Solicitor	6585 3677	6585 2301
33 Jim Bransdon Floorcovering	Jim & Gail Bransdon	10 High Street	Wauchope	2446	Floor Covering	6585 1677	6585 1677
34 JTS Automotive Repairs	Steven Green	PO Box 179	Wauchope	2446	Automotive Repair	6585 1493	6585 2631
35 M & S Offset	M Morley & S Andrews	PO Box 282	Wauchope	2446	Printers	6585 2522	6585 3696
36 Member for Oxley	Andrew Stoner MP	PO Box 120	Kempsey	2440	MP	6562 6190	6563 1355
37 Mud 'N' Tar Motorcycles	Rod & Tracey Mulvey	183 High Street	Wauchope	2446	Motor Trade	6585 1746	6585 1423
38 Network Video	Sherral Carney	Wauchope	Wauchope	2446	Video Hire	6585 3447	6585 3447

Lsvf- Wauchope Chamber of Commerce - 32



Address: PO Box 270 Wauchope 2446
Email: wchamber@felglo.com.au

Heartland Happenings

Wauchope, Timbertown Heartland of the Hastings Program, supported by the Department of State and Regional Development

MANAGEMENT TEAM MEETING

MARCH 19TH is the date of the Management Team meeting, at Raine and Horne office 6pm.
APRIL 16TH is the date of the Management Team meeting at Timbertown Heritage Village, Hotel and Function centre known as the Maul and Wedge, 6pm, enter through the back gate.

HASTINGS FARMERS MARKET

Best described as *WOW* the population of Wauchope doubled for four hours on February 4, 2002.
MARCH 23RD is the date of the next Market, take advantage of the visitors to promote your business. If you wish to participate in the "SHOP IN OUR TOWN" promotion contact Neroli Reid 6585 1111 for details. You must be a Chamber member to participate, membership form is available in this publication. Markets will be the fourth Saturday of every month at the Wauchope Showground.

Recognition must be given to Trevor Sargeant and Liz Giles of the Hastings Council and the Farmers Market Task Force for driving this project forward to a win/win situation for all. For participation in the Market contact Liz 6581 8111. Billy Joes Closet and Kay's Place are now located in the Colonial Village opposite Timbertown Heritage Village.

Administration. Tanya and Rod Newman and Robyn Flanagan are the faces that will be organising the daily function of the Centre. Contact Tanya or Robyn for further information, phone 6585 3111. Timbertown Hotel and Function Centre is "Where Old Fashioned Service Still Counts"

BUSINESS RELOCATION

Bill's Auto Spares is now located in High Street next to Grahams Menswear.

BARGAINS & ALL THAT JAZZ

JUNE 8TH
The June long weekend is the date for the Hastings Jazz Feste. The Chamber will again support by providing a Jazz Band in the CBD. It is time for the retailers to embrace this activity and contribute financially to ensure other bands could play in various sites around the CBD. Contact Neroli Reid 6586 1111 or Bev Tyndall 6585 2322 if you wish your business to be involved in the lead up promotions. Jazz will be all over the Hastings during that weekend but mainly centred at Bago Vineyard.

NEW BUSINESS

Timbertown Hotel and Function Centre, known as the Maul and Wedge at Timbertown Heritage Village, has undergone a face lift which includes a local family combining their expertise to ensure it will provide excellent food and service to the local community and visitors. Gordon Bennett is the licensee, Peta Simmons

CHAMBER SOCIAL EVENING

Karen and Pauline have organised a theme of "Purple Dress" or just wear something purple. The Colonial Tea Rooms is the venue at 6.30pm. \$20.00 per person is for finger food, wine and beer. There will be prizes for the most interesting dress or use of purple.

PLEASE RETURN THE COUPON BELOW:

YES I WILL BE ATTENDING:..... NUMBER ATTENDING:

NAME:..... PHONE NUMBER:.....

Please return this coupon to ANZ BANK or FAX to 6586 1234

HASTINGS LIBRARY
WAUCHOPE BRANCH

BUSINESS IN THE CBD & HASTINGS FARMERS MARKET

The Chamber has received approval from Hastings Council to allow goods to be displayed on the sidewalk on the day of each Hastings Farmers Market. You are encouraged to display goods early, so early Market Shoppers see these goods as they pass through town to the Showground (8am). The first two hours is the busiest time at the Market at this point in time, so be ready to capitalise on the flow on business into the CBD and Timbertown Heritage Village. Keeping your business open until 2 to 3pm is encouraged as a trial.

GARDENS IN THE CBD

The Chamber has written to the Hastings Council requesting that the Gardens in the CBD receive attention, in particular by the replacement of plants that are missing.

UNSAFE WEBSITE FOR THE CHAMBER AND MEMBERS

I'd recommend that Chambers take a quick moment to explore the

Dept of Fair Trading's Website www.fairtrading.nsw.gov.au There are some key sections on Business and Trader Services, as well as an extensive range of publications including "The Customer Service Guide", "Business Licence Information Service Brochure", "Dealing with business Scams" and "Business Names Fact Sheet" - to name just a few.

INDUSTRIAL REALATIONS UPDATE

The Federal Workplace Relations Regulations have been amended to provide that a casual employee is engaged for a "short period" unless the employee is engaged by a particular employer on a regular and systematic basis for a sequence of periods of employment during a period of at least 12 months and but for dismissal, the employee would have had, a reasonable expectation of continuing employment with the employer. Such an employee is exempt from the unfair dismissal legislation. For more information contact ian.unsworth@thechamber.com.au

Source "State Chamber of Commerce"

FOR INFORMATION REGARDS INDUSTRIAL ISSUES INCLUDING STAFF WAGES, PUBLIC LIABILITY INSURANCE MATTERS, ACCESS THE STATE CHAMBER OF COMMERCE WEB SITE www.thechamber.com.au

As the Wauchope Chamber is a member of the State Chamber this enables members of the Wauchope Chamber, to link into many services that the State Chamber has to offer, contact Julie Muller if you have an issue you wish to raise.

Australia and New Zealand Banking Group Limited



Pauline Bryant
Branch Manager

Direct Telephone: 6585 3724
Telephone 13 13 14, Fax 02 6585 2502

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WAUCHOPE NSW 2446
DX 7500, FAX (02) 6585 2310

TELEPHONE (02) 6585 3677
AFTER HOURS (02) 6583 6835

"Heartland of the Hastings"

DEAR FELLOWBUSINESS OWNER/READER

The Chamber aims to promote and protect the existing trade and commerce and to welcome new development to Wauchope and surrounding area.

The voice of the Chamber of Commerce is its members and can only act or react on the direction of the members. Your membership is essential in presenting your point of view and maintaining balance in the free enterprise system.

Chamber of Commerce gives automatic membership of State Chamber of Commerce with direct exchange of trade information up to date reviews of wage and employment issues, changes to tax laws and insurance information and access to training seminars and international trade shows.

By being a member and being involved in this network you can improve your business opportunities. If your goal is to service your customers you will have the chance to increase your customer base by being involved and being a member.

- WAUCHOPE CHAMBER OF COMMERCE & INDUSTRY MANAGEMENT TEAM 2001-2002**
- PRESIDENT - Ross Lindsay - Raine & Horne - 56 High Street Wauchope 2446**
ph 6586 1111 - fax 6586 1133 - email r/rhw@ozemail.com.au
- 1st VICE PRES - Neroli Reid - Raine & Horne - 56 High Street Wauchope 2446**
ph 6586 1111 - fax 6586 1133
- 2nd VICE PRES - Robert Hinkson - Cooperative Department Store - 22 High Street Wauchope 2446**
ph 6585 2299 - fax 6585 2285 - email hastingsdept@bigpond.com
- TREAS/PUBLIC OFF - Mark Stoker - Computer Accounting Doctor - PO Box 515 Wauchope 2446**
ph 6585 6706 - email stoker@ozemail.com.au
- SECRETARY - Julie Muller - Hair Affair - 41 High Street Wauchope 2446**
ph 6585 3168 - fax 6585 3168 - email juliemuller@bigpond.com
- MIN SECRETARY - Ann Pereira - Auntie Ann's Bed & Breakfast - 19 Bruxner Avenue Wauchope 2446**
ph 6586 4420
- PUBLICITY - Peter Daniels - Hastings Gazette - PO Box 11 Wauchope 2446**
ph 6585 2355 - fax 6585 2564 - email manager.hastgazette@ruralpress.com
- COMMITTEE - Denise Poole - Bill's Autos - Cameron Street Wauchope 2446**
ph 6585 1542 - fax 6585 1542
- Garry Steel - Holiday Coast Credit Union - Bransdon Street Wauchope 2446**
ph 6585 1704 - fax 6585 3908 - email gsteel@hccu.com.au
- Pauline Bryant - ANZ Bank - 42 High Street Wauchope 2446**
ph 6585 3724 - fax 6585 2502
- Jim Bransdon - Bransdon Floor Coverings - 10 High Street Wauchope 2446**
ph 6585 1677 - fax 6585 1677
- Peta Simmons - Bennett Steel - 6 Industry Street Wauchope 2446**
ph 6585 2851 - fax 6585 2239
- Beverly Tyndall - Timbertown Heritage Village - Oxley Highway Wauchope 2446**
ph 6585 2322 - fax 6586 1422 - email markp@hastings.nsw.gov.au
- Felicity Shaw - Bless Farm B & B - 96 Mortons Creek Road Pembroke 2446**
ph 6585 6800 - fax 6585 6800 - email ShawDesign@bigpond.com
- Karen Cane - Wauchope Automotive Specialist Service Centre**
195 High Street Wauchope 2446
ph 6586 1444 - fax 6586 1234 - email karen@autofind.com.au

TAX INVOICE/STATEMENT **NOMINATION FOR MEMBERSHIP** ABN:84 173 134 089

(Nov 1st 2001 to Oct 31st 2002)
WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.
(Incorporated under the Association Incorporation Act 1984)
PO Box 270, WAUCHOPE NSW 2446 EMAIL: wchamber@felglow.com.au

We invite you to please fill out this nomination form and return with cheque for payment.

.....
(Full names of member nominee/s)

.....
(name of business)

.....
(preferred business address)

.....

Business telephone..... Fax.....

E mail address.....

.....
(Business Classification)

.....
(name of representative appointed to attend meetings & vote on behalf of firm or company)

hereby apply to become a member of the above named incorporated association. In the event of my admission as a member, I agree to be bound by the rules of the association for the time being in force.

I elect to become a member for 12 months from Nov 1st 2001 to Oct 31st 2002.

- Business Member \$60.00 (Plus GST \$6.00)
 - Private Member \$30.00 (Plus GST \$3.00)
- Total \$66.00**
Total \$33.00

Signature of Nominee..... Date.....

RECEIPT **HEARTLAND OF THE HASTINGS GATEWAY TO THE HINTERLAND**

Received from:.....

The amount of \$..... being membership fee as Business/Citizen Member of the
Wauchope Chamber of Commerce Incorporated
Business Membership \$66.00 (includes \$5.00 GST) - Citizen Membership \$33.00 (includes \$3.00 GST)
(Nov 1st 2001 to Oct 31st 2002)

Signed:..... Date:..... Amount:.....



WAUCHOPE CHAMBER OF COMMERCE AND INDUSTRY INC.



PATRON MR GARY O'CALLAGHAN

ALL CORRESPONDENCE TO:
P.O. Box 270 WAUCHOPE N.S.W. 2446

PH./FAX. 6585 3168 SECRETARY

EMAIL:
wchamber@felglow.com.au

PH: 6586 1111 PRESIDENT
FAX: 6586 1133

YOUR INVITED

- TO** Chamber of Commerce social meeting
- WHEN** Wednesday 3rd April 2002
- WHERE** Colonial Tearooms (opposite Timbertown)
- TIME** 6.30p.m. for drinks and fingerfood,
Meeting at 7.30p.m.
- THEME** "purple" (dress-up) prize for the most interesting
- COST** \$20 p.p. max (hopefully this will reduce
And you will get a little refund on the Night)

So come along.....have a say.....network...
Get involved.....introduce yourself.....bring a friend.....
We would love to hear from you!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!!

R.S.V.P. 27/3/2002

.....
I enclose \$..... forpeople to attend the "purple"
Chamber of Commerce meeting on 3/4/02.
Names of people attending.....

Wauchope Chamber of Commerce and Industry Inc
Members 2001 to 2002

	Business Name	Name	Street	Town	P C	Type of Business	Phone	Fax
39	North Coast Fire Systems Pty Ltd	Gary Gilbert	PO Box 526	Wauchope	2446	Fire Equipment	6585 3800	6585 3800
40	Northcorp Accountants	Neil Hayes	PO Box 75	Wauchope	2446	Accountants	6585 3644	6585 2238
41	Priest McCarron Solicitors	Alan Priest/Chris McCarron	PO Box 48	Port Macquarie	2444	Legal Firm	6583 1777	6584 9516
42	Raine & Horne Wauchope	Ross Lindsay & Neroli Reid	56 High Street	Wauchope	2446	Real Estate Agency	6586 1111	6586 1133
43	Schuberts Home Appliances	John Schubert	53 Hastings Street	Wauchope	2446	Retail Electrical	6585 1533	6585 3816
44	Secombes Wauchope Pharmacies	Heather Secombe	18 High Street	Wauchope	2446	Pharmacy	6585 2025	6586 1177
45	Slaters Wholesale	Jon Slater	PO Box 76	Wauchope	2446	Used Motor Vehicle Dealer	6584 2555	
46	Timbertown Child Care Centre	Trevor & Gayle Kee	215 High Street	Wauchope	2446	Child Care	6586 4800	6586 4828
47	Timbertown Heritage Steam Railway Pty Ltd	Brendon Guest	PO Box 385	Wauchope	2446	Tourism	0428 594790	6559 4790
48	Timbertown Heritage Village	Beverly Tyndall	Oxley Highway	Wauchope	2446		6585 2322	6586 1422
49	Timbertown Hotel & Function Centre	Peta Simmons/Tanya Newman/Robyn Flanagan	6 Industry Street	Wauchope	2446	Licensed Restaurant & Function Centre	6585 3111	6585 3209
50	Wauchope Automotive Specialist Service Centre	David & Karen Cane	195 High Street	Wauchope	2446	Automotive Repair	6586 1444	6586 1234
51	Wauchope Bargains Galore	John Bradley	1-54 Hastings Street	Wauchope	2446	Retail	6586 1226	6582 6271
52	Wauchope Gold Print	Rob & Lyn Drew	Rollands Arcace Street	High Wauchope	2446	Printing	6585 3989	6585 3789
53	Wauchope Newsagency	John & Sylvia Edwards	28 High Street	Wauchope	2446	Newsagency	6585 2039	6586 4520
54	Wauchope Parcel Express	Les & Jannette Brown	16 Cameron Street	Wauchope	2446	Courier	0418 653137	A/H 6585 3836
55	Wauchope Pre School Kindergarten Inc	Liz Hinton	PO Box 190	Wauchope	2446	Pre School Kindergarten	6585 3140	6585 3140
56	Wauchope Radio Taxi Cabs	Judith Close	PO Box 317	Wauchope	2446	Taxi Cabs	6585 2100	6585 1306
57	Wauchope Sports & Trophies Shop	Ken & Sue Johnson	23 High Street	Wauchope	2446	Retail	6585 3335	6585 3335
58	Wesley Uniting Employment	Angie O'Toole	Cameron Street	Wauchope	2446	Employment Services	6586 1206	6586 1240

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 Email: mwhite@nor.corr.au

 Web: www.msoffset.com.au

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 36 High Street, Wauchope NSW 2446

Contributions of information, editorial, suggestions are sought.

Perhaps a monthly rotation of the compiler of the newsletter could be undertaken - it would be welcomed.

Businesses wishing to sponsor the production of our monthly newsletter will please send your business card and \$25.00

to PO Box 270 Wauchope 2446.

Your business card will be printed in our newsletter each month until November 2002.

Photocopying is being provided by ANZ BANK Wauchope - THANK YOU.

"Heartland of the Hastings"

Service Excellence Award 2000

Category Peoples Choice - Employee

Nominated Staff Hastings Council Office - Wauchope

endeavours at all times, to provide the highest possible standards of Service Excellence

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Wauchope Chamber of Commerce and Industry and Hastings Gazette



Wauchope Chamber
of Commerce 5

LSUF- Wauchope
Chamber of
Commerce- 33

SERVICE EXCELLENCE AWARD



Individual

Nominated Staff Hastings Council - Wauchope

endeavours at all times, to provide the highest possible standards of
Service Excellence

*supported by Wauchope Chamber of Commerce and Industry
and
Hastings Gazette*

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Chamber of

Commerce - 34

<http://wauchope.yourguide.com.au/news/local/news/general/chamber-hosts-meeting-on-new-challenges/783627.aspx>

Chamber hosts meeting on new challenges

FROM THE Wauchope Gazette

5/06/2008 8:22:00 AM

IS it a threat or an opportunity?

The impact of Sovereign Hills on the Wauchope business community and the general public will be the hot topic of discussion when Port Macquarie Hastings Council's Economic Development Officer, Trevor Sargeant, addresses Tuesday night's chamber of commerce meeting.

That meeting will be held at the Wauchope Country Club commencing at 6pm.

Mr Sargeant has been a long-time supporter of the Wauchope community through his work on the Wauchope CBD Master Plan and the highly successful Farmers' Markets.

Now his attention is turning to the ramifications of the Sovereign Hills development.

"The last 20 years have been difficult for most rural areas," Mr Sargeant said.

"The micro-economic reforms of the last decades have hit regional economies such as Wauchope very hard. These changes have included financial market deregulation, the rationalisation of both private and public companies, the removals of subsidies and cross subsidies and developments in the transport system.

"Most of these adjustments have now run their course or have been reversed.

"The banks have realised that banking without people contact did not work. Railways are now operating under private ownership and are now employing staff.

"The urban investment boom has spread into regions and it is anticipated that there will be continued pressures from within cities from people seeking an alternative location arising from congestion, pollution, social dysfunction, rising costs.

"There is also the real prospects for the regions flowing on from telecommunications technology. So there should be genuine optimism for the future if Wauchope businesses become well positioned to take advantage of the 'new economy'."

However, there is also a lot of potential new opposition, particularly from the internet and to succeed businesses will need to become fast, flexible, globalised and networked, he said.



<http://wauchope.yourguide.com.au/news/local/news/general/chamber-hosts-meeting-on-new-challenges/783627.aspx>

"Specific challenges ahead for Wauchope include Sovereign Hills, Innes Lake and other retail developments within the township.

"Council's Key Business development program has had some outstanding success in terms of assisting local entrepreneurs to grow and better plan for the future and I am proposing to discuss with the Chamber opportunities to run a similar course specifically for Wauchope businesses.

"I propose to bring along to the chamber meeting a couple of Wauchope based participants in the 2007 and 2008 programs to understand what they have taken from the program."

Mr Sargeant said these business operators will provide the chamber meeting with first-hand knowledge, experience and understanding of how they have coped and handled the many challenges that face business at all levels.

Chamber meets on Tuesday night at 6pm downstairs at the Wauchope Country Club.



A+

A-

http://www.wauchope.com.au/news/can-new-general-chamber-frost-meeting-
on-new-challenges-183017.asp
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LSYF-CHAMBER
OF COMMERCE-35



Wauchope Chamber of Commerce and Industry Inc.



Wauchope the Timbertown and "Heartland of the Hastings"

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[Chamber Calendar of Events \(Click Here\)](#)

Chamber Meetings ALL WELCOME
2nd Tues of the Month at Wauchope Country Club
5:30pm for drinks
6:00pm Meeting

Your Say

Do you have something that you would like addressed by your Chamber of Commerce & Industry?

Items for our meeting agenda can be sent by email to :
Chamber President on president@wauchopechamber.org.au and
Chamber Secretary on secretary@wauchopechamber.org.au

You can also forward items that you feel that the Wauchope Chamber of Commerce & Industry Inc, needs to be aware of to :
The Secretary, Wauchope Chamber of Commerce, PO Box 270, Wauchope 2446.

Remember the Chamber is there to support commerce and industry in the Hastings.

What is the Chamber ?

Wauchope Chamber of Commerce and Industry is a voluntary partnership of business and professional people working together to Build Better Business which in turn will, grow our economy and enhance our communities life style.

As your Chamber works to accomplish its goals, it deals with many business and community related matters, is business spokesperson, tourism community and business information provider. Liaise with Local, State and Federal Governments, provide human resource and workplace related information. Inform of business development training.

Who are Chamber Members ?

Chamber members are business organizations and individuals concerned with the economic and social climate of the community. They are a united body so there is a combined voice which has greater impact and increases the chance to achieve our common goals.

What are the Objects of the Chamber ?

The Chamber aims to promote and protect the existing trade, commerce lifestyle and to welcome new environmentally friendly development in Wauchope and surrounding areas.

Achieve a representative of each and every profession, business, industry and community based organization in Wauchope and surrounding areas.

To assist and promote the growth and development of a network system and infrastructure that will maximize the quality and productivity of the members for the betterment of Wauchope and surrounding areas.

- Not to dwell in the past but move forward.
- To keep open the lines of communication and work with Local, State and Federal Governments, Port Macquarie and Camden Haven Chambers.
- To increase job opportunities.

What are the activities of the Chamber ?

The activities of the Chamber will reflect the needs of the community. The Executive will generally determine which activities should be undertaken and members will put those initiatives into action. There is no permanent staff so these activities are undertaken by the executive and the members, in time taken out of their own business.

How does the Chamber Accomplish These Activities ?

Chamber achieves its goals by:

- Having specific goals and objectives designed to meet the needs of their members.
- Having an organizational structure with a constitution and articles of association.
- Having involved and dedicated leaders who are well informed and are willing to use their time and talent to accomplish meaningful activities.
- Having informed interested and willing members to work with the members and community.
- Acting as a business watchdog group to protect, defend, and grow the business, economic and social base of our unique community in a manner that enhances the lifestyle our community at large.

Members are Industry and Service Based Businesses

These include:

Building and all related services, rural industries, beef, dairy, aquaculture, timber, horticulture, vineyards, professional artists, retail, services, dairy manufacture, professional services, cafes, clubs, tourism, manufacturing, motor vehicles, bikes vehicle related services, health, alternative medicine, education facilities, Tafe, adult education, furniture manufacture, Confectionary manufacture, several export industries and web site development and hosting services.

The Advantages for Your Businesses

Your membership to the Chamber of Commerce and Industry is essential in presenting your point of view and maintaining balance in the free enterprise system.

Chamber of Commerce membership gives automatic membership to the State Chamber of Commerce, with direct exchange of trade information, up to date reviews of wages and employment issues, changes to tax laws and insurance information, access to business training, seminars and international trade shows.

By being a member and being involved in this network you can improve your business opportunities.

If your goal is to serve your customers you will have the chance to increase your customer base by being a member and being involved.

[Back to Top](#)

| [Business contact details in Excel](#) | [Business postal details in Excel](#) |

This web site was designed and developed in the spirit of Wauchope the Timbertown & the Lasandra colour scheme of green and lasiandra purple at no cost to the Chamber of Commerce.

We would like to recognise David Johnson, Hastings Gazette and other Members for images supplied

Developed at no financial gain to Karanda Holdings P/L © Autofind.com.au Web Site Solutions

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LSYF- CHAMBER
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